



DATE: 27-Sep-2021

SUBMITTED TO: **Marco Island Police Department**
 Attn: Captain Dave Baer
 51 Bald Eagle Dr.
 Marco Island, FL 34145

QUOTE NUMBER: **22589-21-USL**
 RE: **FATS® 100P Training System**
 OFFER TYPE: **GSA**

InVeris Training Solutions (InVeris) is pleased to submit the following quotation for your consideration. Please free to contact your InVeris POC listed below should you have any questions. Thank you for the opportunity to submit a quotation.

BASE QUOTATION						
GSA / OPEN MARKET (MKT)	PART NO.	DESCRIPTION	QTY	UNIT	UNIT PRICE	TOTAL PRICE
System						
GSA	V-SYS-100P-USG-HW	Virtual Laptop Based System, ruggedized transport containers with 1080 projection. Allows 1 to 5 personnel to train in Individual Marksmanship, and 1 to 8 personnel in Judgmental (Video) application. System includes a projection system, laptop and audio subsystems. Price includes installation and training CONUS, and a 1-year warranty. Software package and weapons must be purchased separately.	1	EA	\$ 14,799.84	\$ 14,799.84
GSA	V-SW-100P-USG-GE	Virtual Small Arms Trainer Generic Software Package. Includes Individual Marksmanship (Lanes) and Judgmental (Video) Applications; Generic Lanes courses of fire; video scenarios; Includes the capability for the user to author Lanes courses of fire and Judgmental scenarios.	1	EA	\$ 22,200.17	\$ 22,200.17
FATS 100P Options						
GSA	V-ACC-FLASH-100P	Flashlight Option with Cables - 100P system. Can convert any individual Marksmanship (Lanes) or Judgmental (Video) scenario from daylight to one requiring flashlight usage. Includes qty. 1 Streamlight Stinger flashlight. Option must be selected at time of system purchase.	1	EA	\$ 2,428.71	\$ 2,428.71
Weapons						
GSA	SA-17-BF-51-NS	Glock, Model 17 BLUEFIRE® Weapon Simulator with Night Sights	2	EA	\$ 7,540.81	\$ 15,081.62
GSA	RF-M4-BF-AU-FT-RA	FATS® SRS® Carbine Rifle-BLUEFIRE®-Auto-Removable Carrying Handle-Picatinny Handguard - Weapon simulator	2	EA	\$ 9,976.17	\$ 19,952.34
GSA	SA-TASER-X26P-BF-50	Virtual TASER-X26P. FATS BLUEFIRE (2) Cartridges weapon simulator uses Bluetooth technology to communicate with the system and provide sensor data feedback to control station. Simulation kit includes (1) X26P Blue Handle, (2) BlueFire Smart Cartridge and charging cable and communication dongle.	1	EA	\$ 6,650.78	\$ 6,650.78
GSA	SA-SPRAY-BF-51	BLUEFIRE® Chemical Spray Device Simulator	1	EA	\$ 2,347.33	\$ 2,347.33
Accessories						
GSA	BF-FS-03	BLUEFIRE® Fill Station w/Initial BLUEFIRE® weapon Magazine Adapter for: (Glock 17)	1	EA	\$ 1,868.09	\$ 1,868.09
GSA	BF-FS-L-01-SYS	Compressed Air Bottle Assembly to be used with BLUEFIRE® Fill Station. Includes Tank and Yoke Valve Assembly.	1	EA	\$ 422.52	\$ 422.52
GSA	BF-FS-MAG	Magazine Adapter for: (M4)	1	EA	\$ 97.81	\$ 97.81
TOTAL QUOTATION PRICE (USD)						\$ 85,849.21

SPECIAL NOTES:

NOTE 1: Please reference 22589-21-USL on your Purchase Order to expedite order processing.

NOTE 2: Orders may be faxed or emailed to: 678.288.1515 | ITS-ContractsMailUsers@InVerisTraining.com

NOTE 3: All items listed are GSA or Open Market as specified. All subsequent GSA Purchase Orders / Contracts will be placed under GSA Contract GS-00F-113DA.

NOTE 4: COVID-19: Supplier (InVeris) shall not be liable to Purchaser if and for so long as it is unable to deliver because Supplier's (InVeris') production is suspended, or it cannot obtain necessary materials, or it cannot make delivery arrangements, due to the COVID-19 pandemic.

NOTE 5: Pricing Includes:

- Freight: Freight & Delivery shall be FOB Destination (Marco Island, FL) in accordance with Incoterms® 2020.
- Installation & Training: 2 Days. Up to 5 Trainees per Simulator.
- Warranty: 12 Month Warranty

NOTE 6: Quote assumes Buyer is Tax Exempt. Therefore, sales tax is not included.

