



April 3, 2025

Justin Martin
Public Works Director
City of Marco Island
Via Email

Re: N. Barfield & N. Collier Blvd Intersection Improvements. Bid Number ITB 2025-013

Dear Mr. Martin,

I am writing as follow-up to our meeting of March 31st wherein we reviewed our proposal for the above noted project. As you are aware, our firm was the low bidder for this solicitation. Unfortunately, as you have noted, our proposal was still considerably above engineer's estimate and the amount the City has budgeted to get the project completed. While we cannot comment on what conditions were envisioned by the engineer's estimate, I hope you can appreciate that the project will require a considerable amount of night work and substantial supervision to provide a safe environment to our staff as well as the general public.

At your request, we have reviewed our proposal once again and discussed same with some of our material suppliers. We reviewed alternate MOT designs and even though we believe the current ones can be optimized, the staffing and equipment necessary to execute alternate plans did not yield meaningful savings. Further, as you may be aware, there is uncertainty about the pricing of materials. Having said this, we present to you a modified proposal totaling \$4,728,254.75 resulting from adjustments in our margin as well as supplier incentives. While we recognize these savings do not get you near engineer's estimate, we believe this to be a very attractive price for the scope of work. You will notice we are considerably below the other firm that has bid the project. Timing for the project as originally advertised for late May works well for our firm and we feel we bid the project aggressively. While we recognize that as you have noted, the City may exercise other options including separating the utility from the roadway and signalization work, I caution you that there may be redundancies in separating this work and you may find yourself with the sum of the separate projects being greater than the current proposed bid results.

We have thoroughly enjoyed working with the City in past projects and hope to have the opportunity to do it again with this project. I enclose revised bid sheet for your review.

Sincerely,

A handwritten signature in dark ink, appearing to read 'DET', with a stylized flourish extending from the end.

