



## **AGREEMENT**

This Agreement is effective November 8, 2021, by and between Eagle County Health Service District, dba Eagle County Paramedic Services (the “Principal Procurement Agency”), Public Safety Association Inc (the “Company”) and Stryker Sales, LLC, (the “Supplier”).

### RECITALS

- A. The Company, on behalf of the Principal Procurement Agency, issued a Request for Bid for Medical Equipment, RFB #2021-06 (“RFB”), soliciting bids for the supply and support of Medical Equipment.
- B. Supplier duly submitted proposal in response to the RFB (“RFB Response”), which outlines Supplier’s agreement to or exceptions with the RFB.
- C. The Principal Procurement Agency, Company and Supplier have negotiated certain amendments or exceptions to the RFB and RFB Response, and desire to enter into this Agreement with the intent of memorializing the final terms of the parties’ agreement.

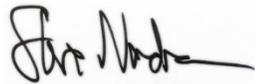
### AGREEMENT

In consideration of the provisions, representations, warranties, covenants and agreements contained in this Agreement, the parties agree to the terms set forth in this Agreement.

1. Agreement: The parties agree that this Agreement, together with the RFB, the Notice to Bidders dated and published on August 19, 2021 and August 26, 2021, the RFB Response, together with all documents specifically referred to therein, as gathered and compiled in that certain binder entitled “Eagle County Paramedic Services, Public Safety Association Inc and Stryker Sales, LLC” attached hereto (together, all such documents shall be referred to herein as the “**Contract Documents**”), shall constitute the binding agreement between the Principal Procurement Agency, Company and Supplier for Supplier’s provision of products and services to the Company pursuant to the terms therein.
2. Entire Agreement: The parties agree that this Agreement, together with the Contract Documents, represent the only agreement among the parties concerning the subject matter thereof and supersedes all prior agreements, whether written or oral, relating thereto.
3. Modifications: No purported amendment, modification or waiver of any provision in the Agreement and the Contract Documents shall be binding unless set forth in a written document signed by all parties (in case of amendment and modifications) or by the party charged thereby (in the case of waivers). Any waiver shall be limited to the provision hereof and the circumstance or event specifically made subject hereto and shall not be deemed a waiver of any other term hereof or of the same circumstance or event upon any recurrence thereof.
4. Term of Agreement: This agreement is set to expire November 8, 2024.

IN WITNESS WHEREOF, the parties have caused the Agreement to be executed on November 8, 2021.

Eagle County Health Service District  
dba, Eagle County Paramedic Services  
(the "Principal Procurement Agency")

By: 

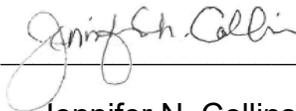
Printed Name: Steve Vardaman  
Its: Operations Manager

Public Safety Association Inc  
(the "Company")

By: 

Printed: Dane Meyer  
Its: President

Stryker Sales, LLC  
(the "Supplier")

By:  \_\_\_\_\_

Printed Name: Jennifer N. Collins

Its: Manager, Strategic Pricing & Contracts

## Response to RFB



Public Safety Association Inc.  
c/o Eagle County Paramedic Services  
56 33rd Ave S, PMB 347  
St Cloud, MN 56301

**Re:**RFB 2021-06 Medical Equipment such as:  
Automated External Defibrillators, Cardiac  
Monitors/Defibrillators, Automated CPR Devices,  
Ventilators, Video Laryngoscopes, Other Medical  
Equipment, Training, Accessories, Service Plans and  
Financing  
**Due:** Friday, October 15, 2021, prior to 11:00 AM

Bidder: Stryker Sales LLC  
Strategic Accounts Manager: Ted Harris  
Tel: (615)512-4890  
Email: ted.harris@stryker.com

9/15/2021



Public Safety Association Inc.  
c/o Eagle County Paramedic Services  
56 33rd Ave S, PMB 347  
St Cloud, MN 56301

Re: RFB 2021-06 Medical Equipment such as: Automated External Defibrillators, Cardiac Monitors/Defibrillators, Automated CPR Devices, Ventilators, Video Laryngoscopes, Other Medical Equipment, Training, Accessories, Service Plans and Financing

To whom it may concern,

Thank you for this opportunity to respond to the emergency medical equipment needs of Public Safety Association Inc.. Stryker Emergency Care presents the following proposal for your consideration.

It has been our intent to provide Public Safety Association Inc. with all requested information in the proper format Please visit our website at <https://www.strykeremergencycare.com/> for additional information about LIFEPAK®, LUCAS® chest compression system, powered patient handling equipment, data solutions, and Stryker's ProCare field service team.

Stryker is a leader in emergency medical response and patient transport products. As your trusted EMS partner, we build solutions that help improve patient outcomes and caregiver safety, bringing more power to you. We are committed to helping you achieve improved clinical outcomes and operational performance. Our focus is providing innovative patient transport, emergent care, and data solutions that are durable, reliable and easy to use.

If you have any questions regarding our response, please contact our office directly at [bidinbox@stryker.com](mailto:bidinbox@stryker.com) or your Strategic Accounts Manager Ted Harris via (615)512-4890 or [ted.harris@stryker.com](mailto:ted.harris@stryker.com).

Sincerely,

A handwritten signature in black ink, appearing to read "Jennifer Collins", is located below the "Sincerely," text.

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Jennifer Collins  
Manager, Strategic Pricing and Contracts  
Stryker  
11811 Willow Rd NE  
Redmond, WA 98052  
P: 425-867-4216  
[bidinbox@stryker.com](mailto:bidinbox@stryker.com)

**Emergency Care**



## **Sections**



## Organizational Capabilities

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Stryker is honored to present the following proposal in response to the needs and requirements outlined by the Public Safety Association, Inc. (“PSAI”) in the Request for Bid 2021-05 for Electronic Patient Care Reporting and Data Collections.

### About Stryker

Stryker is one of the world’s leading medical technology companies and, together with our customers, is driven to make healthcare better. We offer innovative products and services in Orthopaedics, Medical and Surgical, and Neurotechnology and Spine that help improve patient and hospital outcomes.

As the pioneer in portable defibrillation and monitoring technology, **Stryker’s Emergency Care** business continues to define the standard for cardiac emergency care equipment, solutions and services.

We are the world leader in developing, manufacturing, selling and servicing emergency care products. The company pioneered defibrillation technology over 55 years ago and continues to design and develop advanced emergency medical devices for in-hospital and out-of-hospital use. The company’s LIFEPAK defibrillators have been carried to the top of Mount Everest and launched into orbit on the International Space Station. More than 800,000 units are in use today on fire and rescue rigs, ambulances, hospital crash carts and in thousands of public access locations worldwide.

### Global Presence

Stryker serves a global market of thousands of customers in over 100 countries that use our products every day to protect their communities. We are well-positioned to continue serving the worldwide medical community for generations to come. **Stryker Emergency Care** employs over 1,000 team members worldwide. Approximately 700 of these team members are based in Redmond, WA.

### Emergency Care

## **Vision and Mission**

We have been involved in emergency medical care for more than 55 years and lead the industry in developing products that monitor or treat patients in emergency medical situations.

We develop technologies and design devices according to the unique needs of our customers and our goal is to provide complete solutions for cardiorespiratory emergencies. Everything is designed for customers, to work with them- whether it is accessories, disposables, flexible energy dosing or data management solutions that help them capture patient data and learn from it to improve patient care.

Our approach to product development is with the values our customers expect front and center: quality, innovation, durability and reliability. We hold ourselves to rigorous quality and innovation standards, and firmly believe that good enough is never good enough when you are talking about devices used on a daily basis in a variety of emergency care environments. We are always innovating our product and clinical technologies and looking for ways to improve our processes— because our customers and their patients depend on it.

**MISSION:** Together with our customers, we make healthcare better.

## **Financial Statements**

Stryker is in good financial condition and committed to meet the PSAI medical equipment needs. Stryker's financial Statements are audited annually. For further details you can visit Stryker website at <https://investors.stryker.com/financial-information/annual-reports/default.aspx> for the last fiscal years reported.

## **Environmental**

At Stryker, we are the leading provider of reprocessing and remanufacturing services for single-use medical devices, some of the most impactful sustainability initiatives in use at US hospitals and emergency medical care. Our approach is simple: grow your financial and environmental sustainability. Together, we can enhance patient care without compromising quality or safety.

## **Supplier Diversity**

At Stryker, we believe that we have a responsibility to proactively engage with the businesses in the communities in which we live and work. As part of that belief, Stryker is committed to partnering with and providing opportunities for Small and Diverse Suppliers. Stryker understands that Small and Diverse Suppliers add value through their innovative and fresh ideas. By identifying and promoting Small and Diverse Suppliers, Stryker is able to deliver world-class products and services that enable healthcare providers to better treat their patients, ultimately aiding those patients in leading more active and satisfying lives.

Stryker is committed to maximizing opportunities for all qualified Small and Diverse Suppliers, maintaining a Global Supplier Diversity Team to develop strategic program initiatives, implement requirements, and interface with internal and external stakeholders. The following overview represents Stryker's continuing efforts toward furthering our partnership with Small and Diverse Suppliers. Additional questions about Stryker's Global Supplier Diversity Program can be found in 2020 comprehensive report at [https://s18.q4cdn.com/857738142/files/doc\\_financials/2020/ar/SYK\\_CRR-AR20\\_narr\\_v16.2.pdf](https://s18.q4cdn.com/857738142/files/doc_financials/2020/ar/SYK_CRR-AR20_narr_v16.2.pdf).

## Products, Services & Solutions

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Stryker products are designed to work together to give emergency caregivers, whether in the hospital or on the street, more control of a critical medical event. The toughest kinds of medical emergencies require response tools of the highest quality, latest innovation, and most durable materials – this is where Stryker medical solutions can make a lifesaving difference.

We listen to our customers and refine our products to align with their needs. As a result, our products and services set the standard for the entire industry.

### **LIFEPAK® 15 Monitor/Defibrillator**

The LIFEPAK® 15 monitor/defibrillator is the standard in emergency care for ALS teams who want the most clinically innovative, operationally effective, and LIFEPAK TOUGH™ device available today.

### **LIFEPAK® 1000 Defibrillator**

The rugged LIFEPAK® 1000 defibrillator is an easy-to-use automated external defibrillator (AED) designed for professional responders. A large, intuitive screen displays graphics and ECG readings that are clear and easy to read. The 1000 also features cprMAX™ Technology which minimizes CPR interruptions by allowing compressions to continue during AED charging.

AED users should be trained in CPR and use of the AED. LIFEPAK AEDs require a prescription in the U.S. Please consult your physician.

### **LIFEPAK® CR2 AED**

The LIFEPAK CR2 AED response system empowers bystanders to help save a life by providing innovative technology that allows continuous CPR and streamlines communication across the system of care.

### **HeartSine samaritan PAD SAM 350P/360P**

The HeartSine samaritan PAD 350P (SAM 350P) with CPR Coaching is a simple to own semi- automatic defibrillator, designed to be durable, affordable and highly user-friendly – all in the lightest and smallest package available.

### **Emergency Care**

## **HeartSine samaritan PAD SAM 450P**

More than just an AED, the HeartSine samaritan PAD 450P (SAM 450P) offers integrated CPR Rate Advisor that uses only the electrodes to monitor and uniquely provide visual and verbal feedback on the rate of applied CPR, as well as continuously reminding the rescuer to perform CPR when no CPR is detected. This exclusive technology effectively assists the rescuer to perform CPR – a key link in the chain of survival.

## **LUCAS® 3 Chest Compression System**

### **NEW LUCAS 3, version 3.1, Chest Compression System**

LUCAS® Chest Compression System provides benefits to cardiac arrest patients by delivering Guidelines consistent, high-quality chest compressions even under difficult conditions and for extended periods of time. The device allows you and your team to work more efficiently without having to compromise on your own safety.

With over 18 years of clinical experience, we proudly present the third generation LUCAS device, built on the LUCAS legacy. The LUCAS® 3, v3.1 Chest Compression System has improved features to facilitate maintenance and handling and allows for new insights through easy, wireless access to device data.

We continue to innovate the LUCAS platform with Wi-Fi® connection to the LIFENET® System and integration into CODE-STAT™ Data Review Software. The new LUCAS 3, v3.1, allows for tailored rates to meet your protocols, alerts configured to improve compliance, post-event reports to your inbox, and asset notifications by e-mail.

## **CODE-STAT Data Review Software**

### **Insights to improve performance and patient outcomes**

Turn your passion for saving lives into targeted improvements — CODE-STAT Data Review Software lets you easily understand team performance immediately after response.

## **LIFENET® System**

### **Smoother communication. Faster care. Stronger teamwork.**

The LIFENET System is a comprehensive cloud-based platform that intelligently manages and delivers patient information and device data that EMS and hospital teams need to work together seamlessly, minimize time to treatment, and improve outcomes.

## Service

The Most Extensive Field Service Team in the Industry Stands Behind You

With a variety of available **Stryker Service Plans** -- and the most extensive field service team in the industry -- we'll help make sure your lifesaving devices are ready when you need them.

- Stryker service plans go beyond keeping your devices running at peak performance. Your designated **Service Representative and Clinical Specialist work together** to know your team, your system and to help you realize improvements such as time-saving techniques and features, assist with training, or answering questions specific to your devices and configurations.
- With an average of 14 years of experience, nobody knows your devices better and how to use, care for and maintain them. Your Field Service Representative carry a large inventory of spare and repair parts being equipped to often repair your device directly onsite – **without the need to ship to an offsite depot or arrange for replacement devices in the interim.**
- Stryker service representatives consistently receive the highest marks in customer satisfaction — averaging greater than **97% customer satisfaction rating** in our onsite service survey. In effect, your service representative is part of your community, so they are dedicated to helping you achieve your goals.
- Stryker is the sole-source provider for service, technical support and post-event support for Stryker products– **no Third parties.**

## Value Proposition

Stryker solutions and strategic resources will support PSAI participating public agencies in improving the quality of emergency responses through the latest technology, while emphasizing evidence-based innovation, ease of use, and alignment with your cost strategy.

## Customer References

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Stryker approaches product development with the values our customers expect front and center: quality, innovation, durability and reliability. We hold ourselves to rigorous quality and innovation standards, and firmly believe that good enough is never good enough when you are talking about devices intended to save a life. As proof of our commitment to meet the PSAI solutions needs, we include the following clients to whom services have been performed and that are comparable in quality and scope to this proposal.

### Reference #1

Client Company: Vizient GPO  
Contact: Delana Roperto, Portfolio Executive  
Email Address: [delana.roperto@vizientinc.com](mailto:delana.roperto@vizientinc.com)  
Phone: (972) 830-6959

### Reference #2

Client Company: Roi | Resource Optimization & Innovation GPO  
Contact: Jordan Crist, Category Manager – Integrated Sourcing Solutions  
Email Address: [jordan.crist@roiscs.com](mailto:jordan.crist@roiscs.com)  
Phone: (314) 364-6421

### Reference #3

Client Company: Global Medical Response  
Contact: David Twiss, National Procurement Director  
Email Address: [david.twiss@amr.net](mailto:david.twiss@amr.net)  
Phone: (303) 495-1252

### Reference #4

Client Company: Phoenix Fire Department  
Contact: Bruce Toliver, Chief of EMS  
Email Address: [bruce.c.toliver@phoenix.gov](mailto:bruce.c.toliver@phoenix.gov)  
Phone: (602) 405-4004

### Emergency Care

## Staff Qualifications

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Stryker is committed to providing unmatched professional support through our complete solutions. You can depend on our over 66 years of experience serving the industry with the quality and reliability you've come to expect. You need solutions that work right, work fast and work under pressure, just like you do.

We hereby introduce the dedicated Team that will support the Public Safety Association, Inc. ("PSAI"):

### **Ted Harris, National Strategic Account Manager**

Ted has worked in the medical device industry for over 25 years. He has been with Stryker for 9 years, serving in a variety of sales and management roles, and in various medical markets, including Acute Care, EMS, Public Access, and Physician/Clinics. Currently Ted manages contracts and distribution for the Stryker Emergency Care Team, including the Savvik relationship. Ted oversees sales and operations with Stryker's largest distribution partners in the acute and emergency care markets, and serves as primary liaison between the Stryker contracts team, state entities, contracting partners and Stryker field sales.

**Email:** [ted.harris@stryker.com](mailto:ted.harris@stryker.com) **Phone:** +615.512.4890

## Vendor Information

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<b>Legal Name:</b>	Stryker Sales LLC, through its Medical Division("Stryker")
<b>Address:</b>	11811 Willows Rd NE Redmond, WA 98052, USA
<b>Phone:</b>	800-442-1142
<b>Fax:</b>	425-867-4970
<b>Federal Tax ID Number</b>	38-2902424
<b>DUNS Number:</b>	07-847-0558
<b>Parent Company:</b>	Stryker Corporation
<b>Strategic Account Manager:</b>	Ted Harris
<b>Phone Number:</b>	C 615 512-4890
<b>Email:</b>	<a href="mailto:ted.harris@stryker.com">ted.harris@stryker.com</a>
<b>Point of Contact on pricing</b>	Jennifer Collins, Strategic Pricing & Contracts Manager
<b>Phone Number:</b>	C: 425-867-4685
<b>Email:</b>	<a href="mailto:jennifer.collins@stryker.com">jennifer.collins@stryker.com</a>
<b>Purchase Orders:</b>	Sandra Turner, Senior Customer Operations Manager
<b>Phone Number:</b>	C: 800-442-1142
<b>Email:</b>	<a href="mailto:RSPhysioOrders-prehospital@stryker.com">RSPhysioOrders-prehospital@stryker.com</a>

### Emergency Care

11811 Willows Road NE, Redmond, WA 98052 USA | P +1 425 867 4000 | Toll-free +1 800 442 1142 | [stryker.com](http://stryker.com)

**COVER PAGE**  
**Eagle County Health Service District**  
**Request for Bids (RFB)**

**Host Public Agency:** *Eagle County Health Service District*  
**Marketing Agencies:** *Savvik Buying Group and Public Safety Association Inc*

Eagle County Health Service District a quasi-municipal corporation and political subdivision of the State of Colorado d/b/a Eagle County Paramedic Services (hereinafter defined and referred to as "Principal Procurement Agency"), on behalf of itself and the Public Safety Association Inc. ("PSAI"), is requesting proposals for Medical Equipment such as: Automated External Defibrillators, Cardiac Monitors/Defibrillators, Automated CPR Devices, Ventilators, Video Laryngoscopes, Other Medical Equipment, Training, Accessories, Service Plans and Financing. The intent of this Request for Bids ("RFB") is that any contract between Principal Procurement Agency and Bidder resulting from this Request For Bid (hereinafter defined and referred to as the "Master Agreement") be made available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit ("Public Agencies"), through PSAI's and Savvik Buying Group's cooperative purchasing programs. The Principal Procurement Agency has executed a Principal Procurement Agency Certificate with PSAI (an example of which is included as Exhibit C) and has agreed to pursue the Master Agreement. Use of the Master Agreement by any Public Agency, including the Principal Procurement Agency, will be preceded by their registration with PSAI as a Participating Public Agency in PSAI's cooperative purchasing program. Registration as a Participating Public Agency by joining PSAI or one of its contracted partners and selecting to support the Master Intergovernmental Cooperative Purchasing Agreement, an example of which is attached as Exhibit B. The terms and pricing established in the resulting Master Agreement between the Bidder and the Principal Procurement Agency will be the same as that available to Participating Public Agencies through PSAI. All transactions, purchase orders, etc., will occur directly between the Bidder and each Participating Public Agency individually, and neither PSAI, the Principal Procurement Agency nor any Participating Public Agency, including their respective agents, directors, employees or representatives, shall be liable to Bidder for any acts, liabilities, damages, etc., incurred by any other Participating Public Agency. The Principal Procurement Agency is making no representations regarding any of the equipment or services that may be procured by a Participating Public Agency. By participating in this RFB process or submitting a proposal pursuant to the RFB, any bidder, Participating Public Agency and PSAI waive any and all claims against the Principal Procurement Agency.

Request for Bids Number: RFB 2021-06 Medical Equipment such as: Automated External Defibrillators, Cardiac Monitors/Defibrillators, Automated CPR Devices, Ventilators, Video Laryngoscopes, Other Medical Equipment, Training, Accessories, Service Plans and Financing  
**Bids will be awarded by sub category in this overall RFB.  
Please bid all sub categories that apply to your company.**

Specifications for: Medical Equipment such as: Automated External Defibrillators, Cardiac Monitors/Defibrillators, Automated CPR Devices, Ventilators, Video Laryngoscopes, Other Medical Equipment, Training, Accessories, Service Plans and Financing (the "**Products**")

Contract Term: This contract is targeted to begin on or after November 8, 2021 and will continue for 36 months upon agreement by both parties (the "**Contract Term**"). The Contract Term may be extended by 24 months upon agreement by both parties (the "**Extension Term**")

Deadline for Submission of Bids: Friday, October 15, 2021, prior to 11:00 AM CST

Submit Bids To: Public Safety Association Inc.  
c/o Eagle County Paramedic Services  
56 33rd Ave S, PMB 347  
St Cloud, MN 56301

Electronic Submission (**preferred**) Email to: [office@publicsafetyassociation.org](mailto:office@publicsafetyassociation.org)  
Dropbox Link: <https://www.dropbox.com/request/u8nCcebKuQBq91q9U6J7>

Bid Opening Date and Time: Friday, October 15, 2021, 1:00 PM CST  
Bid Opening Location: Webinar – Details Listed Below in Schedule of Events  
Bid Surety (Submit with bid) \$1,000 (the "Bid Surety")  
Contact for Questions: Cindy Sobania, [office@publicsafetyassociation.org](mailto:office@publicsafetyassociation.org)

PSAI welcomes timely competitive sealed bids for the Products. Late Bids shall not be considered. Bids may be submitted electronically (preferred) or in hard copy form, as detailed in this RFB.

### BIDDER CERTIFICATION

I agree to the specifications, terms and conditions of this RFB. I acknowledge my authority to submit this bid on behalf of the firm listed below and to bind it to comply with these specifications, terms and conditions if any contract is awarded through this RFB process.

Date: 09/17/2021

By:  \_\_\_\_\_

Company Name & Address:  
Name: Stryker Sales, LLC,  
through its Medical Division  
Address: 11811 Willows Rd NE  
Redmond, WA 98052

Name: Jennifer Collins  
Title: Manager, Strategic Pricing and Contracts  
Phone: 800-442-1142  
Fax: 800-732-0956  
E-mail: bidsinbox@stryker.com

# AIA<sup>®</sup> Document A310<sup>™</sup> – 2010

## Bid Bond

**CONTRACTOR:**

(Name, legal status and address)

STYKER SALES LLC  
11811 Willow Rd NE  
Redmond, WA 98052

**SURETY:**

(Name, legal status and principal place of business)

LIBERTY MUTUAL INSURANCE COMPANY  
175 Berkeley Street  
Boston, MA 02116

**OWNER:**

(Name, legal status and address)

PUBLIC SAFETY ASSOCIATION INC., C/O EAGLE COUNTY PARAMEDIC SERVICES

56 33rd Ave. S., PMB 347, St. Cloud, MN 56301

**BOND AMOUNT:** One Thousand and 00/100 Dollars  
(\$ 1,000.00)

**PROJECT:**

(Name, location or address, and Project number, if any)

Medical Equipment Procurement

Project Number, if any:

This document has important legal consequences. Consultation with an attorney is encouraged with respect to its completion or modification.

Any singular reference to Contractor, Surety, Owner or other party shall be considered plural where applicable.

The Contractor and Surety are bound to the Owner in the amount set forth above, for the payment of which the Contractor and Surety bind themselves, their heirs, executors, administrators, successors and assigns, jointly and severally, as provided herein. The conditions of this Bond are such that if the Owner accepts the bid of the Contractor within the time specified in the bid documents, or within such time period as may be agreed to by the Owner and Contractor, and the Contractor either (1) enters into a contract with the Owner in accordance with the terms of such bid, and gives such bond or bonds as may be specified in the bidding or Contract Documents, with a surety admitted in the jurisdiction of the Project and otherwise acceptable to the Owner, for the faithful performance of such Contract and for the prompt payment of labor and material furnished in the prosecution thereof; or (2) pays to the Owner the difference, not to exceed the amount of this Bond, between the amount specified in said bid and such larger amount for which the Owner may in good faith contract with another party to perform the work covered by said bid, then this obligation shall be null and void, otherwise to remain in full force and effect. The Surety hereby waives any notice of an agreement between the Owner and Contractor to extend the time in which the Owner may accept the bid. Waiver of notice by the Surety shall not apply to any extension exceeding sixty (60) days in the aggregate beyond the time for acceptance of bids specified in the bid documents, and the Owner and Contractor shall obtain the Surety's consent for an extension beyond sixty (60) days.

If this Bond is issued in connection with a subcontractor's bid to a Contractor, the term Contractor in this Bond shall be deemed to be Subcontractor and the term Owner shall be deemed to be Contractor.

When this Bond has been furnished to comply with a statutory or other legal requirement in the location of the Project, any provision in this Bond conflicting with said statutory or legal requirement shall be deemed deleted herefrom and provisions conforming to such statutory or other legal requirement shall be deemed incorporated herein. When so furnished, the intent is that this Bond shall be construed as a statutory bond and not as a common law bond.

Signed and sealed this 20th day of September, 2021

(Witness)

(Witness)



Rachel Fore

STYKER SALES LLC

(Principal)

(Seal)

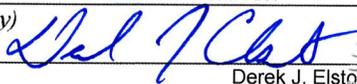
(Title)

LIBERTY MUTUAL INSURANCE COMPANY

(Surety)

(Seal)

(Title)

  
Derek J. Elston, Attorney in Fact



This Power of Attorney limits the acts of those named herein, and they have no authority to bind the Company except in the manner and to the extent herein stated.

Liberty Mutual Insurance Company
The Ohio Casualty Insurance Company
West American Insurance Company

Certificate No: 8204999-285057

POWER OF ATTORNEY

KNOWN ALL PERSONS BY THESE PRESENTS: That The Ohio Casualty Insurance Company is a corporation duly organized under the laws of the State of New Hampshire, that Liberty Mutual Insurance Company is a corporation duly organized under the laws of the State of Massachusetts, and West American Insurance Company is a corporation duly organized under the laws of the State of Indiana (herein collectively called the "Companies"), pursuant to and by authority herein set forth, does hereby name, constitute and appoint, Aerie Walton; Bartlomiej Siepierski; Christopher P. Troha; Derek J. Elston; Marcia K. Cesafsky; Michelle Krebs; Rachel Fore

all of the city of Chicago state of IL each individually if there be more than one named, its true and lawful attorney-in-fact to make, execute, seal, acknowledge and deliver, for and on its behalf as surety and as its act and deed, any and all undertakings, bonds, recognizances and other surety obligations, in pursuance of these presents and shall be as binding upon the Companies as if they have been duly signed by the president and attested by the secretary of the Companies in their own proper persons.

IN WITNESS WHEREOF, this Power of Attorney has been subscribed by an authorized officer or official of the Companies and the corporate seals of the Companies have been affixed thereto this 10th day of March, 2021.



Liberty Mutual Insurance Company
The Ohio Casualty Insurance Company
West American Insurance Company

By: David M. Carey, Assistant Secretary

State of PENNSYLVANIA
County of MONTGOMERY

On this 10th day of March, 2021 before me personally appeared David M. Carey, who acknowledged himself to be the Assistant Secretary of Liberty Mutual Insurance Company, The Ohio Casualty Company, and West American Insurance Company, and that he, as such, being authorized so to do, execute the foregoing instrument for the purposes therein contained by signing on behalf of the corporations by himself as a duly authorized officer.

IN WITNESS WHEREOF, I have hereunto subscribed my name and affixed my notarial seal at King of Prussia, Pennsylvania, on the day and year first above written.



Commonwealth of Pennsylvania - Notary Seal
Teresa Pastella, Notary Public
Montgomery County
My commission expires March 28, 2025
Commission number 1126044
Member, Pennsylvania Association of Notaries

By: Teresa Pastella, Notary Public

This Power of Attorney is made and executed pursuant to and by authority of the following By-laws and Authorizations of The Ohio Casualty Insurance Company, Liberty Mutual Insurance Company, and West American Insurance Company which resolutions are now in full force and effect reading as follows:

ARTICLE IV - OFFICERS: Section 12. Power of Attorney.

Any officer or other official of the Corporation authorized for that purpose in writing by the Chairman or the President, and subject to such limitation as the Chairman or the President may prescribe, shall appoint such attorneys-in-fact, as may be necessary to act in behalf of the Corporation to make, execute, seal, acknowledge and deliver as surety any and all undertakings, bonds, recognizances and other surety obligations. Such attorneys-in-fact, subject to the limitations set forth in their respective powers of attorney, shall have full power to bind the Corporation by their signature and execution of any such instruments and to attach thereto the seal of the Corporation. When so executed, such instruments shall be as binding as if signed by the President and attested to by the Secretary. Any power or authority granted to any representative or attorney-in-fact under the provisions of this article may be revoked at any time by the Board, the Chairman, the President or by the officer or officers granting such power or authority.

ARTICLE XIII - Execution of Contracts: Section 5. Surety Bonds and Undertakings.

Any officer of the Company authorized for that purpose in writing by the chairman or the president, and subject to such limitations as the chairman or the president may prescribe, shall appoint such attorneys-in-fact, as may be necessary to act in behalf of the Company to make, execute, seal, acknowledge and deliver as surety any and all undertakings, bonds, recognizances and other surety obligations. Such attorneys-in-fact subject to the limitations set forth in their respective powers of attorney, shall have full power to bind the Company by their signature and execution of any such instruments and to attach thereto the seal of the Company. When so executed such instruments shall be as binding as if signed by the president and attested by the secretary.

Certificate of Designation - The President of the Company, acting pursuant to the Bylaws of the Company, authorizes David M. Carey, Assistant Secretary to appoint such attorneys-in-fact as may be necessary to act on behalf of the Company to make, execute, seal, acknowledge and deliver as surety any and all undertakings, bonds, recognizances and other surety obligations.

Authorization - By unanimous consent of the Company's Board of Directors, the Company consents that facsimile or mechanically reproduced signature of any assistant secretary of the Company, wherever appearing upon a certified copy of any power of attorney issued by the Company in connection with surety bonds, shall be valid and binding upon the Company with the same force and effect as though manually affixed.

I, Renee C. Llewellyn, the undersigned, Assistant Secretary, The Ohio Casualty Insurance Company, Liberty Mutual Insurance Company, and West American Insurance Company do hereby certify that the original power of attorney of which the foregoing is a full, true and correct copy of the Power of Attorney executed by said Companies, is in full force and effect and has not been revoked.

IN TESTIMONY WHEREOF, I have hereunto set my hand and affixed the seals of said Companies this 20th day of September, 2021.



By: Renee C. Llewellyn, Assistant Secretary

Not valid for mortgage, note, loan, letter of credit, currency rate, interest rate or residual value guarantees.

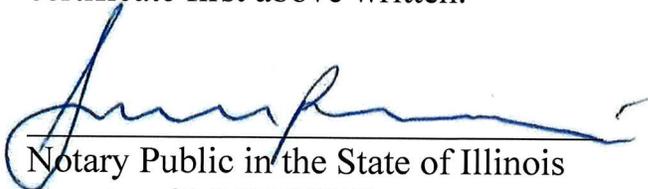
For bond and/or Power of Attorney (POA) verification inquiries, please call 610-832-8240 or email HOSUR@libertymutual.com.

ACKNOWLEDGEMENT BY SURETY

STATE OF ILLINOIS  
COUNTY OF MCHENRY

On this 20th day of September, 2021, before me, Bartlomiej Siepierski, a Notary Public, within and for said County and State, personally appeared Derek J. Elston to me personally known to be the Attorney-in-Fact of and for Liberty Mutual Insurance Company and acknowledged that s/he executed the said instrument as the free act and deed of said Company.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my official seal, at my office in the aforesaid County, the day and year in this certificate first above written.



Notary Public in the State of Illinois  
County of MCHENRY





## Technical Requirements

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Stryker's vast experience with EMS implementation supports preparation to ensure a successful deployment for each Customer.

### Customer Support.

Quality Products...Quality Service

When you make the decision to purchase Stryker equipment, you are buying more than the quality we design and manufacture into our products; you are also buying Stryker's commitment to customer service and support.

**Contact us by Phone:** 1-800-442-1142, Option 2

**Hours of Operation:** 6:00 AM to 4:00 PM PST

### **Frequently Asked Questions:**

#### Order Related Inquiries

- Where can I fax an order?
  - If you would like to fax an order, please send the fax to 800.426.8049
  - Or, contact us at 800.442.1142, option 2, to place the order by phone.
- How long is it to process my order?
  - For faxed orders please allow 48 - 72 hours for an order confirmation.
  - If an order requires expedited shipping please contact us at 1-800-442-1142, option 2, to place the order by phone.
- Is there a minimum order requirement?
  - There is no minimum order requirement. For orders with a line item total less than \$200.00, a processing fee of \$10.00 is added to the order. The processing fee applies to orders placed by phone or fax.

#### Product Literature

- Where can I get a copy of my products operating instructions?
  - You can find and download a copy of your current device operating instructions here: <https://www.Stryker.com/disclosureandsafety.aspx>.
- Where can I find a picture of a device or accessory?
  - There are several ways to find a picture of a device, accessory or disposable

product.

#### Emergency Care

11811 Willows Road NE, Redmond, WA 98052 USA | P +1 425 867 4000 | Toll-free +1 800 442 1142 | [stryker.com](http://stryker.com)

Download an illustrated accessory catalog for current products here:

<https://www.Stryker.com/Accessories and Disposables.aspx>

## Product Questions

- What is the Stryker Returned Product Policy?
  - If Customer desires to return a purchased product, Customer must call its local Stryker representative or the Stryker regional sales office for information on credit or replacement of any purchased and non-expired product. A Returned Material Authorization (RMA) number will be provided and must be clearly identified on the carton of any returned product. Customer must return the product to Stryker in its original packaging, unopened, and undamaged, except for product that was received in a damaged condition or as otherwise authorized by Stryker, which product may be returned in its existing condition. Stryker will not accept the return of a non-defective and conforming product if Customer breaks the security seal on the product. Stryker will provide an RMA and accept the return of any product under any of the following circumstances:
    - a) Stryker shipped the product in error;
    - b) Customer received the product after the product's expiration date;
    - c) Customer received the product in a damaged condition;
    - d) The product is recalled and must be removed from the market; or
    - e) Stryker specifically authorizes the return of the product (a 15% restocking fee may apply).

Product must be returned within 30 working days from the date the Customer receives the product or within 30 working days from the date the Customer receives notice of recall, if applicable. Upon receipt of a properly returned product, Stryker will apply a full credit to Customer's account or provide replacement. Customer is advised that product returned without an RMA number, or not otherwise authorized, will not be accepted and will be returned to Customer at Customer's expense.

- For a printer-friendly version of Stryker, Inc.'s Returned Product Policy, please refer to Section 7 Literature.

- Are there any shipping restrictions for my Lithium battery?
  - Effective October 1st, 2008, the US Department of Transportation implemented new rules relating to the shipping of lithium batteries. These new rules are outlined in 49 CFR Parts 171, 172, 173, and 175, “Hazardous Materials; Transportation of Lithium Batteries; Final Rule.” The new rules include restrictions on certain shipping methods and outline requirements for packaging and labeling lithium batteries.
  - These guidelines place certain restrictions on air shipments and require very specific air handling processes. Our in-house operations team has been thoroughly trained on the new procedures and will still ship products by air as needed. However, our sales and service representatives will no longer be shipping lithium batteries by air. Customers needing next day or 2nd day air shipments should call our Customer Support Team at 1.800.442.1142, and they can assist you in expediting your order.
  - What is the Lithium content of my battery?  
Effective October 1st, 2008, the US Department of Transportation implemented new rules relating to the shipping of lithium batteries. As these guidelines also affect our distributor partners, we have compiled a list of information about our batteries that we hope will be useful as you review your own battery shipping protocols. Below is the lithium gram content of all lithium batteries currently available for sale in the US.

Catalog #	Part #	Associated Device	Description	Lithium /			Size
				Cells	Cell	Total	
11141-000013	3005380	LIFEPAK 500 AED	Non-rechargeable Lithium Sulfur Dioxide Battery Pak (yellow in color)	4	2.2g	8.8g	Medium
11141-000069	3005380	LIFEPAK 500 AED	Non-rechargeable Lithium Sulfur Dioxide Battery Pak (charcoal in color)	4	2.2g	8.8g	Medium
11141-000014	3005380	LIFEPAK 500 AED	Non-rechargeable Lithium Sulfur Dioxide Battery Pak (FAA certified)	4	2.2g	8.8g	Medium
11141-000030	3200390	LIFEPAK 500 AED	Non-rechargeable Lithium Manganese Dioxide Battery Pak	4	3.4g	13.6g	Medium
11140-000043	3201856	LIFEPAK 500 AED	Non-rechargeable Lithium Manganese Dioxide Battery Pak (FAA certified)	4	3.4g	13.6g	Medium
11141-000100	3206245	LIFEPAK 1000 AED	Non-rechargeable Lithium Manganese Dioxide Battery Pak	4	1.83g	7.3g	Medium
11403-000001	3201616	LIFEPAK CR Plus AED	Replacement Kit for CHARGE-PAK™ Battery Charger	3	0.27g	0.8g	Small
11403-000002	3201616	LIFEPAK CR Plus AED	Replacement Kit for CHARGE-PAK™ Battery Charger	3	0.27g	0.8g	Small
11141-000112	3205296	LIFEPAK 20e defib/monitor	Lithium-ion Rechargeable Internal Battery	9	0.6g	5.4g	Small

The new rules also stipulate that cells or batteries are proven to meet the requirements of each test in the UN Manual of Tests and Criteria. Documents

certifying our conformance with the UN Manual of Tests and Criteria are available upon request.

## **Technical Support.**

We offer one of the largest and best-trained networks of technical service representatives in the industry. On call 24 hours a day, 7 days a week (North America), their goal is to return your phone call within two hours, to work with you to quickly assess the problem and find the best solution.

**Contact us by Phone:** 1-800-442-1142, Option 5, Option 1

**Hours of operation:** 6:00 AM to 4:00 PM PST

## **LIFEPAK® 15 V4 Monitor/Defibrillator**



LIFEPAK 15 V4 monitor/defibrillator is the device of choice for Advanced Life Support teams who want the most clinically innovative, operationally effective and durable device available today. Built as an upgradeable platform, the LIFEPAK 15, with the latest version of software and hardware, offers sophisticated clinical technologies with a rich array of features – like the most powerful escalating energy available (up to 360J), and advanced monitoring parameters for your most critically ill patients. LIFEPAK 15 is the 9<sup>th</sup> generation of monitor/defibrillators from Emergency Care, dating back 50 years to the first LIFEPAK, which was the first portable defibrillator designed for EMS.

## **Why the LIFEPAK 15 is your best solution:**

**Easy to use – Because nothing can be in the way of your care teams and your patients.**

Whether treating critically ill patients, exporting data through the cloud to ePCR platforms, or transmitting a 12-Lead ECG to the hospital, Emergency Care understands the importance of your crews treating their patients – not the monitor. That's why everything about the LIFEPAK 15 is designed to maximize your interaction with the patient, and optimize your interaction with the device so that critical time is not wasted.

- See the screen clearly with an 8.4-inch anti-reflective, color display with one touch to switch to high-contrast SunVue™ mode for quicker, easier viewing at all angles and the best full-glare view in the industry
- Access all key functionality with a single button-push - critical therapy controls are single function, highly visible, forward facing, and clearly labeled
- The Speed Dial allows for rapid screen navigation and energy selection. There are no complicated soft keys or submenus for basic therapy or monitoring functions.

- Dual battery system automatically switches to the second battery if the first becomes depleted for up to 6 hours of uninterrupted power.
- All cables, connectors, and the 100mm printer are front-facing for quick, easy access without unnecessary delays
- Know it's always ready to go with a daily 3 a.m. self-test that alerts you to possible issues before you experience them in the field, and asset management through the LIFENET® System

## **Resuscitation Results Matter.**

Your patients deserve the best possible chance to survive sudden cardiac arrest. Some of the highest-performing EMS systems in the world have driven better outcomes using Emergency Care's Resuscitation Systems of Care, and we would be proud to call the FEMS our partner in this effort.

Our experience has taught us that resuscitation is more than just a single tool, but rather a collection of tools in a resuscitation toolbox that 1) helps rescuers perform optimal chest compressions in any environment, 2) delivers maximum biphasic energy levels (up to 360 Joules) for higher conversion rates, and 3) provides rapid CPR data movement to quickly debrief crews while the code is still fresh in their minds.

## **Proven CPR guidance and post-event review/crew feedback**

- Metronome guidance and voice prompts that are proven to help rescuers use correct timing. Hear guidance more clearly with ClearVoice™ technology, even in noisy environments
- Only device with cprMAX™ Technology that minimizes pauses before shock when in AED mode which increases hands-on time to increase the chance of shock success.
- Microstream™ capnography monitors EtCO2 levels for a patient-focused physiological assessment of CPR quality. AHA 2015 recommends the use of EtCO2 “...to monitor and optimize CPR quality, guide vasopressor therapy and detect ROSC. (Class IIb, LOE C-EO, S445)”
- The only device that acquires CPR data for both pediatric and adult patients through our standard defibrillation electrodes without the need for additional sensors or specialty electrodes that add to the total cost of ownership.
- Simple, one-button transmission of CPR and ventilation data directly to CODE-STAT for post-event review and rapid feedback to care teams, which has proven to be a powerful tool in improving CPR quality and resuscitation system performance.
- Create more complete documentation for airway management by saving data from all displayed monitoring channels, including EtCO2 and enable continuous improvement in airway management during post-event review with automatic

ventilation annotation that provides more detailed information about ventilation rates using CODE-STAT Data Review Software.