SALES TAX: If your organization is federal or state tax exempt, provide a copy of the tax exemption. InVeris is responsible for collecting sales tax in the following states: CA, CT, FL, MN, GA, IL, KY, VA, NJ, SD, and WA. If work is to be performed in any of these states under a Purchase order issued as a result of this proposal, any applicable sales tax will be added to the final invoice. If your organization is exempt from state sales tax, a copy of the tax exemption certificate will be required. Otherwise, please include the sales tax value on any resulting purchase order.

DELIVERY: Delivery on all items is 90-180 days After Receipt of order or sooner if available, unless otherwise noted below.

VALIDITY: For GSA Items: Pricing and terms are in accordance with the latest GSA schedule at the time of contract award.
For OPEN MARKET items: 90 Days

CONTRACTOR: **InVeris Training Solutions (InVeris)**
296 Brogdon Road
Suwanee, GA 30024
Tel: 678-288-1090
Fax: 678-288-1515

PAYMENT TERMS: **100% NET 30 Days**
Payment address: InVeris Training Solutions, Inc.
296 Brogdon Road
Suwanee, GA 30024

GSA Terms and Conditions will apply to all items listed as "GSA". OPEN MARKET: Standard Terms & Conditions [ITSI-DOM-006_8-19-2020] incorporated by reference herein shall apply to all Open Market Items. If the Seller is awarded the contract/purchase order by the Buyer, the Seller presumes that the buying agency has followed all required competition justification. The Terms & Conditions can be provided upon request.

COVID-19 FORCE MAJEURE CLAUSE UPDATE:

Neither party shall be in default of its obligations under this Agreement by reason of delay or failure to perform if such delay or failure arises out of causes beyond the reasonable control and without the fault or negligence of the party including, but not restricted to, acts of God, acts of governments, fires, floods, epidemics, pandemics, quarantine restrictions, terrorism, war, labor unrest and unusually severe weather ("Excusable Delay").

The party experiencing the Excusable Delay shall give prompt written notice to the other party upon such party becoming aware of any circumstance or event which may reasonably be anticipated to cause or constitute an Excusable Delay as described herein. Such notice shall contain a description of the delay and of the affected portion of the Work. In the event that InVeris is the party experiencing the Excusable Delay, InVeris, in its discretion, may delay delivery, cancel delivery, make price adjustments and/or allocate delivery among customers as necessary due to such unexpected event and during the period of such Excusable Delay. If the Excusable Delay continues for a period of 90 days, the party not experiencing the Excusable Delay may terminate this Agreement with no cost or liabilities accruing to either party.

PLEASE SUBMIT PURCHASE ORDERS TO:

EMAIL: ITS-ContractsMailUsers@inveristraining.com

FAX: 678.288.1515

MAIL: Attn: Contracts Dept.
InVeris Training Solutions, Inc.
296 Brogdon Road
Suwanee, GA 30024

GSA SCHEDULE: **GS-00F-113DA**

VENDOR INFO: InVeris Training Solutions, Inc.
Contract Administration Source:
Business Size: Large
DUNS Number: 00-765-5863
CAGE Code: 087W6
TIN: 58-2272995

InVeris Sales POC:

InVeris POC: Bruce Hessler
Virtual Sales
InVeris Training Solutions, Inc.
296 Brogdon Road
Suwanee, GA 30024
470-266-9218
bruce.hessler@inveristraining.com

PREPARED BY: Melissa Boltz
Proposal Manager

USE & DISCLOSURE OF DATA:

Any and all information and data contained herein is the property of InVeris Training Solutions, Inc. (InVeris); and shall not for any reason, whether tangible or intangible, be disclosed, duplicated, or used, in whole or in part, for any reason other than to evaluate this proposal. If, however, a contract is awarded to InVeris as a result of, or in connection with, the submission of this proposal, the recipient (Buyer) shall have the right to duplicate, use, or disclose the information and data contained herein to the extent provided in the resulting contract. These restrictions do not limit Buyer's right to use information or if it is obtained from another, legitimate source without restriction.

DESTINATION CONTROL STATEMENT:

This document contains Technical Data that is subject to the Export Administration Regulations (EAR99). Diversion contrary to U.S. Law is prohibited.

END USER CERTIFICATE:

This product may only be sold to an authorized entity that must be authorized to receive such equipment. The order must be accompanied with an End User Certificate and the end user must be listed on the purchase order/contract.