David E. Torres, Manager

C2: BID SCHEDULE SUMMARY

N. Barfield & N. Collier Blvd Intersection Improvements ITB 2025-013

Project Name: North Barfield and North Collier Intersection Improvements					
QUOTE DUE: BY 2:00 P.M. EST					
Requested By: <u>Justin Martin, Public Works Director</u>				ITB Date: <u>3/25/2025</u>	
City of Marco Island, Public Works					
Email: <u>imartin@cityofmarcoisland.com</u>				Direct Line <u>239-389-5184</u>	
CONTRACTORS SUBMITTING A QUOTE, MUST FILL IN THE INFORMATION BELOW.					
Contractor Name: <u>COASTAL CONCRETE PRODUCTS, LLC DBA COASTA SITE DEVELOPMEN</u>				Quote Submission Date: <u>3/25/2025</u>	
Contact: <u>David E. Torres / Maritza Aguiar</u>				<u>Revised 4/3/25</u>	
Print Name - Contractor representative w/authority to submit quote					
Email: <u>david@torrescompanies.com / maguiar@coastalsitework.com</u>				Phone No.: <u>904-762-4454 / 239-404-8705</u>	
<p>* Having carefully examined the Contract Documents, the Contractor proposes to furnish the following, which meet these project specifications. The contractor must bid on every item. The total base bid price will be used to determine the low bidder.</p>					
Item Number	Item Description	Unit	Qty	Unit Price	Total Price
UTILITIES					
1	Maintenance of Traffic (Utilities)	LS	1	\$ 95,000.00	\$ 95,000.00
2	Mobilization/Demobilization (Utilities); Include Pre-Construction Video	LS	1	\$ 115,000.00	\$ 115,000.00
3	Clearing & Grubbing (Utility)	LS	1	\$ 55,000.00	\$ 55,000.00
4	Excavation/Backfill	LS	1	\$ 85,000.00	\$ 85,000.00
5	Type B Stabilization	SY	720	\$ 32.00	\$ 23,040.00
6	8" PVC Watermain (C-900, DR-14)	LF	1,049	\$ 195.00	\$ 204,555.00
7	12" PVC Watermain (C-900, DR-14)	LF	816	\$ 250.00	\$ 204,000.00
8	12" PVC Reclaimed Watermain (C-900, DR-14)	LF	1,373	\$ 245.00	\$ 336,385.00
9	Utility Fitting 6" (Cap)	EA	2	\$ 1,500.00	\$ 3,000.00
10	Utility Fitting 8" and Larger (Tee, Cross, Bends, and Caps)	LS	1	\$ 89,000.00	\$ 89,000.00
11	12" Gate Valve w/Box	EA	12	\$ 6,500.00	\$ 78,000.00
12	8" Gate Valve w/Box	EA	5	\$ 4,000.00	\$ 20,000.00
13	8"x6" Reducer	EA	1	\$ 850.00	\$ 850.00
14	12"x8" Reducer	EA	2	\$ 2,500.00	\$ 5,000.00
15	12"x4" Reducer	EA	1	\$ 1,500.00	\$ 1,500.00
16	8"x4" Reducer	EA	2	\$ 900.00	\$ 1,800.00
17	8" Hymax 2000 Coupling	EA	2	\$ 2,500.00	\$ 5,000.00
18	12" Hymax 2000 Coupling	EA	4	\$ 3,500.00	\$ 14,000.00
19	As-Built Plans	LS	1	\$ 65,000.00	\$ 65,000.00
20	Sanitary Manholes Rim Adjustment	EA	4	\$ 1,800.00	\$ 7,200.00
21	Abandon and Grout 6" AC Pipe (Water main)	LF	595	\$ 22.00	\$ 13,090.00
22	Abandon and Grout 8" AC Pipe (Water main)	LF	360	\$ 26.00	\$ 9,360.00
23	Abandon and Grout 12" AC Pipe (Wate main)	LF	758	\$ 32.00	\$ 24,256.00
24	Abandon and Grout 12" AC Pipe (Reclaimed Water main)	LF	1,347	\$ 32.00	\$ 43,104.00
25	Tie-Ins Final Connections (8")	EA	3	\$ 5,500.00	\$ 16,500.00
26	Tie-Ins Final Connections (12")	EA	6	\$ 9,500.00	\$ 57,000.00
27	Water Meter Boxes	EA	20	\$ 350.00	\$ 7,000.00
28	1 1/2" Water Service, Short	EA	1	\$ 2,950.00	\$ 2,950.00
29	1 1/2" Water Service, Long	EA	12	\$ 3,500.00	\$ 42,000.00
30	Blow Off Assembly	EA	5	\$ 9,500.00	\$ 47,500.00
31	Temporary Bacterial Samples	EA	5	\$ 1,250.00	\$ 6,250.00
32	Main Deflections (Water)	EA	11	\$ 12,000.00	\$ 132,000.00
33	Main Deflections (Reclaimed)	EA	5	\$ 12,000.00	\$ 60,000.00
34	Laterals Repair (allowance - costs must be approved by city prior to work)	AL	1	\$ 20,000.00	\$ 20,000.00
35	6" Concrete Sidewalk	SY	947	\$ 90.00	\$ 85,230.00
36	Misc. Restoration	LS	1	\$ 95,000.00	\$ 95,000.00
37	Brick Pavers	SY	10	\$ 450.00	\$ 4,500.00
SUB-TOTAL UTILITY BASE BID PRICE ITEMS 1 TO 37					\$ 2,074,070.00