### **Offers the most powerful escalating energy available, up to 360J**

- No commercially available defibrillator on the market offers equivalent strength to full energy, 360J biphasic offered by Emergency Care LIFEPAK defibrillators for both AED and manual defibrillation
- Published clinical data demonstrate protocols with escalating energy to 360J improves conversion rates for difficult-to-defibrillate VF and AF patients compared with lower energy shocks
- Multiple biphasic vs biphasic comparison studies show low energy is not equivalent to full energy, regardless of how current (A) alone is managed. To date, there are no peer-reviewed published data that demonstrates a lower energy shock is more (or as) effective than a higher energy shock
- The science shows that no individual characteristic of any biphasic waveform determines conversion rate. The combined total of a shock's characteristics (energy) determines conversion rate. Shock energy (J) is the therapeutic dose that includes multiple waveform characteristics (current, voltage, and duration).

### **Rapid Data Movement – Your Key to Better Outcomes**

All LIFEPAK 15 device data moves along the LIFENET System cloud, and our customers choose where it goes and who is authorized to view it. As your partner, our Connected Medicine team will work with you to accelerate, deploy, implement and support data collection, movement and analysis tools to meet your needs and maximize your performance objectives. **Specifically, the LIFEPAK 15 is cloud-connected for four reasons:**

#### **1. Transmit emergent patient data (i.e. 12-lead ECG) to the hospital.**

- The LIFEPAK 15 uniquely provides users with a simple 3-step transmission process. 1) Press the TRANSMIT button, 2) Select your hospital, 3) Select SEND.
- The LIFEPAK 15 is the only commercially available monitor defibrillator that allows for automatic transmission of 12-Lead ECGs to the hospital, eliminating the need to push even a single button.
- Eliminate the potential for miscommunication of transmission status. Only the LIFEPAK 15 provides 2-way communication with the hospital's LIFENET System. When the LIFEPAK 15 displays and prints that the transmission is complete, this means the 12-lead has been received by the hospital.
- We've all experienced that cellular coverage can be intermittent in certain areas as we travel down the road, so the LIFEPAK 15 will attempt to transmit three

- times. If it fails all three times, the LIFEPAK 15 displays and prints that the transmission has failed, alerting the user to try again.
- The LIFEPAK 15 is the only device capable of transmitting custom event data for any emergency, such as STROKE or SEPSIS. Now EMS crews can alert the hospital's LIFENET System of inbound stroke or sepsis patients. Hospital, in turn, can use LIFENET to alert multiple care-teams, such as neurology and pharmacy.
  - The LIFEPAK 15 is the only device that transmits all vital signs with every transmission. Emergency Care believes in providing hospital care teams with the most information possible.

## 2. Rapid export of monitor data to cloud-connected ePCR platform

- **Time is everything in an emergency, seconds truly count.** The LIFEPAK 15 has the ability to efficiently compress and transmit data at high speed and the ability to transmit data at various times during a call. While most ePCR transmissions are completed at the end of the incident, the LIFEPAK 15 allows the provider to transmit information at any time.
- The LIFEPAK 15 uniquely provides users with a simple 3-step transmission process to ePCR platforms 1) Press the TRANSMIT button, 2) Select your ePCR, 3) Select SEND.

## 3. Export CPR quality data to CODE-STAT software for QA/QI and rapid feedback to the crews while the code is fresh in their minds

- **CODE-STAT** software simplifies post-event review and enables ongoing provider education. When it comes to quality improvement, **CODE-STAT** enables your teams to measure, review, report, and repeat – with the goal of optimizing team performance over time. AHA Consensus Statement recommendations on CPR quality suggest maintaining “continuous quality improvement on provider, team and systems levels.” CODE-STAT software helps automate this process and provides CPR quality measures on demand or automatically during the device self-check. CODE-STAT software gives you quick access to relevant, high-quality data—including compression fraction (hands-on time), compression rate, longest pauses and time elapsed before first shock. That means it's simpler to focus on areas of improvement, so your code team is better prepared for the next event. Continual improvement leads to better survival rates and better neurological outcomes for your patients.
- The LIFEPAK 15 uniquely provides users with a simple 3-step transmission process to ePCR platforms 1) Press the TRANSMIT button, 2) Select CODE-STAT, 3) Select SEND.

#### **4. Export device health and readiness data to your LIFENET Asset Management System**

- At Emergency Care we believe it is important for you to know about monitor issues before they are used on patients. That's why the LIFEPAK 15 is the only device that automatically transmits the results of its daily self-test to your LIFENET Asset Management System.
- The LIFEPAK 15 is the only device that automatically notifies your designated team about self-test failures. Your EMS Equipment Manager and your Emergency Care Service Representative can be notified by email or text message and respond to your device before your device responds to the next call.
- LIFENET Asset conveys the battery status and configuration of every LIFEPAK 15 monitor in your fleet.
- LIFENET Asset stores service reports for each LIFEPAK 15 monitor in your fleet, providing you with easy to access documentation of your LIFEPAK service reports.

#### **Uses a leading 12-lead ECG algorithm**

Reliable 12-lead ECGs are invaluable in assessing your patients' conditions and providing valuable information to hospital care teams. That's why the LIFEPAK 15 uses a 12-lead analysis algorithm that's been developed and continuously improved over the years by a team of world-renowned ECG researchers to optimize its utility in the EMS setting.

- LIFEPAK 15 incorporates the trusted, proven University of Glasgow 12-Lead ECG Analysis Algorithm, which has almost 40 years of history and is widely considered one of the top ECG interpretive algorithms in the world - backed by decades of refinement and numerous clinical studies
- The only commercially available monitor/defibrillator that continuously monitors all 12-leads in the background and alerts medics to changes using the ST-Segment trend monitoring feature
- The Glasgow algorithm rules out common imposters of STEMI in the presence of left bundle branch block by using the Sgarbossa criteria - recommended by the 2012 ESC/ACCF/AHA/WHF Third definition of myocardial infarction
- The only commercially available monitor/defibrillator that includes pediatric interpretive statements for patients under 18 years of age all the way down to one day old
- Follows AHA/ACCF/HRS recommendations for STJ measurement at the J point for STEMI, and prints individual STJ measurements for all 12-leads to reinforce the medic interpretation
- Includes criteria for Brugada pattern, a non-ischemic cause of ST elevation

## Designed to be LIFEPAK TOUGH™

At Emergency Care, we believe LIFEPAK devices should live up to the highest expectations of those working in the harshest of settings.

- Ergonomically designed handle has built-in shock absorbers for cushion and fits two gloved hands for easy hand off.
- Corner guards protect the most vulnerable parts of the device
- Dual layer screen has anti-scratch coating
- Tested to withstand drops on six sides onto a steel surface, without bags, and a 5 lb steel impact weight dropped on each all sides of the robust therapy connector
- A circular shield surrounds the ECG connector slot for a more solid cable connection that helps prevent cable migration and pin breakage
- Internal design capable of withstanding severe impacts and extreme vibration

## LIFEPAK® 1000 Defibrillator



The rugged LIFEPAK 1000 defibrillator is an easy-to-use AED designed for responders with more advanced training. A large, intuitive screen displays graphics and ECG readings that are clear and easy to read. The 1000 also features cprMAX™ technology which minimizes CPR interruptions by allowing compressions to continue during AED charging.

The flexible LIFEPAK 1000 defibrillator from Emergency Care is your chance to give first responders exactly the lifesaving device they need—and give advanced responders the information and capabilities they can use to change outcomes for patients.

## Offers the most powerful escalating energy available, up to 360J

- No commercially available defibrillator on the market offers equivalent strength to full energy, 360J biphasic offered by Emergency Care LIFEPAK defibrillators for both AED and manual defibrillation.
- Published clinical data demonstrate protocols with escalating energy to 360J improves conversion rates for difficult-to-defibrillate VF and AF patients compared with lower energy shocks.
- Multiple biphasic vs biphasic comparison studies show low energy is not equivalent to full energy, regardless of how current (A) alone is managed. To date, there is no peer-reviewed published data that demonstrates a lower energy shock is more (or as) effective than a higher energy shock.

- The science shows that no individual characteristic of any biphasic waveform determines conversion rate. The combined total of a shock's characteristics (energy), determines conversion rate. Shock energy (J) is the therapeutic dose that includes multiple waveform characteristics (current, voltage, and duration).

## **cprMAX Technology**

The 1000 features our exclusive cprMAX technology, which gives you the flexibility to choose CPR settings that best accommodate your patient and CPR protocol requirements. The pre-shock CPR option allows adjustment of the CPR interval prior to the first shock, making the 1000 the only device that minimizes pre-shock pauses by allowing providers to continue compressions while the AED charges.

## **LIFEPAK TOUGH™**

Built for the harshest environments, the LIFEPAK 1000 is the toughest, most durable AED from Emergency Care.

- The device itself withstands rigorous drop-testing from any angle. 1 meter drop on each corner, edge, and surface.
- Enclosed in a highly protective case with bumpers.
- The LIFEPAK 1000 has an IP55 rating—the highest available AED rating signifying protection from external elements.
- Vehicle friendly. Designed to ride along in any vehicle without damage from continuous vibrations and other movement. Complies with Military standard for Ground Vehicle.

## **Simple ALS Hand-off**

The LIFEPAK 1000 is simple to use for any trained responder, but it also provides an easy, highly compatible transition to ALS care teams.

- Uses the same adult electrodes as the ones used on LIFEPAK ALS monitors—the brand of choice for more EMS teams across the country
- More ALS systems use our monitors – simplifies care transitions

## LIFEPAK® CR2 Defibrillator



The LIFEPAK CR2 is a powerful, easy-to-use AED. Advanced technology including cprINSIGHT, Wi-Fi connectivity and continuous self-monitoring ensure devices and responders are always prepared to deliver swift, lifesaving treatment.

### Self-monitoring AED program

The LIFELINK central AED program manager monitors each LIFEPAK CR2 connected to a Wi-Fi network and alerts you to anything that may affect device readiness—all automatically. This greatly reduces the effort and expense of managing your AED program, while increasing your program's readiness and effectiveness.

### cprINSIGHT Technology

The LIFEPAK CR2 is the only AED that allows chest compressions during ECG rhythm analysis, reducing pauses between CPR and defibrillation. Once CPR begins, cprINSIGHT technology – unique to only LIFEPAK CR2 – automatically analyzes and detects if a shock is needed. This significantly reduces pauses in chest compressions, even eliminating pauses if the rhythm is determined to be non-shockable.

### Connected to responders

With the LIFEPAK CR2, Wi-Fi connectivity gives emergency responders equipped with LIFENET AED Event Viewer a complete picture of each cardiac arrest event. So even before they arrive, emergency professionals are better prepared and understand the details of the shocks given, see the patient's actual ECG, and more.

### Continuity of care

The LIFEPAK CR2 streamlines continuity of care by seamlessly sending all AED information to the LIFENET System, helping to speed the transition to the next level of care.

## Designed for user confidence

The CR2 was rated easiest to use, easiest to hear and highest in overall user confidence by AED users. LIFEPAK CR2 defibrillator uses simple graphics, audible instructions and automated features to help users remain focused. We've removed all the guesswork with proven better results.

## Child Mode

The LIFEPAK CR2 defibrillator uses simple graphics, a one-push feature to toggle to Child Mode for pediatric defibrillation, using the same set of defibrillation pads. It has audible instructions and automated features to help users remain focused. We've removed all the guesswork with proven better results.

## HeartSine samaritan PAD SAM 350P/360P



The SAM 360P is a fully-automatic, external defibrillator designed to quickly deliver a defibrillation shock to victims of sudden cardiac arrest (SCA). The SAM 360P is designed to operate in accordance with the joint European Resuscitation Council (ERC) and American Heart Association (AHA) 2015 guidelines on Cardiopulmonary Resuscitation (CPR) and Emergency Cardiovascular Care (ECC).

The semi-automatic HeartSine samaritan PAD 350P (SAM 350P) and fully automatic HeartSine samaritan PAD 360P (SAM 360P) offer industry-leading value and environmental protection, all in an easy-to-operate system in the smallest and lightest package available.



The fully automatic SAM 360P detects motion or other significant interference to ensure the rhythm is shockable and to reduce the likelihood that the user is touching the patient prior to shock delivery.

## **Why the HeartSine samartian PAD SAM 350P/360P is your best solution:**

Easy to use – Simple to own

Two parts, one expiration date. The innovative Pad-Pak™, an integrated battery and electrode single-use cartridge with one expiration date, offers one simple maintenance change every four years. Low cost of ownership. With a shelf life of four years from date of manufacture, the Pad-Pak offers significant savings over other defibrillators that require separate battery and electrode replacements.

## Resuscitation Results Matter.

### Easy to follow Visual and Verbal Guides

- **User-friendly.** Easy-to-understand visual and voice prompts guide the rescuer through the entire resuscitation process, including CPR—a key link in the chain of survival.
- **One- and two- button operation.** With just an ON/OFF button (and the SHOCK button on the SAM 350P), the samaritan PAD offers a simple, straightforward operation.
- **Automatic Shock Delivery.** After analysing heart rhythm, the samaritan PAD 360P will automatically deliver a shock (if needed), eliminating the need for the rescuer to push a shock button.
- **Always ready.** A System Status Ready Indicator flashes to show that the complete system is operational and ready for use. The device automatically runs a self-check each week.

### Ready to Shock

- **Portable and lightweight.** The HeartSine samaritan PAD is much lighter 1.1 kg and smaller than other defibrillators.
- **Highest level of protection against dust and water.** With its IP56 rating, the HeartSine samaritan PAD defibrillator offers unmatched ruggedness.
- **Clinically Validated Technology.** The HeartSine samaritan PAD utilizes proprietary electrode technology and SCOPE™ biphasic technology, an escalating, low-energy waveform that automatically adjusts for differences in patient impedance.

### Arrhythmia Analysis Algorithm

The SAM 350P/360P uses the HeartSine samaritan ECG arrhythmia analysis algorithm. This algorithm will evaluate the patient's ECG to ascertain if a therapeutic shock is appropriate. If a shock is required, the SAM 350P/360P will charge and advise the user to stand clear. If no shock is advised, the device will pause to allow the user to deliver CPR.

The SAM 350P/360P ECG arrhythmia analysis algorithm performance has been extensively evaluated by using several databases of real-life ECG traces. Included in this are the American Heart Association's (AHA) database and the Massachusetts Institute of Technology MIT – NST database. The SAM 350P/360P ECG arrhythmia analysis algorithm's sensitivity and specificity meet the requirements of IEC60601-2-4.

## **Pediatric-Pak™ - Pediatric care**

The HeartSine samaritan PAD's built-in intelligence and unique Pediatric-Pak ensure the appropriate energy level is delivered for children, between 1 and 8 years of age or up to 55 lbs (25 kg). CPR Rate Advisor is deactivated when the Pediatric-Pak is in use.

## **Saver-Evo™**

Saver EVO™ software allows you to retrieve defibrillation event data from your samaritan®. Saver EVO will also allow the management of event data that has been saved to the PC with respect to printing, importing, and exporting event data to other Saver and Saver EVO users.

## **HeartSine samaritan PAD SAM 450P**



SAM 450P with CPR Rate Advisor provides feedback to the rescuers on the rate of the CPR they are providing to the victim. The SAM 450P uses impedance cardiogram measurements to analyze the speed of compressions and provide the user with instructions to push faster or push slower or to continue to provide compressions at a good speed according to the AHA resuscitation guidelines. The SAM 450P uses both audible and visual feedback to give the responder instruction on CPR rate.

## **Why the HeartSine samaritan PAD SAM 450P is your best solution:**

### **Easy to use – Simple to own**

Two parts, one expiration date. The innovative Pad-Pak™, an integrated battery and electrode single-use cartridge with one expiration date, offers one simple maintenance change every four years. Low cost of ownership. With a shelf life of four years from date of manufacture, the Pad-Pak offers significant savings over other defibrillators that require separate battery and electrode replacements.

## Resuscitation Results Matter.

### Real-Time CPR Rate Feedback

- **ICG-based feedback.** With its revolutionary technology, HeartSine's proprietary CPR Rate Advisor detects the rate of CPR being applied via the defibrillator electrodes, without the addition of accelerometers (or pucks) commonly used in other AED solutions.
- **Easy-to-follow visual and verbal guides.** Designed for ease of use, the HeartSine samaritan PAD 450P uses easy-to-understand visual and voice prompts to guide the rescuer through the entire CPR process, providing specific feedback on the rate of compressions.
- **Improved CPR fraction.** To improve hands-on time for CPR delivery, the HeartSine samaritan PAD 450P continues to remind the rescuer to perform CPR when no CPR is detected.

### Ready to Shock

- **Highest level of protection from dust and water.** With its IP56 rating, the HeartSine samaritan PAD 450P defibrillator offers unmatched ruggedness.
- **Clinically validated technology.** The HeartSine samaritan PAD 450P utilizes proprietary electrode technology and SCOPE™ biphasic technology, an escalating, low-energy waveform that automatically adjusts for differences in patient impedance.
- **Most compact design.** At 2.4 lbs and with a compact footprint, the HeartSine samaritan PAD is the most portable AED on the market.

### Arrhythmia Analysis Algorithm

The samaritan PAD uses its ECG arrhythmia analysis algorithm to evaluate the patient's ECG to determine if a therapeutic shock is appropriate. If a shock is required, the samaritan PAD will charge and advise the user to stand clear and to press the shock button. If no shock is advised, the device will pause to allow the user to deliver CPR.

The samaritan PAD ECG arrhythmia analysis algorithm performance has been extensively evaluated by using several databases of real-life ECG traces. Included in this are the AHA database and the Massachusetts Institute of Technology (MIT) NST database. The samaritan PAD ECG arrhythmia analysis algorithm's sensitivity and specificity meet the requirements of IEC/EN 60601-2-4.

### CPR Rate Advisor

SAM 450P utilizes the ICG (Impedance Cardiogram) capability to assess the rate of chest compressions being applied during cardiopulmonary resuscitation (CPR).

Based on the measured rate, the SAM 450P provides verbal feedback to the user to “push faster”, “push slower”, or continue to provide “good speed” in accordance with the current AHA resuscitation guidelines (target CPR rate of at least 100 CPM).

The SAM 450P also uses the ICG to provide CPR Rate Advisor feedback in the form of a colored traffic light (green-amber-red) configuration LED array. The LED array is accompanied by text on the device’s top cover membrane to indicate when the operator’s compressions are ‘too slow’ or ‘too fast’.

## **Pediatric care - Pediatric-Pak™**

The HeartSine samaritan PAD’s built-in intelligence and unique Pediatric-Pak ensure the appropriate energy level is delivered for children, between 1 and 8 years of age or up to 55 lbs (25 kg). CPR Rate Advisor is deactivated when the Pediatric-Pak is in use.

## **Saver-Evo™**

Saver EVO™ software allows you to retrieve defibrillation event data from your samaritan®. Saver EVO will also allow the management of event data that has been saved to the PC with respect to printing, importing, and exporting event data to other Saver and Saver EVO users.

## **The LUCAS® 3.1 Chest Compression System**



LUCAS® chest compression system has been helping lifesaving teams around the world deliver high-quality, Guidelines-consistent compressions; in the field, on the move and in the hospital while reducing risks to caregivers.

With over 19 years of clinical experience, we proudly present the third generation LUCAS device, built on the LUCAS legacy. The LUCAS® 3 chest compression system has improved features to facilitate maintenance and handling and allows for new insights through easy, wireless access to device data.

LUCAS® Chest Compression System is designed to help improve outcomes of sudden cardiac arrest victims and improve operations for medical responders. Performing 102 compressions per minute with a depth of 2.1”, LUCAS can be deployed quickly with minimal interruption to patient care.

## **Why the LUCAS device is your best solution:**

### **Consistent CPR. Every Time.**

- LUCAS delivers Guidelines-consistent depth of 2.1 inches and rate of 102 per minute
- Unique compression using piston with suction cup designed to stabilize the compression point, and which may assist chest recoil back to the start position.
- Allows for chest recoil between each compression
- Remembers the start position of the suction cup
- Suction cup may assist chest recoil

### **Confidence in Clinical Safety and Efficacy.**

- Highest level of clinical evidence; a randomized, controlled out-of-hospital trial, showing device is as safe and effective as high-quality manual CPR
- Shown to contribute to over 99% good neurological outcomes at 6 months follow up in out-of-hospital cardiac arrest survivors
- Shown to improve quality of compressions compared to manual CPR
- Shown to reduce interruptions at the scene, during patient movement and transportation compared to manual CPR
- Shown to increase circulation to brain and heart compared to manual CPR
- Documented similar type of side-effects as manual CPR in autopsy studies
- Shown to increase the opportunities to save patients by serving as a bridge to other lifesaving treatments such as ECMO and PCI
- Shown to improve ROSC and survival chances in resistant cardiac arrest occurring in the catheterization lab
- Shown to create good neurological outcomes despite prolonged CPR of several hours
- Documented high level of operational reliability in multicenter study (>99%)
- Documented 7-second median application time in real clinical use
- With over 200 scientific publications the device has the largest body of data of any mechanical CPR device. The device is documented to meet the demands throughout the chain of survival.
- AHA and ERC guidelines recommendation 2015 on using mechanical CPR in the catheterization lab during PCI refer to publications on the LUCAS device, no other mechanical chest compression device
- Mechanical chest compression devices differ with regards to compression design, application, usability and operational reliability and need to prove and show their own safety and efficacy data. Clinical evidence and usability data from the LUCAS device can therefore not be transferred to other types of chest compression devices.

## **Unique System Characteristics:**

- Two part device assembly (back plate and upper part)
- Simple to use, 1-2-3 step user interface with no complicated programming
- Device deployment in less than 20 sec, documented as short as 7 sec (median) in real clinical use
- Advanced automatic control of delivered compression depth in the individual patient, compression rate and duty cycle, with safety alarm
- Automatic fine-tuning of suction cup's contact to chest when setting the start position (Quick Fit)
- Automatic adjustment of compression force and depth to individual chest stiffness (Soft Start)
- Remembers the set start position during active and pause modes, and when changing batteries (Smart Restart)
- Thin and lightweight back plate (15 mm/0.6 inches and 1.1 kg / 2.5 lbs)
- Holes in back plate allow for strapping and securing onto transportation device
- Patient and stabilization straps to secure device to patient
- Catheterization lab compatible as the device is mainly radio translucent, except for hood, piston and metallic screws. Carbon fiber back plate (optional) designed and optimized for catheterization lab use.
- Foldable support legs to minimize size when stored in compact carrying case
- Automatic self-test at each Power ON
- Extended operation time when connected to external power (wall mains or car cable) (typical, nominal patient), 45 min operation time on battery alone (typical, nominal patient)
- Documented fit of ~95% of cardiac arrest patients in U.S. and Europe (North American LUCAS evaluation<sup>4</sup>, LINC trial)

## **The world's most-used mechanical CPR device.**

- More than 16 years and over 24,000 LUCAS devices in clinical use globally
- A tool trusted by leading organizations all over the world
- Market leader

## **Extensively researched and tested.**

- 200+ publications including large clinical, safety and experimental studies of the LUCAS device

- Evaluated in routine pre- and in-hospital use, large-scale metropolitan implementations, extreme environments and remote rural areas worldwide

## **Appreciated and trusted.**

- Endorsed by users for improving care and operations
- >99% rated the LUCAS device easy or very easy to learn to use
- A median 7 sec. interruption when transitioning from manual to LUCAS mechanical chest compressions in routine use in a BLS/ALS system

## **Proven safe and effective.**

- Highest level of clinical evidence; proven safe and effective compared to high-quality CPR
- Over 99% good neurological outcome in patients who received CPR with a LUCAS device
- Shown to increase blood circulation to heart and brain
- Found safe compared to manual CPR
- Consistent, high-quality chest compressions, minimizing interruptions

## **Proven to perform. Reliably.**

- >99% documented operational reliability
- Meets the demands of the entire chain of survival: on the scene, during patient transportation, in ambulances or helicopters, throughout the hospital and during PCI in the catheterization lab Designed with the catheterization lab in mind, proven to allow more X-ray angles than another mechanical CPR device

## **Post Event Data.**

- The Lucas device via Report Generator software (available online) has the ability to print, save and share reports of each use (PDF format)
- Easy to read post-event reports (PDF) showing:
  - Compression ratio
  - Compression rate
  - Compression count
  - Pauses over 10 seconds
  - Longest compression pause
  - Visual timeline showing device operation and pauses

- Event log showing user interactions, battery alerts and alarms

## **Setting the standard.**

- A stable, bilateral support structure for controlled chest compression position and compression depth
- A soft start to adjust to the patient's chest stiffness
- A suction cup that may assist chest recoil and stabilize the compression point
- Quick to apply, lightweight, compatible with emergency-care realities

## **Tested against global standards (select examples)**

- EN 1789:2007 + A2:2014 Medical vehicles and their equipment—Road ambulances
- EN 13718-1:2014 Medical vehicles and their equipment—Air ambulances Part 1: Requirements for medical devices used in air ambulances
- EN 60601-1:2006/A1:2013 (including A11:2011 and A12:2014) (edition 3.1) Medical electrical equipment—Part 1: General requirements for basic safety and essential performance
- EN 60601-1-2:2007/AC:2010 Medical electrical equipment—Part 1-2: General requirements for basic safety and essential performance—Collateral standard: Electromagnetic compatibility—Requirements and tests
- IEC 60601-1-6:2010 + A1:2015 Medical electrical equipment—Part 1-6: General requirements for basic safety and essential performance—Collateral standard: Usability
- EN 60601-1-8:2007 + A1:2013 Medical electrical equipment—Part 1-8: General requirements for basic safety and essential performance—Collateral Standard: General requirements, tests and guidance for alarm systems in medical electrical equipment and medical electrical systems
- IEC 60601-1-12:2014 Medical electrical equipment—Part 1-12: General requirements for basic safety and essential performance—Collateral Standard: Requirements for medical electrical equipment and medical electrical systems intended for use in the emergency medical services
- ANSI/AAMI ES 60601-1:2005(R)2012 Medical Electrical Equipment—Part 1: General Requirements for Basic Safety and Essential Performance; with AMD C1; 2009, AMD 2; 2010, AMD 1; 2012
- CSA C22.2 No.60601-1:14 (3rd edition) Medical electrical equipment—Part 1: General requirements for basic safety and essential performance; COR 2: 2011/06/01
- EN 62366:2008 + A1:2015 Medical devices—Application of usability engineering to medical devices

- EN IEC 62133:2012 + CORR 1:2013 Secondary cells and batteries containing alkaline or other non-acid electrolytes—Safety requirements for portable sealed secondary cells, and for batteries made from them, for use in portable applications—Edition 2.0

## **CODE-STAT Data Review Software**

**Post-event review insights to improve performance and patient outcomes**

### **Better data means better CPR**

Turn your passion for saving lives into targeted improvements when you can easily understand team performance immediately after response. CODE-STAT software makes it easy to see and correlate key CPR performance metrics while the incident is still fresh. Spot at a glance where you need to improve — or gain confidence in your team’s operations and skills. Measure, review, report, and repeat.

### **Why does post-event review matter?**

Accelerate your QA/QI efforts with insights revealed through comprehensive CODE-STAT analysis. AHA Consensus Statement recommendations on CPR quality suggest maintaining “continuous quality improvement on provider, team, and system levels.” CODE-STAT software gives you quick access to relevant high-quality data — including compression hands-on time, rate, longest pauses, and time elapsed before first shock.

- **Deliver better care.**  
Respond more effectively for better outcomes with easier access to complete event data.
- **Make improvement faster and easier.**  
Simplify the collection, analysis, and sharing of data that can power performance reviews and enhancement.
- **Train more efficiently.**  
Focus training and performance management where it’s needed most.
- **Save time on data collection and reporting.**  
Collect information automatically and customize required reports and documentation.

### **CODE-STAT in action**

**See resuscitation performance at a glance**

- Display CPR metrics visually, according to your targets, for intuitive insight. Dive into moment-by-moment details of an entire event on a graphic, continuous time scale.
- Review interval statistics for the entire resuscitation, broken down by time interval

### **Create custom analytics and reporting according to your needs**

- Customize display of the statistics and details you need most, including CPR performance, ECG and EtCO2 waveforms, and CO2 trend data.
- Annotate the stories of each resuscitation event to add context or focus attention on achievements or areas needing improvement.
- Create individual or summary reports.

### **Streamline reporting**

- Easily create summary, detail, or custom reports for performance reviews, training plans, or documentation.
- Provide feedback to caregivers in a simple, intuitive format.
- Track performance improvement and trends over time.

### **Reduce data handling effort**

- Simplify data collection and management, thanks to full integration with all LIFEPAK monitor/defibrillators.

## **LIFENET® System**



The LIFENET System intelligently manages and delivers patient and device data whenever and wherever it's needed. Hospitals get advance notice of incoming critical patients. Care team members are activated in seconds to ensure patients receive timely care. Device readiness is tracked and managed effortlessly. Minimize time to treatment for STEMI and Stroke. Faster response times lead to better outcomes. Give hospital critical care teams a

head start on reducing time to treatment for all time-sensitive emergencies through comprehensive patient data delivery from EMS that LIFENET provides. Hospitals know exactly what to expect before patients reach their doors, which means care teams can be assembled faster and briefed in advance.

### **Minimize time to treatment for STEMI, stroke, and other emergencies**

- Automatic EMS /LIFEPAK 15 transmission, includes all vital signs
- LIFENET Alert prepares for incoming patients. Receive highly visible pre-arrival notifications and urgent patient information to facilitate transfer to definitive care.
- LIFENET Adapter feature ensures all 12-lead ECG alerts, even from different branded monitors, are easily visible on one interface
- Quickly mobilize care teams with LIFENET OnePush

- o Automate notification of as many individuals as necessary, for any protocol activation (STEMI, Stroke, Trauma, Sepsis) speeding initialization times of care teams.

### **Enable quicker decisions and team collaboration**

- LIFENET Consult application allows clinicians to quickly perform remote consultations
  - o Create your own reply messages, or use configurable templates

### **Quickly mobilize data for reporting & quality improvement**

- LIFENET Connect immediately sends patient care data to CODE-STAT™ Data Review Software or your ePCR directly from the LIFEPAK device through the same gateway used to transmit 12-lead ECGs.
- Cardiology cart integration via LIFENET Export helps deliver consistent patient care, data access and notification across EMS arrival, walk-in and in-hospital patients
- Time stamping enables you to track clinical performance data for CMS Pay-for-Performance Targets
  - o Capture minute-by-minute transmission/reception history

### **Manage equipment easily**

- LIFENET Asset is a web-based tool enabling you to streamline device management:
  - o Monitor equipment readiness
  - o Manage device setup options
  - o Update device software
- Highly configurable dashboard
- Automated alerting for potential device issues

### **Trust a proven partner and system**

LIFENET is backed by a leader in emergency medicine and resuscitation, providing the most comprehensive toolset for team coordination, alerting, data transmission, and device fleet management for multiple devices. You can trust us to provide legendary reliability, support, and product innovation.

- Reliability you expect from Stryker , now a part of Stryker
  - o 99.99% system reliability
  - o Over 1.1M transmissions per month
  - o Over 1,800 hospitals connected
  - o Over 10 years in the data business
- SmartDesk for expert product & technical support, including implementation
- Most comprehensive toolset for team coordination, alerting, data transmission, and device fleet management

### **Protect patient privacy.**

LIFENET offers multiple security shields and audits to help hospitals and EMS teams protect patient health information and avoid HIPAA exposure.

## Service

### CUSTOMER BENEFITS

- Service plans help control costs. Minimize unexpected costs and make budgeting more predictable and additional discounts help stretch your budget further.
- Less hassle, fewer disruptions. Inspection schedules that put minimal demand on your staff and equipment. Your Field Service Representative tracks maintenance and device status and provides documentation for your compliance needs.
- Proactive, On-Site Repairs: Stryker is the only service provider in the industry who repairs your devices at your location, including onsite internal repairs that require opening the LIFEPAK® 15 monitor/defibrillator’s outer casing. Field Service Representatives’ expertise can spot potential issues, noticing the small things before they turn into large concerns. Repairs are often performed onsite, avoiding equipment downtime to help you eliminate the hassle of boxing up devices and shipping them out when a repair is needed.

## Choose the best plan for your needs.



### Preventive Maintenance

- Preventive maintenance and inspection service
- Configured loaner device during preventive maintenance or repairs
- Discounts on upgrades, accessories and disposables
- Software updates
- 24/7 telephone support
- Discounts on parts and labor for repairs



### Protect Plan

- Configured loaner device during preventative maintenance or repairs
- Discounts on upgrades, accessories and disposables
- Software updates
- 24/7 telephone support
- Battery-replacement service
- Parts and labor for repairs



### Prevent Plan

- Preventive maintenance and inspection service
- Configured loaner device during preventive maintenance or repairs
- Discounts on upgrades, accessories and disposables
- Software updates
- 24/7 telephone support
- Battery-replacement service
- Parts and labor for repairs

When you select a service plan, you join our Physio-Control service community—and we are dedicated to providing unmatched support to meet your needs.

Service plans\* may include preventative maintenance inspections, repair parts and labor, and other savings such as:

- › Discounts on accessories and disposables (15%)
- › Discounts on upgrades (17%)
- › Free loaner device during maintenance or repair (\$360 value)
- › Free software updates (\$560 value)
- › Proactive battery replacement service (\$400-\$700 value per battery)

The Preventive Maintenance Plan also provides a 15% discount on parts and a 10% discount on labor if repairs are required.



#### **Proactive, Onsite Repairs**

Your rep has the expertise to spot potential issues, noticing the small things before they turn into larger concerns. Repairs are often performed onsite, avoiding equipment downtime.



#### **Time Saved**

Avoid the hassle of obtaining POs and approvals for unexpected repairs. Your rep will manage maintenance schedules and keep track of your devices.



#### **Quick Answers and Constant Support**

Your rep will communicate reminders about proper device operation, and share advice about new features and accessories to help maximize your efficiency.



#### **Safety Net Coverage**

Flexible support is available for events and unforeseen disasters. Our high-quality service may help to mitigate risk exposure, and documentation is provided for your compliance needs.



#### **Access to the Physio-Control Network**

Gain access to Physio-Control resources including clinical, engineering, and customer support along with a nationwide network of service reps.



#### **Ensure Your Device Matches Your Team's Standard of Excellence**

Instill confidence by keeping your devices looking professional with regular replacement of parts that show wear and tear.\*\*

## **Repair Procedures**

Your onsite service technician is equipped to perform many repairs, onsite, including opening of the outer case and replacement of internal components. If covered equipment must be removed from use to complete repair(s), Stryker will provide a similar loaner device until the covered equipment is returned. Customer assumes complete responsibility for the loaner. Onsite service option eliminates hassle of boxing up devices and shipping them out when a repair is needed.

## **Turnaround Time on Repairs**

Most repairs are performed within 48 hours, if not sooner. Services that are unable to be completed onsite will be sent to our designated facility for repair, where turn-around time can be several business days or longer. During this time, customer will be provided a like loaner until the original device is returned.

## **Response Times on Technical Assistance**

Your local, dedicated, onsite service technician is available between the hours of 8am-5pm M-F local time, excluding holidays. In addition to our Field Service Team, Stryker offers 24/7 technical phone support and troubleshooting. Our phone support is accessible 24/7 with on-call technical support covering after hours and weekends.

**Onsite Services** are performed between 8:00am and 5:00pm local time, Monday through Friday,



excluding holidays. Customer is to ensure Covered Equipment is available for Service at scheduled times or additional labor charges may apply. Some Services may not be completed onsite. Stryker will cover travel and/or round-trip freight for Covered Equipment that must be sent to our designated facility for repair.

**Ship-In Service** will ship your device to the nearest service center for repairs and inspections. We use only original manufacturer parts, and services will be performed at a designated Stryker facility. Stryker will cover round-trip shipping (ground only) for covered equipment sent to our designated facility for service.

**Loaners** will be provided as needed for either Preventive Maintenance or Repairs. Request for loaner through Service Advanced Plan must be made by 10:00am local time to receive the loaner the next day.

**Updates** are changes to a device to enhance its current features, stability or software. Stryker will install Updates at no additional cost, provided such Updates are installed at the time of regularly scheduled Services. Updates at a time other than regularly scheduled Services will be billed on a separate invoice at 20% off the then-current list price of the Update. If parts must be replaced to accommodate installation of new software, such parts may be purchased at 30% off the then-current list price.

**Upgrades** are major, standalone versions of software or the addition of features or capabilities to a device. For all Service Plans, Upgrades are not provided under the Plan and must be purchased separately. Upgrades are available at 17% off the then-current list price. Service Plans do not include supply or repair of accessories or disposables; repair of damage caused by misuse, abuse, abnormal operating conditions, operator errors, acts of God, and use of batteries, electrodes or other products not distributed by Stryker; replacement or repair of cases; repair or replacement of items not originally distributed or installed by Stryker; Upgrades and installation of Upgrades.

### **New Technology**

Stryker continually works to innovate, advance scientific understanding, and develop products and solutions that offer new capabilities for you to succeed in your lifesaving work. When introducing new technologies, we want to make transitions as smooth as possible and offer a variety of options for customers, including financing, trade-ins, innovative capital refresh programs, training and coaching. This has been our practice over prior technology changes and we expect this to continue as we continue to innovate to support our customers.



**ATTACHMENT 3 - BIDDER WORKSHEET**

*RFB 2021-06 Medical Equipment*

*Such As: Automated External Defibrillators, Cardiac Monitors/Defibrillators, Automated CPR Devices, Ventilators, Video Laryngoscopes, Other Medical Equipment, Training, Accessories, Service Plans and Financing*

Provide the following certifications. If you are unable to make the certification as written, please indicate you have an exception in the chart below and provide detailed information about the exception.

Certification	Initials	Exception?
<b>1</b> Bidder certifies that it understands the Contract Management Fee provisions of this RFB and agrees to pay the Contract Management Fee in accordance with those terms.	JC	Please refer to Section 5 for Exceptions taken to Contract Management Fee
<b>2</b> Bidder certifies that, to the best of its knowledge, no employee, officer or board member of PSAI presently has any financial interest in Bidder.	JC	
<b>3</b> Bidder certifies that neither its organization nor its executives are currently suspended or debarred by the Federal government or any State or local government.	JC	
<b>4</b> Bidder certifies that Bidder is not currently involved in any material litigation that could hinder Bidder's ability to provide the Products to PSAI in accordance with the terms of this RFB.	JC	
<b>5</b> Bidder certifies that it has reviewed the terms and conditions of the RFB. Bidder represents that it understands the obligations of Bidder under any Contract that could be awarded as a result of its Bid. Bidder further warrants that, upon Contract Award, Bidder agrees to be bound to the terms of the resulting Contract, including, without limitation, the Standard Contract Terms and Conditions and the Special Terms and Conditions in Attachment 1.	JC	Please refer to Section 5 for Exceptions taken to the Terms and Conditions of the RFB, Standard Contract Terms and Special Terms in Attachment 1.

Provide the following information in your Bid and initial next to each piece of information provided.

**Initials**

JC

**Required Information**

1. Identify and provide detailed contact information (name, address, telephone number, fax number, and email address) for the following:
  - a. A single point of contact for all general matters pertaining to the Contract
  - b. A single individual responsible for payment of the Contract Management Fee
  - c. A single individual responsible for preparation of reports under the Contract.
  
- JC 2. Organizational background, structure and years in business.
  
- JC 3. Submit names, qualifications and years with company of sales team.
  
- JC 4. Provide a minimum of 4 references with which you have done business in the past 12 months.
  
- JC 5. Provide a brief summary highlighting your organization's capacity:
  - a. Commitment to service
  - b. Past experience with PSAI and its Members
  - c. Coverage area
  - d. Service availability

- e. Customer communications
- f. Technical ability and competence
- g. Range of Products available
- h. Financial strength
- i. Compatible organizational philosophies

- JC 6. Demonstrate you have the facilities, personnel and equipment to expeditiously provide the Products and to provide the necessary ongoing support.
- JC 7. Describe your warehouse and distribution system.
- JC 8. Describe your policies and procedures documenting and resolving customer complaints.
- JC 9. Describe your procedure for dissemination of new products and equipment and training in use of new products.
- JC 10. Describe your emergency service procedure for after normal business hours.
- JC 11. Describe your resources and methodology to provide service to the United States and Canada.
- JC 12. Describe your repair services and availability of replacement parts.
- JC 13. Describe your disaster plan to assure service is uninterrupted for any reason.
- JC 14. Describe any additional services offered by your company.
- JC 15. Provide a catalog or listing of your complete line of products that includes PSAI pricing for every item in the catalog.
- JC 16. Submit complete copies of all contracts and order forms Members would be expected to sign when placing orders under this Contract.
- JC 17. Document Bidder quality assurance program, including a document retention plan.
- JC 18. Submit sample Purchase Volume Report.
- JC 19. Submit a proper and verifiable Certificate of Insurance in the minimum amount of \$1,000,000 issued by company rated 'A+' as reported in the current edition of Best's Key Rating Guide, published by Alfred M. Best Company, Inc.
- JC 20. **Minority and Women Business Enterprise (MWBE) and (HUB) Participation.**

It is the policy of some entities participating in PSAI to involve minority and women business enterprises (MWBE) and historically underutilized businesses (HUB) in the purchase of goods and services. Respondents shall indicate below whether or not they are an M/WBE or HUB certified.

