

(7) Total Compensation Proposed

Having upfront conversations builds relationships.

Throughout this proposal, you’ve seen the value we can provide your organization, helping you uncover revenue opportunities and put dollars in your pocket. While we are addressing your compliance needs, our insight and solutions also represent a return on your investment.

Based on our understanding of your requirements, we propose the following fees for the fiscal years ending September 30, 2024, 2025, and 2026:

Professional Services	Year 1	Year 2	Year 3
Financial statement audit	\$70,000	\$72,100	\$74,300
Total all-inclusive price	\$70,000	\$72,100	\$74,300

We propose the following fees for the additional three-year extensions for the fiscal years ending September 30, 2027, 2028, and 2029:

Professional Services	Extension Year 1	Extension Year 2	Extension Year 3
Financial statement audit	\$76,300	\$78,600	\$80,900
Total all-inclusive price	\$	\$	\$

Fee considerations

The fee proposal is based on the following:

- The 2024 fee estimate is based upon the expected level of effort of audit time to be consistent with what is reported in the City’s 2022 financial statements. Should the City’s operations, funding, or personnel change, we reserve the right to negotiate a fee adjustment, higher OR lower.
- The audit fee above is not inclusive of a fee for the single audit. Each major program, Federal or State, selected for testing will be negotiated annually and cost will vary dependent upon the nature and complexity of the single audit program required to be tested. Each additional program will generally range between \$5,000 and \$10,000 each.
- The 2024 fee estimate does not incorporate time and effort related to the City’s implementation of GASB 96 - *Subscription Based Information Technology Arrangements* and a separate fee will be negotiated based upon the City’s implementation and the level of testing required during the audit.
- The City personnel will help periodically throughout the year and during the assurance fieldwork regarding account analysis and provision of year-end account reconciliation workpapers and schedules.
- The assurance reports will be delivered in accordance with the City’s deadlines.
- All audit requests are received as mutually agreed to for meeting the City’s deadlines.



TAB 4: TOTAL COMPENSATION PROPOSED

Marcum LLP affirms that the designated Engagement Audit Partner, Moises D. Ariza, is authorized to represent and contractually bind the Firm, submit the bid, and sign a contract with the City.

1. Annual Audit:

Our fee for these services will be based on the actual time spent at our discounted hourly rates. Our discounted hourly rates vary according to the level of the personnel assigned to your engagement. The financial audit fee is as follows:

YEAR	CITY AUDIT FEE	FEDERAL SINGLE AUDIT	STATE SINGLE AUDIT
2024	\$67,500	\$4,000	\$4,000
2025	\$69,250	\$4,250	\$4,250
2026	\$71,000	\$4,500	\$4,500
2027	\$72,750	\$4,750	\$4,750
2028	\$74,500	\$5,000	\$5,000
2029	\$76,250	\$5,250	\$5,250

Scope of services includes the audit of the City, assistance with the preparation of the financial statements and related footnotes and implementation of new GASB pronouncements.

2. Rates for Additional Professional Services

If it should become necessary for the City to request the auditor to render any additional services to either supplement the services requested in this Request for Proposal or to perform additional work as a result of the specific recommendations, the hourly rates shown below would be used. Such additional work shall be performed only upon a written agreement between the City and the firm.

TEAM MEMBER	HOURLY RATES
Partner/ QC Partner	\$ 395
Director/Senior Manager	\$ 295
Manager	\$ 245
Supervisor/Senior	\$ 195
Staff	\$ 150

Total All-Inclusive Maximum Annual Fee

The below fee schedules include travel costs, routine follow-up telephone calls during the year, and out-of-pocket expenses, such as report production and copying charges. This is a fixed-fee arrangement with the anticipation that unforeseen circumstances outside the scope of an audit will not arise. Should those circumstances arise, we will discuss it with you and come to an arrangement before we incur the additional costs.

	2024	
	Totals	
Annual Comprehensive Financial Statement Audit	\$ 52,000	
Financial Statement Preparation	10,000	
Federal or State Single Audit*	5,000	
Community Redevelopment Agency Audit	5,000	
	\$ 72,000	September 30, 2024*
	\$ 75,500	September 30, 2025**
	\$ 79,250	September 30, 2026**

*Single Audit Costs: Because the City does not always meet the Single Audit requirement, we will price this separately. This way, the City will only pay for the service if and when needed. The fees when required will be per major program for both Federal and State Single Audits.

** Fee increase represents a 5% increase per year.

\$ 83,250	September 30, 2027**
\$ 87,500	September 30, 2028**
\$ 92,000	September 30, 2029**

	Hours	Rate	2024	
			Totals	
Partner	100	\$ 240	\$ 24,000	
Director	40	180	7,200	
Manager	120	140	16,800	
Supervisor	100	120	12,000	
Senior/Staff	120	100	12,000	
	480		\$ 72,000	September 30, 2024