ROADWAY					
38	Mobilization (Paving)	L.S.	1	\$ 80,000.00	\$ 80,000.00
39	Maintenance of Traffic (Paving)	L.S.	1	\$ 75,000.00	\$ 75,000.00
40	Clearing and Grubbing (Roadway)	L.S.	1	\$ 75,000.00	\$ 75,000.00
41	Sediment Barrier	L.F.	3,112	\$ 3.50	\$ 10,892.00
42	Inlet Protection System	EA.	22	\$ 180.00	\$ 3,960.00
43	Optional Base, Base Group 15	SY	1,130	\$ 120.00	\$ 135,600.00
44	Milling Existing Asphalt Pavement 1"	SY	9,201	\$ 8.75	\$ 80,508.75
45	Type B Stabilization	SY	420	\$ 45.00	\$ 18,900.00
46	Superpave Asphaltic Conc, Traffic C	TN	123	\$ 540.00	\$ 66,420.00
47	Asphaltic Concrete Friction Course, FC-9.5	TN	561	\$ 370.00	\$ 207,570.00
48	Thermoplastic, Standards, White, Solid 12" For Crosswalk	EA.	570	\$ 10.00	\$ 5,700.00
49	Thermoplastic, Standard, White, Solid 24" For Stop Line and Crosswalk	LF	488	\$ 16.00	\$ 7,808.00
50	Thermoplastic, Standard, White, 2-4 Dotted Guide Line, 6"	GM	0.26	\$ 6,500.00	\$ 1,690.00
51	Thermoplastic, Standard, White, Arrow	EA.	28	\$ 550.00	\$ 15,400.00
52	Thermoplastic, Standard, Yellow, Solid, 18" For Diagonals	LF	38	\$ 22.00	\$ 836.00
53	Thermoplastic, Standard, Yellow, 2-4 Dotted Guide Line, 6"	GM	0.03	\$ 6,500.00	\$ 195.00
54	Thermoplastic, Standard-Open Graded Asphalt Surface White, Solid, 6"	GM	0.42	\$ 6,500.00	\$ 2,730.00
55	Thermoplastic, Standard-Open Graded Asphalt Surface White, Skip, 6" 10-30	GM	0.07	\$ 6,500.00	\$ 455.00
56	Thermoplastic, Standard-Open Graded Asphalt Surface Yellow, Solid 6"	GM	0.09	\$ 6,500.00	\$ 585.00
57	Raised Pavement Marker, Type B	EA.	108	\$ 55.00	\$ 5,940.00
58	Single Column Ground Sign Assembly, Relocate	EA.	3	\$ 650.00	\$ 1,950.00
59	Removal of Existing Concrete, including Existing Curb	SY	346	\$ 35.00	\$ 12,110.00
60	Type "A" Curb and Gutter	L.F.	472	\$ 62.00	\$ 29,264.00
61	Type "F" Curb and Gutter	L.F.	479	\$ 62.00	\$ 29,698.00
62	Irrigation System Repairs	LS	1	\$ 37,500.00	\$ 37,500.00
63	Performance Turf, Sod	SY	6,983	\$ 16.00	\$ 111,728.00
64	Fill	LS	1	\$ 27,148.00	\$ 27,148.00
65	Mailbox Relocation	EA.	7	\$ 550.00	\$ 3,850.00
SUB-TOTAL ROADWAY BASE BID PRICE					\$ 1,048,437.75