- Minority / Women Business Enterprise
  - Respondent Certifies that this firm is a M/WBE **Yes or No**
- Historically Underutilized Business
  - Respondent Certifies that this firm is a HUB **Yes or No**

**Please include a copy(s) of your certification.**

**BIDDER CERTIFICATION**

I warrant that the foregoing certifications and information provided as part of this Bid is accurate and complete to the best of my knowledge.

Date: 9/17/2021

Company Name & Address:  
Name: Stryker Sales, LLC,  
through its Medical Division  
Address: 11811 Willows Rd NE  
Redmond, WA 98052



By: \_\_\_\_\_

Name: Jennifer Collins

Title: Manager, Strategic Pricing and Contracts

Phone: 800-442-1142

Fax: 800-732-0956

E-mail: bidsinbox@stryker.com

**ATTACHMENT 4 - PRODUCT SPECIFICATIONS & PRICING WORKSHEET**

*RFB 2021-06 Medical Equipment*

*Such As: Automated External Defibrillators, Cardiac Monitors/Defibrillators, Automated CPR Devices, Ventilators, Video Laryngoscopes, Other Medical Equipment, Training, Accessories, Service Plans and Financing*

**Product Pricing Certifications**

Provide the following certifications. If you are unable to make the certification as written, please indicate you have an exception in the chart below and provide detailed information about the exception.

Certification	Initials	Exception?
1 Bidder certifies that the product prices included in its bid will be effective on the date of Contract Award.	JC	
2 Bidder certifies that it understands and agrees to the Contract Pricing terms of the Standard Contract Terms and Conditions, including, without limitation the Price Escalation and Price Reduction clauses.	JC	Please refer to Section 5 for Exceptions taken on Standard Contract Terms, Price Escalation, and Price reduction.

**Product/Service Specifications for Each Sub Category**

Suppliers are to propose the broadest possible selection of Medical Equipment such as: Automated External Defibrillators, Cardiac Monitors/Defibrillators, Automated CPR Devices, Ventilators, Video Laryngoscopes, Other Medical Equipment, Training, Accessories, Service Plans and Financing, related products and solutions they offer. The intent of this solicitation is to provide Participating Public Agencies with products, services and solutions to meet their various needs. Therefore, the Suppliers should have demonstrated experience in providing the Products and Services as defined in this Request For Bid, including but not limited to:

**Monitoring & Defibrillation**

- This includes, but is not limited to, pulse oximetry, advanced monitoring, capnography, pacing, disposable CO2 sampling lines, wave form for capnography, pulse oximetry accessories, electrodes, EKG paper, patient preparation, defibrillator accessories, ECG calipers, defibrillator batteries, defibrillator mounts, 12 Lead ECG and any other monitoring and defibrillation products and solutions offered by Supplier. To include dual mode, AED and Manual.

**Automated External Defibrillators**

- The AED must be adult and pediatric compliant.
- The AED must enhance user performance by displaying visual icons or audible prompts.
- The AED must guide the rescuer in following the proper rescue sequence.
- The AED must utilize a biphasic technology.
- The AED must be user configurable to adapt to local and changing protocols.
- The AED must be capable of automatic self-tests of the internal circuitry delivery system.

- The AED self-tests perform automatic daily self-tests or be user programmable for 1-7 day time\_intervals.
- The AED must offer the capability of a user-activated manual self-test.
- The AED must include an easily identifiable on/off switch on the front of the device.
- The AED must have an easy to see status indicator that advises users if the unit requires service.
- The AED must offer an audible tone that sounds if the unit requires service.
- The AED must record data to an internal memory.
- The AED must include the ability to download data to a computer.
- The AED must utilize pre-connected, disposable, single use, self-adhesive electrode(s).
- The AED must have a cable length of at least 48 inches.
- The AED must include a patient analysis\_system\_that\_automatically evaluates patient ECG or shockable/non-shockable rhythms.
- The AED must be able to operate in a temperature range of 32 degrees Fahrenheit to 122 degrees Fahrenheit.
- The AED must have a shock or abuse tolerance that passes the one meter, any edge, corner, or surface drop test in standby mode.

### **Cardiac Monitors/Defibrillators**

- All equipment and supplies must be new / unused.
- 4 lead, and 12 lead monitoring capability
- Bi-phasic defibrillation with adult and child defibrillation pads.
- Capable of being programmed to start in Automated External Defibrillator mode.
- Non-invasive pacing capabilities both demand and non-demand.
- Synchronized Cardio version with EKG markers
- End Tidal carbon dioxide monitoring (EtCO<sub>2</sub>) wave form capable
- Pulse Oximetry (SpO<sub>2</sub>)
- Non-Invasive Blood Pressure (NIBP)
- Batteries- as recommended by provider. A minimum of 2 batteries per unit are required.
- Each defibrillator must be capable, and include equipment for 110 AC charger and Mobile 12 V DC charger. (If that option is available-Not a requirement).
- Cases – as recommended by provider
- Data storage capabilities – detail capacity and data management including hardware and software as applicable.
- Data Retrieval event summary printout
- Data management software package.

### **Automated CPR Devices**

- SPECIFICATIONS FOR MECHANICAL CHEST COMPRESSION SYSTEM  
COMPRESSIONRATE: 102 ±2 compressions per minute

- COMPRESSION DEPTH: 2.1± 0.1 inches for patients with sternum height greater than 7.3 inches. 1.5 to 2.1 inches for patients with sternum height less than 7.3 inches
- COMPRESSION METHOD: Sternal chest compressions with assistance of suction cup
- CHEST RECOIL: Allows for complete chest wall recoil after each compression
- COMPRESSION MODES: Operator selectable between 30:2 (30 compressions followed by a 3 sec ventilation pause) or Continuous compressions with 10 ventilation alerts per minute
- PATIENTS ELIGIBLE FOR TREATMENT: 6.7 to 11.9 inches sternum height (anterior- posterior). 17.7 inches chest width. No patient weight limitation
- TYPE OF SYSTEM: Two part device assembly (back plate and upper part)
  - Automatic fine-tuning of suction cup's contact to chest when setting the start position
  - Automatic adjustment of compression force and depth to individual chest stiffness
  - Holes in back plate allow for strapping and securing onto transportation device
  - Foldable support legs to minimize size when stored in compact carrying case
- CARRY CASE: Hard-shell carrying case allows for charge while in bag and check of battery status through top window
- COMMUNICATION: Bluetooth 2.1 wireless communication built into device to allow for wireless transmission of device data to PC with Bluetooth ability
- Battery Run Time: 45 minutes (typical)
- Battery Desk-Top Charger: AC Stand-alone charger that charges battery in less than four hours at room temperature

## **Ventilators**

### Specification of ICU Ventilator (Respiratory Ventilator)

- Should have facility for Invasive and Non-Invasive ventilation.
- Microprocessor Control suitable for Pediatric and adult ventilation.
- Electromagnetic Compatible Hinged arm holder for holding the circuit.
- Should have inbuilt facility to upgrade with EtcO<sub>2</sub>.
- Facility to Measure and display:
  - Status indicator for ventilator mode.
  - Battery indication.
  - Pressure Vs time Vs volume Vs time, flow Vs time 3 curves/ waveforms.
  - Alarm setting.

- Automatic compliance and leakage compensation for circuit and ET Tube.
- Should have facility of log book, for events and alarms with date & time.
- Should have following settings:
  - Tidal volume (Minimum at least 50ml, Maximum up to 2000ml)
  - Inspiratory Pressure (up to 80 cm of H<sub>2</sub>O)
  - Respiratory rate 1 to 80 bpm.
  - Apnea back up rate.
  - CPAP/PEEP
  - Pressure support.
  - FiO<sub>2</sub>
  - Pause Time
  - Pressure & flow Trigger
  - Inspiratory flow up to 120 Lpm.
- Monitoring and Display of the following Parameters.
  - Airway Pressure (Peak & Mean).
  - Tidal volume (Inspired & Expired).
  - Minute volume (Inspired & Expired)
  - Respiratory mechanics.
  - Spontaneous Minute Volume.
  - Total Frequency.
  - F<sub>I</sub>O<sub>2</sub> dynamic.
  - Intrinsic PEEP.
  - Plateau Pressure.
  - Resistance & Compliance.
  - Use selector Alarms for all measured & monitored parameters.
  - Occlusion Pressure.
  - Pressure Flow & Volume curves.
- Modes of Ventilation equipped with newer modes of ventilation:
  - Assist /control.
  - Volume Control.
  - Pressure control.
  - Pressure support.
  - SIMV with pressure support (Pressure and volume control).
  - PEEP.
  - Inverse ratio Ventilation.
  - Non-invasive ventilator- BIPAP, CPAP.
  - Apnea Ventilation, User selectable, volume & pressure control.
  - Should have built in safety alarms for Airway Pressure High & low, Minute volume, High & low, power failure, Low oxygen, High Respiratory Rate, Air Source in-operable.
  - Should have inbuilt exhalation filter.
  - Compressor should be of same company inbuilt/ mounted with ventilator assembly.
  - Should have compatibility with existing central pipe line.
- Standard Accessories along with:
  - Patient breathing circuit of silicone for Adult & Pediatric (reusable).

- Non-invasive ventilator mask reusable for adult (3sizes) and pediatric according to
  - age- 4set each.
- ET tube cuff pressure monitor and HME filter - 10.

**Video Laryngoscopes**

- Combines line-of-sight video from its portrait display with the familiar Macintosh technique. So you retain your traditional laryngoscopy skills
- Drop tested to two meters and fully submersible. Designed to endure fast-paced hospital and EMS environments
- One-handle with multiple blade options. From pediatric to adult patients and routine to extreme airways

**Other Medical Devices not listed in Bid**

- Must be used in EMS, Fire and other Public Safety space
- Must be sized to fit into first responder vehicles

**Training and Accessories**

- Training and Accessories for all products lines
  - Automated External Defibrillators
  - Cardiac Monitors/Defibrillators
  - Automated CPR Devices
  - Ventilators
  - Video Laryngoscopes

**Extended Warranties, Services and Financing**

- Extended Warranties for all products lines
  - Automated External Defibrillators
  - Cardiac Monitors/Defibrillators
  - Automated CPR Devices
  - Ventilators
  - Video Laryngoscopes
  - Service Contract
  - Finance and Leasing Programs

**Product / Service Pricing**

- 1 Submit pricing for a base model for each Product and include pricing for all other models you would like to have as part of the RFB.
  - a. Bid your base model and list what options are included in the price.
  - b. Price and itemize list of all additional options that are not included in the base price.
  - c. Price and itemize list of all accessories available.
  - d. Price and itemize list of any training available.
  - e. Price extended warranty.

**BIDDER PRICING CERTIFICATION**

I warrant that the product pricing certifications and information provided as part of this Bid is accurate and complete to the best of my knowledge.

Date: 9/17/2021

By: 

Company Name & Address:

Name: Jennifer Collins

Name: Stryker Sales, LLC,  
through its Medical Division

Title: Manager, Strategic Pricing and Contracts

Address: 11811 Willows Rd NE  
Redmond, WA 98052

Phone: 800-442-1142

Fax: 800-732-0956

E-mail: bidsinbox@stryker.com

**ATTACHMENT 5 – DESIGNATION OF CONFIDENTIAL AND PROPRIETARY INFORMATION  
SUBMIT WITH RFB**

*RFB 2021-06 Medical Equipment*

*Such As: Automated External Defibrillators, Cardiac Monitors/Defibrillators, Automated CPR Devices, Ventilators, Video Laryngoscopes, Other Medical Equipment, Training, Accessories, Service Plans and Financing*

**Designation of Confidential and Proprietary Information**

The attached material submitted in response to this Proposal includes proprietary and confidential information which qualifies as a trade secret, as provided in article 74 section 7-74-102, Colorado State Statutes, or is otherwise material that can be kept confidential under the Colorado Open Records law. As such, we ask that certain pages, as indicated below, of this proposal response be treated as confidential material and not be released without our written approval. Attach additional sheets if needed.

Section	Page Number	Topic

Check mark :  X  This firm is not designating any information as proprietary and confidential witch qualifies as trade secret.

**Prices always become public information when proposals are opened, and therefore cannot be designated as confidential.**

Other information cannot be kept confidential unless it is a trade secret. Trade Secret definitions are found in article 74 section 7-74-102 in Colorado State Statutes

**In the event the Designation of Confidentiality of this information is challenged, the undersigned hereby agrees to provide legal counsel or other necessary assistance to defend the Designation of Confidentiality.**

Failure to include this form in the proposal response may mean that all information provided as part of the proposal response will be open to examination or copying. The Eagle County Paramedic Services considers other markings of confidential in the proposal document to be insufficient. The undersigned agree to hold the Eagle County Paramedic Services harmless for any damages arising out of the release of any material unless they are specifically identified above.



\_\_\_\_\_  
Signature

Jennifer Collins

\_\_\_\_\_  
Name (type or print)

Manager, Strategic Pricing and Contracts

\_\_\_\_\_  
Title

09/17/2021

\_\_\_\_\_  
Date

**ATTACHMENT 6 – SUPPLIER WORKSHEET FOR NATIONAL PROGRAM CONSIDERATION  
SUBMIT WITH RFB**

*RFB 2021-06 Medical Equipment*

*Such As: Automated External Defibrillators, Cardiac Monitors/Defibrillators, Automated CPR Devices, Ventilators,  
Video Laryngoscopes, Other Medical Equipment, Training, Accessories, Service Plans and Financing*

**SUPPLIER WORKSHEET FOR NATIONAL PROGRAM CONSIDERATION**

Suppliers are required to meet specific qualifications. Please respond in the spaces provided after each qualification statement below.

- A. State if pricing for all Products/Services offered will be the most competitive pricing offered by your organization to Participating Public Agencies nationally.  
YES X NO \_\_\_
- B. Does your company have the ability to provide service to any Participating Public Agencies in the contiguous 48 states, and the ability to deliver service in Alaska and Hawaii?  
YES \_\_\_ NO X
- C. Does your company have a national sales force, dealer network or distributor with the ability to call on Participating Public Agencies in at least 40 U.S. states?  
YES X NO \_\_\_
- D. Did your company have sales greater than \$50 million last year in the United States?  
YES X NO \_\_\_
- E. Does your company have existing capacity to provide toll-free telephone and state of the art electronic, facsimile and internet ordering and billing?  
YES X NO \_\_\_
- F. Will your company assign a dedicated Senior Management level Account Manager to support the resulting Eagle County Paramedic Services program contract?  
YES X NO \_\_\_
- G. Does your company agree to respond to all agency referrals from Managing Agency within 2 business days?  
YES \_\_\_ NO \_\_\_
- H. Does your company maintain records of your overall Participating Public Agencies' sales that you can and will share with the Managing Agency to monitor program implementation progress?  
YES X NO \_\_\_
- I. Will the Eagle County Paramedic Services program contract be your lead public offering to Participating Public Agencies?  
YES \_\_\_ NO X **Stryker also participants in other lead multi-state contracts.**

Submitted by:



Signature

Jennifer Collins

Name (type or print)

Manager, Strategic Pricing and Contracts

Title

9/17/2021

Date

**ATTACHMENT 7 – COST / FINANCIAL PROPOSAL**

**SUBMIT WITH RFB**

*RFB 2021-06 Medical Equipment*

*Such As: Automated External Defibrillators, Cardiac Monitors/Defibrillators, Automated CPR Devices, Ventilators, Video Laryngoscopes, Other Medical Equipment, Training, Accessories, Service Plans and Financing*

<b>NAME OF FIRM:</b>	<a href="#">Stryker Sales, LLC, through its Medical Division</a>
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**Product Pricing**

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Products and Services may be added to the resulting contract during the term of the contract by written amendment, to the extent that those products and services are within the scope of this RFB.

**BIDDER CERTIFICATIONS**

Bidder, by submission of a Response hereto, makes the following certifications under penalty of perjury and possible contract termination if any of these certifications are found to be false.

**Non-Collusive Response**

- a. The prices in the Response have been arrived at independently without collusion, consultation, communication, or agreement for the purpose of restricting competition, as to any matter relating to such prices with any other Bidder or potential competitor.
- b. The prices which have been quoted in the Response (unless otherwise required by law), have not been knowingly disclosed by Bidder and will not be knowingly disclosed by Bidder prior to the public response opening, either directly or indirectly, to any other Bidder or competitor.
- c. No attempt has been made or will be made by Bidder to induce any other person, partnership or corporation to submit or not to submit a response for the purpose of restricting competition

**Additional Requirements for Medical Equipment:**

- 1. **CONTRACT FEE**  
Must include contract fee in pricing.
- 2. **FORCE MAJEURE**  
If either party shall be wholly or partially prevented from the performance of any contractual obligation or duty by reason of or through strikes, stoppage of labor, riot, fire, flood, acts of war, insurrection, accident., order of any court, act of God, or specific cause reasonably beyond the party's control and not attributable to its neglect or nonfeasance, in such event, the time for the performance of such obligation or duty shall be suspended until such disability to perform is removed. Determination of Force Majeure shall rest solely with PSAI.
- 3. **PERFORMANCE UNDER CONTRACT**  
PSAI is committed to insuring that Contractor provides effective and efficient service to all Participants in the Cooperative Purchasing Program, and expects that certain Performance Conditions must be met. Failure to meet these conditions may result in contract termination. In that regard, Contractor shall:
  - a. Appoint a dedicated representative to be the contact person and focal point for all matters relating to End User quotations and orders. The representative shall have: A toll free phone number with voice mail; A fax number; A working e-mail address; and A postal address.
  - b. Insure that the representative timely monitors all communication modes listed above, and promptly responds to communications from End Users and PSAI in any of these modes. Phone calls will be promptly returned, in any event not later than the next business day. Acceptable failure will be due only to Force Majeure.

- c. Maintain sufficient qualified staff to promptly process all communications from PSAI or End Users, and to efficiently, effectively and accurately service all requirements of the contract.
- d. As may be requested by PSAI, replace any staff members who are not providing the service and expertise deemed necessary by PSAI for acceptable support of End Users.
- e. Furnish, on request of PSAI, reasonable data, forms and graphic material to be used in brochures or other print media, or on PSAI's website.
- f. Allow access to PSAI authorized personnel for inspection of operating facilities, and auditing of purchase orders during the contract period, and for a period extending thru the completion of any outstanding orders. Site inspection may be arranged not less than ten (10) calendar days prior, shall include the names of all participants, and shall be at no expense to Contractor.

Purchase Volume / Sales Reports – Reporting Requirements:

1. Bidder agrees to submit detailed itemized monthly reports using the "Purchase Volume / Sales Report Template" provided by PSAI. Sales must be reported during the month in which purchase order was accepted. PSAI recognizes that the actual date(s) of delivery may be unavailable at that time and requests that delivery dates be reported when they are known.
  2. Purchase Volume / Sales Reports must be generated in Microsoft Excel and submitted via electronic mail to PSAI by the 15<sup>th</sup> day of the month following. For example, if you are reporting for the month of June, your report would be due by the 15<sup>th</sup> of July and would contain any new sales for the month of June. Reports will include, but are not limited to the following:
    - PSAI Member Number
    - Service Name
    - City
    - State
    - Invoice\_Number
    - Invoice\_Date
    - Item\_Number
    - Item\_Description
    - Quantity
    - Unit\_Price
    - Ext\_Price
    - PSAI Contract Management Fee
  3. Failure to provide the detailed itemized Purchase Volume / Sales Reports may result in a \$50 late charge per day and may also result in termination of this Contract, at the discretion of PSAI.
- g. Should Contractor default in providing Products or Services as required by this Invitation and the contract, recourse may be exercised thru cancellation of the contract and other legal remedies as may be appropriate.

**Proposer shall provide a percentage markup from cost (or discount off of list) on all items not on the core bidding list. This percentage mark-up or discount may be priced by category defined in Form 2 of the RFB or by manufacturer.**







**Eagle County Health Service District, dba Eagle County Paramedic Services**

Host Public Agency: Eagle County Health Service District  
 Marketing Agencies: Savvik Buying Group and Public Safety Association Inc

**RFB 2021-06 Medical Equipment such as:  
 Automated External Defibrillators, Cardiac Monitors/Defibrillators, Automated CPR Devices,  
 Ventilators, Video Laryngoscopes, Other Medical Equipment, Training, Accessories, Service Plans and Financing**

**Pricing for Automated External Defibrillators**

<u>Item</u>	<u>Description</u>	<u>UOM</u>	<u>List Price</u>	<u>Contract Price</u>	<u>Discount %</u>
99512-001261	LPCR2 Semi-automatic, WIFI,English, Bag	EA	\$ 2,425.00	\$ 1,818.75	25%
99512-001262	LPCR2 Semi-automatic, WIFI,English, Handle	EA	\$ 2,350.00	\$ 1,762.50	25%
99512-001263	LPCR2 Fully-automatic, WIFI,English, Bag	EA	\$ 2,625.00	\$ 1,968.75	25%
99512-001264	LPCR2 Fully-automatic, WIFI,English, Handle	EA	\$ 2,550.00	\$ 1,912.50	25%
99512-001265	LPCR2 Semi-automatic, WIFI,English-Spanish, Bag	EA	\$ 2,500.00	\$ 1,875.00	25%
99512-001266	LPCR2 Semi-automatic, WIFI,English-Spanish, Handle	EA	\$ 2,425.00	\$ 1,818.75	25%
99512-001267	LPCR2 Fully-automatic, WIFI,English-Spanish, Bag	EA	\$ 2,700.00	\$ 2,025.00	25%
99512-001268	LPCR2 Fully-automatic, WIFI,English-Spanish, Handle	EA	\$ 2,625.00	\$ 1,968.75	25%
99512-001434	LPCR2 USB Fully-automatic, English, Handle	EA	\$ 2,395.00	\$ 1,796.25	25%
99512-001435	LPCR2 USB Semi-automatic, English, Handle	EA	\$ 2,295.00	\$ 1,721.25	25%
TRN-350-US	HeartSine SAM 350P AED Trainer	EA	\$ 451.00	\$ 357.00	21%
TRN-360-US	HeartSine SAM 360P AED Trainer	EA	\$ 451.00	\$ 357.00	21%
TRN-450-US	HeartSine SAM 450P AED Trainer	EA	\$ 451.00	\$ 357.00	21%
450-STR-US-10	HeartSine SAM 450P AED	EA	\$ 1,865.00	\$ 1,325.00	29%
450-STR-US-AV	HeartSine SAM 450P AED Aviation	EA	\$ 2,000.00	\$ 1,243.54	38%
350-STR-US-10	HeartSine SAM 350P AED	EA	\$ 1,665.00	\$ 949.00	43%
350-STR-US-AV	HeartSine SAM 350P AED Aviation	EA	\$ 1,810.00	\$ 1,050.12	42%
360-STR-US-10	HeartSine SAM 360P AED, Fully-automatic	EA	\$ 1,800.00	\$ 1,044.14	42%
360-STR-US-AV	HeartSine SAM 360P AED Aviation, Fully-Automatic	EA	\$ 1,915.00	\$ 1,109.96	42%

**Eagle County Health Service District, dba Eagle County Paramedic Services**

Host Public Agency: Eagle County Health Service District

Marketing Agencies: Savvik Buying Group and Public Safety Association Inc

**RFB 2021-06 Medical Equipment such as:  
Automated External Defibrillators, Cardiac Monitors/Defibrillators, Automated CPR Devices,  
Ventilators, Video Laryngoscopes, Other Medical Equipment, Training, Accessories, Service Plans and Financing**

**Pricing for Cardiac Monitors/Defibrillators**

<b>Item</b>	<b>Description</b>	<b>UOM</b>	<b>List Price</b>	<b>Contract Price</b>	<b>Discount %</b>
99577-001368	LIFEPAK 15 Trending, 12-Lead ECG, Bluetooth	EA	\$ 24,930.00	\$ 20,640.75	17%
99577-001372	LIFEPAK 15 Trending, Masimo SpO2, SpCO, SpMet, NIBP, 12-Lead ECG, EtCO2, 2 Invasive Pressure Channels, Bluetooth	EA	\$ 42,470.00	\$ 35,165.40	17%
99577-001373	LIFEPAK 15 Trending, SpO2, SpCO, SpMet, NIBP, 12-Lead ECG, EtCO2, Bluetooth, Temp	EA	\$ 41,755.00	\$ 34,571.19	17%
99577-001588	LIFEPAK 15 Trending, Masimo SpO2, SpCO, SpMet, NIBP, 12-Lead ECG, EtCO2, Bluetooth	EA	\$ 40,375.00	\$ 33,429.75	17%
99577-001930	LIFEPAK 15 Standard	EA	\$ 15,005.00	\$ 12,419.25	17%
99577-001931	LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP	EA	\$ 23,720.00	\$ 19,635.90	17%
99577-001932	LIFEPAK 15 Trending, Masimo SpO2, NIBP, EtCO2	EA	\$ 25,265.00	\$ 20,914.80	17%
99577-001933	LIFEPAK 15 Trending, Masimo SpO2, NIBP, 12-Lead	EA	\$ 30,005.00	\$ 24,842.85	17%
99577-001934	LIFEPAK 15 Trending, Masimo SpO2, NIBP, 12-Lead, EtCO2	EA	\$ 33,090.00	\$ 27,400.65	17%
99577-001935	LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP, 12-Lead, EtCO2	EA	\$ 36,730.00	\$ 30,415.20	17%
99577-001936	LIFEPAK 15 Trending, Masimo SpO2, SpCO, SpMet NIBP, 12-Lead, EtCO2	EA	\$ 40,375.00	\$ 33,429.75	17%
99577-001937	LIFEPAK 15 Trending, Masimo SpO2, SpCO, SpMet, NIBP, 12-Lead, EtCO2, 2 Invasive Pressure Channels	EA	\$ 42,470.00	\$ 35,165.40	17%
99577-001938	LIFEPAK 15 Trending, SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, Temperature	EA	\$ 38,110.00	\$ 31,556.64	17%
99577-001939	LIFEPAK 15 Bluetooth	EA	\$ 15,005.00	\$ 12,419.25	17%
99577-001941	LIFEPAK 15 Nellcor and Masimo SpO2, Bluetooth	EA	\$ 17,540.00	\$ 14,520.30	17%
99577-001943	LIFEPAK 15 Trending, Masimo SpO2, EtCO2, 12-Lead ECG, Bluetooth	EA	\$ 31,330.00	\$ 25,939.05	17%
99577-001944	LIFEPAK 15 Trending, Masimo SpO2, EtCO2, Bluetooth	EA	\$ 22,505.00	\$ 18,631.05	17%
99577-001945	LIFEPAK 15 Trending, Masimo SpO2, NIBP, Bluetooth	EA	\$ 20,075.00	\$ 16,621.35	17%
99577-001946	LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, Bluetooth	EA	\$ 20,735.00	\$ 17,169.45	17%
99577-001947	LIFEPAK 15 Trending, Masimo SpO2, NIBP, 2 Invasive Pressure Channels, Bluetooth	EA	\$ 23,165.00	\$ 19,179.15	17%
99577-001948	LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, 2 Invasive Pressure Channels, Bluetooth	EA	\$ 23,825.00	\$ 19,727.25	17%
99577-001950	LIFEPAK 15 Trending, Masimo SpO2, NIBP, EtCO2, Bluetooth	EA	\$ 25,265.00	\$ 20,914.80	17%
99577-001951	LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, EtCO2, Bluetooth	EA	\$ 25,920.00	\$ 21,462.90	17%
99577-001952	LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP, EtCO2, Bluetooth	EA	\$ 28,905.00	\$ 23,929.35	17%
99577-001953	LIFEPAK 15 Trending, Masimo SpO2, NIBP, 12-Lead ECG, Bluetooth	EA	\$ 30,005.00	\$ 24,842.85	17%
99577-001955	LIFEPAK 15 Trending, Masimo SpO2, NIBP, 12-Lead ECG, EtCO2, Bluetooth	EA	\$ 33,090.00	\$ 27,400.65	17%
99577-001956	LIFEPAK 15 Trending, SpO2, NIBP, 12-Lead ECG, EtCO2, Bluetooth, Temp	EA	\$ 34,470.00	\$ 28,542.09	17%
99577-001957	LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, Bluetooth	EA	\$ 36,730.00	\$ 30,415.20	17%
99577-001958	LIFEPAK 15 Trending, SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, Bluetooth, Temp	EA	\$ 38,110.00	\$ 31,556.64	17%
99577-001959	LIFEPAK 15 Trending, Masimo SpO2, NIBP, EtCO2, 2 Invasive Pressure Channels, Bluetooth	EA	\$ 27,795.00	\$ 23,015.85	17%
99577-001960	LIFEPAK 15 Trending, Masimo SpO2, NIBP, 12-Lead ECG, EtCO2, 2 Invasive Pressure Channels, Bluetooth	EA	\$ 35,185.00	\$ 29,136.30	17%
99577-001962	LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, 2 Invasive Pressure Channels, Bluetooth	EA	\$ 38,830.00	\$ 32,150.85	17%
99577-001963	LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, 12-Lead ECG, EtCO2, 2 Invasive Pressure Channels, Bluetooth	EA	\$ 35,850.00	\$ 29,684.40	17%
99577-001964	LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, 12-Lead ECG, EtCO2, Bluetooth	EA	\$ 33,755.00	\$ 27,948.75	17%
99577-001966	LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, EtCO2, 2 Invasive Pressure Channels, Bluetooth	EA	\$ 28,020.00	\$ 23,198.55	17%
81700-000001	Bundle: LIFEPAK 15 w/ ACPA (Trending, Masimo SpO2, SpCO, SpMet, NIBP, 12-Lead ECG, EtCO2, 2 IP Channels)	EA	\$ 44,593.00	\$ 36,965.43	17%
81700-000002	Bundle: LIFEPAK 15 w/ ACPA (Trending, SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, BT, Temp)	EA	\$ 40,233.00	\$ 33,356.67	17%
81700-000003	Bundle: LIFEPAK 15 w/ ACPA (Trending, Masimo SpO2, NIBP, EtCO2)	EA	\$ 27,440.00	\$ 22,714.83	17%
81700-000004	Bundle: LIFEPAK 15 w/ ACPA (Trending, Masimo SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, BT)	EA	\$ 38,853.00	\$ 32,215.23	17%
81700-000005	Bundle: LIFEPAK 15 w/ ACPA (Trending, Masimo SpO2, EtCO2, BT)	EA	\$ 24,628.00	\$ 20,431.08	17%
81700-000006	Bundle: LIFEPAK 15 w/ ACPA (Trending, Masimo SpO2, SpCO, SpMet, NIBP, 12-Lead ECG, EtCO2, 2 IP Channels)	EA	\$ 44,645.00	\$ 36,965.43	17%
81700-000007	Bundle: LIFEPAK 15 w/ ACPA (Standard)	EA	\$ 17,180.00	\$ 14,219.28	17%
81701-000002	Bundle: LIFEPAK 20e (Pacing) w/ CodeManagement Module (Wireless)	EA	\$ 12,240.00	\$ 10,131.15	17%
81701-000003	Bundle: LIFEPAK 20e (Pacing & Masimo SpO2) w/ CodeManagement Module (Wireless)	EA	\$ 13,605.00	\$ 11,262.15	17%
81701-000004	Bundle: LIFEPAK 20e (Pacing & Masimo/Legacy Nellcor SpO2) w/ CodeManagement Module (Wireless)	EA	\$ 14,025.00	\$ 11,610.15	17%
81701-000006	Bundle: LIFEPAK 20e (Pacing) w/ CodeManagement Module (Wireless & EtCO2)	EA	\$ 15,440.00	\$ 12,784.65	17%
81701-000007	Bundle: LIFEPAK 20e (Pacing and Masimo SpO2) w/ CodeManagement Module (Wireless & EtCO2)	EA	\$ 16,805.00	\$ 13,915.65	17%
81701-000008	Bundle: LIFEPAK 20e (Pacing & Masimo/Legacy Nellcor SpO2) w/ CodeManagement Module (Wireless & EtCO2)	EA	\$ 17,230.00	\$ 14,263.65	17%
99425-000023	LIFEPAK 1000 Graphical Display Standard Setup w/carry case, battery & electrodes	EA	\$ 2,780.00	\$ 2,180.00	22%
99425-000025	LIFEPAK 1000 ECG Display, Standard Setup w/carry case, battery & electrodes	EA	\$ 3,425.00	\$ 2,516.25	27%
99996-000117	LP1000 Trainer	EA	\$ 1,060.00	\$ 879.75	17%
70507-000061	LIFEPAK 20e Defibrillator/Monitor	EA	\$ 9,350.00	\$ 7,738.65	17%
70507-000080	LIFEPAK 20e Defibrillator/Monitor with Pacing Package	EA	\$ 10,715.00	\$ 8,869.65	17%
70507-000081	LIFEPAK 20e Defibrillator/Monitor with Pacing and SpO2 Package (Masimo and Legacy Nellcor enabled)	EA	\$ 12,500.00	\$ 10,348.65	17%
70507-000091	LIFEPAK 20e Defibrillator/Monitor with Pacing and SpO2 Package (Masimo)	EA	\$ 12,080.00	\$ 10,000.65	17%



**Eagle County Health Service District, dba Eagle County Paramedic Services**

Host Public Agency: Eagle County Health Service District

Marketing Agencies: Savvik Buying Group and Public Safety Association Inc

**RFB 2021-06 Medical Equipment such as:  
Automated External Defibrillators, Cardiac Monitors/Defibrillators, Automated CPR Devices,  
Ventilators, Video Laryngoscopes, Other Medical Equipment, Training, Accessories, Service Plans and Financing**

**Pricing for Automated CPR Devices**

<u>Item</u>	<u>Description</u>	<u>UOM</u>	<u>List Price</u>	<u>Contract Price</u>	<u>Discount %</u>
99576-000063	LUCAS 3, 3.1, IN SHIPPING BOX, EN	EA	\$ 16,190.00	\$ 13,876.50	14%
99576-000083	LUCAS 3, 3.1, TRAINING UNIT, EN	EA	\$ 9,595.00	\$ 8,221.50	14%



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Ventilators, Video Laryngoscopes, Other Medical Equipment, Training, Accessories, Service Plans and Financing**

**Pricing for Video Laryngoscopes**

<u>Item</u>	<u>Description</u>	<u>UOM</u>	<u>List Price</u>	<u>Contract Price</u>	<u>Discount %</u>
11996-000393	McGRATH MAC EMS Video Laryngoscope	EA	\$ 2,805.00	\$ 2,392.50	15%
11996-000394	McGRATH 3.6V EMS Battery	EA	\$ 62.00	\$ 52.20	16%
11996-000398	McGRATH X3 Laryngoscope Blades, Box of 10	BX	\$ 286.00	\$ 243.60	15%
11996-000414	McGRATH MAC 2 Laryngoscope Blades, Box of 10	BX	\$ 164.00	\$ 139.20	15%
11996-000415	McGRATH MAC 3 Laryngoscope Blades, Box of 10	BX	\$ 164.00	\$ 139.20	15%
11996-000416	McGRATH MAC 4 Laryngoscope Blades, Box of 10	BX	\$ 164.00	\$ 139.20	15%



Eagle County Health Service District, dba Eagle County Paramedic Services

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**RFB 2021-06 Medical Equipment such as:  
Automated External Defibrillators, Cardiac Monitors/Defibrillators, Automated CPR Devices,  
Ventilators, Video Laryngoscopes, Other Medical Equipment, Training, Accessories, Service Plans and Financing**

**Pricing for Accessories & Other Items**

Item	Description	UOM	List Price	Contract Price	Discount %
11101-000003	AED Trainer new style training electrodes (5 pr)	EA	\$ 47.00	\$ 37.40	20%
11101-000004	AED training electrode set - (5pr), cable & pouch	EA	\$ 80.00	\$ 63.75	20%
11101-000006	Cable/connector assembly/pouch for Adult AED training electrodes	EA	\$ 37.00	\$ 28.90	22%
11101-000007	Defibrillation/ECG training electrodes	EA	\$ 32.00	\$ 26.35	18%
11101-000016	Electrode replacement infant/child reduced energy	EA	\$ 123.00	\$ 98.60	20%
11101-000017	Electrode Infant/Child reduced energy starter kit	EA	\$ 199.00	\$ 160.65	19%
11101-000021	Replacement Electrode Kit	EA	\$ 145.00	\$ 123.25	15%
11110-000029	3-lead ECG cable for LIFEPAK 12 or LIFEPAK 20	EA	\$ 150.00	\$ 120.70	20%
11110-000040	QUIK-COMBO therapy cable for use w/LIFEPAK 12 or LIFEPAK 20	EA	\$ 408.00	\$ 329.80	19%
11110-000042	DEC-4 Cable Extension: 4'	EA	\$ 71.00	\$ 56.10	21%
11110-000066	5-Lead ECG Cable for LIFEPAK 12 or LIFEPAK 20	EA	\$ 267.00	\$ 215.05	19%
11110-000176	DEC-8 Cable Extension: 8'	EA	\$ 77.00	\$ 61.20	21%
11111-000016	3-Wire ECG Cable	EA	\$ 267.00	\$ 215.05	19%
11111-000018	5ft Trunk cable with AHA limb leads	EA	\$ 392.00	\$ 316.20	19%
11111-000020	8ft Trunk cable with AHA limb leads	EA	\$ 396.00	\$ 319.60	19%
11111-000022	12 Lead ECG, Precordial Leads (AHA)	EA	\$ 158.00	\$ 127.50	19%
11113-000002	QUIK-COMBO Test Plug for testing QC Cable	EA	\$ 27.00	\$ 21.25	21%
11113-000004	QUIK-COMBO therapy cable for use w/LIFEPAK 15	EA	\$ 408.00	\$ 329.80	19%
11130-000037	LIFEPAK 20E Standard Adult Detachable Hard Paddles	EA	\$ 1,020.00	\$ 824.50	19%
11130-000061	Standard hard paddles for use w/LIFEPAK 15	EA	\$ 910.00	\$ 731.00	20%
11131-000001	Internal paddle handles w/discharge control for use with LIFEPAK 12 or LIFEPAK 20	EA	\$ 640.00	\$ 544.00	15%
11131-000010	Internal paddles - 1" size (6.25" shaft length)	EA	\$ 174.00	\$ 147.90	15%
11131-000011	Internal paddles - 1.5" size (6" shaft length)	EA	\$ 174.00	\$ 147.90	15%
11131-000012	Internal paddles - 2" size (5.75" shaft length)	EA	\$ 174.00	\$ 147.90	15%
11131-000013	Internal paddles - 2.5" size (5.75" shaft length)	EA	\$ 174.00	\$ 147.90	15%
11131-000014	Internal paddles - 3.5" size (5" shaft length)	EA	\$ 174.00	\$ 147.90	15%
11131-000019	Internal paddles - 2.5" size (8.5" shaft length)	EA	\$ 174.00	\$ 147.90	15%
11131-000021	Internal paddles - 1.5" size (9" shaft length)	EA	\$ 174.00	\$ 147.90	15%
11131-000022	Internal paddles - 2" size (8.75" shaft length)	EA	\$ 174.00	\$ 147.90	15%
11131-000023	Internal paddles - 3.5" size (8" shaft length)	EA	\$ 174.00	\$ 147.90	15%
11131-000024	Internal paddles - 1.5" size (14.25" shaft length)	EA	\$ 174.00	\$ 147.90	15%
11133-000007	Pediatric paddle, external 1ea (2 required) multi-language	EA	\$ 100.00	\$ 80.75	19%
11140-000015	AC Power Cord	EA	\$ 83.00	\$ 68.85	17%
11140-000052	LIFEPAK 15 REDI-CHARGE Adapter Tray	EA	\$ 218.00	\$ 175.10	20%
11140-000074	DC Power Adapter	EA	\$ 2,095.00	\$ 1,742.50	17%
11140-000078	Temperature Adapter Cable- 5ft	EA	\$ 382.00	\$ 314.50	18%
11140-000079	Temperature Adapter Cable- 10ft	EA	\$ 382.00	\$ 314.50	18%
11140-000080	Extension Cable (5ft 3 in)	EA	\$ 320.00	\$ 257.55	20%
11140-000081	Right angle cable (10in) included with ACPA & DCPA	EA	\$ 320.00	\$ 257.55	20%
11140-000098	AC Power Adapter	EA	\$ 1,720.00	\$ 1,432.25	17%
11140-000099	Rechargeable Battery Charger kit, LP1000	EA	\$ 484.00	\$ 387.20	20%
11140-000100	AC/DC POWER CONVERTER, LP1000 BATTERY CHARGER	EA	\$ 90.00	\$ 72.00	20%
11140-000101	Power Cord Grounded	EA	\$ 60.00	\$ 48.00	20%
11141-000028	LIFEPAK SLA Battery	EA	\$ 267.00	\$ 215.05	19%
11141-000100	LMnO2 Non-Rechargeable Battery	EA	\$ 389.00	\$ 313.65	19%
11141-000112	LIFEPAK 20e Lithium-ion Rechargeable Internal Battery	EA	\$ 312.00	\$ 251.60	19%
11141-000115	REDI-CHARGE Base	EA	\$ 1,605.00	\$ 1,292.00	20%
11141-000149	LIFEPAK NiCd Battery with fuel gauge 1.6amp hrs	EA	\$ 355.00	\$ 286.45	19%
11141-000162	CodeManagement Module Lithium Ion Battery	EA	\$ 250.00	\$ 206.19	18%
11141-000165	Replacement Battery Kit	EA	\$ 250.00	\$ 212.50	15%
11141-000166	BATTERY, D-CELL, TRAINER, LPCR2, Pack of 4	EA	\$ 21.00	\$ 17.85	15%
11150-000018	LIFEPAK 20e Defibrillator CodeManagement Module - Wireless	EA	\$ 1,525.00	\$ 1,261.50	17%
11150-000019	LIFEPAK 20e Debibrillator ModeManagement Module - Wireless & with Capnography	EA	\$ 4,730.00	\$ 3,915.00	17%
11160-000011	NIBP Cuff-Reusable, Infant	EA	\$ 23.00	\$ 17.85	22%
11160-000012	NIBP Cuff-Disposable Infant	EA	\$ 11.00	\$ 7.65	30%
11160-000013	NIBP Cuff-Reusable, Child	EA	\$ 26.00	\$ 20.40	22%
11160-000014	NIBP Cuff-Disposable Child	EA	\$ 12.00	\$ 8.50	29%
11160-000015	NIBP Cuff-Reusable, Adult	EA	\$ 32.00	\$ 25.50	20%
11160-000016	NIBP Cuff-Disposable Adult	EA	\$ 13.00	\$ 9.35	28%
11160-000017	NIBP Cuff-Reusable, Lg Adult	EA	\$ 36.00	\$ 28.05	22%
11160-000018	NIBP Cuff-Disposable Large Adult	EA	\$ 13.00	\$ 9.35	28%
11160-000019	NIBP Cuff-Reusable Adult X large	EA	\$ 51.00	\$ 40.80	20%
11160-000020	NIBP Cuff-Disposable X-tra Large Adult	EA	\$ 17.00	\$ 12.75	25%
11171-000010	Masimo SET LNCP SpO2 Sensor -Pediatric Reusable	EA	\$ 368.00	\$ 312.80	15%
11171-000016	Masimo SET LNCS Patient Cable - 10 foot	EA	\$ 293.00	\$ 249.05	15%
11171-000017	Masimo SET LNCS Adult Reusable Sensor	EA	\$ 325.00	\$ 276.25	15%
11171-000018	Masimo SET LNCS Pediatric Reusable Sensor	EA	\$ 301.00	\$ 255.85	15%
11171-000019	Masimo SET LNCS Adult Disposable Sensors (box of 20)	EA	\$ 324.00	\$ 275.40	15%
11171-000020	Masimo SET LNCS Pediatric Disposable Sensors (box of 20)	EA	\$ 368.00	\$ 312.80	15%
11171-000024	Masimo SET LNCS Patient Cable - 4 foot	EA	\$ 207.00	\$ 175.95	15%
11171-000025	Masimo SET LNCS Patient Cable - 14 foot	EA	\$ 438.00	\$ 372.30	15%

