

January 7, 2025, 1pm

Call with Kimley Horn regarding proposal pricing/Proposal Negotiations

Attendees

Diana Bello, Kimley Horn

Casey Lucius, City of Marco Island

Angela Johenning, City of Marco Island

Casey discussed reducing some of the scope of work in the proposal such as bookkeeping, developing policy, resolutions, reimbursement requests. All of these things will be handled by the City not Kimley Horn.

Casey outlined the two objectives and goals for success:

1. Tide Leveling project. Currently the city has a gap of \$2.2 million and this is a main water quality project that is shovel ready. It has been through planning & design and has been out to bid. The bids came back higher than the budget by about \$2MM. The city continues to ask for State appropriations for this project.
2. Land Conservation-The City would like to purchase vacant lots for conservation. The vacant lots that would be best would be wooded lots and are for sale from \$250-\$500k.

Casey reviewed the City's budget of \$75,000.

Diana indicated that she felt that Kimley Horn could structure the proposal to fit within our budget. She indicated that the scope of the proposal was broad and they weren't exactly sure what the City wanted but now that we have given two specific projects that will help them focus their efforts.

Diana indicated that they will focus on grant writing vs fundraising which will also bring the cost more in line with our budget.

Casey will be the main point of contact for the city and Justin will be the main point of contact for water quality.

Next steps, Diana will work with her team to develop a new proposal to match our two objectives. She thinks this will take 1-2 days to complete.

Once we have an award of contract and signed agreement Casey will send the Tide Leveling information to Diana.