SIGNALIZATION					
101-1	Mobilization (Signals)	LS	1	\$ 125,000.00	\$ 115,000.00
102-1	Maintenance of traffic (Signals)	LS	1	\$ 65,000.00	\$ 65,000.00
630-2-11	Conduit (Furnish & Install) (Open trench)	LF	62	\$ 50.00	\$ 3,100.00
630-2-12	Conduit (Furnish & Install) (Directional bore)	LF	286	\$ 65.00	\$ 18,590.00
632-7-1	Signal cable- new or reconstructed intersection, Furnish & Install	PI	1	\$ 37,000.00	\$ 37,000.00
635-2-14	Pull & splice box, F&I, 17" x 30" cover size	EA	10	\$ 3,750.00	\$ 37,500.00
639-1-122	Electrical power service, F&I, underground, meter purchased by contractor	AS	1	\$ 14,000.00	\$ 14,000.00
639-2-1	Electric service wire (Furnish & Install)	LF	100	\$ 35.00	\$ 3,500.00
639-3-12	Electrical service disconnect, F&I, cabinet	EA	1	\$ 2,800.00	\$ 2,800.00
641-2-12	Prestressed concrete pole, F&I, Type P-II Service Pole	EA	1	\$ 8,250.00	\$ 8,250.00
646-1-11	Aluminum signal pole, pedestal (Furnish & Install)	EA	8	\$ 6,000.00	\$ 48,000.00
649-21-6	Steel mast arm assembly, Furnish & Install, single arm 50'	EA	2	\$ 125,000.00	\$ 250,000.00
649-21-15	Steel mast arm assembly, Furnish & Install, single arm 70'	EA	1	\$ 170,000.00	\$ 170,000.00
649-26-3	Steel mast arm assembly, remove, shallow foundation- bolt-on attachment	EA	3	\$ 14,500.00	\$ 43,500.00
650-1-14	Vehicular traffic signal, Furnish & Install aluminum, 3 section, 1 way	AS	4	\$ 2,900.00	\$ 11,600.00
650-1-16	Vehicular traffic signal, Furnish & Install aluminum, 4 section, 1 way	AS	2	\$ 4,500.00	\$ 9,000.00
650-1-18	Vehicular traffic signal, Furnish & Install aluminum, 5 section straight, 1 way	AS	4	\$ 4,500.00	\$ 18,000.00
653-1-11	Pedestrian signal, furnish & install LED countdown, 1 way	AS	8	\$ 2,250.00	\$ 18,000.00
660-4-11	Vehicle detection system- video, Furnish & Install cabinet equipment	EA	1	\$ 28,000.00	\$ 28,000.00
660-4-12	Vehicle detection system- video, Furnish & Install above-ground equipment	EA	4	\$ 11,000.00	\$ 44,000.00
663-1-111	Signal priority and preemption system, F&I, optical, cabinet electronics	EA	1	\$ 13,000.00	\$ 13,000.00
663-1-112	Signal priority and preemption system, F&I, optical, detector	EA	4	\$ 2,800.00	\$ 11,200.00
665-1-12	Pedestrian detector, Furnish & Install, accessible	EA	8	\$ 4,200.00	\$ 33,600.00
670-5-110	Traffic controller assembly, F&I, NEMA	EA	1	\$ 71,000.00	\$ 71,000.00
670-5-600	Traffic Controller Assembly, remove controller with cabinet	EA	1	\$ 5,200.00	\$ 5,200.00
685-1-14	Ups, Furnish and Install, online/double conversion with cabinet	EA	1	\$ 25,000.00	\$ 25,000.00
700-5-50	Internally illuminated sign, relocate	EA	3	\$ 4,000.00	\$ 12,000.00
700-11-91	Electronic display sign-blank out sign	EA	4	\$ 13,000.00	\$ 52,000.00
715-5-40	Luminaire & bracket arm, relocate	EA	3	\$ 7,000.00	\$ 21,000.00
1050-15002	Utility pipe, adjust/modify 2"-4.9"	LS	1	\$ 9,500.00	\$ 9,500.00
SUB-TOTAL SIGNALIZATION BASE BID PRICE					\$ 1,198,340.00
SUBTOTAL					\$ 4,320,847.75

03T-

10% OF SUBTOTAL UTILITY BASE BID PRICE-OWNER'S CONTINGENCY	\$	207,407.00
ROADWAY AND SIGNALIZATION-ONWER'S CONTINGENCY	\$	200,000.00
TOTAL	\$	4,728,254.75

Alternate - Hot Tapping (UTILITY)					
1	12" Hot Tapping	EA	2	\$ 16,500.00	\$ 33,000.00
2	8" Hot Tapping	EA	2	\$ 14,500.00	\$ 29,000.00
TOTAL (Items 1 & 2)					\$ 62,000.00

CONTRACTOR IS RESPONSIBLE FOR VERIFYING ALL

Pricing shall be inclusive of all labor, equipment, supplies, overhead, profit, material, and any other incidental costs required to perform and complete all work as specified in the Contract Documents. The Excel document contains formulas for convenience; however, the Contractor must verify that all pricing and calculations are **CORRECT**. The City of Marco Island is not responsible for errors in formulas or the unit prices and extended amounts; the unit prices will prevail, and the corrected extension(s) and total(s) will be considered the price. calculations contained within Excel document(s). REMINDER: If there is a discrepancy between a subtotal or total amount and the unit prices and extended amounts, the unit prices will prevail, and the corrected extension(s) and total(s) will be considered the price.

THIS IS A LUMP SUM BID INCLUSIVE OF ALL ITEMS IN THE CONTRACT DOCUMENTS. ITEMS NOT SPECIFICALLY LISTED ABOVE SHALL BE INCIDENTAL TO CORRESPONDING ITEMS AND INCLUDED IN THE TOTAL CONTRACT

Written Amount (GRAND TOTAL BID PRICE): FOUR MILLION SEVEN HUNDRED TWENTY EIGHT THOUSAND TWO HUNDRED FIFTY FOUR DOLLARS AND 75/100

Authorized Signature:  Date 4 / 3 /2025

Company Name: COASTAL CONCRETE PRODUCTS, LLC DBA COASTAL SITE DEVELOPMENT