11171-000027	Masimo SET LNCS 4' extension (for Nellcor equipped units)	EA	\$ 254.00	\$ 215.90	15%
11171-000028	Masimo SET LNCS Neonatal L Disposable Sensor (box of 20)	EA	\$ 454.00	\$ 385.90	15%
11171-000029	Masimo SET LNCS Neonatal Pt L Disposable Sensor (box of 20)	EA	\$ 497.00	\$ 422.45	15%
11171-000031	Masimo SET LNCS Infant Disposable Sensor (box Of 20)	EA	\$ 454.00	\$ 385.90	15%
11171-000032	Rainbow DCI-DC8, Adult Reuse Sensor, 8 ft	EA	\$ 1,015.00	\$ 862.75	15%
11171-000033	Rainbow DCP-DC9, PEDI Reuse Sensor, 8 ft	EA	\$ 1,015.00	\$ 862.75	15%
11171-000034	Masimo SET LNOP SpO2 Sensor -Neonatal (<10 KG) Disposable (1 box of 20 sensors)	EA	\$ 590.00	\$ 501.50	15%
11171-000037	RC-04, Patient Cable, 4 ft., 1/box	EA	\$ 225.00	\$ 211.65	6%
11171-000039	M-LNCS Adtx, Adult Adhesive Sensor, 18-inch, 20/box	EA	\$ 336.00	\$ 285.60	15%
11171-000040	M-LNCS Pdtx, Pediatric Adhesive Sensor, 18-inch, 20/box	EA	\$ 357.00	\$ 303.45	15%
11171-000041	M-LNCS Inf, Infant Adhesive Sensor, 18-inch, 20/box	EA	\$ 441.00	\$ 374.85	15%
11171-000042	M-LNCS Neo, Neonatal/Adult Adhesive Sensor, 18-inch, 20/box	EA	\$ 441.00	\$ 374.85	15%
11171-000043	M-LNCS NeoPt, Neonatal Preterm Adhesive Sensor, 18-inch, 20/box	EA	\$ 483.00	\$ 410.55	15%
11171-000046	M-LNCS DCI, Adult Reusable Sensor, 1/box	EA	\$ 301.00	\$ 255.85	15%
11171-000047	M-LNCS DCIP, Pediatric Reusable Sensor, 1/box	EA	\$ 301.00	\$ 255.85	15%
11171-000049	Rainbow DCI Adt Reusable Sensor, 1/box	EA	\$ 640.00	\$ 544.00	15%
11171-000050	Rainbow DCIP PED REUSABLE Sensor	EA	\$ 705.00	\$ 599.25	15%
11171-000051	DBI-dc8, Adult Soft Reusable Direct Connect SpO2 Sensor, 8 ft., 1/box	EA	\$ 730.00	\$ 607.75	17%
11171-000052	DIGITBOOT LNCS DB1, ADT REUSABLE SENSOR,REF 2653	EA	\$ 342.00	\$ 284.75	17%
11171-000053	DIGITBOOTRED DBI-DC8, ADTREUSABLESENSOR,REF 2644	EA	\$ 730.00	\$ 607.75	17%
11171-000054	Reuseable Light Shield, 5 /box	EA	\$ 67.00	\$ 55.25	18%
11171-000055	Disposable Light Shield 10/pack	EA	\$ 64.00	\$ 52.70	18%
11171-000082	Masimo RC Patient Cable - EMS 4 ft	EA	\$ 250.00	\$ 200.00	20%
11210-000001	Wall mount bracket for AED	EA	\$ 147.00	\$ 103.70	29%
11210-000026	AED Wall Cabinet with alarm, fire rated - semi-recessed, rolled edges	EA	\$ 505.00	\$ 408.00	19%
11210-000027	AED Wall Cabinet with alarm, fire rated - recessed, square edges	EA	\$ 482.00	\$ 388.45	19%
11210-000028	AED Floor Stand Cabinet with alarm- White	EA	\$ 1,190.00	\$ 960.50	19%
11210-000029	AED Floor Stand Cabinet with alarm- Grey	EA	\$ 1,240.00	\$ 998.75	19%
11210-000046	New Wall Bracket - White/Red	EA	\$ 45.00	\$ 38.25	15%
11210-000047	New Wall Bracket - Green	EA	\$ 45.00	\$ 38.25	15%
11220-000028	Top Pouch for the LP12/LP15	EA	\$ 61.00	\$ 48.45	21%
11220-000076	Wall Cabinet, standard, surface mount, SS	EA	\$ 595.00	\$ 476.00	20%
11220-000077	Wall Cabinet, standard, semi-recessed, SS	EA	\$ 540.00	\$ 429.25	21%
11220-000078	Wall Cabinet, small, fully recessed, SS	EA	\$ 505.00	\$ 408.00	19%
11220-000079	AED Wall Cabinet with alarm - surface mount, rolled edges	EA	\$ 351.00	\$ 283.05	19%
11220-000083	AED Wall Cabinet with alarm and strobe -surface mount, rolled edges	EA	\$ 431.00	\$ 347.65	19%
11220-000084	AED Wall Cabinet with alarm and strobe - surface mount, rolled edges	EA	\$ 620.00	\$ 497.25	20%
11220-000093	LIFEPAK WALL BOX, PLASTIC	EA	\$ 400.00	\$ 340.00	15%
11230-000019	LP20 Configuration Transfer Cable	EA	\$ 132.00	\$ 106.25	20%
11240-000031	ECG printer paper, 50mm x 30m 3rolls/bx (1-49)	EA	\$ 22.00	\$ 17.00	23%
11240-000032	Strip chart recorder paper, 100mm 2rolls/bx (1-23)	EA	\$ 22.00	\$ 17.00	23%
11250-000012	Adult AED QUIK-PAK Training Electrode Set (Box of 5 pair)	EA	\$ 86.00	\$ 68.85	20%
11250-000042	Replacement infant/child AED training electrodes	EA	\$ 46.00	\$ 36.55	21%
11250-000043	Cable/connector assembly/pouch for infant/child AED training electrodes	EA	\$ 53.00	\$ 42.50	20%
11250-000045	Infant/child AED training electrodes training set	EA	\$ 80.00	\$ 63.75	20%
11250-000052	Clip-on Training Electrodes for use with QUIK-COMBO Patient Simulator	EA	\$ 77.00	\$ 61.20	21%
11250-000139	ASSY, TRAY COVER WITH HANDLE, TRAINER, LPCR2	EA	\$ 22.00	\$ 18.70	15%
11250-000140	PADS, REPLACEMENT, TRAINER, LPCR2, 5 Sets	EA	\$ 185.00	\$ 157.25	15%
11250-000141	USB, BLUETOOTH, TRAINER, LPCR2	EA	\$ 49.00	\$ 41.65	15%
11250-000142	USB, REPROGRAMMING, TRAINER, LPCR2, CR2T-1.0S	EA	\$ 27.00	\$ 22.95	15%
11250-000144	MANIKIN, TRAINER, LPCR2	EA	\$ 25.00	\$ 21.25	15%
11250-000145	TRAY, ELECTRODE, TRAINER, LPCR2	EA	\$ 155.00	\$ 131.75	15%
11250-000147	KIT, SHIPPING, DEMO, LPCR2, ENGLISH	EA	\$ 699.00	\$ 594.15	15%
11250-000162	KIT, SHIPPING, TRAINER, LPCR2, ENGLISH	EA	\$ 649.00	\$ 551.65	15%
11250-000178	Replacement Handle Kit	EA	\$ 25.00	\$ 21.25	15%
11260-000016	QUIK-COMBO Accessory pouch for LP20	EA	\$ 65.00	\$ 51.85	20%
11260-000018	LP20 Basic Carry Case	EA	\$ 169.00	\$ 136.00	20%
11260-000023	LIFEPAK 1000 Hard shell, watertight carrying case	EA	\$ 361.00	\$ 291.55	19%
11260-000039	LIFEPAK 15 Carry case back pouch	EA	\$ 87.00	\$ 69.70	20%
11260-000043	LP20 Top Pouch	EA	\$ 68.00	\$ 54.40	20%
11260-000044	TrueCPR Carry Case	EA	\$ 76.00	\$ 66.12	13%
11260-000045	Carry Case for LIFEPAK 20/20e Defibrillator with Module	EA	\$ 230.00	\$ 189.66	18%
11260-000047	Carry Case Kit	EA	\$ 87.00	\$ 73.95	15%
11260-000048	ASSY, CARRY TOTE, TRAINER, LPCR2, ENGLISH	EA	\$ 50.00	\$ 42.50	15%
11425-000001	Accessory pouch for 3-wire cable and/or other accessories	EA	\$ 71.00	\$ 56.10	21%
11425-000007	BAG ASSEMBLY, NO STRAP,LIFEPAK 1000	EA	\$ 149.00	\$ 119.85	20%
11425-000012	LIFEPAK 1000 Replacement Shoulder Strap for carry case	EA	\$ 47.00	\$ 37.40	20%
11512-000001	Replacement Lid Kit	EA	\$ 72.00	\$ 61.20	15%
11512-000002	Handle Kit	EA	\$ 25.00	\$ 21.25	15%
11576-000035	LUCAS 1 Carry Bag (Backpack)	EA	\$ 625.00	\$ 501.50	20%
11576-000036	Patient Strap (each)	EA	\$ 113.00	\$ 90.10	20%
11576-000038	LUCAS 2 Carrying Bag	EA	\$ 362.00	\$ 292.40	19%
11576-000039	LUCAS 2 Battery - Rechargeable Lithium Polymer (LiPo)	EA	\$ 755.00	\$ 605.20	20%
11576-000046	LUCAS 2 Disposable Suction Cup (3 pack)	EA	\$ 148.00	\$ 119.00	20%
11576-000047	LUCAS 2 Disposable Suction Cup (12 pack)	EA	\$ 525.00	\$ 423.30	19%
11576-000048	LUCAS 2 12V Car Cable	EA	\$ 150.00	\$ 120.70	20%
11576-000050	Patient Strap (Secures patient's arms to support legs of LUCAS - 1pr)	EA	\$ 109.00	\$ 86.70	20%
11576-000051	Patient Strap (secures patient's arms to support legs of LUCAS - 3 pack)	EA	\$ 285.00	\$ 229.50	19%
11576-000052	Back Plate Grip Tape	EA	\$ 48.00	\$ 38.25	20%
11576-000053	Back Plate Grip Tape (3 pack)	EA	\$ 122.00	\$ 97.75	20%
11576-000060	LUCAS 2 Stand-alone Battery Charger	EA	\$ 1,235.00	\$ 994.50	19%
11576-000064	LUCAS PCI BACK PLATE	EA	\$ 3,705.00	\$ 2,992.00	19%
11576-000070	LUCAS 2 Rubber Bumper	EA	\$ 46.00	\$ 36.55	21%
11576-000071	Lucas Power Supply	EA	\$ 391.00	\$ 312.80	20%
11576-000080	LUCAS 3 Battery - Dark Grey - Rechargeable LiPo	EA	\$ 755.00	\$ 605.20	20%
11576-000088	LUCAS Slim Back Plate	EA	\$ 416.00	\$ 335.75	19%
11576-000089	Grip Tape, LUCAS Slim Back Plate	EA	\$ 30.00	\$ 23.80	21%
11576-000090	Grip Tape (3-pack), LUCAS Slim Back Plate	EA	\$ 73.00	\$ 57.80	21%

11576-000091	LUCAS 3 Bumpers (Black)	EA	\$ 46.00	\$ 35.70	22%
11576-000094	LUCAS Carrying Case, Hard Shell	EA	\$ 473.00	\$ 390.15	18%
11577-000001	LIFEPAK 15 Shoulder strap	EA	\$ 40.00	\$ 31.45	21%
11577-000002	LIFEPAK 15 Basic carry case w/ right & left pouches	EA	\$ 337.00	\$ 272.00	19%
11577-000004	Station Battery Charger - For the LP15	EA	\$1,960.00	\$ 1,581.00	19%
11577-000011	Mobile Battery Charger - FOR THE LP15	EA	\$2,135.00	\$ 1,721.25	19%
11577-000019	LP15 Power Attachment Kit	EA	\$ 60.00	\$ 49.30	18%
11600-000022	CODE-STAT 10 Data Review Seat	EA	\$2,705.00	\$ 2,299.25	15%
11996-000001	FilterLine H Set Infant/Neonatal (box of 25)	EA	\$ 560.00	\$ 476.00	15%
11996-000017	Electrode QUIK-COMBO w/REDI-PAK preconnect	EA	\$ 43.00	\$ 35.21	18%
11996-000048	Disposable Adhesive bandage wrap for OXI-A/N (2 bags of 50)	EA	\$ 119.00	\$ 101.15	15%
11996-000049	Disposable Adhesive bandage wrap for OXI-P/I (2 bags of 50)	EA	\$ 119.00	\$ 101.15	15%
11996-000060	Durasensor - Adult finger sensor	EA	\$ 313.00	\$ 266.05	15%
11996-000061	Oxiband Adult/Neonatal Sensor	EA	\$ 237.00	\$ 201.45	15%
11996-000062	Oxiband Pediatric/Infant Sensor	EA	\$ 237.00	\$ 201.45	15%
11996-000080	FilterLine H Set Adult/Pediatric (box of 25)	EA	\$ 449.00	\$ 381.65	15%
11996-000081	FilterLine Set Adult/Pediatric (box of 25)	EA	\$ 286.00	\$ 243.10	15%
11996-000082	Nasal FilterLine Set Infant/Neonatal (box of 25)	EA	\$ 300.90	\$ 255.85	15%
11996-000090	Electrode EDGE QUIK-COMBO RTS	EA	\$ 46.00	\$ 39.10	15%
11996-000091	Electrode EDGE QUIK-COMBO Adult	EA	\$ 38.00	\$ 30.64	19%
11996-000093	Electrode EDGE QUIK-COMBO pediatric RTS	EA	\$ 46.00	\$ 36.85	20%
11996-000106	DURA-Y Multisite sensor (reusable)	EA	\$ 680.00	\$ 578.00	15%
11996-000113	Oxisensor II adult sensor (24/BX)	EA	\$ 675.00	\$ 573.75	15%
11996-000114	Oxisensor II adult sensor, long cable (24/BX)	EA	\$1,090.00	\$ 926.50	15%
11996-000115	Oxisensor II infant sensor (24/BX)	EA	\$ 865.00	\$ 735.25	15%
11996-000116	Oxisensor II pediatric sensor (24/BX)	EA	\$ 670.00	\$ 569.50	15%
11996-000117	Oxisensor II neonatal sensor (24/BX)	EA	\$ 880.00	\$ 748.00	15%
11996-000120	SmartCapnoLine - Pediatric patients <44lbs (box of 25)	EA	\$ 322.00	\$ 273.70	15%
11996-000128	SmartCapnoLine w/O2 delivery - Pediatric patients <44lbs (box of 25)	EA	\$ 434.00	\$ 368.90	15%
11996-000162	SmartCapnoLine Plus - Adult/Intermediate patients >44lbs (box of 25)	EA	\$ 322.00	\$ 273.70	15%
11996-000163	SmartCapnoLine Plus w/O2 delivery - Adult/Intermediate patients>44lbs (box of 25)	EA	\$ 357.00	\$ 303.45	15%
11996-000164	FilterLine Set Long Adult/Pediatric (box of 25)	EA	\$ 321.00	\$ 272.85	15%
11996-000165	SmartCapnoLine Plus Long w/O2 - Adult/Intermediate patients>44lbs (box of 25)	EA	\$ 454.00	\$ 385.90	15%
11996-000166	SmartCapnoLine Plus - Adult/Intermediate patients>44lbs (Cs of 100)	EA	\$1,170.00	\$ 994.50	15%
11996-000167	SmartCapnoLine Plus w/O2 delivery - Adult/Intermediate patients>44lbs (Cs of 100)	EA	\$1,260.00	\$ 1,071.00	15%
11996-000183	MNC-1 Adapter Cable - 10 foot	EA	\$ 580.00	\$ 463.25	20%
11996-000198	MNC-1 Adapter Cable - 4 foot	EA	\$ 550.00	\$ 439.45	20%
11996-000278	LUCAS 1 Connector - Chemtron Air	EA	\$ 390.00	\$ 314.50	19%
11996-000279	LUCAS 1 Connector - Ohmeda Air	EA	\$ 390.00	\$ 314.50	19%
11996-000280	LUCAS 1 Connector - Puritan Bennet Air	EA	\$ 390.00	\$ 314.50	19%
11996-000281	LUCAS 1 Connector - Diss Air	EA	\$ 390.00	\$ 314.50	19%
11996-000282	LUCAS 1 Connector - Schrader Air	EA	\$ 390.00	\$ 314.50	19%
11996-000283	LUCAS 1 Connector - Oxequip Air	EA	\$ 390.00	\$ 314.50	19%
11996-000285	LUCAS 1 Regulator	EA	\$ 670.00	\$ 539.75	19%
11996-000310	QUIK-COMBO 3-lead Patient Simulator	EA	\$ 840.00	\$ 675.75	20%
11996-000311	QUIK-COMBO 12-lead Patient Simulator	EA	\$ 965.00	\$ 777.75	19%
11996-000323	Masimo SET Red LNCS Patient Cable - 4 foot	EA	\$ 206.00	\$ 175.10	15%
11996-000324	Masimo SET Red LNCS Patient Cable - 10 foot	EA	\$ 251.00	\$ 213.35	15%
11996-000325	Masimo SET Red LNCS Patient Cable - 14 foot	EA	\$ 424.00	\$ 360.40	15%
11996-000326	Masimo SET Red LNCS Patient Cable - 4 foot	EA	\$ 252.00	\$ 214.20	15%
11996-000327	Masimo SET RED LNCS Patient Cable - 8 foot	EA	\$ 300.00	\$ 255.00	15%
11996-000328	Masimo SET RED LNCS Patient Cable - 12 foot	EA	\$ 424.00	\$ 360.40	15%
11996-000331	Masimo SET Red Adult Reusable Direct Connect Sensor - 3 foot	EA	\$ 394.00	\$ 334.90	15%
11996-000332	Masimo SET Red Adult Reusable Direct Connect Sensor - 12 foot	EA	\$ 725.00	\$ 616.25	15%
11996-000333	Masimo SET Red Pediatric Reusable Direct Connect Sensor - 3 foot	EA	\$ 394.00	\$ 334.90	15%
11996-000334	Masimo SET Red Pediatric Reusable Direct Connect Sensor - 12 foot	EA	\$ 725.00	\$ 616.25	15%
11996-000335	Masimo SET Rainbow Adult Reusable Direct Connect Sensor - 3 foot	EA	\$ 885.00	\$ 752.25	15%
11996-000336	Masimo SET Rainbow Adult Reusable Direct Connect Sensor - 12 foot	EA	\$1,210.00	\$ 1,028.50	15%
11996-000337	Masimo SET Rainbow Pediatric Reusable Direct Connect Sensor - 3 foot	EA	\$ 885.00	\$ 752.25	15%
11996-000338	Masimo SET Rainbow Pediatric Reusable Direct Connect Sensor - 12 foot	EA	\$1,210.00	\$ 1,028.50	15%
11996-000339	Rainbow R25, Adult Adhesive Sensors (SpO2, SpCO and SpMet), 10/box	EA	\$ 715.00	\$ 607.75	15%
11996-000340	Rainbow R20, Pediatric Adhesive Sensors (SpO2, SpCO and SpMet), 10/box	EA	\$ 740.00	\$ 629.00	15%
11996-000341	Rainbow R25-L, Adult/Neo Adhesive Sensors (SpO2, SpCO and SpMet), 10/box	EA	\$ 715.00	\$ 607.75	15%
11996-000342	Rainbow R20-L, Infant Adhesive Sensors (SpO2, SpCO and SpMet), 10/box	EA	\$ 740.00	\$ 629.00	15%
11996-000359	Temp Sensor, Skin Probe, High Dielectric, Disp (box of 20)	EA	\$ 146.00	\$ 124.10	15%
11996-000360	Temp Sensor, Esophageal-Rectal, 9FR, Disp (box of 20)	EA	\$ 156.00	\$ 132.60	15%
11996-000365	RED MNC ADAPTER CABLE, 4FT,2641	EA	\$ 855.00	\$ 688.50	19%
11996-000369	Monitor to PC USB Cable for connecting LIFEPAK 12 or LIFEPAK 15 to a PC	EA	\$ 309.00	\$ 249.90	19%
11996-000374	LP15 bed Connector	EA	\$ 160.00	\$ 128.35	20%
11996-000375	Cable DC Input LP15 Battery Charger	EA	\$ 84.00	\$ 67.15	20%
11996-000441	Wall Cabinet, Rotaid Plus, With Alarm, White	EA	\$ 359.00	\$ 259.25	28%
11996-000443	Wall Cabinet, Rotaid Plus, With Alarm, Red	EA	\$ 359.00	\$ 259.25	28%
11996-000445	Wall Cabinet, Rotaid Solid Plus, with Alarm, White	EA	\$ 449.00	\$ 323.25	28%
11996-000447	Wall Cabinet, Rotaid Solid Plus, with Alarm, Red	EA	\$ 449.00	\$ 323.25	28%
11996-000449	Wall Cabinet, Rotaid Solid Plus, Heat, with Alarm, White	EA	\$ 650.00	\$ 468.00	28%
11996-000451	Wall Cabinet, Rotaid Solid Plus, Heat, with Alarm, Red	EA	\$ 650.00	\$ 468.00	28%
11996-000471	4G Modem: Verizon Cellular non-Kore (customer data plan)	EA	\$1,205.00	\$ 1,048.35	13%
11996-000474	4G Modem: Verizon Cellular Kore (Stryker data plan)	EA	\$1,205.00	\$ 1,048.35	13%
11996-000475	4G Modem: AT&T Cellular Kore (Stryker data plan)	EA	\$1,205.00	\$ 1,048.35	13%
11998-000292	Wall Cabinet - Semi-recessed for AED, 3" Trim	EA	\$ 343.00	\$ 277.10	19%
11998-000293	Wall Cabinet - Fully-recessed for AED, 1.5" Trim	EA	\$ 293.00	\$ 236.30	19%
11998-000321	Ambu Res-Cue Mask First Responder Kit	EA	\$ 50.00	\$ 39.95	20%
11998-000326	LIFEPAK 15 internal paddles adapter cable	EA	\$ 315.00	\$ 254.15	19%
11998-000327	AED Wall Sign Ilcor w/logo, Flat,8x10	EA	\$ 28.00	\$ 22.10	21%
11998-000328	AED Wall Sign Ilcor w/logo, T-mount, 8x10	EA	\$ 39.00	\$ 30.60	22%
11998-000329	AED Wall Sign Ilcor w/logo, Tent, 7x8	EA	\$ 39.00	\$ 30.60	22%
11998-000330	AED Wall Sign Traditional w/logo, Flat, 8x10	EA	\$ 28.00	\$ 22.10	21%
11998-000331	AED Wall Sign Traditional w/logo, T-mount, 8x10	EA	\$ 39.00	\$ 30.60	22%

11998-000332	AED Wall Sign Traditional w/logo, Tent, 7x8	EA	\$ 39.00	\$ 30.60	22%
11998-000333	AED Wall Sign Traditional w/o logo, T-mount, 8x10	EA	\$ 39.00	\$ 30.60	22%
21250-000003	DOOR, BATTERY, 3 PACK, TRAINER, LPCR2	EA	\$ 17.00	\$ 14.45	15%
21250-000004	ASSY, LID, LOCALIZED, TRAINER, LPCR2, ENGLISH	EA	\$ 22.00	\$ 18.70	15%
21300-005847	Signagel, gel	EA	\$ 7.00	\$ 4.25	39%
21300-008054	4-Wire Cable Comb (10- Pack)	EA	\$ 60.00	\$ 47.60	21%
21300-008055	6-Wire Cable Comb (10- Pack)	EA	\$ 60.00	\$ 47.60	21%
21300-008143	CABLE, USB2.0 A MALE TO MICRO-B, L 5.5FT	EA	\$ 15.00	\$ 12.75	15%
21300-008146	LIFEPAK 15 NIBP Hose, 12'	EA	\$ 95.00	\$ 52.70	45%
21300-008147	LIFEPAK 15 NIBP Hose, 9'	EA	\$ 83.00	\$ 52.70	37%
21300-008148	LIFEPAK 15 NIBP Hose, 9' coiled	EA	\$ 95.00	\$ 52.70	45%
21300-008152	COVER, USB PORT, LPCR2	EA	\$ 10.00	\$ 8.50	15%
21330-000996	ASSY-LP20 DOCKING STATION	EA	\$ 401.00	\$ 323.85	19%
21330-001024	ADAPTER ASSY-ELECTRODE,HARD PADDLE,PAD PRINTED	EA	\$ 87.00	\$ 73.95	15%
21330-001176	LP15 Lithium-ion Battery 5.7 amp hrs	EA	\$ 494.00	\$ 398.65	19%
21330-001357	LIFEPAK 15 In-service Video - DVD format	EA	\$ 39.00	\$ 30.60	22%
21330-001365	Test load (for use with QUIK COMBO therapy cable)	EA	\$ 109.00	\$ 89.25	18%
21340-000706	LIFENET PC Gateway	EA	\$ 461.00	\$ 388.89	16%
21576-000074	LUCAS Stabilization Strap	EA	\$ 97.00	\$ 78.20	19%
21576-000075	LUCAS Stabilization Strap (4 pack)	EA	\$ 311.00	\$ 250.75	19%
21996-000044	LUCAS Back Plate	EA	\$ 399.00	\$ 322.15	19%
21996-000061	LUCAS 1 Extention Hose	EA	\$ 360.00	\$ 290.70	19%
21996-000109	TITAN III -Wifi Gateway	PK	\$ 1,035.00	\$ 900.45	13%
21996-000110	Titan III Trio – WiFi & Cellular & Fast Audio Gateway, No Sim	EA	\$ 2,630.00	\$ 2,288.10	13%
26500-002040	Quik reference Instruction Card for AED and CPR instruction	EA	\$ 9.00	\$ 5.95	34%
26500-002408	LIFEPAK 15 Operating Instructions	EA	\$ 70.00	\$ 61.20	13%
26500-003645	TAG,LOCAL EMERGENCY CONTACT NUMBER,911,MULTI	EA	\$ 5.00	\$ 4.25	15%
80596-000003	TrueCPR Coaching Device	EA	\$ 1,795.00	\$ 1,561.65	13%
PAD-ACC-02	USB Data Download Cable - HeartSine	EA	\$ 40.00	\$ 31.45	21%
PAD-BAG-01	Carry Case for HeartSine AED	EA	\$ 59.00	\$ 46.75	21%
PAD-BAG-02	Backpack for HeartSine AED	EA	\$ 154.00	\$ 124.10	19%
PAD-CAB-02	Wall Bracket for HeartSine AED	EA	\$ 89.00	\$ 71.40	20%
PAD-CAB-04	HeartSine Wall Cabinet with Alarm	EA	\$ 163.00	\$ 130.90	20%
PAD-PAK-01	US Adult Pad-Pak for HeartSine AEDs	EA	\$ 186.00	\$ 149.60	20%
PAD-PAK-02	US Pediatric-Pak for HeartSine AEDs	EA	\$ 221.00	\$ 177.65	20%
PAD-PAK-07	Aviation Pad-Pak for HeartSine AEDs	EA	\$ 202.00	\$ 163.20	19%
TRN-ACC-02	HeartSine AED Trainer Electrodes - 10	EA	\$ 46.00	\$ 28.05	39%
TRN-ACC-03	HeartSine AED Trainer Electrodes - 25	EA	\$ 104.00	\$ 63.75	39%
TRN-ACC-14	HeartSine Trainer battery charger	EA	\$ 34.00	\$ 27.20	20%
TRN-ACC-16	SAM 350P AED Trainer Remote Control	EA	\$ 163.00	\$ 130.90	20%
TRN-ACC-18	SAM 360P AED Trainer Remote Control	EA	\$ 163.00	\$ 130.90	20%
TRN-ACC-19	SAM 450P AED Trainer Remote Control	EA	\$ 163.00	\$ 130.90	20%
TRN-PAK-04	Pad-Pak Electrode Cartridge for Trainer	EA	\$ 53.00	\$ 42.50	20%



**Eagle County Health Service District, dba Eagle County Paramedic Services**

Host Public Agency: Eagle County Health Service District

Marketing Agencies: Savvik Buying Group and Public Safety Association Inc

**RFB 2021-06 Medical Equipment such as:  
Automated External Defibrillators, Cardiac Monitors/Defibrillators, Automated CPR Devices,  
Ventilators, Video Laryngoscopes, Other Medical Equipment, Training, Accessories, Service Plans and Financing**

**Pricing for Service Plans**

Item	Description	UOM	List Price	Contract Price	Discount %
11600-000024	CODE-STAT Maintenance Subscription (3 Years)	EA	\$ 1,625.00	\$ 1,625.00	0%
78000016	LUC Ship In Protect	EA	\$ 360.00	\$ 306.00	15%
78000004	LP15 Ship In Protect	EA	\$ 852.00	\$ 724.20	15%
78000003	LP15 On Site Protect	EA	\$ 1,104.00	\$ 938.40	15%
78000011	LP15 Ship In Protect w batt	EA	\$ 1,248.00	\$ 1,060.80	15%
78000001	LP15 On Site Prevent	EA	\$ 1,404.00	\$ 1,193.40	15%
78000010	LP15OnSiteProtect w batt	EA	\$ 1,500.00	\$ 1,275.00	15%
78000001	LP15 On Site Prevent	EA	\$ 1,404.00	\$ 1,193.40	15%
78000007	LP15 OnSite PM Ship In Protect	EA	\$ 1,188.00	\$ 1,009.80	15%
78000002	LP15 Ship In Prevent	EA	\$ 1,088.00	\$ 924.80	15%
78000012	LP15 OS PM SI Protect w batt	EA	\$ 1,584.00	\$ 1,346.40	15%
78000002	LP15 Ship In Prevent	EA	\$ 1,088.00	\$ 924.80	15%
78000003	LP15 On Site Protect	EA	\$ 1,104.00	\$ 938.40	15%
78000015	LUC On Site Protect	EA	\$ 540.00	\$ 459.00	15%
78000003	LP15 On Site Protect	EA	\$ 1,104.00	\$ 938.40	15%
78000023	LUCAS Ship In Protect w batt	EA	\$ 960.00	\$ 816.00	15%
78000004	LP15 Ship In Protect	EA	\$ 852.00	\$ 724.20	15%
78000022	LUC On Site Protect w batt	EA	\$ 1,140.00	\$ 969.00	15%
78000004	LP15 Ship In Protect	EA	\$ 852.00	\$ 724.20	15%
78000019	LUC OS PM SI Protect	EA	\$ 672.00	\$ 571.20	15%
78000005	LP15 On Site PM	EA	\$ 444.00	\$ 377.40	15%
78000024	LUC OS PM SI Protect w batt	EA	\$ 1,272.00	\$ 1,081.20	15%
78000005	LP15 On Site PM	EA	\$ 444.00	\$ 377.40	15%
78000028	L1000 Ship In Protect w batt	EA	\$ 372.00	\$ 316.20	15%
78000006	LP15 Ship In PM	EA	\$ 360.00	\$ 306.00	15%
78000027	L1000 On Site Protect w batt	EA	\$ 480.00	\$ 408.00	15%
78000006	LP15 Ship In PM	EA	\$ 360.00	\$ 306.00	15%
78000031	L1000 OS PM SI Protect w batt	EA	\$ 516.00	\$ 438.60	15%
78000007	LP15 OnSite PM Ship In Protect	EA	\$ 1,188.00	\$ 1,009.80	15%
78000002	LP15 Ship In Prevent	EA	\$ 1,088.00	\$ 924.80	15%
78000007	LP15 OnSite PM Ship In Protect	EA	\$ 1,188.00	\$ 1,009.80	15%
78000001	LP15 On Site Prevent	EA	\$ 1,404.00	\$ 1,193.40	15%
78000008	LP15 On Site Prevent w batt	EA	\$ 1,800.00	\$ 1,530.00	15%
78000009	LP15 Ship In Prevent w batt	EA	\$ 1,404.00	\$ 1,193.40	15%
78000008	LP15 On Site Prevent w batt	EA	\$ 1,800.00	\$ 1,530.00	15%
78000008	LP15 On Site Prevent w batt	EA	\$ 1,800.00	\$ 1,530.00	15%
78000009	LP15 Ship In Prevent w batt	EA	\$ 1,404.00	\$ 1,193.40	15%
78000014	LUC Ship In Prevent	EA	\$ 564.00	\$ 479.40	15%
78000009	LP15 Ship In Prevent w batt	EA	\$ 1,404.00	\$ 1,193.40	15%
78000013	LUC On Site Prevent	EA	\$ 804.00	\$ 683.40	15%
78000010	LP15OnSiteProtect w batt	EA	\$ 1,500.00	\$ 1,275.00	15%
78000021	LUC Ship In Prevent w batt	EA	\$ 1,164.00	\$ 989.40	15%
78000010	LP15OnSiteProtect w batt	EA	\$ 1,500.00	\$ 1,275.00	15%
78000020	LUC On Site Prevent w batt	EA	\$ 1,404.00	\$ 1,193.40	15%
78000011	LP15 Ship In Protect w batt	EA	\$ 1,248.00	\$ 1,060.80	15%
78000030	L1000 Ship In PM w batt	EA	\$ 312.00	\$ 265.20	15%
78000011	LP15 Ship In Protect w batt	EA	\$ 1,248.00	\$ 1,060.80	15%
78000029	L1000 OnSite PM w batt	EA	\$ 396.00	\$ 336.60	15%
78000012	LP15 OS PM SI Protect w batt	EA	\$ 1,584.00	\$ 1,346.40	15%
78000006	LP15 Ship In PM	EA	\$ 360.00	\$ 306.00	15%

78000012	LP15 OS PM SI Protect w batt	EA	\$ 1,584.00	\$ 1,346.40	15%
78000005	LP15 On Site PM	EA	\$ 444.00	\$ 377.40	15%
78000013	LUC On Site Prevent	EA	\$ 804.00	\$ 683.40	15%
78000013	LUC On Site Prevent	EA	\$ 804.00	\$ 683.40	15%
78000017	LUCOnSitePM	EA	\$ 360.00	\$ 306.00	15%
78000014	LUC Ship In Prevent	EA	\$ 564.00	\$ 479.40	15%
78000047	LPCR PLUS Ship In PM w batt	EA	\$ 300.00	\$ 255.00	15%
78000014	LUC Ship In Prevent	EA	\$ 564.00	\$ 479.40	15%
78000046	LPCR PLUS On Site PM w batt	EA	\$ 372.00	\$ 316.20	15%
78000015	LUC On Site Protect	EA	\$ 540.00	\$ 459.00	15%
78000045	LPCR2 Ship In PM w batt	EA	\$ 300.00	\$ 255.00	15%
78000015	LUC On Site Protect	EA	\$ 540.00	\$ 459.00	15%
78000044	LPCR2 On Site PM w batt	EA	\$ 372.00	\$ 316.20	15%
78000016	LUC Ship In Protect	EA	\$ 366.00	\$ 311.10	15%
78000061	HeartSine ShipIn Insp w batt	EA	\$ 210.00	\$ 178.50	15%
78000016	LUC Ship In Protect	EA	\$ 366.00	\$ 311.10	15%
78000060	HeartSine OnSite Insp w batt	EA	\$ 258.00	\$ 219.30	15%
78000354	Labor	EA	\$ 316.00	\$ 268.60	15%
78000017	LUCOnSitePM	EA	\$ 360.00	\$ 306.00	15%
78000017	LUCOnSitePM	EA	\$ 360.00	\$ 306.00	15%
78000018	LUCShipInPM	EA	\$ 306.00	\$ 260.10	15%
78000018	LUCShipInPM	EA	\$ 306.00	\$ 260.10	15%
78000356	Shipping	EA	\$ 26.25	\$ 22.31	15%
78000019	LUC OS PM SI Protect	EA	\$ 672.00	\$ 571.20	15%
78000019	LUC OS PM SI Protect	EA	\$ 672.00	\$ 571.20	15%
78000020	LUC On Site Prevent w batt	EA	\$ 1,404.00	\$ 1,193.40	15%
78000020	LUC On Site Prevent w batt	EA	\$ 1,404.00	\$ 1,193.40	15%
78000021	LUC Ship In Prevent w batt	EA	\$ 1,164.00	\$ 989.40	15%
78000021	LUC Ship In Prevent w batt	EA	\$ 1,164.00	\$ 989.40	15%
78000022	LUC On Site Protect w batt	EA	\$ 1,140.00	\$ 969.00	15%
78000022	LUC On Site Protect w batt	EA	\$ 1,140.00	\$ 969.00	15%
78000023	LUCAS Ship In Protect w batt	EA	\$ 960.00	\$ 816.00	15%
78000023	LUCAS Ship In Protect w batt	EA	\$ 960.00	\$ 816.00	15%
78000024	LUC OS PM SI Protect w batt	EA	\$ 1,272.00	\$ 1,081.20	15%
78000024	LUC OS PM SI Protect w batt	EA	\$ 1,272.00	\$ 1,081.20	15%
78000025	L1000 On Site Prevent w batt	EA	\$ 456.00	\$ 387.60	15%
78000026	L1000ShipInPreventwbatt	EA	\$ 588.00	\$ 499.80	15%
78000027	L1000 On Site Protect w batt	EA	\$ 480.00	\$ 408.00	15%
78000028	L1000 Ship In Protect w batt	EA	\$ 372.00	\$ 316.20	15%
78000029	L1000 OnSite PM w batt	EA	\$ 396.00	\$ 336.60	15%
78000030	L1000 Ship In PM w batt	EA	\$ 312.00	\$ 265.20	15%
78000031	L1000 OS PM SI Protect w batt	EA	\$ 516.00	\$ 438.60	15%
78000044	LPCR2 On Site PM w batt	EA	\$ 372.00	\$ 316.20	15%
78000044	LPCR2 On Site PM w batt	EA	\$ 372.00	\$ 316.20	15%
78000045	LPCR2 Ship In PM w batt	EA	\$ 300.00	\$ 255.00	15%
78000045	LPCR2 Ship In PM w batt	EA	\$ 300.00	\$ 255.00	15%
78000046	LPCR PLUS On Site PM w batt	EA	\$ 372.00	\$ 316.20	15%
78000046	LPCR PLUS On Site PM w batt	EA	\$ 372.00	\$ 316.20	15%
78000047	LPCR PLUS Ship In PM w batt	EA	\$ 300.00	\$ 255.00	15%
78000047	LPCR PLUS Ship In PM w batt	EA	\$ 300.00	\$ 255.00	15%
78000060	HeartSine OnSite Insp w batt	EA	\$ 258.00	\$ 219.30	15%
78000060	HeartSine OnSite Insp w batt	EA	\$ 258.00	\$ 219.30	15%
78000061	HeartSine ShipIn Insp w batt	EA	\$ 210.00	\$ 178.50	15%
78000061	HeartSine ShipIn Insp w batt	EA	\$ 210.00	\$ 178.50	15%
78000100	LP20 On Site Prevent	EA	\$ 828.00	\$ 703.80	15%
78000100	LP20 On Site Prevent	EA	\$ 828.00	\$ 703.80	15%
78000101	LP20 Ship In Prevent	EA	\$ 600.00	\$ 510.00	15%
78000101	LP20 Ship In Prevent	EA	\$ 600.00	\$ 510.00	15%
78000102	LP20 On Site Prevent no batt	EA	\$ 672.00	\$ 571.20	15%
78000102	LP20 On Site Prevent no batt	EA	\$ 672.00	\$ 571.20	15%
78000103	LP20 Ship In Prevent no batt	EA	\$ 444.00	\$ 377.40	15%
78000103	LP20 Ship In Prevent no batt	EA	\$ 444.00	\$ 377.40	15%
78000104	LP20 On Site Protect	EA	\$ 432.00	\$ 367.20	15%
78000104	LP20 On Site Protect	EA	\$ 432.00	\$ 367.20	15%
78000105	LP20 Ship In Protect	EA	\$ 348.00	\$ 295.80	15%
78000105	LP20 Ship In Protect	EA	\$ 348.00	\$ 295.80	15%
78000106	LP20 On Site Protect no batt	EA	\$ 276.00	\$ 234.60	15%
78000106	LP20 On Site Protect no batt	EA	\$ 276.00	\$ 234.60	15%

78000107	LP20 Ship In Protect no batt	EA	\$ 192.00	\$ 163.20	15%
78000107	LP20 Ship In Protect no batt	EA	\$ 192.00	\$ 163.20	15%
78000108	LP20 On Site PM	EA	\$ 300.00	\$ 255.00	15%
78000108	LP20 On Site PM	EA	\$ 300.00	\$ 255.00	15%
78000109	LP20 Ship In PM	EA	\$ 240.00	\$ 204.00	15%
78000100	LP20 On Site Prevent	EA	\$ 828.00	\$ 703.80	15%
78000109	LP20 Ship In PM	EA	\$ 240.00	\$ 204.00	15%
78000101	LP20 Ship In Prevent	EA	\$ 600.00	\$ 510.00	15%
78000110	LP20 Ship In PM	EA	\$ 696.00	\$ 591.60	15%
78000102	LP20 On Site Prevent no batt	EA	\$ 672.00	\$ 571.20	15%
78000110	LP20 Ship In PM	EA	\$ 696.00	\$ 591.60	15%
78000103	LP20 Ship In Prevent no batt	EA	\$ 444.00	\$ 377.40	15%
78000111	LP20 OS PM SI Protect no batt	EA	\$ 540.00	\$ 459.00	15%
78000104	LP20 On Site Protect	EA	\$ 432.00	\$ 367.20	15%
78000111	LP20 OS PM SI Protect no batt	EA	\$ 540.00	\$ 459.00	15%
78000105	LP20 Ship In Protect	EA	\$ 348.00	\$ 295.80	15%

# Capital. Data. Personal service.

## Deliver a high level of care with fixed annual payments

With so many day-to-day challenges like requesting more budget dollars and managing capital spikes when new technology launches, you need an ongoing, effective solution that works for you and your team's unique protocols.



**Pricing certainty**

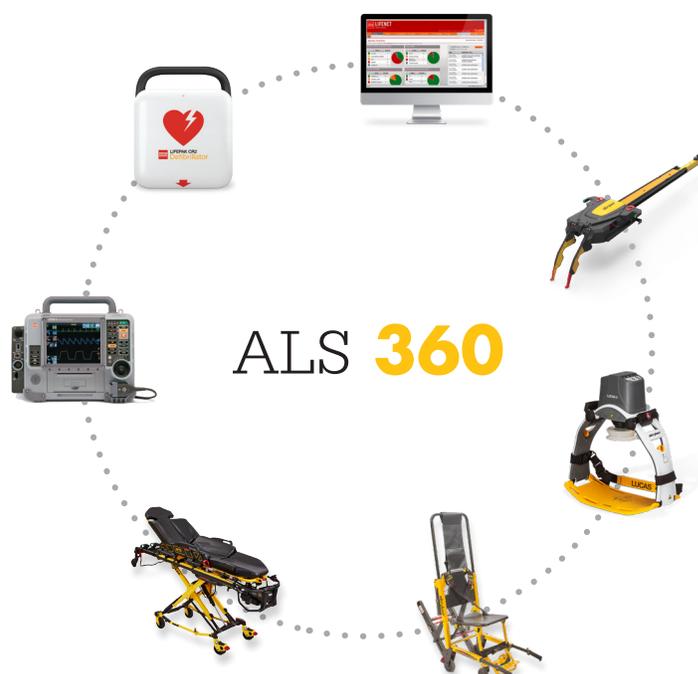


**Peace of mind**



**Lasting legacy**

ALS 360 is an all-inclusive, customizable program that offers fixed payments, technology refresh and convenient asset management for your organization.



**ALS 360**

### The ALS 360 difference

- Make one annual fixed payment over eight-10 years with a minimum purchase of two capital products
- Get access to a one-time equipment upgrade within three to five years with no change to your fixed payments\*
- Receive industry-leading products and services for years to come
- Turn capital spikes to operational spend over time

\*No change to fixed annual payments for configuration-for-configuration refresh. Replace with like-product or new technology offerings.

# Why ALS 360?



Ease and simplicity



Asset tracking/fleet management



Fixed annual payments



Upgrade to latest technology



Assurance and efficiency



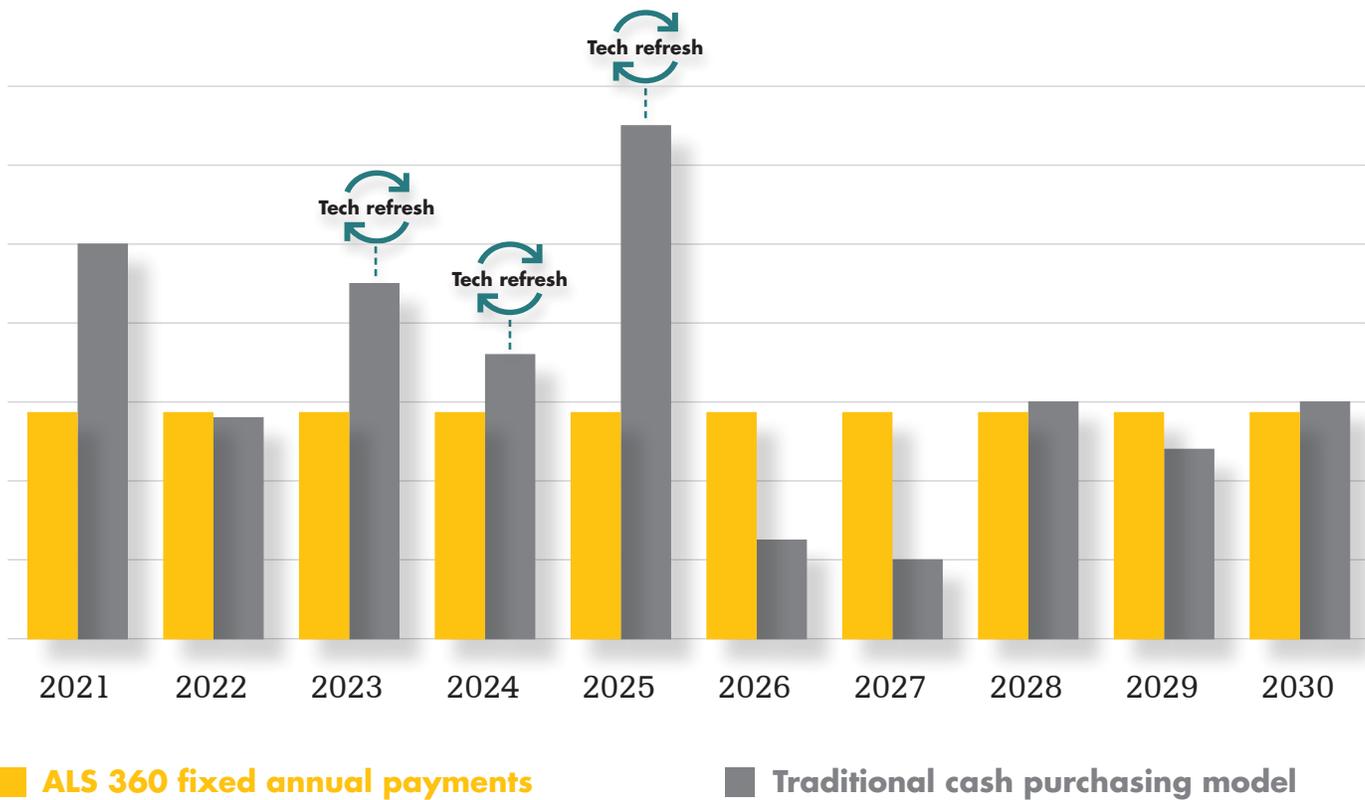
Preventative maintenance and service



Innovative data and QA/QI tools



Operational efficiencies



Contact your local account manager to see how ALS 360 can benefit your team.

## Emergency Care

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stryker.com

# Add **flexibility** to your budget

**It has become increasingly important to keep cash on hand. Clinical demands do not go away. Get the equipment you need now and keep your cash for emergencies.**

## **Flex Financial** | **One payment across Stryker's platform**

Through Stryker's **Flex Financial** business, we provide a range of smart alternatives designed to fit your organization's needs. We offer **flexibility** beyond a cash purchase - enabling you to acquire our full portfolio of products. Ask your Sales Representatives for assistance in finding the financial solution that best fits your needs.



### **Program offerings**

We offer numerous payment structures that can be **customized** to meet budgetary needs and help to build long-term financial **stability**.



#### **Deferred payment programs**

Get the equipment you need today and pay for it when budgets allow.



#### **Traditional capital leases and operating leases**

Whether you want to own the equipment or pay for the use of the equipment, we have a solution.



#### **Fee per disposable or implant**

Get the capital you need, and pay for it with premiums added to disposables or implants.



#### **Customized programs**

If an "off the shelf" program doesn't fit your needs, we can customize a payment program that will work with your individual financial situation.

Working with Stryker is simple. No other company provides strategic financial consulting combined with our breadth of products, meeting both your financial and equipment needs.

**Contact your local Sales Representative for more information about our flexible payment options.**

Through Stryker's Flex Financial business, we provide a range of smart alternatives designed to fit your organization's needs. We offer flexibility beyond a cash purchase - enabling you to acquire our full portfolio of products. Ask your Sales Representatives for assistance in finding the financial solution that best fits your needs.

## We offer numerous payment structures that can be customized to meet budgetary needs and help to build long-term financial stability.

One payment for multiple pieces of equipment across service lines

Increase operational efficiencies with one invoice

Add maintenance and service to any payment plan

Simplify your budgeting process



### Deferred payment programs

Get the equipment you need today and pay for it when budgets allow.



### Traditional capital leases and operating leases

Whether you want to own the equipment or pay for the use of the equipment, we have a solution.



### Fee per disposable or implant

Get the capital you need, and pay for it with premiums added to disposables or implants.



### Customized programs

If an "off the shelf" program doesn't fit your needs, we can customize a payment program that will work with your individual financial situation.

**EXHIBIT A – EAGLE COUNTY PARAMEDIC SERVICES AND PUBLIC SAFETY ASSOCIATION INC. –  
NATIONAL COOPERATIVE CONTRACT**

1.0 Scope of National Cooperative Contract

1.1 Requirement

Eagle County Paramedic Services (hereinafter defined and referred to as "Principal Procurement Agency"), on behalf of itself and the Public Safety Association Inc. ("PSAI"), is requesting proposals for Medical Equipment. The intent of this Request For Bid is that any contract between Principal Procurement Agency and Supplier resulting from this Request For Bid (hereinafter defined and referred to as the "Master Agreement") be made available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit ("Public Agencies"), through PSAI's cooperative purchasing program. The Principal Procurement Agency has executed a Principal Procurement Agency Certificate with PSAI (an example of which is included as Exhibit C) and has agreed to pursue the Master Agreement. Use of the Master Agreement by any Public Agency, including the Principal Procurement Agency, will be preceded by their registration with PSAI as a Participating Public Agency in PSAI's cooperative purchasing program. Registration with PSAI as a Participating Public Agency is accomplished by Public Agencies joining PSAI and selecting to support the Master Intergovernmental Cooperative Purchasing Agreement, an example of which is attached as Exhibit B. The terms and pricing established in the resulting Master Agreement between the Supplier and the Principal Procurement Agency will be the same as that available to Participating Public Agencies through PSAI.

All transactions, purchase orders, etc., will occur directly between the Supplier and each Participating Public Agency individually, and neither PSAI or its Partners, any Principal Procurement Agency nor any Participating Public Agency, including their respective agents, directors, employees or representatives, shall be liable to Supplier for any acts, liabilities, damages, etc., incurred by any other Participating Public Agency.

This Exhibit A defines the expectations for qualifying Suppliers based on PSAI's requirements to market the resulting Master Agreement nationally to Public Agencies. Each section in this Exhibit A refers to the capabilities, requirements, obligations, and prohibitions of competing Suppliers on a national level in order to serve Participating Public Agencies through PSAI.

These requirements are incorporated into and are considered an integral part of this RFB. PSAI reserves the right to determine whether or not to make the Master Agreement awarded by the Principal Procurement Agency available to Participating Public Agencies.

1.2 Marketing and Administrative Support

During the term of the Master Agreement PSAI and its Partners intends to provide marketing and administrative support for Supplier pursuant to this section 1.2 that directly promotes the Supplier's products and services to Participating Public Agencies through multiple channels, each designed to promote specific products and services to Public Agencies on a national basis.

The PSAI marketing team and its Partners will work in conjunction with Supplier to promote the Master Agreement to both existing Participating Public Agencies and prospective Public Agencies through:

- A. Marketing collateral (print, email, presentations)
- B. Website support
- C. Trade shows/conferences/meetings
- D. Advertising

The PSAI sales teams will work in conjunction with Supplier to promote the Master Agreement to both existing Participating Public Agencies and prospective Public Agencies through:

- A. Individual sales calls
- B. Joint sales calls
- C. Communications/customer service
- D. Training sessions for Public Agency teams
- E. Training sessions for Supplier teams

The PSAI contracting teams will work in conjunction with Supplier to promote the Master Agreement to both existing Participating Public Agencies prospective Public Agencies through:

- A. Savvik Buying Group will serve as the lead marketing agent for the contract.
- B. Serving as the subject matter expert for questions regarding joint powers authority and state statutes and regulations for cooperative purchasing
- C. Training sessions for Public Agency teams
- D. Training sessions for Supplier teams
- E. Regular business reviews to monitor program success
- F. General contract administration

Capitalized terms not otherwise defined herein shall have the meanings given to them in the Master Agreement or in the Public Safety Association Inc. Company Administration Agreement between Supplier and PSAI (the "PSAI Administration Agreement")

#### 1.4 Award Basis

The basis of any contract award resulting from this RFB made by Principal Procurement Agency will be the basis of award on a national level through PSAI. If multiple suppliers are awarded by Principal Procurement Agency under the Master Agreement, those same suppliers will be required to extend the Master Agreement to Participating Public Agencies through PSAI. Utilization of the Master Agreement by Participating Public Agencies will be at the discretion of the individual Participating Public Agency. Certain terms of the Master Agreement specifically applicable to the Principal Procurement Agency are subject to modification for each Participating Public Agency as Supplier, such Participating Public Agency and PSAI shall agree.

#### 1.5 Objectives of a Cooperative Program

This RFB is intended to achieve the following objectives regarding availability through PSAI's cooperative program:

- A. Provide a comprehensive competitively solicited and awarded national agreement offering the Products covered by this solicitation to Participating Public Agencies;
- B. Establish the Master Agreement as the Supplier's primary go to market cooperative strategy to Public Agencies nationwide;
- C. Achieve cost savings for Supplier and Public Agencies through a single solicitation process that will reduce the Supplier's need to respond to multiple solicitations;
- D. Combine the aggregate purchasing volumes of Participating Public Agencies to achieve cost effective pricing.

## 2.0 REPRESENTATIONS AND COVENANTS

As a condition to Supplier entering into the Master Agreement, which would be available to all Public Agencies, Supplier must make certain representations, warranties and covenants to both the Principal Procurement Agency and PSAI designed to ensure the success of the Master Agreement for all Participating Public Agencies as well as the Supplier.

### 2.1 Corporate Commitment

Supplier commits that (1) the Master Agreement has received all necessary corporate authorizations and support of the Supplier's executive management, (2) the Master Agreement is the Supplier's primary "go to market" cooperative strategy for Public Agencies, (3) the Master Agreement will be promoted to all Public Agencies, including any existing customers, and Supplier will transition existing customers, upon their request, to the Master Agreement, and (4) that the Supplier has read and agrees to the terms and conditions of the Administration Agreement with PSAI and will execute such agreement concurrent with and as a condition of its execution of the Master Agreement with the Principal Procurement Agency. Supplier will identify an executive corporate sponsor and a separate national account manager within the RFB response that will be responsible for the overall management of the Master Agreement.

### 2.2 Pricing Commitment

Supplier commits that the Master Agreement pricing is its lowest available (net to buyer) to Public Agencies nationwide and further commits that if a Participating Public Agency is eligible for lower pricing through a national, state, regional or local or cooperative contract, that the Supplier will match such lower pricing to that Participating Public Agency under the Master Agreement. Bidder may offer "local contracts" to offer pricing to members in special situations without affecting the overall master agreement.

**Multiple Unit Sales: Successful bidder may negotiate better pricing with PSAI/Savvik Buying Group member if member is purchasing 2 or more units in one order without effecting the overall bid price. The order needs to be completed in a 6 month time frame. All units are subject to contract management fee.**

### 2.3 Sales Commitment

Supplier commits to aggressively market the Master Agreement as its go to market strategy in this defined sector and that its sales force will be trained, engaged and committed to offering the Master Agreement to Public Agencies through PSAI nationwide. Supplier commits that all Master Agreement sales will be accurately and timely reported to PSAI in accordance with the PSAI Agreement. Supplier also commits that its sales force will be compensated, including sales incentives, for sales to Public Agencies under the Master Agreement in a consistent or better manner compared to sales to Public Agencies if the Supplier were not awarded the Master Agreement.

<b>EXHIBIT B</b> <b>EAGLE COUNTY PARAMEDIC SERVICES AND PUBLIC SAFETY ASSOCIATION INC.</b> <b>COOPERATIVE PURCHASING AGREEMENT</b>
--

MASTER INTERGOVERNMENTAL COOPERATIVE PURCHASING AGREEMENT

This Agreement is made between certain government agencies that execute a Principal Procurement Agency Certificate ("Principal Procurement Agencies") to be appended and made a part hereof and other public agencies ("Participating Public Agencies") that register electronically with Public Safety Association Inc. ("PSAI") and its marketing Partners or otherwise execute a Participating Public Agency Certificate to be appended and made a part hereof.

RECITALS

**WHEREAS**, after a competitive solicitation and selection process by Principal Procurement Agencies, a number of Suppliers have entered into Master Agreements to provide a variety of goods, products and services based on national volumes (herein "Products");

**WHEREAS**, Master Agreements are made available by Principal Procurement Agencies through PSAI and provide that Participating Public Agencies may purchase Products on the same terms, conditions and pricing as the Principal Procurement Agency, subject to any applicable local purchasing ordinances and the laws of the State of purchase;

**NOW, THEREFORE**, in consideration of the mutual promises contained in this agreement, and of the mutual benefits to result, the parties agree as follows:

1. That each party will facilitate the cooperative procurement of Products.
2. That the procurement of Products subject to this agreement shall be conducted in accordance with and subject to the relevant statutes, ordinances, rules and regulations that govern each party's procurement practices.
3. That the cooperative use of solicitations obtained by a party to this agreement shall be in accordance with the terms and conditions of the solicitation, except as modification of those terms and conditions is otherwise allowed or required by applicable law.
4. That the Principal Procurement Agencies will make available, upon reasonable request and subject to convenience, information which may assist in improving the procurement of products by the Participating Public Agencies.
5. That a procuring party will make timely payments to the Supplier for Products received in accordance with the terms and conditions of the procurement. Payment for Products and inspections and acceptance of Products ordered by the procuring party shall be the exclusive obligation of such procuring party. Disputes between procuring party and Supplier are to be resolved in accord with the law and venue rules of the State of purchase.
6. The procuring party shall not use this agreement as a method for obtaining additional concessions or reduced prices for similar products or services.
7. The procuring party shall be responsible for the ordering of Products under this agreement. A non-procuring party shall not be liable in any fashion for any violation by a procuring party, and the procuring party shall hold non-procuring party harmless from any liability that may arise from action or inaction of the procuring party.
8. This agreement shall remain in effect until termination by a party giving 30 days written notice to the other party. The provisions of paragraphs 5, 6 and 7 hereof shall survive any such termination.
9. This agreement shall take effect after execution of the Principal Procurement Agency Certificate or Participating Public Agency Registration, as applicable.

**EXHIBIT C**  
**EAGLE COUNTY PARAMEDIC SERVICES**  
**PRINCIPAL PROCUREMENT AGENCY CERTIFICATE**

PRINCIPAL PROCUREMENT AGENCY CERTIFICATE

I hereby acknowledge, on behalf of Eagle County Paramedic Services ("Principal Procurement Agency"), that I have read and agree to the general terms and conditions set forth in the enclosed Master Intergovernmental Cooperative Purchasing Agreement regulating the use of the Master Agreements and purchase of Products that from time to time are made available by Principal Procurement Agencies to Participating Public Agencies nationwide through Public Safety Association Inc. (PSAI). I understand that the purchase of one or more Products under the provisions of the Master Intergovernmental Cooperative Purchasing Agreement is at the sole and complete discretion of the Participating Public Agency.

In its capacity, as Principal Procurement Agency for PSAI, Eagle County Paramedic Services agrees to pursue Master Agreements for Products as specified in the attached exhibits to this agreement.

Authorized Signature, Eagle County Paramedic Services

\_\_\_\_\_  
Signature



**Exceptions to RFB 2021-06** Medical Equipment such as: Automated External Defibrillators, Cardiac Monitors/Defibrillators, Automated CPR Devices, Ventilators, Video Laryngoscopes, Other Medical Equipment, Training, Accessories, Service Plans and Financing

## General Information

### ~~Marketing Support~~

Paragraph deleted in its entirety. Section is not applicable.

### ~~Marketplace~~

Paragraph deleted in its entirety. Section is not applicable.

## Standard Contract Terms and Conditions

### 3.0 Contract Pricing

#### ~~3.2 Price Reduction Clause~~

Paragraph deleted in its entirety.

**3.4 Payment Clause.** Bidder will negotiate payment process and terms directly with PSAI Members. **Payment shall be 30 days from invoice date.**

### 4.0 PSAI Purchases and the Contract Management Fee

4.4 Contract Management Fees for each Purchase Order must be received by PSAI no more than thirty (30) days after **end of each quarter** ~~Products are "Accepted" by the Member~~, as defined under Section 8, below. ~~Late management fees will be assessed a 1.5% finance charge per month.~~

### 5.0 Reporting Requirements

#### 5.1 Purchase Volume / Sales Reports.

1. Bidder agrees to submit detailed itemized ~~monthly~~ **quarterly** reports using the "Purchase Volume / Sales Report Template" provided by PSAI. Sales must be reported **no more than thirty (30) days after end of each quarter** ~~during the month in which purchase order was accepted. PSAI recognizes that the actual date(s) of delivery may be unavailable at that time and requests that delivery dates be reported when they are known.~~

2. Purchase Volume / Sales Reports must be generated in Microsoft Excel and submitted via electronic mail to PSAI by the **30** ~~15th~~ day of the month following **after end of each quarter**. ~~For example, if you are reporting for the month of June, your report would be due by the 15th of July and would contain any new sales for the month of June. Reports will include, but are not limited to the following:~~

- PSAI Member Number
- Service Name
- City
- State
- Invoice\_Number
- Invoice\_Date
- Item\_Number
- Item\_Description
- Quantity
- Unit\_Price
- Ext\_Price
- PSAI Contract Management Fee

~~3. Failure to provide the detailed itemized Purchase Volume / Sales Reports may result in a \$50 late charge per day and may also result in termination of this Contract, at the discretion of PSAI.~~

### 12.0 Bid Surety

12.1 Bids shall be accompanied by the Bid Surety, as defined in the Special Terms and Conditions. The Bid Surety must come in the form of a certified check, cashier's check or surety bond; made payable to the "Public Safety Association Inc."; and conditioned upon PSAI awarding the Contract to Bidder. ~~In the event Bidder fails to comply with the Contract, the Bid Surety may be forfeited as liquidated damages.~~

**15.0 Contract Administrators and Key Personnel.** Bidder shall notify PSAI in writing of any change in the primary contacts for this Contract within ~~seventy two hours (72)~~ **30 calendar days** of such change. Primary contacts include but are not limited to: national sales manager, contract administrator, Contract Management Fee contact, reporting contact, and sales representatives.

### 19.0 Promotion and Publicity

Paragraph deleted in its entirety as not applicable.

**21.0 Financial Condition.** Bidder agrees to provide written notification to PSAI of any changes of Bidder's financial condition or corporate standing which may significantly impact the Bidder's ability to fulfill the terms and conditions of the Contract. Notice must be provided within ~~72 hours~~ **30 calendar days** of such change.

### 22.0 Default

**22.1 Bidder Events of Default.** The occurrence of any of the following events shall be considered an event of default (a "Bidder Default") by Bidder under the Contract:

- ~~(1) Failure to pay the Contract Management Fee;~~
- (2) Violation of the Contract Pricing terms in Section 3;
- ~~(3) Failure to file complete and timely submit sales reports;~~
- (4) Provision of Products that do not conform to Contract specifications; and
- (5) Other acts or omissions by Bidder in violation of the terms of this Contract.

~~Bidder shall have at least 30 days to cure any event of default.~~

**22.2 PSAI Remedies.** Upon the occurrence of a Bidder Default, PSAI has the right to terminate the Contract, subject to the Cure Period detailed below. PSAI also has the right to deem the Bidder "nonresponsible" and ineligible to bid on or perform under PSAI contracts for a period of 3 years. ~~PSAI may also pursue all other remedies permitted by the Contract or available by law and equity. Bidder shall have at least 30 days to cure any event of default.~~

## Attachment 1 – Special Terms and Conditions

### 3.2 Technical Support

3.2.1 Technical service and/or support shall be provided by the vendor and shall be available ~~24 hours per day, 365 days per year via a toll-free number.~~ Stryker support hours are 7am to 7pm eastern Monday thru Friday.

### 3.3 Parts/Service Availability.

3.3.3 To ensure a continuous supply of repair parts and service for the Products and Services furnished under this contract, the Bidder agrees to ~~maintain a source of parts (at its own facility or that of a sub-contractor) for a period of not less than five (5) years following the conclusion of said contract and/or model year of production.~~ we will provide service part for 8 years past the last date of manufacture, not the date a contract expires. Due to PLCM rules we can't deviate from that position.

## 5.0 Insurance.

- 5.0 **Insurance.** Bidder represents that it currently has, and agrees to maintain for the Contract Term, ~~Commercial General Liability insurance a proper and verifiable Certificate of Insurance in the minimum required amount of \$1,000,000 per occurrence and \$2,000,000 annual aggregate,~~ issued by ~~an insurance~~ company rated 'A+-' as reported in the current edition of Best's Key Rating Guide, published by Alfred M. Best Company, Inc., ~~Prior to commencement of the Contract Term,~~ Public Safety Association Inc must be ~~named-included~~ as an additional insured on the policy and the Certificate of Insurance must ~~evidence that the Bidder shall require the insurance company to give the Public Safety Association Inc thirty (30) days prior written notice of cancellation, non-renewal any material changes in the policy.~~ Bidder may not commence work until the Bidder has obtained the required insurance and filed an ~~acceptable~~ Certificate of Insurance with Public Safety Association Inc. ~~evidencing the insurance requirements hereunder. Notwithstanding any other insurance requirements within this Contract to the contrary, to the extent allowed by applicable law or regulation, Bidder shall be permitted to maintain a program of self-insurance under any of the following circumstances:~~

## 7.0 Return of Products.

Delete subsections in its entirety and replace with:

If Participating Member desires to return a purchased product, Participating Member must call its local Seller representative or the Seller regional sales office for information on credit or replacement of any purchased and non-expired product. A Returned Material Authorization (RMA) number will be provided and must be clearly identified on the carton of any returned product. Customer must return the product to Seller in its original packaging, unopened, and undamaged, except for product that was received in a damaged condition or as otherwise authorized by Seller, which product may be returned in its existing condition. Seller will not accept the return of a non-defective and conforming product if Customer breaks the security seal on the product. Seller will provide an RMA and accept the return of any product under any of the following circumstances:

- a) Seller shipped the product in error (No restocking fee);
- b) Participating Member received the product after the product's expiration date (No restocking fee);
- c) Participating Member received the product in a damaged condition (No restocking fee);
- d) The product is recalled and must be removed from the market (No restocking fee); or
- e) Seller specifically authorizes the return of the product (a 15% restocking fee may apply).

Product must be returned within 30 working days from the date the Participating Member receives the product or within 30 working days from the date the Participating Member receives notice of recall, if applicable. Upon receipt of a properly returned product, Seller will apply a full credit to Participating Member's account or provide replacement. Participating Member is advised that product returned without an RMA number, or not otherwise authorized, will not be accepted and will be returned to Participating Member at Participating Member's expense.

**PRICING, PRODUCT AND SERVICE SPECIFICATIONS,  
QUALITY AND SERVICE REQUIREMENTS**

Eagle County Paramedic Services is seeking proposals from qualified firms to establish a cooperative contract or contracts for Electronic Patient Care Reporting and Data Collection on behalf of all public safety services, local governments, school districts, and higher education in the United States of America, and other governmental agencies and nonprofit organizations.

**Liability insurance:** A certificate of insurance evidencing insurance coverage for commercial general liability including contractual liability, written on a ~~comprehensive form~~ Insurance Services Office (ISO) form CG 00 01, or a substitute form providing liability coverage at least as broad with coverage for personal injury and a limit of ~~liability of at least~~ \$1,000,000 per occurrence and \$2,000,000 annual aggregate covering for bodily injury, property damage and personal injury.

**Worker's compensation and employer's liability:** A certificate of insurance evidencing statutory coverage for worker's compensation coverage, ~~injury and employer's liability~~ a-with limits of ~~liability of~~ \$1,000,000 each accident, and \$1,000,000 each employee and policy limit for disease~~for employer's liability~~, or a letter of certification from the industrial commission that the vendor is an authorized self-insurer.]

**With your Proposal, include a statement that your company agrees or exceeds the Insurance requirements.**

**Contract Management Fees:** The Contract Management Fee will be three percent 3% of the value of the gross sales made under this Contract and calculated based on the gross sales of each calendar month invoiced, regardless of when Bidder receives payment from the Member.

ProCare Service Offerings

For purposes of clarification, Stryker hereby submits terms and conditions relating to those certain services offered under RFB 2021-06. The terms set forth in the "Service Appendix" will apply to Customer's purchase of Services under a Stryker Service Plan (as defined Section 1 of the Service Appendix. In the event of a conflict or inconsistency between the MASTER INTERGOVERNMENTAL COOPERATIVE PURCHASING AGREEMENT as awarded, relative to a Service Plan, the Service Appendix will govern.

## SERVICE APPENDIX - PROCARE<sup>SM</sup> SERVICES – TERMS AND CONDITIONS

The terms of this Service Appendix will apply to Customer's purchase of Services under a Stryker Service Plan (as defined Section 1 below). In the event of a conflict or inconsistency between the Standard Terms of Sale and this Service Appendix, relative to a Service Plan, this Service Appendix will govern.

- 1. Service Plan Coverage.** Stryker will perform the repair and maintenance services (collectively, the “Services”) more particularly described in each service plan (the “Service Plan”) if entered into by and between Stryker and Customer. The Services will cover the capital equipment (if applicable) identified in the Service Plan (collectively, the “Equipment”).
- 2. Service Plan Terms and Conditions.** In addition to each Service Plan's coverage terms and conditions, the Services will be subject to the PROCARE<sup>SM</sup> Services Terms and Conditions set forth below.
- 3. Term and Termination.**
  - 3.1. Term. The Term of each Service Plan (the “Term”) will continue so long as Services are being provided under a Service Plan. Notwithstanding the foregoing, Stryker may change the amounts due as noticed thirty (30) days prior to any renewal.
  - 3.2. Termination for Cause. Either Party may terminate a Service Plan upon written notice to the other Party in the event the other Party breaches the Service Plan and fails to cure the breach within thirty (30) days after receipt of written notice thereof. In the event of such termination, Customer will be entitled to receive from Stryker a refund of all amounts prepaid by Customer under a Service Plan for Services that have not yet been provided by Stryker at the time of such termination, and Stryker will be entitled to receive from Customer payment for all Services that have been provided by Stryker prior to such termination.
  - 3.3. Termination for Convenience. Either Party may terminate this Agreement at any time upon sixty (60) days prior written notice to the other. If Customer has made advance payments, Stryker will provide prorated refund to the Customer for the remaining balance of the term, and any Equipment in Stryker's possession will be promptly returned to Customer.
  - 3.4. Survival of Certain Provisions. The provisions of Term and Termination, Confidentiality, Non Solicitation and Non Hire, Limitations of Liability, Changes, and Assignment will survive the expiration or termination of this Agreement and will be binding to the respective successors, assigns, subsidiaries or affiliates of the Parties.
- 4. Product Maintenance.** The Service Plan is ancillary to and not a complete substitute for the requirements of Customer to adhere to the routine maintenance instructions provided by Stryker, its equipment and operations manuals, and accompanying labels and/or inserts for each item of Equipment. Customer covenants and agrees that its appropriate user personnel will follow the instructions and contents of those manuals, labels and inserts.
- 5. Warranty; Limitations of Warranty and Liability.** During the Term, Stryker warrants, with the exception of software maintenance services which, if applicable, will be as specified in the Service Plan, the following:
  - 5.1. Stryker has the experience, capability and resources to perform under the Service Plan, and Stryker further represents and warrants that the Services will be performed in a workmanlike manner and with professional diligence and skill;
  - 5.2. Services will comply with all applicable laws and regulations and all applicable standards set forth by law or ordinance or established by the rules and regulations of any federal, state or local agency, department, commission, association or pertinent governing, accrediting or advisory body, including The Joint Commission having authority to set standards for healthcare facilities;
  - 5.3. If the Services are to be performed on Customer's premises, Stryker represents and warrants that Stryker will comply with all applicable safety laws and Customer's then current safety and other applicable regulations, all human resource policies and health and drug and alcohol screening policies; provided that Customer has provided advance written notification of such rules, regulations and policies to Stryker;
  - 5.4. Stryker currently has, or prior to the commencement thereof, will obtain, pay for, and maintain any and all licenses, fees, and qualifications required to perform the Services.
  - 5.5. Stryker will maintain the Equipment in good working condition. Equipment and Equipment components repaired or replaced under this Service Plan continue to be warranted as described herein during the Term. When Equipment or component is replaced, the item provided in replacement will be the customer's property and the replaced item will be Stryker's property. If a refund is provided by Stryker, the Equipment for which the refund is provided must be returned to Stryker and will become Stryker's property.
  - 5.6. TO THE FULLEST EXTENT PERMITTED BY LAW, THE EXPRESS WARRANTIES SET FORTH HEREIN ARE THE ONLY WARRANTIES APPLICABLE TO THE SERVICES AND ARE EXPRESSLY IN LIEU OF ANY OTHER WARRANTY BY STRYKER, AND STRYKER HEREBY EXPRESSLY DISCLAIMS ANY AND ALL OTHER EXPRESS OR IMPLIED WARRANTIES REGARDING THE SERVICES, INCLUDING, BUT NOT LIMITED TO, MERCHANTABILITY, NON-INFRINGEMENT OR FITNESS FOR A PARTICULAR PURPOSE. IN NO INSTANCE WILL STRYKER BE LIABLE TO CUSTOMER FOR INCIDENTAL, PUNITIVE, SPECIAL, COVER, EXEMPLARY, MULTIPLIED OR CONSEQUENTIAL DAMAGES OR ATTORNEYS' FEES OR COSTS.
- 6. Limitations and Exclusions from Service Plan.** Customer will use commercially reasonable efforts to cooperate with Stryker in connection with Stryker's performance of the Services. Customer understands and acknowledges that Stryker ProCare employees will not provide surgical or medical advice, will not practice surgery or medicine, will not be involved in any manner which may be construed as practicing surgery or medicine, will not come in contact with the patient, will not enter the “sterile field” at any time, and will not direct equipment or instruments that come in contact with the patient during surgery. Customer's personnel will refrain from requesting

Stryker employees to take any actions in violation of these requirements or in violation of applicable laws, rules or regulations, Customer policies, or the patient's informed consent. A refusal by Stryker employees to engage in such activities will not be a breach of this Agreement. Customer consents to the presence of Stryker employees in its operating rooms, where applicable, in order for Stryker to provide Services under this Agreement and represents that it will obtain all necessary consents from patients for such presence during surgery.

Notwithstanding any other provision set forth herein, the Service Plan does not cover the following, as determined by Stryker in its sole discretion: (i) abnormal wear or damage caused by reckless or intentional misconduct, abuse, neglect or failure to perform normal and routine maintenance as set out in the applicable maintenance manual or operating instructions provided with the Equipment; (ii) accidents, catastrophe, fire, flood or act(s) of God; (iii) damage resulting from faulty maintenance, improper storage, repair, handling or use, damage and/or alteration by non-Stryker authorized personnel; (iv) service necessary due to the failure of the Customer or anyone under its control to comply with written instructions or recommendations; (v) equipment on which any original serial numbers or other identification marks have been removed or destroyed; (vi) damage caused as a result of the use of the Equipment beyond the useful life, if any, specified for such equipment in the user manual; (vii) service Stryker cannot perform because the Equipment has been discontinued or its parts have been discontinued or made obsolete; (viii) service to the Equipment if the Equipment or the Equipment site is contaminated with blood or other potentially infectious substances; or (ix) equipment that has been repaired with any unauthorized or non-Stryker components. In addition, in order to ensure safe operation of the Equipment, only Stryker accessories should be used. Stryker reserves the right to invalidate a Service Plan and any complimentary loaner programs thereunder if Equipment is used with accessories not manufactured by Stryker. If, at any time, upon inspection of the Equipment in service, Stryker deems any single unit of Equipment to be unserviceable, a record and report of such will be made, and provided to the Customer in writing on the date of service.

## **7. Indemnification.**

- 7.1. Stryker will indemnify and defend Customer against any third party liability and/or damages ("**Claims**") that Customer may incur directly as a result of bodily injury (including death) or property damage arising solely from the gross negligence, willful misconduct or omissions of Stryker or its employees agents, or contractors in the course of providing Services. The foregoing indemnification will not apply to any Claims arising from: (i) an injury or damage due to the negligence of any person other than a Stryker employee or agent; (ii) the failure of any person other than a Stryker employee or agent to follow any instructions outlined in the labeling, manual, and/or instructions for use of the Equipment; (iii) the use of any equipment or part not purchased from Stryker; (iv) abnormal wear and tear or damage caused by misuse or by Customer's failure to perform normal and routine maintenance as set out in the maintenance manual and/or operating instructions provided with the Equipment, or as demonstrated by an authorized Stryker representative; or (v) any equipment or any part thereof that has been modified, altered or repaired by any person other than Stryker's employee or agent. Customer agrees to indemnify and defend Stryker against any Claims arising from (i) through (v) above due to the negligent acts or omissions of Customer or its officers, employees, representatives or agents.
- 7.2. Stryker's indemnification obligations under this Section 7 are conditioned on Customer promptly providing Stryker with (i) timely written notice of any Claim for which indemnification is sought; (ii) reasonable assistance and all available non-proprietary information reasonably required in the defense or settlement of any Claim; and (iii) sole control over the defense against any Claim and the settlement of any Claim; provided, however, that Stryker will not agree to any settlement or compromise that imposes or results in any finding of fault or any restriction or obligation on the part of Customer without Customer's prior written consent (which will not be unreasonably withheld).

## **8. Confidentiality.**

- 8.1. Customer must remove or secure any "Protected Health Information" ("**PHI**") as defined in the Health Insurance Portability and Accountability Act of 1996 from Equipment prior to Stryker performing Services. Although Stryker will make reasonably commercial efforts to secure any PHI encountered, Stryker is not responsible for the security thereof.
- 8.2. All medical information and/or data concerning specific patients (including, but not limited to, the identity of the patients), derived from or obtained during the course of the Agreement, will be treated by both Parties as confidential so as to comply with all applicable state and federal laws and regulations regarding confidentiality of patient records, and will not be released, disclosed, or published to any party other than as required or permitted under applicable laws.

## **9. Non-Solicitation and Non-Hire.** Customer agrees that, during the Term and for a period of one (1) year following the termination or expiration of a Service Plan, it will not solicit any employees of Stryker to terminate their employment with Stryker, unless Stryker consents in writing. Nothing herein will prohibit Customer from hiring employees of Stryker who respond to a general employment solicitation such as a newspaper advertisement.

## **10. Background Check.** Stryker warrants that all of its employees who will be on a Customer's premises to perform Services will have undergone a background check as part of Stryker's hiring practice and/or as required by Customer's vendor credentialing program. The background check consists of the following:

- Criminal background check
- National sex offender registry check
- Education verification
- Employment history
- SSN verification
- Driving record

- Government sanction/watch lists

During the Term, a Customer may request a conference with Stryker at any reasonable time regarding the performance, behavior or expectations of any Stryker service personnel who are assigned to Customer's facility. Any Stryker service personnel who willingly and knowingly violates Customer's rules, regulations, procedures, or policies may be removed from Customer's facility at Customer's option and will be replaced by Stryker promptly.

- 11. Changes.** At any time during the Term, and upon each Party's written consent, additional Services or Equipment may be added or deleted from a plan. Such changes will be governed by the terms and conditions of the Service Plan. Stryker may modify the applicable Service Plan to reflect adjustments to charges attributable to plan changes.
- 12. Parts and Subcontracting.** Stryker may elect to use new or used parts related to the Services in its sole discretion. Stryker reserves the right to hire subcontractors to perform the Services.
- 13. Independent Contractor.** The Parties are independent contractors with respect to one another. However, to the extent Stryker, Stryker personnel or subcontractors come to Customer's property, to the extent applicable, they will follow Customer's written and posted work place policies.

**PRICING, PRODUCT AND SERVICE SPECIFICATIONS,  
QUALITY AND SERVICE REQUIREMENTS**

Eagle County Paramedic Services is seeking proposals from qualified firms to establish a cooperative contract or contracts for Medical Equipment on behalf of all public safety services, local governments, school districts, and higher education in the United States of America, and other governmental agencies and nonprofit organizations.

**Liability insurance:** A certificate of insurance evidencing insurance coverage for general liability including contractual liability, written on a comprehensive form with coverage for personal injury and a limit of liability of at least \$1,000,000 for bodily injury, property damage and personal injury.

**Worker's compensation and employer's liability:** A certificate of insurance evidencing statutory coverage for worker's compensation coverage, injury and a limit of liability of \$1,000,000 for employer's liability, or a letter of certification from the industrial commission that the vendor is an authorized self-insurer.

**With your Proposal, include a statement that your company agrees or exceeds the Insurance requirements.**

**Contract Management Fees:**

The Contact Management Fee will be 3% of the value gross sales made under this Contract and calculated based on the gross sales of each calendar month invoiced, regardless of when Bidder receives payment from the Member.

**Multiple Unit Sales: Successful bidder may negotiate better pricing with PSAI/Savvik member if member is purchasing 2 or more units in one order without effecting the overall bid price. The order needs to be completed in a 6 month time frame. All units are subject to contract management fee.**

**Product Pricing**

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Complete each item on the following pricing chart. You are not required to offer every product or serve every country or state in which PSAI has members; when that is the case, indicate "no bid" on the chart. Quoted prices must include delivered prices, which include all transportation and delivery charges. Ensure that all products offered below comport with the essential product specifications outlined above.

Products and Services may be added to the resulting contract during the term of the contract by written amendment, to the extent that those products and services are within the scope of this RFP.

Additional Requirements for Technology Category

- 1) Must include contract fee in pricing.
- 2) Must be authorized to sell all technology items specified. A letter of authorization from each mfg. must be submitted with your response.
- 3) Favorable past performance as the Prime Contract holder of a similar National or State Contract within the past 3 years. Please provide the name of the contract(s).

Contract Title(s): \_\_\_\_\_

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**GENERAL INFORMATION**

**Introduction**

The purpose of this document is to provide interested parties with information to enable them to prepare and submit a proposal for Medical Equipment.

Eagle County Paramedic Services intends to use the results of this process to award a contract(s) or issuance of purchase order for the product(s) and or services(s) stated above.

The contract resulting from this RFB will be administered by Public Safety Association Inc., in partnership with Savvik Buying Group.

This Request For Bid (RFB) is issued on behalf of Eagle County Paramedic Services by the Public Safety Association Inc., which is the sole point of contact for the Eagle County Paramedic Services during the procurement process.

Public Safety Association Inc.

Public Safety Association Inc. (herein "PSAI") assists Participating Public Agencies to reduce the cost of purchased goods through strategic sourcing that combines the volumes and the purchasing power of public agencies nationwide. This is accomplished through an award of competitively solicited contracts for high quality products and services by large and well recognized public agencies (herein "Lead Public Agencies"). The contracts provide for use by not only the respective Lead Public Agency, but also by other Participating Public Agencies.

**National Sponsors**

PSAI is jointly sponsored and supported by Savvik Buying Group. Savvik Buying Group will manage all aspects of the award.

**Participating Public Agencies**

Today more than 14,000 public agencies belong to the PSAI and its partners contracts and suppliers to procure products and services annually.

The Supplier(s) must communicate directly with any Participating Public Agency concerning the placement of orders, issuance of the purchase order, contractual disputes, invoicing, and payment.

Eagle County Paramedic Services, Colorado is acting as "Contracting Agent" for the Participating Public Agencies and shall not be held liable for any costs, damages, expenses, fees, liabilities, etc. incurred by any other Participating Public Agency.

Each Participating Public Agency enters into a Master Intergovernmental Cooperative Purchasing Agreement (MICPA) outlining the terms and conditions that allow access to the Lead Public Agencies' Master Agreements. Under the terms of the MICPA, the procurement by the Participating Public Agency shall be construed to be in accordance with, and governed by, the laws of the state in which the Participating Public Agency resides. A copy of the MICPA is included in Exhibit A of this RFB.

**Estimated Volume**

The estimated dollar volume of Products and Services purchased under the proposed Master Agreement is \$20 million dollars annually. While there is no minimum quantity of products required to be purchased under the proposed Master Agreement, Eagle County Paramedic Services and PSAI are committed to utilizing the

Master Agreement. PSAI shall determine if the Master Agreement is of value to their agency, and will promote the Master Agreement among other public agencies nationwide and internationally.

### **Marketing Support**

PSAI provides marketing support for each Supplier's products through the following:

EMS Services, Municipalities, Fire Departments, Law Enforcement Schools and Universities, Hospitals, training facilities, post acute facilities, nursing homes, health departments, prisons, developmental centers and other Public Safety services.

Administrative and marketing personnel that directly promote the PSAI to Participating Public Agencies through public agency meetings, email, national publications, annual meetings, Higher Education and State Associations.

### **Marketplace**

PSAI will utilize the Savvik Buying Group online Marketplace, which gives Participating Public Agencies the ability to purchase from many PSAI contracts directly from the Savvik website. The Marketplace makes it easier for Participating Public Agencies to access many contracts through a single login and place orders using credit card or purchase order. Suppliers have the ability to add their products to the Marketplace at no cost.

### **Multiple Awards**

Multiple awards may be issued as a result of the solicitation. Multiple awards will ensure that any ensuing Master Agreements fulfill current and future requirements of the diverse and large number of Participating Public Agencies. **Bids will be awarded by sub category in this overall RFB. Please bid all sub categories that apply to your company.**

### **Evaluation of Proposals**

Proposals will be evaluated by Eagle County Paramedic Services and PSAI in accordance with, and subject to, the relevant statutes, ordinances, rules and regulations that govern its procurement practices.

PSAI Board members and other Participating Public Agencies will assist the Lead Public Agency in evaluating proposals. The Supplier(s) that respond(s) affirmatively meets the requirements of this Request For Bid and provides the best overall value will be eligible for a contract award. PSAI reserves the right to make available or not make available Master Agreements awarded by a Lead Public Agency to Participating Public Agencies.

### **Scope of the Project**

Eagle County Paramedic Services is seeking proposals from qualified firms to establish a cooperative contract or contracts for Medical Equipment on behalf of all public safety services, local governments, school districts, training facilities, post acute facilities, nursing homes, health departments, prisons, developmental centers, higher education in the United States of America, other governmental agencies and nonprofit organizations.

## **Objectives**

- A. Provide a comprehensive competitively solicited Master Agreement offering products and services to Participating Public Agencies;
- B. Establish the Master Agreement as a Supplier's primary offering to Participating Public Agencies;
- C. Achieve cost savings for Suppliers and Participating Public Agencies through a single competitive solicitation process that eliminates the need for multiple bids or proposals;
- D. Combine the volumes of Participating Public Agencies to achieve cost effective pricing;
- E. Reduce the administrative and overhead costs of Suppliers and Participating Public Agencies through state of the art ordering and delivery systems;
- F. Comply with all federal and state statutes relative to providing quality products and services.

## **General Definition of Products and/or Services**

Suppliers are to propose the broadest possible selection of Medical Equipment such as: Automated External Defibrillators, Cardiac Monitors/Defibrillators, Automated CPR Devices, Ventilators, Video Laryngoscopes, Other Medical Equipment, Training, Accessories, Service Plans and Financing, related products and solutions they offer. The intent of this solicitation is to provide Participating Public Agencies with products, services and solutions to meet their various needs. Therefore, the Suppliers should have demonstrated experience in providing the Products and Services as defined in this Request For Bid, including but not limited to:

### **1. Monitoring & Defibrillation**

- This includes, but is not limited to, pulse oximetry, advanced monitoring, capnography, pacing, disposable CO2 sampling lines, wave form for capnography, pulse oximetry accessories, electrodes, EKG paper, patient preparation, defibrillator accessories, ECG calipers, defibrillator batteries, defibrillator mounts, 12 Lead ECG and any other monitoring and defibrillation products and solutions offered by Supplier. To include dual mode, AED and Manual.

### **2. Automated External Defibrillators**

- The AED must be adult and pediatric compliant.
- The AED must enhance user performance by displaying visual icons or audible prompts.

- The AED must guide the rescuer in following the proper rescue sequence.
- The AED must utilize a biphasic technology.
- The AED must be user configurable to adapt to local and changing protocols.
- The AED must be capable of automatic self-tests of the internal circuitry delivery system.
- The AED self-tests perform automatic daily self-tests or be user programmable for 1-7 day time\_intervals.
- The AED must offer the capability of a user-activated manual self-test.
- The AED must include an easily identifiable on/off switch on the front of the device.
- The AED must have an easy to see status indicator that advises users if the unit requires service.
- The AED must offer an audible tone that sounds if the unit requires service.
- The AED must record data to an internal memory.
- The AED must include the ability to download data to a computer.
- The AED must utilize pre-connected, disposable, single use, self-adhesive electrode(s).
- The AED must have a cable length of at least 48 inches.
- The AED must include a patient analysis system that automatically evaluates patient ECG or shockable/non-shockable rhythms.
- The AED must be able to operate in a temperature range of 32 degrees Fahrenheit to 122 degrees Fahrenheit.
- The AED must have a shock or abuse tolerance that passes the one meter, any edge, corner, or surface drop test in standby mode.

### **3. Cardiac Monitors/Defibrillators**

- All equipment and supplies must be new / unused.
- 4 lead, and 12 lead monitoring capability
- Bi-phasic defibrillation with adult and child defibrillation pads.
- Capable of being programmed to start in Automated External Defibrillator mode.
- Non-invasive pacing capabilities both demand and non-demand.
- Synchronized Cardio version with EKG markers
- End Tidal carbon dioxide monitoring (EtCO2) wave form capable
- Pulse Oximetry (SpO2)
- Non-Invasive Blood Pressure (NIBP)
- Batteries- as recommended by provider. A minimum of 2 batteries per unit are required.

- Each defibrillator must be capable, and include equipment for 110 AC charger and Mobile 12 V DC charger. (If that option is available-Not a requirement).
- Cases – as recommended by provider
- Data storage capabilities – detail capacity and data management including hardware and software as applicable.
- Data Retrieval event summary printout
- Data management software package.

#### **4. Automated CPR Devices**

- SPECIFICATIONS FOR MECHANICAL CHEST COMPRESSION SYSTEM COMPRESSIONRATE: 102 ±2 compressions per minute
- COMPRESSION DEPTH: 2.1± 0.1 inches for patients with sternum height greater than 7.3 inches. 1.5 to 2.1 inches for patients with sternum height less than 7.3 inches
- COMPRESSION METHOD: Sternal chest compressions with assistance of suction cup
- CHEST RECOIL: Allows for complete chest wall recoil after each compression
- COMPRESSION MODES: Operator selectable between 30:2 (30 compressions followed by a 3 sec ventilation pause) or Continuous compressions with 10 ventilation alerts per minute
- PATIENTS ELIGIBLE FOR TREATMENT: 6.7 to 11.9 inches sternum height (anterior- posterior). 17.7 inches chest width. No patient weight limitation
- TYPE OF SYSTEM: Two part device assembly (back plate and upper part)
  - Automatic fine-tuning of suction cup's contact to chest when setting the start position
  - Automatic adjustment of compression force and depth to individual chest stiffness
  - Holes in back plate allow for strapping and securing onto transportation device
  - Foldable support legs to minimize size when stored in compact carrying case
- CARRY CASE: Hard-shell carrying case allows for charge while in bag and check of battery status through top window
- COMMUNICATION: Bluetooth 2.1 wireless communication built into device to allow for wireless transmission of device data to PC with Bluetooth ability
- Battery Run Time: 45 minutes (typical)

- Battery Desk-Top Charger: AC Stand-alone charger that charges battery in less than four hours at room temperature

## 5. **Ventilators**

### Specification of ICU Ventilator (Respiratory Ventilator)

- Should have facility for Invasive and Non-Invasive ventilation.
- Microprocessor Control suitable for Pediatric and adult ventilation.
- Electromagnetic Compatible Hinged arm holder for holding the circuit.
- Should have inbuilt facility to upgrade with EtcO<sub>2</sub>.
- Facility to Measure and display:
  - Status indicator for ventilator mode.
  - Battery indication.
  - Pressure Vs time Vs volume Vs time, flow Vs time 3 curves/ waveforms.
  - Alarm setting.
- Automatic compliance and leakage compensation for circuit and ET Tube.
- Should have facility of log book, for events and alarms with date & time.
- Should have following settings:
  - Tidal volume (Minimum at least 50ml, Maximum up to 2000ml)
  - Inspiratory Pressure (up to 80 cm of H<sub>2</sub>O)
  - Respiratory rate 1 to 80 bpm.
  - Apnea back up rate.
  - CPAP/PEEP
  - Pressure support.
  - FiO<sub>2</sub>
  - Pause Time
  - Pressure & flow Trigger
  - Inspiratory flow up to 120 Lpm.
- Monitoring and Display of the following Parameters.
  - Airway Pressure (Peak & Mean).
  - Tidal volume (Inspired & Expired).
  - Minute volume (Inspired & Expired)
  - Respiratory mechanics.
  - Spontaneous Minute Volume.
  - Total Frequency.
  - F<sub>102</sub> dynamic.
  - Intrinsic PEEP.
  - Plateau Pressure.
  - Resistance & Compliance.
  - Use selector Alarms for all measured & monitored parameters.
  - Occlusion Pressure.
  - Pressure Flow & Volume curves.

- Modes of Ventilation equipped with newer modes of ventilation:
  - Assist /control.
  - Volume Control.
  - Pressure control.
  - Pressure support.
  - SIMV with pressure support (Pressure and volume control).
  - PEEP.
  - Inverse ratio Ventilation.
  - Non-invasive ventilator- BIPAP, CPAP.
  - Apnea Ventilation, User selectable, volume & pressure control.
  - Should have built in safety alarms for Airway Pressure High & low, Minute volume, High & low, power failure, Low oxygen, High Respiratory Rate, Air Source inoperable.
  - Should have inbuilt exhalation filter.
  - Compressor should be of same company inbuilt/ mounted with ventilator assembly.
  - Should have compatibility with existing central pipe line.
- Standard Accessories along with:
  - Patient breathing circuit of silicone for Adult & Pediatric (reusable).
  - Non-invasive ventilator mask reusable for adult (3sizes) and pediatric according to
    - age- 4set each.
  - ET tube cuff pressure monitor and HME filter - 10.

#### **6. Video Laryngoscopes**

- Combines line-of-sight video from its portrait display with the familiar Macintosh technique. So you retain your traditional laryngoscopy skills
- Drop tested to two meters and fully submersible. Designed to endure fast-paced hospital and EMS environments
- One-handle with multiple blade options. From pediatric to adult patients and routine to extreme airways

#### **7. Other Medical Devices not listed in Bid**

- Must be used in EMS, Fire and other Public Safety space
- Must be sized to fit into first responder vehicles

#### **8. Training and Accessories**

- Training and Accessories for all products lines
  - Automated External Defibrillators
  - Cardiac Monitors/Defibrillators
  - Automated CPR Devices
  - Ventilators
  - Video Laryngoscopes

#### **9. Extended Warranties, Services and Financing**

- Extended Warranties for all products lines

- Automated External Defibrillators
- Cardiac Monitors/Defibrillators
- Automated CPR Devices
- Ventilators
- Video Laryngoscopes
- Service Contract
- Finance and Leasing Programs

A. Related Products and Solutions – Additional related products, services or solutions offered by Supplier.

a. Definitions

The following definitions are used throughout the RFB.

- **Eagle County Paramedic Services** means Eagle County Paramedic Services
- **Contracting Agent** means Eagle County Paramedic Services, Colorado
- **Eagle County Paramedic Services Agency** means Department /Division utilizing the service or product
- **Managing Agent** means Public Safety Association Inc.
- **Proposer/vendor/supplier** means a firm submitting a proposal in response to this RFB.
- **Contractor** means proposer awarded the contract.
- **Participating Public Agency "PPA"** is a public entity that elects to utilize the Master Agreement.

b. Clarification of the specifications

All inquiries concerning this RFB must be directed to the person indicated on the cover page of the RFB Document. (electronic mail is the preferred method)

Any questions concerning this RFB must be submitted in writing by mail, fax or e-mail on or before the stated date on the Calendar of Events (Attachment 2, Section 7.0) (Also referred to in this section).

Proposers are expected to raise any questions, exceptions, or additions they have concerning the RFB document at this point in the RFB process. If a proposer discovers any significant ambiguity, error, conflict, discrepancy, omission, or other deficiency in this RFB, the proposer should immediately notify the contact person of such error and request modification or clarification of the RFB document.

Mailing Address:  
 Public Safety Association Inc.  
 c/o Eagle County Paramedic Services  
 56 33<sup>rd</sup> Ave S, PMB 347  
 St. Cloud, Minnesota, 56301

Proposers are prohibited from communicating directly with any employee of Eagle County Paramedic Services, except as described herein. No Eagle County Paramedic Services employee or representative other than those individuals listed as Eagle County Paramedic Services contacts in this RFB is authorized to provide any information or respond to any question or inquiry concerning this RFB. Communications must be with the Managing Agent.

c. Addendums and/or Revisions

In the event that it becomes necessary to provide additional clarifying data or information, or to revise any part of this RFB, revisions/amendments and/or supplements will be posted on [www.publicsafetyassociation.org](http://www.publicsafetyassociation.org)

It shall be the responsibility of the proposers to regularly monitor the PSAI website for any such postings. Proposers must acknowledge the receipt / review of any addendum(s) at the bottom of the RFB Cover Page / Signature Affidavit.

Each proposal shall stipulate that it is predicated upon the terms and conditions of this RFB and any supplements or revisions thereof.

d. Calendar of Events

Listed below are specific and estimated dates and times of actions related to this RFB. The actions with specific dates must be completed as indicated unless otherwise changed by the Eagle County Paramedic Services. In the event that the Eagle County Paramedic Services finds it necessary to change any of the specific dates and times in the calendar of events listed below, it will do so by issuing a supplement to this RFB and posting such supplement on the PSAI web site at [www.publicsafetyassociation.org](http://www.publicsafetyassociation.org). There may or may not be a formal notification issued for changes in the estimated dates and times.

Event	Date
RFB Release	Thursday, August 19, 2021
Deadline for Submission of Questions	Before noon CST on Monday, October 11, 2021
Online Webinar Question & Answer Session	<p>Q&amp;A Session - RFB 2021-06 Medical Equipment such as: Automated External Defibrillators, Cardiac Monitors/Defibrillators, Automated CPR Devices, Ventilators, Video Laryngoscopes, Other Medical Equipment, Training, Accessories, Service Plans and Financing</p> <p>Wednesday, September 8, 2021, 10:00 AM - 11:00 AM, CST</p> <p>Join Zoom Meeting  <a href="https://zoom.us/j/92819502103?pwd=VndTZ3QwQ2VqS2ErWlN0T0FUT1pFUT09">https://zoom.us/j/92819502103?pwd=VndTZ3QwQ2VqS2ErWlN0T0FUT1pFUT09</a>                      Meeting ID: 928 1950 2103                      Passcode: 948255                      One tap mobile                      +13462487799,,92819502103#,,,,*948255# US (Houston)                      +16699006833,,92819502103#,,,,*948255# US (San Jose)                      Dial by your location                      +1 346 248 7799 US (Houston)                      +1 669 900 6833 US (San Jose)                      +1 253 215 8782 US (Tacoma)                      +1 929 205 6099 US (New York)                      +1 301 715 8592 US (Washington DC)                      +1 312 626 6799 US (Chicago)</p>

	Meeting ID: 928 1950 2103 Passcode: 948255 Find your local number: <a href="https://zoom.us/j/adF3XNpD3S">https://zoom.us/j/adF3XNpD3S</a>
Bid Due Date	Friday, October 15, 2021, prior to 11:00 AM CST
Bid Opening	Friday, October 15, 2021, 1:00 PM CST
Online Webinar Bidder Opening Location	Bid Opening - RFB 2021-06 Medical Equipment such as: Automated External Defibrillators, Cardiac Monitors/Defibrillators, Automated CPR Devices, Ventilators, Video Laryngoscopes, Other Medical Equipment, Training, Accessories, Service Plans and Financing  Friday, October 15, 2021, 1:00 PM - 2:00 PM (CST)  Join Zoom Meeting <a href="https://zoom.us/j/92468911901?pwd=WWVTQII0WVQ3bWl0RERTUUIGcG5PUT09">https://zoom.us/j/92468911901?pwd=WWVTQII0WVQ3bWl0RERTUUIGcG5PUT09</a> Meeting ID: 924 6891 1901 Passcode: 078229 One tap mobile +13462487799,,92468911901#,,,,*078229# US (Houston) +16699006833,,92468911901#,,,,*078229# US (San Jose) Dial by your location +1 346 248 7799 US (Houston) +1 669 900 6833 US (San Jose) +1 253 215 8782 US (Tacoma) +1 312 626 6799 US (Chicago) +1 929 205 6099 US (New York) +1 301 715 8592 US (Washington DC) Meeting ID: 924 6891 1901 Passcode: 078229 Find your local number: <a href="https://zoom.us/j/aAm5svmbM">https://zoom.us/j/aAm5svmbM</a>
Contract Award	Contract is targeted to begin on, before or after November 8, 2021 and will continue for 36 months, inclusive with the option to extend up to 24 months, upon agreement by both parties (the " <b>Contract Term</b> ").

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## **NOTICE REGARDING NATIONWIDE SALES POTENTIAL**

PSAI is conducting this procurement with the objective of establishing one or more blanket type contracts for use by our Members. Because our Members are located not only in Colorado, but throughout the country, we strongly urge you to participate in the process at the corporate level.

There is considerable potential sales value because PSAI is being used not only in the State of Colorado, but NATIONWIDE. This means that PSAI contractors will have a special advantage available to them in promoting sales to government agencies throughout the country... the ability to sell products without the need for the buyer to duplicate the competitive bidding process and expend the associated staff time and taxpayer dollars. We believe an PSAI contract would enhance your competitive position in the government marketplace and are eager to work with you to promote the best interests of our participating local governments and qualifying non-profit organizations.

We look forward to your participation in our process. Please contact the PSAI staff member listed on the cover of this Invitation for additional information.

## STANDARD CONTRACT TERMS AND CONDITIONS

### 1.0 Basic Agreement.

- 1.1 The Contract contemplated under this RFB will require the successful Bidder to provide PSAI Members with the Products in accordance with these Contract Terms and Conditions, and the **Special Terms and Conditions** document, attached as Attachment 1. In exchange, upon Contract award, PSAI will agree to offer the Contract to its Members.
- 1.2 Bidder agrees that all Product purchases made by Members under this Contract are "**PSAI Purchases**", subject only to the limits outlined below in Section 4.
- 1.3 Bids will be accepted and evaluated and resultant contracts awarded in accordance with the terms of this RFB, with particular attention to the **Bid Requirements** document and **Specifications** document, attached as Attachments 2 and 3, respectively, as well as any other attachments to this RFB.

2.0 **Contract Term.** The "**Contract Term**" shall be 36 months, beginning upon the execution of the Contract Award by both parties, the "**Contract Award Date.**" The Contract Term may be extended for a period of 24 months, the "**Extension Term**", through written agreement of the parties.

### 3.0 Contract Pricing.

3.1 **Most Favored Customer Price.** Eagle County Paramedic Services and PSAI encourages Bidders to bid using their best price given to their most favored customer. Bidder is responsible to determine any conditions that affect the cost of delivering the Products; and Bidder expressly acknowledges that the offered prices include these factors.

#### 3.2 Price Reduction Clause.

1. If during the Contract Term, Bidder sells the same Products to any agency or group of agencies at prices below those offered by Bidder in a *single* unit quantity under this Contract, then Bidder agrees to immediately extend such lower prices to PSAI for future PSAI Purchases in accordance with this Section.

**Multiple Unit Sales: Successful bidder may negotiate better pricing with PSAI/Savvik Buying Group member if member is purchasing 2 or more units in one order without effecting the overall bid price. The order needs to be completed in a 6 month time frame. All units are subject to contract management fee.**

2. A price reduction shall apply to PSAI Purchases under this Contract if, during the Contract Term, the Bidder—
  - 3.2.2.1 Revises the commercial catalog, pricelist, schedule or other document upon which this Contract was predicated to reduce prices; or
  - 3.2.2.2 Grants more favorable discounts or terms and conditions than those contained in the commercial catalog, pricelist, schedule or other documents upon which this Contract was predicated.
3. The Bidder agrees to offer the price reduction to PSAI with the same effective date, and for the same time period, as extended to the other customers.
4. The Bidder may offer PSAI a voluntary price reduction at any time during the Contract Term.

5. The Bidder shall notify PSAI of any price reduction subject to this clause as soon as possible, but not later than 15 calendar days after its effective date. Bidder's report must include an explanation of the conditions under which the reductions were made.
6. The Contract will be modified to reflect any price reduction which becomes applicable in accordance with this clause.
7. This Price Reduction Clause does not apply to volume discount pricing detailed elsewhere in this RFB.

### **3.3 Price Escalation Clause.**

1. Pricing on the Products shall be held firm for the Contract Term.
2. Notwithstanding the limitation in Section 3.3.1, beginning in the thirteenth month of the Contract Term, Bidder may increase the price of the Products once every twelve months if the Bidder can show evidence of corresponding price increases from its manufacturers.
3. Written approval from PSAI is required for all increases in Product pricing. Bidder must submit to PSAI its request to increase Product pricing, along with evidence of the manufacturer cost increase, such as a receipt from the manufacturer. PSAI agrees to review and respond to Bidder's request within 30 days after receipt.

3.4 **Payment Clause.** Bidder will negotiate payment process and terms directly with PSAI Members.

## **4.0 PSAI Purchases and the Contract Management Fee**

- 4.1 Bidder agrees to pay PSAI a Contract Management Fee (as defined in the Special Terms and Conditions) for each PSAI Purchase during the Contract Term. All Product purchases made by Members during the Contract Term are "**PSAI Purchases**", subject only to the limits outlined in this Section 4.
- 4.2 Product purchases made by PSAI Members under existing purchase orders or contracts with Bidder that are in place at the time of Contract Award ("**Existing Member Contracts**") are excluded from the definition of PSAI Purchases provided that Bidder satisfies the following requirements. Upon notification of Contract Award, Bidder must provide PSAI with a list of Existing Member Contracts that includes the following information: parties to the contract; contract execution and expiration dates; and Products covered by the contract ("**Existing Member Contract List**"). PSAI will keep the Existing Member Contract List confidential. The Existing Member Contract List will be attached to the executed Contract between Bidder and PSAI. Only Product purchases made during the Contract Term under the Existing Member Contracts on the Existing Member Contract List shall be exempt from the Contract Management Fee.
- 4.3 The "**Contract Management Fee**" for this Contract is defined in Special Terms and Conditions.
- 4.4 Contract Management Fees for each Purchase Order must be received by PSAI no more than thirty (30) days after Products are "Accepted" by the Member, as defined under Section 8, below. Late management fees will be assessed a 1.5% finance charge per month.

## **5.0 Reporting Requirements**

### **5.1 Purchase Volume / Sales Reports.**

1. Bidder agrees to submit detailed itemized monthly reports using the "**Purchase Volume / Sales Report Template**" provided by PSAI. Sales must be reported during the month in which purchase order was accepted. PSAI recognizes that the actual date(s) of delivery may be unavailable at that time and requests that delivery dates be reported when they are known.

2. Purchase Volume / Sales Reports must be generated in Microsoft Excel and submitted via electronic mail to PSAI by the 15<sup>th</sup> day of the month following. For example, if you are reporting for the month of June, your report would be due by the 15<sup>th</sup> of July and would contain any new sales for the month of June. Reports will include, but are not limited to the following:

- PSAI Member Number
- Service Name
- City
- State
- Invoice\_Number
- Invoice\_Date
- Item\_Number
- Item\_Description
- Quantity
- Unit\_Price
- Ext\_Price
- PSAI Contract Management Fee

3. Failure to provide the detailed itemized Purchase Volume / Sales Reports may result in a \$50 late charge per day and may also result in termination of this Contract, at the discretion of PSAI.

5.2 **Additional Reports.** Bidder agrees to comply with reasonable requests made by PSAI and its Members for additional reports.

6.0 **Non-Mandatory Contract.** PSAI does not mandate its members to purchase under this Contract. There are no quantities guaranteed by the Principal Procurement Agency and PSAI or set forth in this RFB.

7.0 **Delivery and Logistics.** Details related to the date, time and location of delivery by Bidder for purchases made under this Contract will be determined by Bidder and Member in accordance with the terms outlined in the Special Terms and Conditions.

8.0 **Acceptance of Products.** Bidder agrees to provide the Products in accordance with the terms of this Contract and agrees that Members will have the right to reject Products that do not conform to Contract specifications. A Product shall be deemed "**Accepted**" by a Member after Bidder delivers the Product to the Member and the Member signs the delivery receipt for that Product.

9.0 **Technical Support.** With each PSAI Purchase, Bidder agrees to provide technical service and support during regular business hours Monday to Friday via a toll-free number and email address.

10.0 **Warranty.** Bidder agrees to provide the warranty required under the Special Terms and Conditions for the Contract Term.

11.0 **Insurance.** Bidder agrees to maintain insurance required under the Special Terms and Conditions for the Contract Term.

12.0 **Bid Surety**

12.1 Bids shall be accompanied by the Bid Surety, as defined in the Special Terms and Conditions. The Bid Surety must come in the form of a certified check, cashier's check or surety bond; made payable to the "Public Safety Association Inc. c/o Eagle County Paramedic Services"; and

conditioned upon PSAI awarding the Contract to Bidder. In the event Bidder fails to comply with the Contract, the Bid Surety may be forfeited as liquidated damages.

12.2 Bid Sureties of unsuccessful bidders will be returned by mail postmarked within five working days after an award is made.

13.0 **Audit.** Bidder agrees to retain all books, records and other documents relative to the Contract (the "**Contract Documents**") for 5 years after the Contract Term ends, or until audited by PSAI, whichever is sooner. Bidder agrees to grant PSAI and its authorized agents full access and the right to examine the Contract Documents.

14.0 **Conflicts of Interest.**

14.1 Bidder covenants that, to the best of its knowledge, no employee, officer or board member of PSAI presently has any financial interest in Bidder.

15.0 **Contract Administrators and Key Personnel.** Bidder shall notify PSAI in writing of any change in the primary contacts for this Contract within seventy-two hours (72) of such change. Primary contacts include but are not limited to: national sales manager, contract administrator, Contract Management Fee contact, reporting contact, and sales representatives.

16.0 **Subcontractors.** PSAI reserves the right to approve all subcontractors retained by Bidder to perform work under this Contract. Bidder agrees to be responsible for all work performed by subcontractors under this Contract. In the event that the Bidder is not the company providing the direct service in any particular state, the Bidder will remain responsible to comply with all the requirements of the Contract.

17.0 **Quality Assurance Program**

17.1 Bidder agrees to use industry-recognized standards and procedures to assure that a satisfactory level of quality control is maintained for the Products.

17.2 Bidder represents that it currently has, and warrants that it will maintain for the duration of the Contract Term, an appropriate quality assurance, as demonstrated in its Bid.

18.0 **Compliance with Law and Regulation.**

18.1 Bidder represents that it is currently in compliance, and warrants that it will remain for the duration of the Contract Term in compliance, with all applicable federal, state and local laws, ordinances, codes and regulations applicable to Bidder. Bidder currently has and agrees to maintain all licenses necessary for Bidder to perform its obligations under this Contract.

18.2 Bidder understands that many of PSAI's Members are government agencies subject to federal, state and local procurement laws and regulations. Bidder agrees to comply with any procurement and other laws and regulations made applicable to Bidder by virtue of Bidder selling Product to Members under this Contract.

19.0 **Promotion and Publicity**

19.1 **PSAI Website Promotion.** Bidder agrees to provide PSAI with a technical information packet related to the Products via email, and PSAI agrees to post the information to its main and Members-only websites. PSAI will be sharing this contract award with Savvik Buying Group for secured publication to Savvik members. PSAI will work with Bidder to gather and post the appropriate information. Bidder will be responsible for making any and all necessary changes or

alterations to the technical information packets and provide updated packets to PSAI as necessary. The information packet must be approved by PSAI. PSAI may make the Products included in Bidder's bid proposal made available to its Members for purchase at PSAI's online PSAI Store or PSAI Partners Store. Bidder agrees to provide all support and data necessary to make the Products available for purchase at the PSAI Store.

19.2 **Trade Shows; Signage.** If Bidder attends trade shows of any type, in any state where Members are located, Bidder agrees to exhibit the Products and promote PSAI and Savvik and this Contract. Bidder agrees to cover all expenses for production of signs bearing Bidder's name and logo to be displayed at conferences. The sign may read "Proud Vendor of Public Safety Association Inc."

19.3 **Vendor Website Promotion.** Bidder must post information about this Contract on its website. Posted information must include the PSAI or Savvik logo and link to the PSAI or Savvik website. Prior to posting such information, Bidder agrees to allow PSAI or Savvik an opportunity to review and approve the content.

19.4 **Publicity.** Bidder shall not refer to this Contract, PSAI or PSAI Members in any advertising or publicity without first obtaining written permission from PSAI and individual Member concerned.

20.0 **Sales Calls.** Bidder agrees to conduct planned visits to PSAI Members to explain the Contract, communicate the savings, and promote the relationship between PSAI and Bidder.

21.0 **Financial Condition.** Bidder agrees to provide written notification to PSAI of any changes of Bidder's financial condition or corporate standing which may significantly impact the Bidder's ability to fulfill the terms and conditions of the Contract. Notice must be provided within 72 hours of such change.

## 22.0 **Default**

22.1 **Bidder Events of Default.** The occurrence of any of the following events shall be considered an event of default (a "**Bidder Default**") by Bidder under the Contract:

- (1) Failure to pay the Contract Management Fee;
- (2) Violation of the Contract Pricing terms in Section 3;
- (3) Failure to file complete and timely submit sales reports;
- (4) Provision of Products that do not conform to Contract specifications; and
- (5) Other acts or omissions by Bidder in violation of the terms of this Contract.

22.2 **PSAI Remedies.** Upon the occurrence of a Bidder Default, PSAI has the right to terminate the Contract, subject to the Cure Period detailed below. PSAI also has the right to deem the Bidder "non-responsible" and ineligible to bid on or perform under PSAI contracts for a period of 3 years. PSAI may also pursue all other remedies permitted by the Contract or available by law and equity.

22.3 **PSAI Events of Default.** The occurrence of any of the following events shall be considered an event of default (a "**PSAI Default**") by PSAI under the Contract:

- (1) Failure to offer the Contract to Members; and
- (2) Other acts or omissions by PSAI in violation of the terms of this Contract.

22.4 **Bidder Remedies.** Upon the occurrence of a PSAI Default, Bidder has the right to terminate the Contract, subject to the Cure Period detailed below. Bidder may also pursue all other remedies permitted by the Contract or available by law and equity.

22.5 **Cure Period.** Upon the occurrence of an event of default, the non-defaulting party agrees to provide written notice to the defaulting party of the default. The defaulting party then has 30 days after receiving written notice to cure the default (the "Cure Period"). After expiration of the Cure

Period, if the defaulting party has not remedied the default, then the non-defaulting party will have the right to exercise the remedies outlined in this Section.

- 23.0 **Termination.** This Contract will terminate upon the earliest of the following dates: (a) expiration of the Contract Term (unless extended), (b) termination following an event of default that remains uncured through the Cure Period in accordance with Section 22, or (c) by either party for convenience with written notice. Upon Contract termination, Bidder remains obligated to pay all Contract Management Fees incurred as of the date of Contract termination.
- 24.0 **Contract Documents; Order of Precedence**
- 24.1 The Contract shall consist of the following documents (inclusive of attachments and amendments), which are presented in order of precedence: (1) Contract Award; (2) RFB Cover Sheet; (3) Attachment 1 – Special Terms and Conditions; (4) Attachment 2 – Bid Requirements; (5) Attachment 3 – Bidder Worksheet; (5) Attachment 4 – Product Specifications and Pricing Worksheet (6) Attachment 5 – Designation of Confidential and Proprietary Information (7) Attachment 6 – Supplier Worksheet for National Program Consideration (8) Attachment 7 – Cost / Financial Proposal (9) Form 1 – Core Bid Items Pricing
- 24.2 The entire contents of this RFB, the Bidders' response to this RFB, any changes or modifications agreed to in writing by the parties shall be made part of the Contract.
- 24.3 Conflict between the terms of the foregoing documents will be resolved based on the order of precedence.
- 24.4 Any modifications made by Bidder to the terms and conditions in the RFB are expressly rejected unless specifically accepted by PSAI in writing in the Contract Award document.
- 25.0 **Assignment.** This Contract, and Bidder's rights and obligations under this Contract, are not assignable by the Bidder in whole or in part without the prior written consent of PSAI.
- 26.0 **Severability.** If any provision of this Contract is held to be invalid, such invalidity shall not affect other provisions or application to any other part of the Contract which can be given effect without the invalid provision. To this end, the provisions of this Contract are declared to be severable.
- 27.0 **Choice of Law.** This RFB and the resulting Contract are to be governed by the laws of the State of Minnesota.
- 28.0 **Waiver of Liability.** The Principal Procurement Agency is making no representations regarding any of the equipment or services that may be procured by a Participating Public Agency. By participating in this RFB process or submitting a proposal pursuant to the RFB, any Bidder agrees to waive any and all claims against the Principal Procurement Agency, and incorporate a waiver of all claims against the Principal Procurement Agency into terms of the sale of Product purchases made by PSAI Members.

**Attachment 1 – Special Terms and Conditions**

**Attachment 2 – Bid Requirements**

**Attachment 3 – Bidder Worksheet**

**Attachment 4 – Product Specifications and Pricing Worksheet**

**Attachment 5 – Designation of Confidential and Proprietary Information**

**Attachment 6 – Supplier Worksheet for National Program Consideration**

**Attachment 7 – Cost / Financial Proposal**

**Form 1 – Core Bid Items Pricing**

**Exhibit A – Eagle County Paramedic Services and Public Safety Association Inc.  
– National Cooperative Contract**

**Exhibit B – Eagle County Paramedic Services and Public Safety Association Inc.  
– Cooperative Purchasing Agreement**

**Exhibit C – Eagle County Paramedic Services – Principal Procurement Agency Certificate  
– Principal Procurement Agency Certificate**

## ATTACHMENT 1 – SPECIAL TERMS AND CONDITIONS

*RFB 2021-06 Medical Equipment*

*Such As: Automated External Defibrillators, Cardiac Monitors/Defibrillators, Automated CPR Devices, Ventilators, Video Laryngoscopes, Other Medical Equipment, Training, Accessories, Service Plans and Financing*

### 1.0 **Contract Management Fee.**

The Contact Management Fee will be 3% of the value gross sales made under this Contract and calculated based on the gross sales of each calendar month invoiced, regardless of when Bidder receives payment from the Member.

**Multiple Unit Sales: Successful bidder may negotiate better pricing with PSAI/Savvik member if member is purchasing 2 or more units in one order without effecting the overall bid price. The order needs to be completed in a 6 month time frame. All units are subject to contract management fee.**

- 2.0 **Bid Surety.** The Bid Surety requirement is one thousand dollars (\$1,000.00). Bids must be on the basis of cash payment for work and accompanied by a cash deposit, certified check (on a responsible bank in the State of Minnesota), or a bidder's bond made payable, without conditions, to "Public Safety Association Inc. c/o Eagle County Paramedic Services," in an amount of \$1,000.00. No bid may be withdrawn within 30 days of submission. Bidder selecting to use the electronic bid submittal process, shall copy the bid surety and include the copy in the electronic submittal package, with a note stating it was placed in the mail. Place the bid surety in the mail, to be received by Friday, October 15, 2021, prior to 11:00 AM CST, at mailing address is listed on cover page. Scan and e-mail a copy of Bid Surety to: [office@publicsafetyassociation.org](mailto:office@publicsafetyassociation.org)

### 3.0 **Technical Requirements.**

#### 3.1 Technical Requirements

3.1.1 The Products and Services to be furnished under this contract shall be the manufacturers current type and class specified. The Products and Services shall be complete with operating accessories as specified herein; furnished with such modifications and attachments as may be necessary and specified to enable the Products and Services to function reliably and efficiently in sustained operation. The design of the Products and Services and the specified equipment shall permit accessibility for servicing, replacement and adjustment of component parts and accessories with minimum disturbance to other components and accessories.

3.1.2 The completed Products and Services and components shall comply with all Federal standards and regulations.

3.1.3 Where minor details of construction and materials are not specified, Bidder shall supply only the best of such materials and design and construct any such unspecified parts in accordance with the best interests of the PSAI. All materials used in the Products and Services furnished shall be guaranteed to be new and of current manufacture.

#### 3.2 Technical Support

3.2.1 Technical service and/or support shall be provided by the vendor and shall be available 24 hours per day, 365 days per year via a toll free number. Any software updates shall be made available to PSAI members at no cost.

- 3.3 Parts/Service Availability
  - 3.3.1 Bidder shall provide a list of service centers in the United States authorized to perform warranty and repair work. Where a local sub-contractor(s) is utilized, Bidder shall provide the name, address, and telephone number of said contractor(s) with Proposal.
  - 3.3.2 Bidder must develop and provide written procedures that address how to request completion of warranty work. Written procedures and all necessary paperwork needed to be submitted shall be included with Bidders Proposal.
  - 3.3.3 To ensure a continuous supply of repair parts and service for the Products and Services furnished under this contract, the Bidder agrees to maintain a source of parts (at its own facility or that of a sub-contractor) for a period of not less than five (5) years following the conclusion of said contract and/or model year of production.
  - 3.3.4 Bidder shall keep essential accessories and replacement parts in stock at all times to provide PSAI members quick turn around time (not greater than 48 hours from time of order to shipping).
  - 3.3.5 Where a local sub-contractor is utilized to provide the required parts and/or service the name, address and telephone number of such sub-contractor(s) shall be provided by Bidder in the Proposal.
  
- 3.4 Safety
  - 3.4.1 Bidder shall submit any and all documentation which pertains to safety and testing of the Products and Services.
  
- 3.5 Delivery
  - 3.5.1 Time is of the essence for delivery of the Products and Services under the terms of this contract. Delivery shall be made by the Bidder within thirty (30) days after receipt of order (ARO).
  - 3.5.2 If bidder is unable to meet the thirty (30) day delivery schedule, a letter of explanation must be submitted to PSAI and PSAI member within 24 hours after the date of execution.
  - 3.5.3 Bidder shall furnish and deliver the specified Products and Services, complete including all options and ready to use, F.O.B. PSAI member, at the member specified address and time, no charge to PSAI.
  - 3.5.4 Delivery shall be defined as delivery of the Products and Services to the PSAI member, which is operational to the satisfaction of the PSAI member.
  - 3.5.5 Upon delivery of the Products and Services, PSAI members shall be allowed to conduct visual and/or physical inspections to determine the Products and Services compliance with specifications prior to acceptance.
  - 3.5.6 If defects or omissions are discovered during inspections, the PSAI or PSAI member may:
    - (1) Refuse acceptance of the Products and Services.
    - (2) Require Bidder to remove the Products and Services from the PSAI member premises at its own cost to make the necessary corrections.
  - 3.5.7 PSAI member and Bidder representative shall complete warranty information for mailing or processing.
  
- 3.6 Training
  - 3.6.1 Bidder shall provide a professionally conducted training session for the PSAI member personnel (or their designee) to instruct them as to the proper operation, maintenance and repair of the Products and Services.
  - 3.6.2 Supplier shall train the PSAI member personnel (or their designee) in the most efficient methods of troubleshooting, maintaining and repairing the Products and Services and any auxiliary items.

3.6.3 All training shall be provided at no additional cost to the PSAI or its members (or their designee) and shall be provided at a time and location specified by the PSAI member.

3.7 Inspection/Testing

3.7.1 In order to determine that the proposed Products and Services conform to the specifications, PSAI reserves the right to test and/or inspect Products and Services. Other tests and measurements may be performed at the discretion of PSAI.

3.7.2 It shall be understood and agreed by and between the parties hereto that the initial acceptance and inspection of any delivery shall not be considered as a waiver of any provision of these specifications and shall relieve Bidder of its obligation to supply satisfactory Products and Services which conform to the specifications, as shown by any test or inspections for which provision is herein otherwise made.

4.0 **Warranty on asset based purchases**

4.1 A statement must be submitted with each Bid, which certifies that the successful Bidder shall provide a warranty as part of the final Contract which offers the same or greater assurances as those specified below and further that the manufacturer and successful Bidder shall be jointly and severally liable under said warranty.

4.2 Warranties must be signed and notarized by an officer of the manufacturer and under no circumstances will the signature of a salesman or agent be acceptable.

4.3 Bidder hereby warrants for a minimum of two (2) years from the date the PSAI Members place the Products in service, that it will, at its own expense and without any cost to PSAI members, replace all defective parts and make any repairs that may be required or made necessary by reason of defective design, material or workmanship, or by reason of non-compliance with these specifications. If a longer warranty can be furnished, at no additional cost, the longer period shall prevail.

4.4 A non-use charge payable to PSAI member in the amount of \$50.00 per diem for any Product which is covered under warranty and is not available for emergency medical service for a period in excess of twenty (20) calendar days following the Bidder's receipt of adequate notice from Savvik member as described herein.

5.0 **Insurance.** Bidder represents that it currently has, and agrees to maintain for the Contract Term, a proper and verifiable Certificate of Insurance in the minimum amount of \$1,000,000 issued by company rated 'A+' as reported in the current edition of Best's Key Rating Guide, published by Alfred M. Best Company, Inc. Public Safety Association Inc must be named as an additional insured on the policy and the Certificate of Insurance must require the insurance company to give the Public Safety Association Inc thirty (30) days prior written notice of cancellation, non-renewal any material changes in the policy. Bidder may not commence work until the Bidder has obtained the required insurance and filed an acceptable Certificate of Insurance with Public Safety Association Inc.

6.0 **Delivery and Logistics.** Deliveries shall be made as called for within five (5) business days of the receipt of order unless specified differently elsewhere in this Contract. Rush orders should be delivered within the one business day.

7.0 **Return of Products.**

7.1 Bidder agrees to accept returns and exchanges of all Products without a restocking charge.

7.2 Bidder agrees to be responsible for pickup and deliveries of returns and exchanges.

- 7.3 Bidder agrees to apply credit to appropriate customer account no later than the next billing period of when returned item(s) was originally billed.
- 7.4 All returns will result in a credit of management fee from PSAI back to Bidder.

## ATTACHMENT 2 – BID REQUIREMENTS

### *RFB 2021-06 Medical Equipment*

*Such As: Automated External Defibrillators, Cardiac Monitors/Defibrillators, Automated CPR Devices, Ventilators, Video Laryngoscopes, Other Medical Equipment, Training, Accessories, Service Plans and Financing*

#### 1.0 **General Instructions to Bidders**

- 1.1 **Bids as Offers.** Each Bid submitted in response to this RFB will constitute an offer by Bidder to provide the Products to PSAI Members in accordance with the terms and conditions of this RFB.
- 1.2 **Bidder to Pay Bid Costs.** This RFB does not obligate PSAI to pay any costs that Bidder incurs in the preparation of its Bid or the contract. All costs associated with preparation of a Bid or contract in response to this RFB will be borne solely by the Bidder.
- 1.3 **Use and Ownership of Bids.** All Bids shall become the property of Eagle County Paramedic Services and PSAI and both retain the right to disclose bids to its Members.
- 1.4 **PSAI Right to Change RFB.** Prior to contract award PSAI reserves the right in its sole discretion to amend, supplement, withdraw, or otherwise change this RFB in any manner. PSAI will notify bidders of RFB changes using the method determined by PSAI to be most appropriate.
- 1.5 **Restriction on Communication.** Bidders shall not initiate contact with any Eagle County Paramedic Services or PSAI employee, or Eagle County Paramedic Services or PSAI workgroup member, except as provided herein.
- 1.6 **Bidder's Questions & Requests for Clarification.** All questions regarding this RFB should be emailed to [office@publicsafetyassociation.org](mailto:office@publicsafetyassociation.org). PSAI will provide written responses to Bidder questions.

#### 2.0 **Bid Preparation Instructions**

- 2.1 Include the following information on the outside of the Bid:
  - (1) Bidder Name and Address
  - (2) RFB Title
- 2.2 Complete and sign the **Bidder Certification Form** on the **Cover Sheet**.
- 2.3 Complete and sign the **Bidder Worksheet** on **Attachment 3**.
- 2.4 Complete and sign the **Product Specification and Pricing Sheet** on **Attachment 4**.
- 2.5 Complete Forms 1, 2 and 3.

#### 3.0 **Bid Format.** Bids may be submitted by email or in hard copy form.

- 3.1 **Electronic submission (preferred).** All Bids submitted electronically to [office@publicsafetyassociation.org](mailto:office@publicsafetyassociation.org) or placed in a secured DropBox at <https://www.dropbox.com/request/u8nCcebKuQBq91q9U6J7> with the words "BID ENCLOSED" followed by the name and the address of the Bidder and the title of the project. The Bid should be attached to the email in Microsoft Word or Adobe Acrobat format. Bid pricing sheet should be submitted in Excel.
- 3.2 **Hard copy submissions.** All hard copy Bids must be submitted in sealed envelopes with the name and the address of the Bidder and the title of the project on the exterior of the package, along with the words "BID ENCLOSED". Bid envelopes must contain one hard copy and one electronic copy of the full bid and a copy supplied on electronic media in Microsoft Word or Adobe Acrobat format. A complete listing of bid products must also be included in an Excel or CSV file using the provided PSAI template.

- 4.0 **Signatures.** Bids that are not signed by the individual making them must be accompanied by a power of attorney evidencing authority to sign the Bid in the name of the person for whom it is signed.
- 5.0 **Withdrawal of Bids.** Bids may be withdrawn prior to the Bid due date provided that:
- 5.1 Bidder provides a written withdrawal request that is physically received in hard copy form or by email by PSAI by the time and date specified for Bid due date, or
- 5.2 An authorized representative of the Bidder physically retrieves the Bid by providing proof of their identity and signs a receipt for the Bid prior to the time and date specified for the Bid due date.
- 6.0 **Ownership.** Submitted Bids will be the property of Eagle County Paramedic Services and PSAI and will not be returned.
- 7.0 **Schedule.** The schedule of events for this RFB is as follows:

Event	Date
RFB Release	Thursday, August 19, 2021
Deadline for Submission of Questions	Before noon CST on Monday, October 11, 2021
Online Webinar Question & Answer Session	<p>Q&amp;A Session - RFB 2021-06 Medical Equipment such as: Automated External Defibrillators, Cardiac Monitors/Defibrillators, Automated CPR Devices, Ventilators, Video Laryngoscopes, Other Medical Equipment, Training, Accessories, Service Plans and Financing</p> <p>Wednesday, September 8, 2021, 10:00 AM - 11:00 AM, CST</p> <p>Join Zoom Meeting  <a href="https://zoom.us/j/92819502103?pwd=VndTZ3QwQ2VqS2ErWINOT0FTT1pFUT09">https://zoom.us/j/92819502103?pwd=VndTZ3QwQ2VqS2ErWINOT0FTT1pFUT09</a>            Meeting ID: 928 1950 2103            Passcode: 948255            One tap mobile            +13462487799,,92819502103#,,,,*948255# US (Houston)            +16699006833,,92819502103#,,,,*948255# US (San Jose)            Dial by your location                +1 346 248 7799 US (Houston)                +1 669 900 6833 US (San Jose)                +1 253 215 8782 US (Tacoma)                +1 929 205 6099 US (New York)                +1 301 715 8592 US (Washington DC)                +1 312 626 6799 US (Chicago)            Meeting ID: 928 1950 2103            Passcode: 948255            Find your local number: <a href="https://zoom.us/u/adF3XNpD3S">https://zoom.us/u/adF3XNpD3S</a></p>
Bid Due Date	Friday, October 15, 2021, prior to 11:00 AM CST
Bid Opening	Friday, October 15, 2021, 1:00 PM CST
Online Webinar Bidder Opening Location	<p>Bid Opening - RFB 2021-06 Medical Equipment such as: Automated External Defibrillators, Cardiac Monitors/Defibrillators, Automated CPR Devices, Ventilators, Video Laryngoscopes, Other Medical Equipment, Training, Accessories, Service Plans and Financing</p> <p>Friday, October 15, 2021, 1:00 PM - 2:00 PM (CST)</p>

	<p>Join Zoom Meeting  <a href="https://zoom.us/j/92468911901?pwd=WWVTQII0WVQ3bWl0RERTU1GcG5PUT09">https://zoom.us/j/92468911901?pwd=WWVTQII0WVQ3bWl0RERTU1GcG5PUT09</a>  Meeting ID: 924 6891 1901  Passcode: 078229  One tap mobile  +13462487799,,92468911901#,,,,*078229# US (Houston)  +16699006833,,92468911901#,,,,*078229# US (San Jose)  Dial by your location  +1 346 248 7799 US (Houston)  +1 669 900 6833 US (San Jose)  +1 253 215 8782 US (Tacoma)  +1 312 626 6799 US (Chicago)  +1 929 205 6099 US (New York)  +1 301 715 8592 US (Washington DC)  Meeting ID: 924 6891 1901  Passcode: 078229  Find your local number: <a href="https://zoom.us/u/aAm5svmbM">https://zoom.us/u/aAm5svmbM</a></p>
Contract Award	<p>Contract is targeted to begin on, before or after November 8, 2021 and will continue for 36 months, inclusive with the option to extend up to 24 months, upon agreement by both parties (the "<b>Contract Term</b>").</p>

8.0 **Bids as Binding Offers.** Once opened, each Bid is a binding offer that must available for acceptance for 90 days.

9.0 **Late Bids.** Late Bids will be deemed unresponsive and will be returned unopened.

10.0 **Rejection of Bids.** PSAI reserves the right to reject any or all Bids and to waive informalities and irregularities in Bids. PSAI will reject as nonresponsive Bids that contain material variances from the specifications detailed herein. PSAI considers a variance to be material if that variance gives a bidder substantial advantage or benefit over other bidders.

11.0 **Bid Opening.** Bids will be opened at the date, time and location set forth on the Cover Sheet of this RFB. Bids will be opened in the presence of the PSAI Officers identified on the Cover Sheet.

12.0 **Evaluation of Bids**

12.1 It is PSAI’s policy to award contracts to the lowest responsive, responsible bidder or bidders. PSAI reserves the right to consider all elements in addition to cost in the selections of a Bidder, or Bidders, and is not obligated to select the lowest bidder. While cost is an important factor, Bids will be evaluated for responsiveness and Bidders for their responsibility, pursuant to the following criteria.

12.2 **Responsive Bids**

12.2.1 Bid responsiveness will be determined through evaluation of the following criteria:

<u>Description</u>	<u>Percent</u>
<b>General requirements (applicable)</b>	<b>40</b>
a. Products, services and solutions	

- b. Organizational capabilities
  - i. Company
  - ii. Distributor Network Coverage
  - iii. Marketing
  - iv. Quality
  - v. Administration
  - vi. Financial Statements
  - vii. Environmental
  - viii. Additional Information
- c. Staff qualifications

<b>Technical requirements (applicable)</b>	<b>20</b>
a. Service	
b. Ordering and delivery	
c. Fill Rates	
d. Returns	
e. Disaster plan	
f. Recalls	
g. Reporting	
a. <b>Cost</b>	<b>40</b>

---

**TOTAL 100**

- 12.2.2 PSAI reserves the right to reject any Bid if the evidence submitted by or an investigation of such Bidder fails to satisfy PSAI that such Bidder is properly qualified to carry out the obligations of the contract and complete the work therein. The competence and responsibility of the Bidder will be considered in making an award.
- 12.2.3 All responses to this RFB should be clear and concise. Bids that are not substantive may be considered unresponsive. Responses of excessive length or containing excessive advertisement are discouraged and may be considered unresponsive. Responses must distinguish between currently available products and those still under development or in the process of becoming a product and service. Bidder is encouraged to make recommendations based on currently deliverable products and services.

**13.0 Contract Award**

- 13.1 This RFB is not an offer to contract. Only the execution of a written contract award will obligate the PSAI.
- 13.2 PSAI reserves the right to award this Contract to one or more Bidders without prior notification to any other Bidders.
- 13.3 PSAI reserves the right to accept or reject any Product Item or option offered. Additionally, all options included in Bidder's response and accepted by PSAI are understood to be included in any contract
- 13.4 PSAI shall award contract(s) for line items or groups of line items, at its sole discretion.



# Limited warranty

## Emergency care products

Subject to the limitations and exclusions set forth below, Stryker Medical, a division of Stryker Sales Corporation (“Stryker”), warrants the following products which are purchased from Stryker or authorized resellers for use in the United States of America to be free from manufacturing and material defects under normal service and use for the time periods indicated below. Limited warranty time limits begin on the date of delivery to the first purchaser.\*

15 years	
<ul style="list-style-type: none"> <li>Evacuation chair</li> </ul>	
8 years	
<ul style="list-style-type: none"> <li>LIFEPAK® CR2 defibrillator</li> </ul>	<ul style="list-style-type: none"> <li>HeartSine® samaritan® PAD automated external defibrillator</li> </ul>
7 years	
<ul style="list-style-type: none"> <li>Welds on Stair-PRO® stair chair, Power-PRO™ XT powered ambulance cot, Power-LOAD® powered cot fastener system, Performance-PRO™ XT manual ambulance cot, Performance-LOAD® manual cot fastener system</li> </ul>	
5 years	
<ul style="list-style-type: none"> <li>LIFEPAK 15 monitor/defibrillator, used in clinic and hospital settings exclusively (with no use in mobile applications)</li> </ul>	<ul style="list-style-type: none"> <li>LIFEPAK 20e defibrillator/monitor</li> <li>LIFEPAK 1000 defibrillator</li> </ul>
3 years	
<ul style="list-style-type: none"> <li>McGRATH™ MAC EMS video laryngoscope</li> </ul>	<ul style="list-style-type: none"> <li>Power-PRO XT power train (includes motor pump assembly and hydraulic cylinder assembly)</li> </ul>
2 years	
<ul style="list-style-type: none"> <li>Stair-PRO (parts only)</li> <li>Power-LOAD (parts only)</li> <li>Performance-PRO XT (parts only)</li> <li>Performance-LOAD</li> <li>Power-PRO XT</li> <li>Power-PRO IT</li> </ul>	<ul style="list-style-type: none"> <li>SMRT™ power charger (Power-PRO XT)</li> <li>CodeManagement Module®</li> <li>LIFEPAK CR2 Trainer</li> <li>LIFEPAK 1000 Trainer</li> <li>HeartSine samaritan Trainer</li> <li>HeartSine Gateway</li> </ul>
1 year	
<ul style="list-style-type: none"> <li>Stair-PRO (parts and labor)</li> <li>Power-LOAD (parts and labor)</li> <li>Performance-PRO XT (parts and labor)</li> <li>MX-PRO® R3 x-frame ambulance cot</li> <li>MX-PRO bariatric transport cot</li> <li>Expendable components for Power-PRO and Performance-PRO XT (i.e. mattresses, restraints, IV poles, storage nets, storage pouches, oxygen straps and other soft goods)</li> <li>SMRT power paks</li> <li>LIFEPAK 15</li> <li>LIFEPAK Certified Pre-Owned defibrillators</li> </ul>	<ul style="list-style-type: none"> <li>LUCAS® chest compression system (including the LUCAS device with upper part and back plate), carrying case, battery, stabilization strap and patient straps</li> <li>LIFEPAK 500T AED Training System</li> <li>LIFEPAK CR-T AED Training System</li> <li>LIFEPAK 20e internal battery system</li> <li>Battery charging systems and power adapters</li> <li>Batteries and battery paks, excluding CHARGE-PAK™ battery charger</li> <li>MASIMO® SET® Rainbow® reusable sensors</li> <li>TrueCPR® coaching device</li> </ul>

\* First purchaser means the first purchaser or lessee of the products listed above directly from Stryker, through a Stryker corporate affiliate, or from an authorized Stryker reseller, and includes the invoiced purchaser’s corporate affiliates, and their respective employees, officers and directors.

## 180 days

- MASIMO cables and SET SpO<sub>2</sub> sensors

## 90 days

- CHARGE-PAK charging unit
- LIFEPAK advanced cardiac life support training devices
- Sterilizable internal paddles (one-piece design)
- Installed repair parts
- All other product accessories and disposables

## 30 days

- Internal paddles and paddle handles (two-piece design)

The sole and exclusive remedy for any products that become defective during this period shall be repaired or replaced, such determination being at Stryker's sole discretion. All warranties hereunder are made subject to the proper use by Customer in the application for which such Products were intended. The warranty provided hereunder does not cover any Products (i) that have been misused, subject to abuse or accident; used in contradiction with applicable operating instructions, or used outside of the product's intended environment or setting; (ii) that have been assembled, maintained, modified, refurbished or repaired by anyone other than Stryker or its authorized representatives, in any way which, in the judgment of Stryker, affects its stability and reliability (iii) that have been subjected to unusual stress or have not been properly maintained or (iv) on which any original serial numbers or other identification marks have been removed or destroyed.

Stryker, in its sole discretion, will determine whether warranty service on the product will be performed in the field or through ship-in repair. For field repair, this warranty service will be provided by Stryker at the purchaser's facility or an authorized Stryker facility during normal business hours. For ship-in repair, all products and/or assemblies requiring warranty service should be returned to a location designated by Stryker, freight prepaid, and must be accompanied by a written, detailed explanation of the claimed failure. Products repaired or replaced under this warranty retain the remainder of the warranty period of the repaired or replaced Product.

In any event, Stryker's liability shall be limited to the replacement value of any damaged or defective part. **THE EXPRESS WARRANTY SET FORTH IN THIS SECTION IS THE ONLY WARRANTY APPLICABLE TO THE PRODUCTS SOLD SUBJECT TO THIS AGREEMENT AND IS EXPRESSLY IN LIEU OF ANY OTHER WARRANTY BY STRYKER EXPRESSED OR IMPLIED, INCLUDING ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE WHETHER ARISING FROM STATUTE, COMMON LAW, CUSTOMER OR OTHERWISE.** THIS LIMITED WARRANTY SHALL BE THE EXCLUSIVE REMEDY AVAILABLE TO ANY PERSON. STRYKER IS NOT LIABLE FOR INDIRECT, SPECIAL, INCIDENTAL OR CONSEQUENTIAL DAMAGES (INCLUDING LOSS OF BUSINESS OR PROFITS) WHETHER BASED ON CONTRACT, TORT, OR ANY OTHER LEGAL THEORY.

Products are warranted in conformance with applicable laws. If any part or term of this Limited Warranty is held to be illegal, unenforceable or in conflict with applicable law by any court of competent jurisdiction, the validity of the remaining portions of the Limited Warranty shall not be affected, and all rights and obligations shall be construed and enforced as if this Limited Warranty did not contain the particular part or term held to be invalid. Some geographies, including certain US states, do not allow the exclusion or limitation of incidental or consequential damages, so the above limitation or exclusion may not apply to you. This Limited Warranty gives the user specific legal rights. The user may also have other rights which vary from state to state.

### TO OBTAIN PARTS AND SERVICE

Stryker products are supported by a nationwide network of dedicated Stryker Field Service Representatives. These representatives are factory trained, available locally, and carry a substantial spare parts inventory to minimize repair time. Simply call your local representative, or call Stryker Customer Service USA at 1-800-327-0770.

### RETURN AUTHORIZATION

Merchandise cannot be returned without approval from the Stryker Customer Service Department. An authorization number will be provided which must be printed on the returned merchandise. Stryker reserves the right to charge shipping and restocking fees on returned items. Special, modified, or discontinued items not subject to return.

### DAMAGED MERCHANDISE

ICC Regulations require that claims for damaged merchandise must be made with the carrier within fifteen (15) days of receipt of merchandise. Do not accept damaged shipments unless such damage is noted on the delivery receipt at the time of receipt. Upon prompt notification, Stryker will file a freight claim with the appropriate carrier for damages incurred. Claim will be limited in amount to the actual replacement cost. In the event that this information is not received by Stryker within the fifteen (15) day period following the delivery of the merchandise, or the damage was not noted on the delivery receipt at the time of receipt, the customer will be responsible for payment of the original invoice in full. Claims for any short shipment must be made within thirty (30) days of invoice.

### INTERNATIONAL WARRANTY CLAUSE

This warranty reflects U.S. domestic policy. Warranties outside the U.S. may vary by country. Please contact your local Stryker representative for additional information.

**For further information, please contact Stryker at 800.442.1142 (U.S.), or visit our website at [strykeremergencycare.com](http://strykeremergencycare.com)**

## Emergency Care

Products may not be available in all markets because product availability is subject to the regulatory and/or medical practices in individual markets. Please contact your representative if you have questions about the availability of Stryker's products in your area. Stryker or its affiliated entities own, use, or have applied for the following trademarks or service marks: CHARGE-PAK, CodeManagement Module, HeartSine, LIFEPAK, LUCAS, MX-PRO, Performance-LOAD, Performance-PRO, Power-LOAD, Power-PRO, samaritan, SMRT, Stair-PRO, Stryker, TrueCPR. Masimo, the Radical logo, Rainbow and SET are registered trademarks of Masimo Corporation. All other trademarks are trademarks of their respective owners or holders.

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[stryker.com](http://stryker.com)



HeartSine Technologies, Ltd.  
203 Airport Road West,  
Belfast, Northern Ireland,  
BT3 9ED

## Emergency Care Returned Product Policy

If Customer desires to return a purchased product, Customer must call its local Stryker representative or the Stryker regional sales office for information on credit or replacement of any purchased and non-expired product. A Returned Material Authorization (RMA) number will be provided and must be clearly identified on the carton of any returned product. Customer must return the product to Stryker in its original packaging, unopened, and undamaged, except for product that was received in a damaged condition or as otherwise authorized by Stryker, which product may be returned in its existing condition. Stryker will not accept the return of a non-defective and conforming product if Customer breaks the security seal on the product.

Stryker will provide an RMA and accept the return of any product under any of the following circumstances:

- a) Stryker shipped the product in error;
- b) Customer received the product after the product's expiration date;
- c) Customer received the product in a damaged condition;
- d) The product is recalled and must be removed from the market; or
- e) Stryker specifically authorizes the return of the product (a 15% restocking fee may apply).

Product must be returned within 30 working days from the date the Customer receives the product or within 30 working days from the date the Customer receives notice of recall, if applicable. Upon receipt of a properly returned product, Stryker will apply a full credit to Customer's account or provide replacement. Customer is advised that product returned without an RMA number, or not otherwise authorized, will not be accepted and will be returned to Customer at Customer's expense.

## By The Numbers

### Empowering great teams with a better device

More than **35** enhancements over prior generation device that improve the performance of lifesaving systems in **5** key ways:

- Better CPR quality
- Better airway management
- Improved STEMI care
- Enhanced durability
- Greater operational effectiveness

### Legacy of Lifesaving

**9th generation** LIFEPAK device designed for EMS. Physio-Control has been making lifesaving tools for lifesaving teams for **six decades**.

### Advanced monitoring capabilities

The **1st** monitor/defibrillator to incorporate Masimo rainbow SET® technology to noninvasively monitor SpCO and SpMet.

### Trusted, Proven 12-lead algorithm

The Glasgow ECG Analysis Program has almost **40 years** of history, over **100** published articles, and is widely considered to be one of the top ECG interpretive algorithms in the world.

- Includes interpretive statements for all ages, down to **one day old**<sup>1</sup>

The only commercially available monitor/defibrillator that continuously monitors **all 12 leads** in the background and alerts to changes using ST-Segment trend monitoring.

### Reliable, rapid data transmission

Cloud-connected through the LIFENET® System for 4 key reasons:

- Transmit emergent patient data to the hospital
- Rapid export of monitor data to cloud-connected ePCR platforms
- Export CPR quality data to CODE-STAT™ software for QA/QI and feedback to care teams
- Export device health and readiness data to the LIFENET Asset Management System Simple **3-step** transmission process; Over **1,000,000** transmissions monthly via the LIFENET System, with **99.99%** uptime.<sup>2</sup>

### Designed to be LIFEPAK TOUGH™

Rigorous testing ensures the LIFEPAK 15 withstands the harshest environments:

- Dropped on **six** sides onto a steel plate from **30"** high, without bags
- **2"**, **1.2 lb.** steel ball dropped onto enclosure, connectors, keypads, and display
- **5 lb.** steel impact weight dropped to impact each side of therapy connector
- **IP44**, protection from objects **1mm** in diameter or larger
- Cable impulse pull testing – **90** impulses at up to **8.8 ft.-lbs.** on therapy and ECG cables

### Smart power management

**Two battery** system provides up to **six hours** of uninterrupted monitoring.

### Powerful therapy

The highest escalating energy available, up to **360J** biphasic, for difficult-to-defibrillate patients.

### Proven CPR guidance

Metronome and voice prompts—shown to guide responders to perform compressions at **100/minute** and avoid over-ventilation.<sup>3</sup>

### Confident, reliable therapy delivery

Defibrillation therapy circuit is proven on over **150,000** LIFEPAK devices; **tens of thousands** of lives saved.

### Easy to use

More than **20** dedicated, clearly labeled buttons put all key functionality at only **one button-push**; no complicated soft keys or submenus

### Best full-glare view in the industry

Switch to high-contrast SunVue™ mode with only **one button-push**.

### Maximum screen visibility

**59% larger screen** than competitive device;<sup>4</sup> **8.4"** diagonal screen, anti-reflective display designed to be read from across the ambulance, on the scene, or across the hospital room.

### Front-facing printer

**100mm** printer is **25% larger** than competitive device.<sup>4</sup>



References:

1. Macfarlane PW, Coleman EN, Devine B, et al. A new 12-lead pediatric ECG interpretation program. *J Electrocardiol.* 1990;23(suppl):76-81
2. Annual uptime as of October 2017
3. Kern KB, Stickney RE, Gallison L, Smith R. Metronome improves compression and ventilation rates during CPR on a manikin in a randomized trial. *Resuscitation.* 2010;81:206-210
4. Physio-Control internal observation (Jan 2015)

**All claims valid as of January 2018.**

**Physio-Control is now part of Stryker.**

**For further information, please contact Physio-Control at 800.442.1142 (U.S.), 800.895.5896 (Canada) or visit our website at [www.physio-control.com](http://www.physio-control.com)**

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## Evolution of the device

From its initial launch to its latest release in 2015, the LIFEPAK 15 monitor/defibrillator has evolved to add new features and functionality with the goal of empowering great teams with a better device. Here are some highlights of what has changed on the LIFEPAK 15 monitor/defibrillator over time.

### Internal architecture refinements

Updated internal components have contributed to a 1.4lb (7%) weight reduction while not sacrificing the LIFEPAK TOUGH™ reliability standards at the core of the device.

### Enhanced data software

Capture all displayed waveforms for review in CODE-STAT™ data review software.

### Nellcor™ pulse oximetry compatibility

Allows for the use of Nellcor™ SpO<sub>2</sub> sensors to help with standardization.

### LIFENET® Asset integration

Centralized reporting of device health, battery status, device usage, and configuration.

### Continuous temperature monitoring

Continuous monitoring and trending of body temperature using multiple probe types, including esophageal/rectal, Foley catheter, and skin probes.



### AC/DC Power

Continuous power and battery charging with AC or DC power adapter and optional extension cable with breakaway connector to allow for rapid movement.

### Enhanced AED analysis algorithm

Improved accuracy and shock decisions for patients with implantable devices.

### Capture impedance from any lead

Real-time capture of impedance for post-event review of CPR statistics, regardless of displayed ECG lead.

### Keypad improvements

Enhanced tactile feedback and improvements to make the keypad even more durable.

### STJ values on 12-lead printout

Helps identify changes in ST elevation or depression without the need to measure or count blocks.

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# LIFEPAK<sup>®</sup> 15

## monitor/defibrillator



**For emergency medical services**



When you respond to emergencies, you need the most advanced monitor/defibrillator that sets the standard in innovation, operations and toughness.



## The LIFEPAK 15 monitor/defibrillator delivers

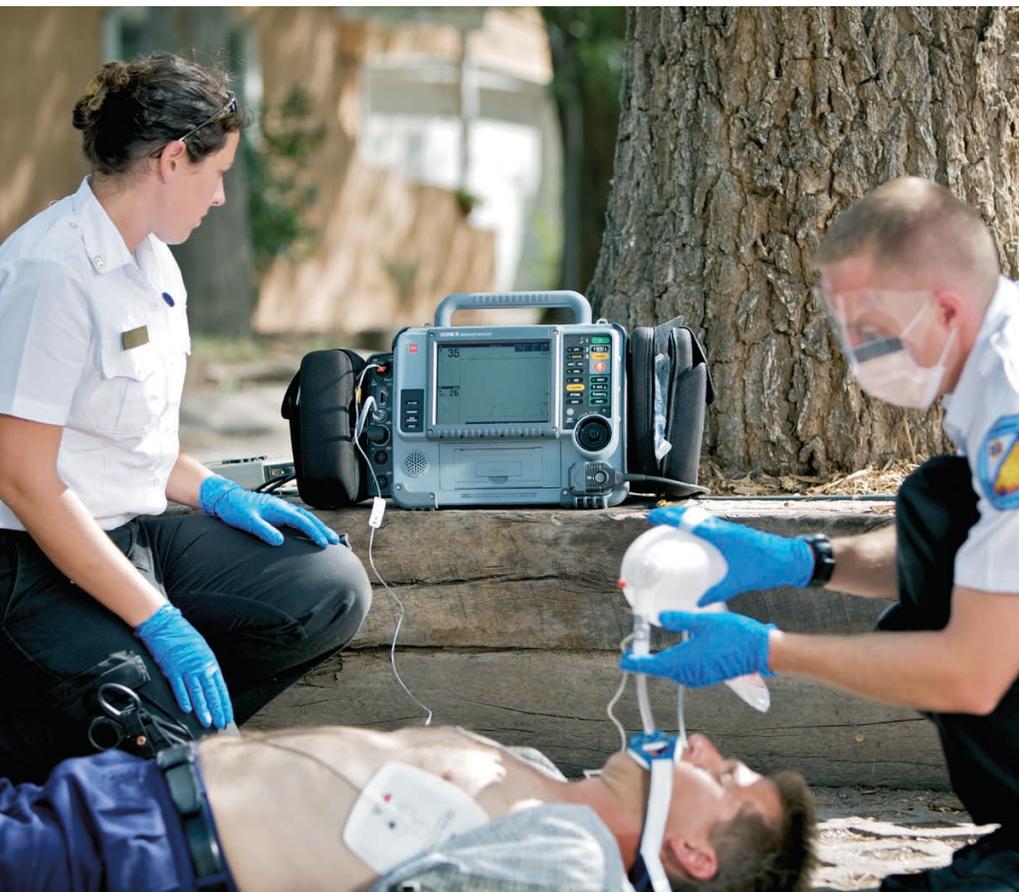
Physio-Control defibrillators have set the standard for six decades, and the latest version of the LIFEPAK 15 monitor/defibrillator raises the bar. As our most advanced emergency response monitor/defibrillator, the LIFEPAK 15 device balances sophisticated clinical technologies and supreme ease of use in a device that's tough enough to stand up to your most challenging environments. Evolving from its original platform, the LIFEPAK 15 features temperature monitoring and external power to complement 360J of energy and 12-lead ECG transmission capability. And that means your team can be even more effective.

A LIFEPAK device never stands on its own—and the LIFEPAK 15 monitor is no different. Physio-Control is committed to providing innovative solutions for emergency response care, from first responders to throughout the hospital.

**Our products have helped save tens of thousands of lives. We're proud to continue this work with the features in the LIFEPAK 15 monitor/defibrillator.**

# The standard in clinical innovation

The pioneer in portable defibrillation and monitoring technology, Physio-Control is committed to creating technologies and devices that change the way you provide emergency care. You can see the results in the latest version of the LIFEPAK 15 monitor/defibrillator, which sets the standard in innovation—yet again.



## Advanced monitoring parameters

With more monitoring capabilities than any other monitor/defibrillator, the LIFEPAK 15 gives you EtCO<sub>2</sub> with continuous waveform capture. Masimo® Rainbow® technology helps you detect hard-to-diagnose conditions



and improve patient care with noninvasive monitoring of carbon monoxide, SpO<sub>2</sub> and methemoglobin. In addition, the LIFEPAK 15 offers temperature monitoring—and like other data, you can transmit it to other systems, trend it, or display for post-event review in CODE-STAT™ data review software.

## Advanced support for treating cardiac patients

The LIFEPAK 15 continuously monitors all 12 leads in the background and alerts you to changes using the ST-Segment trend monitoring feature, after acquiring the initial 12-lead. Additionally, STJ values are included on the 12-lead printout to help you identify changes. The LIFEPAK 15 also works seamlessly with the web-based LIFENET System 5.0, so you can automatically share critical patient data with multiple patient care teams.

## Full energy up to 360 joules, for every patient who needs it

The LIFEPAK 15 monitor/defibrillator features 360J biphasic technology, which gives you the option of escalating your energy dose up to 360J for difficult-to-defibrillate patients. Why is this necessary? Recent studies have shown that refrillation is common among VF cardiac arrest patients and that defibrillation of recurring episodes of VF is increasingly difficult. A randomized controlled clinical trial shows the rate of VF termination was higher with an escalating higher energy regimen of 200J and over.<sup>1</sup>

## Proven CPR guidance and post event review

The CPR Metronome in the LIFEPAK 15 monitor uses audible prompts to guide you without distracting vocal critique. A metronome has been a feature that has been demonstrated to help professionals perform compressions and ventilations within the recommended range of the 2015 AHA Guidelines. Post-event review of CPR data and delivering feedback to the team has been shown to be effective in improving CPR quality in both hospital and out-of-hospital.<sup>2,3,4</sup> And by transmitting code data directly to CODE-STAT Data Review software, EMS personnel can review CPR statistics and provide training and feedback where it is most needed.



**Post-event review of CPR data and delivering feedback to the team has been shown to be effective in improving CPR quality in both hospital and out-of-hospital.<sup>2,3,4</sup>**

# The standard in operational effectiveness

Flexible, connected and easy to use, the LIFEPAK 15 monitor/defibrillator was designed based on the feedback and needs specific to working in the field.

## **Dual-mode LCD screen with SunVue™ display**

Switch from full-color to high-contrast SunVue mode with a single touch for the best full-glare view in the industry. A large screen (8.4 inches diagonally) and full-color display provide maximum viewability from all angles.

## **Flexible power options**

Choose between external worldwide AC or DC power, or use the latest Lithium-ion dual battery technology for up to six hours of power. The LIFEPAK 15 monitor's two-battery system requires no maintenance or conditioning, and allows you to charge batteries in the device. In addition, you can track the status and service life of your batteries using LIFENET® Asset, part of the LIFENET System data network.

## **Data connectivity**

The LIFEPAK 15 collects code summaries and equipment status data along with critical clinical information as you treat patients. Using LIFENET Connect, part of the LIFENET System data network, the code summaries can be sent directly to your quality improvement team for review with CODE-STAT Data Review Software. Your equipment manager can also view equipment status on the LIFENET System 5.0 using LIFENET Asset and alert you to any potential issues.

## **Upgradable platform**

The LIFEPAK 15 platform is flexible enough to adapt to evolving protocols and new guidelines, and can be upgraded as you're ready to deliver new capabilities. With more processing power and speed, the LIFEPAK 15 is designed to grow as your needs change, helping you avoid costly premature replacements.

## **Attention to detail**

The LIFEPAK 15 monitor is designed based on field feedback to make it a more effective tool. The LIFEPAK 15 has a larger handle for easier handoffs, an easy to clean keypad, and a common interface to the LIFEPAK 12 defibrillator/monitor that helps reduce training.

**Code summaries can be sent directly to your quality improvement team for review with CODE-STAT Data Review Software.**



LIFEPAK 15 MONITOR/DEFIBRILLATOR

PHYSIO CONTROL



- ON
- ENERGY SELECT
- CHARGE
- PACER
- RATE
- CURRENT
- RISE

12-LEAD

TRANSMIT

PRINT

in the presence of flammable gases. For use only by qualified personnel.

# The standard in toughness

We believe LIFEPAK equipment should live up to the highest expectations of those working in the harshest settings. The LIFEPAK 15 is LIFEPAK TOUGH™, with improved ruggedness and durability you can rely on.

## Works when dropped, kicked, soaked or dirty

The LIFEPAK 15 monitor/defibrillator passes 30-inch drop tests, which is equal to falling off a cot or dropping it in transit. And with an IP44 rating, it doesn't matter how wet or dirty it gets, so you can keep working in steady wind, rain and other harsh environments.

## Toughened inside and out

We heard from emergency response teams that they wanted a tougher device—so we added a shock-absorbing handle, a double-layer screen that can take a beating from doorknobs and cot handles, and redesigned cable connections for confident monitoring and therapy delivery.

## Unmatched field service

The unit's self-checking feature alerts our service team if the device needs attention. Our on site maintenance and repair, access to original manufacturer parts, and highly trained, experienced service representatives give you the peace of mind that your LIFEPAK 15 monitor will be ready when you need it.\*



Data connectivity



LIFEPAK TOUGH™



Dual-mode LCD screen with SunVue display

\*A variety of customized service options are available.



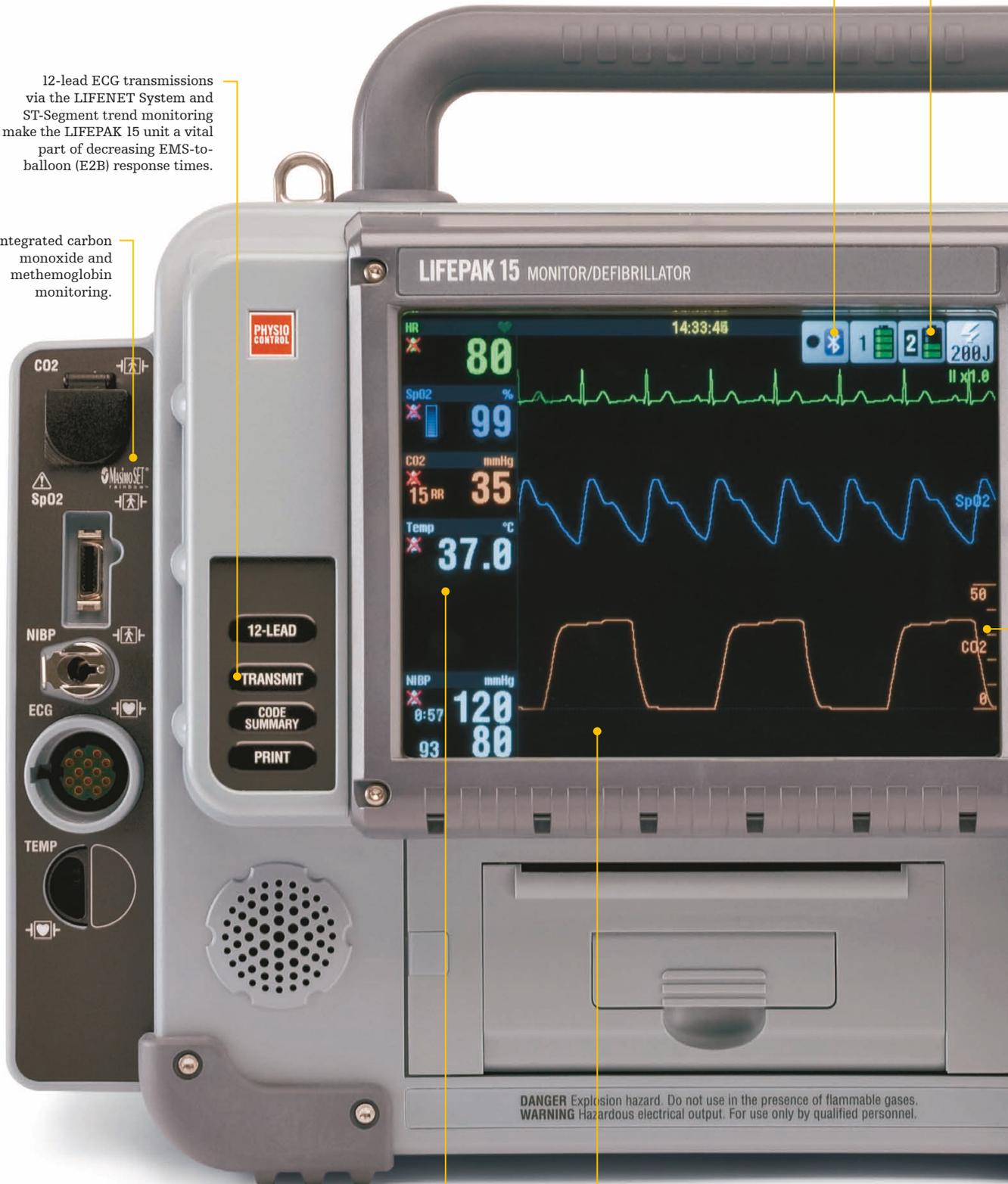
# LIFEPAK 15 monitor/defibrillator

The latest lithium-ion battery technology and dual battery system allows for nearly six hour run time, automatic switching between external power and batteries and an approximate two-year replacement cycle.

Easy one-touch Bluetooth® data transmission.

12-lead ECG transmissions via the LIFENET System and ST-Segment trend monitoring make the LIFEPAK 15 unit a vital part of decreasing EMS-to-balloon (E2B) response times.

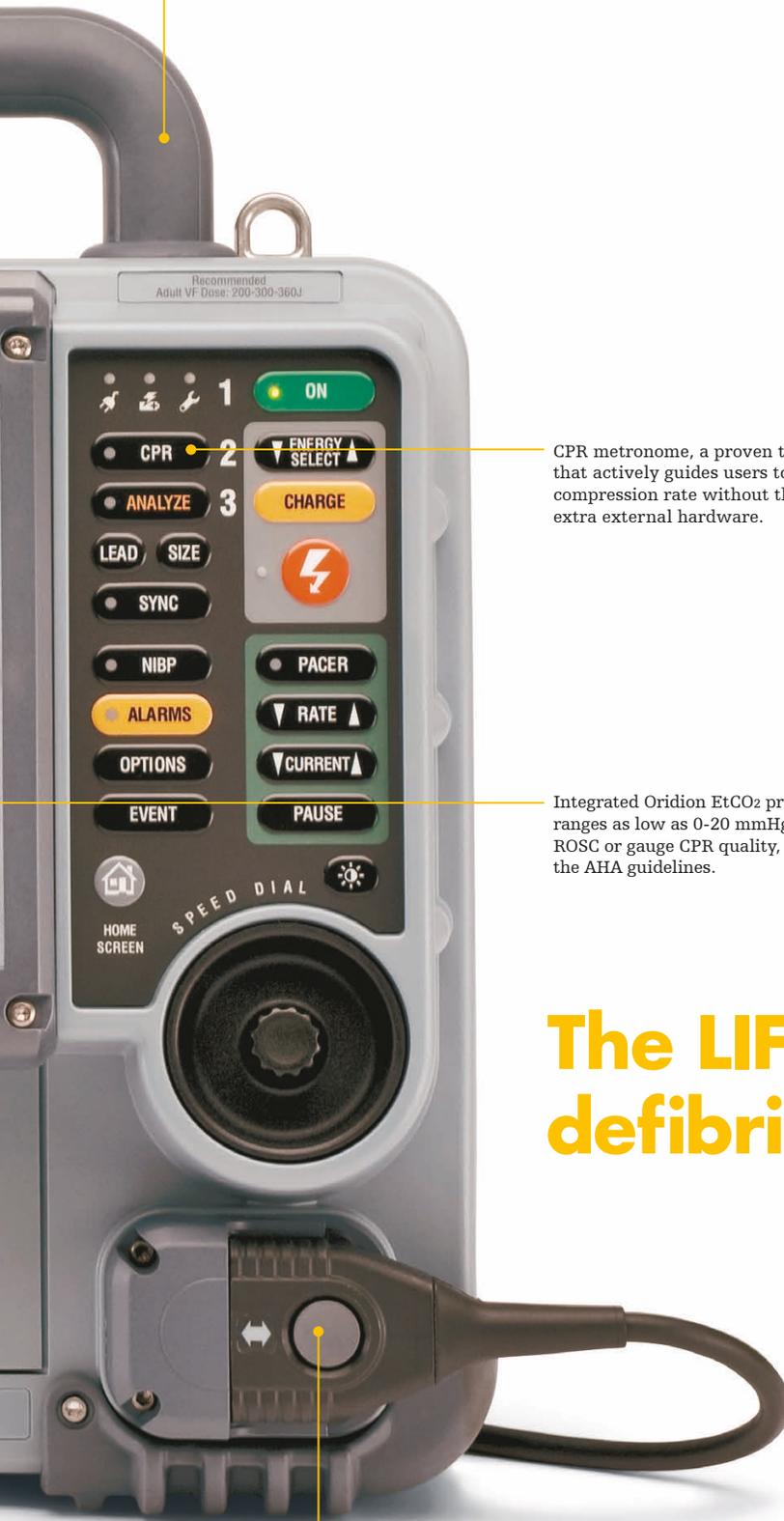
Integrated carbon monoxide and methemoglobin monitoring.



On-screen temperature display in either Celsius or Fahrenheit.

Large screen for better visibility and easy monitoring and one touch to switch from LCD color view to SunVue™ mode for best viewing in sunlight.

Ergonomically designed handle has built-in shock absorbers for cushion and fits two gloved hands for easy pass off.



CPR metronome, a proven technology that actively guides users to a consistent compression rate without the need for extra external hardware.

Integrated Oridion EtCO<sub>2</sub> provides waveform ranges as low as 0-20 mmHg to help identify ROSC or gauge CPR quality, consistent with the AHA guidelines.

## The LIFEPAK 15 monitor/defibrillator at a glance

Redesigned cable connector for confidence in secure therapy delivery.



For six decades, Physio-Control has been developing technologies and designing devices that are legendary among first response professionals, clinical care providers, and the community.





## A legacy of trust

Since we were founded in 1955, Physio-Control has been giving medical professionals around the world legendary quality and constant innovation. Our LIFEPAK devices have been carried to the top of Mount Everest. They've been launched into orbit on the International Space Station. And you'll find more than half a million units in use today on fire rescue rigs, ambulances, and hospital crash carts worldwide.

We are inspired and informed by the rescuers who choose our products to save lives. The knowledge gained from working with some of the world's largest EMS organizations helps us constantly improve clinical standards and durability.

Today, we continue our legacy of innovation with leading technologies that improve patient care. Our 360J biphasic technology gives patients the best chance at survival. Our secure, web-based flow of ECG data helps improve STEMI patient outcomes. And our carbon monoxide monitoring helps catch the number one cause of poisoning deaths.

From the streets to the emergency room to the administrative office, we offer a powerful suite of solutions that range from code response to quality control analysis. And even as we bring ground-breaking products to the market, some things don't change. As always, when you choose our products, you don't just get a device. You also get the most comprehensive warranty in the business, industry-leading technical service, and a partner with six decades of experience in emergency care.

**For more information about the LIFEPAK 15 monitor/defibrillator—and how it can help you do what you do best—please contact your local Physio-Control representative or visit [www.physio-control.com](http://www.physio-control.com).**

## Specifications

### General

The LIFEPAK 15 monitor/defibrillator has six main operating modes:

**AED mode:** for automated ECG analysis and a prompted treatment protocol for patients in cardiac arrest.

**Manual mode:** for performing manual defibrillation, synchronized cardioversion, noninvasive pacing, and ECG and vital sign monitoring.

**Archive mode:** for accessing stored patient information.

**Setup mode:** for changing default settings of the operating functions.

**Service mode:** for authorized personnel to perform diagnostic tests and calibrations.

**Demo mode:** for simulated waveforms and trend graphs for demonstration purposes.

### Physical characteristics

#### Weight:

- Basic monitor/defibrillator with new roll paper and two batteries installed: 17.5 lb (7.9 kg)
- Fully featured monitor/defibrillator with new roll paper and two batteries installed: 18.5 lb (8.4 kg)

**Lithium-ion battery:** ≤1.3 lb (0.6 kg)

**Accessory bags and shoulder strap:** 3.9 lb (1.77 kg)

**Standard (hard) paddles:** 2.1 lb (0.95 kg)

**Height:** 12.5 in (31.7 cm)

**Width:** 15.8 in (40.1 cm)

**Depth:** 9.1 in (23.1 cm)

### Display

**Size (active viewing area):** 8.4 in (212 mm) diagonal; 6.7 in (171 mm) wide x 5.0 in (128 mm) high

**Resolution:** display type 640 dot x 480 dot color backlit LCD

**User selectable display mode:** full color or SunVue™ display high contrast

**Display:** a minimum of 5 seconds of ECG and alpha-numeric values, device instructions, or prompts

**Display:** up to three waveforms

**Waveform display sweep speed:** 25 mm/sec for ECG, SpO<sub>2</sub>, IP, and 12.5 mm/sec for CO<sub>2</sub>

### Data management

The device captures and stores patient data, events (including waveforms and annotations), and continuous waveform and patient impedance records in internal memory.

The user can select and print reports, and transfer the stored information via supported communication methods.

#### Report types:

- Three format types of CODE SUMMARY™ critical event record: short, medium, and long
- 12-lead ECG with STEMI statements
- Continuous Waveform (transfer only)
- Trend Summary
- Vital Sign Summary
- Snapshot

**Memory capacity:** Total capacity is 360 minutes of continuous ECG, 90 minutes of continuous data from all channels, or 400 single waveform events. Maximum memory capacity for a single patient includes up to 200 single waveform reports and 90 minutes of continuous ECG.

### Communications

The device is capable of transferring data records by wired or wireless connection. This device complies with Part 15 of the FCC rules, and its operation is subject to the following two conditions: (1) this device may not cause harmful interference, and (2) this device must accept any interference received, including interference that may cause undesired operation.

- Serial Port RS232 communication + 12V available
- Limited to devices drawing maximum 0.5 A current
- Bluetooth® technology provides short-range wireless communication with other Bluetooth-enabled devices

### Monitor

#### ECG

**ECG is monitored via several cable arrangements:**

A 3-wire cable is used for 3-lead ECG monitoring.

A 5-wire cable is used for 7-lead ECG monitoring.

A 10-wire cable is used for 12-lead ECG acquisition.

When the chest electrodes are removed, the 10-wire cable functions as a 4-wire cable.

Standard paddles or QUIK-COMBO pacing/defibrillation/ECG electrodes are used for paddles lead monitoring.

#### Frequency response:

- Monitor: 0.5 to 40 Hz or 1 to 30 Hz
- Paddles: 2.5 to 30 Hz
- 12-lead ECG diagnostic: 0.05 to 150 Hz

#### Lead selection:

- Leads I, II, III, (3-wire ECG cable)
- Leads I, II, III, AVR, AVL, and AVF acquired simultaneously (4-wire ECG cable)
- Leads I, II, III, AVR, AVL, AVF, and C lead acquired simultaneously (5-wire ECG cable)
- Leads I, II, III, AVR, AVL, AVF, V1, V2, V3, V4, V5, and V6 acquired simultaneously (10-wire ECG cable)

**ECG size:** 4, 3, 2.5, 2, 1.5, 1, 0.5, 0.25 cm/mV (fixed at 1 cm/mV for 12-lead)

#### Heart rate display:

- 20–300 bpm digital display
- Accuracy: ±4% or ±3 bpm, whichever is greater
- QRS Detection Range Duration: 40 to 120 msec
- Amplitude: 0.5 to 5.0 m

**Common mode rejection (CMRR):** ECG Leads: 90 dB at 50/60 Hz

#### SpO<sub>2</sub>/SpCO/SpMet

##### Sensors:

- MASIMO® sensors including RAINBOW® sensors
- NELLCOR® sensors when used with the MASIMO RED™ MNC adapter

#### SpO<sub>2</sub>

**Displayed saturation range:** “<50” for levels below 50%; 50 to 100%

**Saturation accuracy:** 70–100% (0–69% unspecified)

#### Adults/pediatrics:

±2 digits (during no motion conditions)

±3 digits (during motion conditions)

Dynamic signal strength bar graph

Pulse tone as SpO<sub>2</sub> pulsations are detected

**SpO<sub>2</sub> update averaging rate user selectable:**

4, 8, 12 or 16 seconds

**SpO<sub>2</sub> sensitivity user selectable:** Normal, High

**SpO<sub>2</sub> measurement:** Functional SpO<sub>2</sub> values are displayed and stored

**Pulse rate range:** 25 to 240 bpm

**Pulse rate accuracy (adults/pediatrics):**

±3 digits (during no motion conditions)

±5 digits (during motion conditions)

Optional SpO<sub>2</sub> waveform display with autogain control

#### SpCO®

**SpCO concentration display range:** 0 to 40%

**SpCO accuracy:** ±3 digits

#### SpME™

**SpMet saturation range:** 0 to 15.0%

**SpMet display resolution:** 0.1% up to 10%

**SpMet accuracy:** ±1 digit

#### NIBP

**Blood pressure systolic pressure range:** 30 to 255 mmHg

**Diastolic pressure range:** 15 to 220 mmHg

**Mean arterial pressure range:** 20 to 235 mmHg

**Units:** mmHg

**Blood pressure accuracy:** ±5 mmHg

**Blood pressure measurement time:** 20 seconds, typical (excluding cuff inflation time)

**Pulse rate range:** 30 to 240 pulses per minute

**Pulse rate accuracy:** ±2 pulses per minute or ±2%, whichever is greater

**Operation features initial cuff pressure:** User selectable, 80 to 180 mmHg

**Automatic measurement time interval:** User selectable, from 2 min to 60 min

**Automatic cuff deflation excessive pressure:** If cuff pressure exceeds 290 mmHg

**Excessive time:** If measurement time exceeds 120 seconds

#### CO<sub>2</sub>

**CO<sub>2</sub> range:** 0 to 99 mmHg (0 to 13.2 kPa)

**Units:** mmHg, %, or kPa

**Respiration rate accuracy:**

- 0 to 70 bpm: ±1 bpm
- 71 to 99 bpm: ±2 bpm

**Respiration rate range:** 0 to 99 breaths/minute

**Rise time:** 190 msec

**Response time:** 3.3 seconds (includes delay time and rise time)

**Initialization time:** 30 seconds (typical), 10–180 seconds

**Ambient pressure:** automatically compensated internally

**Optional display:** CO<sub>2</sub> pressure waveform

- Scale factors: Autoscale, 0–20 mmHg (0–4 Vol%), 0–50 mmHg (0–7 Vol%), 0–100 mmHg (0–14 Vol%)

#### Invasive pressure

**Transducer type:** Strain-gauge resistive bridge  
Transducer Sensitivity: 5µV/V/mmHg

**Excitation voltage:** 5 Vdc

**Connector:** Electro Shield: CXS 3102A 14S-6S

**Bandwidth:** Digital filtered, DC to 30 Hz (< -3db)

**Zero drift:** 1 mmHg/hr without transducer drift

**Zero adjustment:** ±150 mmHg including transducer offset

**Numeric accuracy:** ±1 mmHg or 2% of reading, whichever is greater, plus transducer error

**Pressure range:** -30 to 300 mmHg, in six user selectable ranges

#### Invasive pressure display

**Display:** IP waveform and numerics

**Units:** mmHg

**Labels:** P1 or P2, ART, PA, CVP, ICP, LAP (user selectable)

#### Temperature

**Range:** 76.6° to 113.4°F (24.8° to 45.2°C)

**Resolution:** 0.1°C

**Accuracy:** ±0.2°C including sensor

**Reusable temperature cable:** 5 foot or 10 foot

**Disposable sensor types:** Surface–Skin; Esophageal/Rectal

#### Trend

**Time scale:** Auto, 30 minutes, 1, 2, 4, or 8 hours

**Duration:** Up to 8 hours

**ST segment:** After initial 12-lead ECG analysis, automatically selects and trends ECG lead with the greatest ST displacement

**Display choice of:** HR, PR (SpO<sub>2</sub>), PR (NIBP), SpO<sub>2</sub> (%), SpCO (%), SpMet (%), CO<sub>2</sub> (EtCO<sub>2</sub>/FiCO<sub>2</sub>), RR (CO<sub>2</sub>), NIBP, IP1, IP2, ST

### Alarms

**Quick set:** Activates alarms for all active vital signs

**VF/VT alarm:** Activates continuous (CPSS) monitoring in Manual mode

**No breath alarm:** Occurs when 30 seconds has elapsed since last detected respiration

**Heart rate alarm limit range:** Upper, 100–250 bpm; lower, 30–150 bpm

### Interpretive algorithm

**12-Lead interpretive algorithm:** University of Glasgow 12-Lead ECG Analysis Program, includes AMI and STEMI statements

### Printer

Prints continuous strip of the displayed patient information and reports

**Paper size:** 3.9 in (100 mm)

**Print speed:** 25 mm/sec or 12.5 mm/sec

- Optional: 50 mm/sec time base for 12-lead ECG reports

**Delay:** 8 seconds

**Autoprint:** Waveform events print automatically

**Frequency response:**

- Diagnostic: 0.05 to 150 Hz or 0.05 to 40 Hz
- Monitor: 0.67 to 40 Hz or 1 to 30 Hz

## Defibrillator

**Biphasic waveform:** Biphasic Truncated Exponential

**The following specifications apply from 25 to 200 ohms, unless otherwise specified:**

**Energy accuracy:**  $\pm 1$  joule or 10% of setting, whichever is greater, into 50 ohms,  $\pm 2$  joules or 15% of setting, whichever is greater, into 25-175 ohms.

**Voltage compensation:** Active when disposable therapy electrodes are attached. Energy output within  $\pm 5\%$  or  $\pm 1$  joule, whichever is greater, of 50 ohms value, limited to the available energy which results in the delivery of 360 joules into 50 ohms.

**Paddle options:** QUIK-COMBO<sup>®</sup> pacing/defibrillation/ECG electrodes (standard). Cable Length 8 foot long (2.4 m) QUIK-COMBO cable (not including electrode assembly).

Standard paddles (optional)

### Manual mode

**Energy select:** 2, 3, 4, 5, 6, 7, 8, 9, 10, 15, 20, 30, 50, 70, 100, 125, 150, 175, 200, 225, 250, 275, 300, 325, and 360 joules

**Charge time:** Charge time to 360 joules in less than 10 seconds, typical

**Synchronous cardioversion:** Energy transfer begins within 60 msec of the QRS peak

**Paddles leads off sensing:** When using QUIK-COMBO electrodes, the device indicates Paddles Leads Off if the resistive part of the patient impedance is greater than  $300 \pm 15\%$  ohms, or if the magnitude of the patient impedance is greater than  $440 \pm 15\%$  ohms.

### AED Mode

**Shock Advisory System™ (SAS):** an ECG analysis system that advises the operator if the algorithm detects a shockable or non-shockable ECG rhythm. SAS acquires ECG via therapy electrodes only.

**Shock ready time:** Using a fully charged battery at normal room temperature, the device is ready to shock within 20 seconds if the initial rhythm finding is "SHOCK ADVISED"

**Biphasic output:** Energy Shock levels ranging from 150–360 joules with same or greater energy level for each successive shock

**cprMAX™ Technology:** In AED mode, cprMAX™ technology provides a method of maximizing the CPR time that a patient receives, with the overall goal of improving the rate of survival of patients treated with AEDs.

### Setup options:

- Auto Analyze: Allows for auto analysis. Options are OFF, AFTER 1ST SHOCK
- Initial CPR: Allows the user to be prompted for CPR for a period of time prior to other activity. Options are OFF, ANALYZE FIRST, CPR FIRST
- Initial CPR Time: Time interval for Initial CPR. Options are 15, 30, 45, 60, 90, 120, and 180 seconds.
- Pre-Shock CPR: Allows the user to be prompted for CPR while the device is charging. Options are OFF, 15, 30 seconds.
- Pulse Check: Allows the user to be prompted for a pulse check at various times. Options are ALWAYS, AFTER EVERY SECOND NSA, AFTER EVERY NSA, NEVER
- Stacked Shocks: Allows for CPR after 3 consecutive shocks or after a single shock. Options are OFF, ON
- CPR Time: 1 or 2 User selectable times for CPR. Options are 15, 30, 45, 60, 90, 120, 180 seconds and 30 minutes.

## Pacer

**Pacing mode:** Demand or non-demand rate and current defaults

**Pacing rate:** 40 to 170 PPM

**Rate accuracy:**  $\pm 1.5\%$  over entire range

**Output waveform:** Monophasic, truncated exponential current pulse (20  $\pm$  1 ms)

**Output current:** 0 to 200 mA

**Pause:** Pacing pulse frequency reduced by a factor of 4 when activated

**Refractory period:** 180 to 280 msec (function of rate)

## Environmental

**Unit meets functional requirements during exposure to the following environments unless otherwise stated.**

**Operating temperature:** 32° to 113°F (0° to 45°C); -4°F (-20°C) for 1 hour after storage at room temperature; 140°F (60°C) for 1 hour after storage at room temperature

**Storage temperature:** -4° to 149°F (-20° to 65°C) except therapy electrodes and batteries

**Relative humidity, operating:** 5 to 95%, non-condensing. NIBP: 15 to 95%, non-condensing

**Relative humidity, storage:** 10 to 95%, non-condensing

**Atmospheric pressure, operating:** -1,253 to 15,000 ft (-382 to 4,572 m). NIBP: -500 to 10,000 ft (-152 to 3,048 m)

**Water resistance, operating:** IP44 (dust and splash resistance) per IEC 529 and EN 1789 (without accessories except for 12-lead ECG cable, hard paddles, and battery pack)

**Vibration:** MIL-STD-810E Method 514.4, Propeller Aircraft - category 4 (figure 514.4-7 spectrum a), Helicopter - category 6 (3.75 Grms), Ground Mobile - category 8 (3.14 Grms), EN 1789: Sinusoidal Sweep, 1 octave/min, 10-150 Hz,  $\pm 0.15$  mm/2 g

**Shock (drop):** 5 drops on each side from 18 inches onto a steel surface EN 1789: 30-inch drop onto each of 6 surfaces

**Shock (functional):** Meets IEC 60068-2-27 and MIL-STD-810E shock requirements 3 shocks per face at 40 g, 6 ms half-sine pulses

**Bump:** 1000 bumps at 15 g with pulse duration of 6 msec

**Impact, non-operating:** EN 60601-1 0.5 + 0.05 joule impact UL 60601-1 6.78 Nm impact with 2-inch diameter steel ball. Meets IEC62262 protection level IK 04.

**EMC:** EN 60601-1-2:2006 Medical Equipment -General Requirements for Safety - Collateral **Standard:** Electromagnetic Compatibility - Requirements and Tests EN 60601-2-4:2003: (Clause 36) Particular Requirements for the Safety of Cardiac Defibrillators and Cardiac Defibrillator-Monitors

**Cleaning:** Cleaning 20 times with the following: Quaternary ammonium, isopropyl alcohol, hydrogen peroxide

**Chemical resistance:** 60 hour exposure to specified chemicals: Betadine (10% Povidone-Iodine solution), Coffee, Cola, Dextrose (5% Glucose solution), Electrode Gel/Paste (98% water, 2% Carbopol 940), HCL (0.5% solution, pH=1), Isopropyl Alcohol, NaCl solution (0.9% solution), Cosmetic discoloration of the paddle well shorting bar shall be allowed following exposure to HCL (0.5% solution).

## Power

**Power adapters:** AC or DC

Power Adapters provide operation and battery charging from external AC or DC power

- Full functionality with or without batteries when connected to external AC/DC
- Typical battery charge time while installed in LIFEPACK 15 device is 190 minutes
- Indicators: external power indicator, battery charging indicator

**Dual battery:** Capability with automatic switching

**Low battery indication and message:** Low battery fuel gauge indication and low battery message in status area for each battery

**Replace battery indication and message:**

Replace battery fuel gauge indication, audio tones and replace battery message in the status area for each battery. When replace battery is indicated, device auto-switches to second battery. When both batteries reach replace battery condition, a voice prompt instructs user to replace battery.

## Battery capacity

For two, new fully-charged batteries, 68°F (20°C)

Operating mode	Monitoring (minutes)	Pacing (minutes)	Defibrillation (360J discharges)	
			Typical	Minimum
Total capacity to shutdown	Typical	360	340	420
	Minimum	340	320	400
Capacity after low battery	Typical	21	20	30
	Minimum	12	10	6

## Battery

**Battery specifications**

**Battery type:** Lithium-ion

**Weight:**  $\leq 1.3$  lb (0.6 kg)

**Charge time (with fully depleted battery):** 4 hours and 15 minutes (typical)

**Battery indicators:** Each battery has a fuel gauge that indicates its approximate charge. A fuel gauge that shows two or fewer LEDs after a charge cycle indicates that the battery should be replaced.

**Charging temperature range:** 41° to 113°F (5° to 45°C)

**Operating temperature range:** 32° to 113°F (0° to 45°C)

**Short term (<1 week) storage temperature range:** -4° to 140°F (-20° to 60°C)

**Long term (>1 week) storage temperature range:** 68° to 77°F (20° to 25°C)

**Operating and storage humidity range:** 5 to 95% relative humidity, non-condensing

## References

1. Stiell I, Walker R, Nesbitt L, et al. Biphasic Trial: A randomized comparison of fixed lower versus escalating higher energy levels for defibrillation in out-of-hospital cardiac arrest. *Circulation*. 2007;115:1511-1517.
2. Edelson D, Litzinger B, Arora V, et al. Improving in-hospital cardiac arrest process and outcomes with performance debriefing. *Arch Intern Med*. 2008;168:1063-1069.
3. Olasveengen T, Wik L, Kramer-Johansen J, et al. Is CPR quality improving? A retrospective study of out-of-hospital cardiac arrest. *Resuscitation*. 2007;75:260-266.
4. Fletcher D, Galloway R, Chamberlain D, et al. Basics in advanced life support: A role for download audit and metronome. *Resuscitation*. 2008;78:127-134.

**All claims valid as of August 2018.**

**Physio-Control is now part of Stryker.**

**For further information, please contact Physio-Control at 800.442.1142 (U.S.), 800.668.8323 (Canada) or visit our website at [www.physio-control.com](http://www.physio-control.com)**

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GDR 3301019\_H

# LIFEPAK<sup>®</sup> 15

monitor/defibrillator

**Genuine** accessories

**LIFEPAK 15** monitor/defibrillator

# Genuine accessories from **Stryker**

**Thank you for choosing Stryker as your partner  
in helping save lives and improve patient care.**

You already know our reputation for quality and reliability in LIFEPAK defibrillators and AEDs. When it comes to LIFEPAK accessories, we know you won't accept anything less. Inside this catalog you'll find accessories designed to meet your needs and reliability standards. All the accessories and disposables in this catalog are designed to work with the LIFEPAK 15 monitor/defibrillator. If you have any questions about accessories or disposables, please contact your Stryker representative.



# Power options



**REDI-CHARGE® Base**  
AC power cord and adapter tray not included.  
11141-000115

**REDI-CHARGE LIFEPAK 15 Adapter Tray**  
11140-000052

**AC Power Cords**  
11140-000015



**Mobile Battery Charger**  
Includes AC and DC power cords, mounting bracket and operating instructions.  
11577-000011



**Lithium-ion Battery 5.7 Ah**  
5.7 amp hour, 11.1 volt, rechargeable, with fuel gauge.  
21330-001176



**AC Power Adapter**  
Includes Right Angle Cable (AC power cord not included)  
11140-000098

**DC Power Adapter**  
Includes DC cable and Right Angle Cable  
11140-000074

**AC Power Cord**  
11140-000015

**Power Attachment Kit**  
11577-000019



**Extension Cable**  
For AC/DC Power Adapter.  
11140-000080



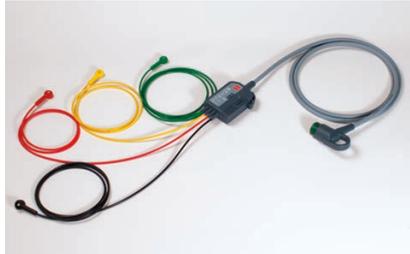
**Replacement Right Angle Power Cable**  
For AC/DC Power Adapter.  
11140-000081



**Replacement DC Input Cable**  
For DC Power Adapter.  
11140-000084

# ECG monitoring Accessories

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**12-Lead ECG Cable Trunk Cable with 4-Wire Limb Leads**

11111-000018 (5ft)  
11111-000020 (8ft)



**12-Lead ECG Cable 6-Wire Precordial Attachment**

11111-000022



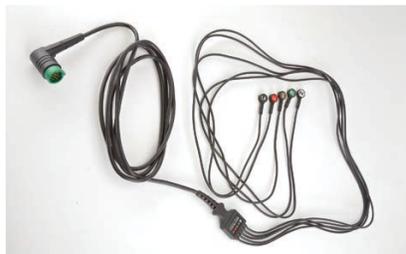
**4-wire Cable Comb**  
21300-008054 (10/pack)

**6-wire Cable Comb**  
21330-008055 (10/pack)



**3-Wire ECG Cable**

11110-000029



**5-Wire ECG Cable**

Right-angle connector, 4-wire limb plus one chest lead, labeled "V1" on the LIFEPAK 15 monitor reports.  
11110-000066



**Box of Strip Chart Recorder Paper**

100mm x 22m  
11240-00003 2 (2 rolls per box)



**LIFE•PATCH® ECG Electrodes**

Adult, pregelled  
11100-000001 (3/pack)



**LIFE•PATCH® ECG Electrodes**

Adult, pregelled  
11100-000002 (4/pack)

# Therapy delivery accessories

## Hard paddles and electrode gel



**Standard Hard Paddles**  
11130-000061 (1 pair)



**Pediatric Paddle, External**  
(Two required); slips onto standard adult hard paddle.  
11133-000007 (1 adapter)



**SIGNAGEL® Electrode Gel**  
For use with hard paddles. Highly conductive, multipurpose electrolyte meets all the standards of the ideal saline electrode gel. Recommended for ECG, defibrillation, biofeedback and EMG.  
21300-005847 (8.5 oz)



**Internal Paddles (Requires Internal Paddle Handles and Internal Paddles Adapter Cable)**

1 in. size 11131-000010 (1 pair, 6.25 in. shaft)	2.5 in. size 11131-000013 (1 pair, 5.5 in. shaft) 11131-000019 (1 pair, 8.5 in. shaft)
1.5 in. size 11131-000011 (1 pair, 6 in. shaft) 11131-000021 (1 pair, 9 in. shaft) 11131-000024 (1 pair, 14 in. shaft)	3.5 in. size 11131-000014 (1 pair, 5 in. shaft) 11131-000023 (1 pair, 8 in. shaft)
2 in. size 11131-000012 (1 pair, 5.75 in. shaft) 11131-000022 (1 pair, 8.75 in. shaft)	



**Internal Paddle Handles with Discharge Control**  
(For use with the Internal Paddles Adapter Cable)  
11131-000001 (1 pair)



**Internal Paddles Adapter Cable**  
(For use with Internal Paddle Handles)  
11998-000326

# Therapy delivery accessories

## **EDGE System™ Electrodes for pacing/defibrillation/ECG with QUIK-COMBO® Connector**

18-month minimum shelf life remaining at time of shipment from Physio-Control except where noted.



### **EDGE System Electrodes with QUIK-COMBO Connector**

24 in. leadwire length  
11996-000091



### **EDGE System RTS (Radiotransparent) Electrodes with QUIK-COMBO Connector**

24 in. leadwire length  
11996-000090



### **EDGE System Electrodes with QUIK-COMBO Connector and REDI-PAK® Preconnect System**

42 in. leadwire length  
11996-000017



### **Pediatric EDGE System RTS Electrodes with QUIK-COMBO Connector**

For use only with manual monitor/defibrillators; 12 month minimum shelf life at time of shipment 24 in. leadwire length.  
11996-000093



### **QUIK-COMBO Therapy Cable**

With convenient TRUE-LOCK® Cable Connector. Length is approximately 8 ft. For use with LIFEPAK 15 monitor/defibrillator.  
11113-000004 (8ft)

# NIBP monitoring accessories

## NIBP hoses



### NIBP Tubing, Straight

21300-008159 (6ft)  
21300-008147 (9ft)  
21300-008146 (12ft)



### NIBP Tubing, Coiled

21300-008148 (2-9ft)

## NIBP cuffs



### Reusable Cuff

X-Large Adult 35 - 44 cm 11160-000019	Pediatric 13 - 20 cm 11160-000013
Large Adult 32 - 42 cm 11160-000017	Infant 8 - 14 cm 11160-000011
Adult 2 26 - 35 cm 11160-000015	



### Single Patient Use Cuff

X-Large Adult 35 - 44 cm 11160-000020	Pediatric 13 - 20 cm 11160-000014
Large Adult 32 - 42 cm 11160-000018	Infant 8 - 14 cm 11160-000012
Adult 26 - 35 cm 11160-000016	

# Pulse oximetry monitoring accessories

## Masimo SET® RC patient cables



**RC Patient Cable**  
For use with M-LNCS and  
Rainbow Patient Sensors  
11171-000037 (4ft)  
11171-000038 (12ft)



**RC EMS Patient Cable**  
11171-000082 (4 ft)

## Masimo SET RC patient cable compatible SpO<sub>2</sub> sensors



**M-LNCS Reusable Sensor**  
11171-000046 (Ad)  
11171-000047 (Ped)



**M-LNCS Adhesive Sensors  
(20/box)**  
11171-000039 (Ad)  
11171-000040 (Ped)



**M-LNCS Adhesive Sensors  
(20/box)**  
11171-000043 (Neo/Pt)  
11171-000042 (Neo/Ad)  
11171-000041 (Inf)

## Masimo SET RC patient cable compatible Rainbow® SpO<sub>2</sub>, SpCO, SpMet sensors



**Rainbow Reusable Sensor**  
11171-000049 (Ad)  
11171-000050 (Ped)



**Rainbow Adhesive Sensor  
(10/box)**  
11996-000342 (Inf)  
11996-000341 (Neo/Ad)



**Rainbow Adhesive Sensor  
(10/box)**  
11996-000339 (Ad)  
11996-000340 (Ped)

# Pulse oximetry monitoring accessories

## Masimo SET LNC patient cables



### Red LNC Patient Cable

For Use with LNCS Patient Sensors

11996-000323 (4ft)

11996-000324 (10ft)

11996-000325 (14ft)

## Masimo SET LNC patient cable compatible SpO<sub>2</sub> sensors



### LNCS® Reusable Sensor

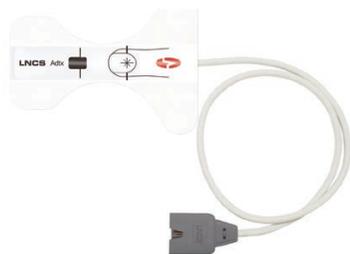
11171-000017 (Ad)

11171-000018 (Ped)



### LNCS Reusable Soft Sensor

11171-000052 (Ad)



### LNCS Adhesive Sensor (20/box)

11171-000019 (Ad)

11171-000020 (Ped)



### LNCS Adhesive Sensor (20/box)

11171-000029 (Neo/Pt)

11171-000028 (Neo/Ad)

11171-000031 (Inf)

# Pulse oximetry monitoring accessories

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## Direct connect SpO<sub>2</sub> only patient sensors



**Adult Reusable Direct Connect Sensor**

11996-000331 (3ft)  
11996-000332 (12ft)



**Pediatric Reusable Direct Connect Sensor**

11996-000333 (3ft)  
11996-000334 (12ft)



**Adult Reusable Soft Direct Connect Sensor**

11171-000053 (8ft)

## Direct connect Rainbow SpO<sub>2</sub>, SpCO, SpMet patient sensors



**Adult Rainbow Direct Connect Reusable Sensor**

11996-000335 (3ft)  
11171-000032 (8ft)  
11996-000336 (12ft)



**Pediatric Rainbow Direct Connect Reusable Sensor**

11996-000337 (3ft)  
11171-000033 (8ft)  
11996-000338 (12ft)

## Additional Masimo accessories



**Reusable Ambient Light Shield**

11171-000054 (5/bag)



**Disposable Ambient Light Shield**

11171-000055 (10/bag)

# Pulse oximetry monitoring accessories

## Masimo to Nellcor™ adapter



### Red MNC Cable

Connects LIFEPAK 15 to  
Nellcor patient sensor  
**11996-000365** (4ft)  
**11996-000366** (10ft)

## Masimo to Nellcor adapter compatible SpO<sub>2</sub> sensors



### Nellcor Reusable SpO<sub>2</sub> Sensor, Adult, DS100A

**11996-000060** (Adult - Ref# DS100A)



### Nellcor Reusable Multisite SpO<sub>2</sub> Sensor, D-YS

**11996-000106** (≥ 1 kg - Ref# D-YS)



### Nellcor Reusable two-piece SpO<sub>2</sub> sensors, OXI-A/N, OXI-P/I

Includes 50 disposable adhesive sensors.  
**11996-000061** (Ad/Neo)  
**11996-000062** (Ped/Inf)

### Nellcor Single-Patient Use Adhesive Sensor Wraps (100/pk)

Not Available in Canada.  
**11996-000048** (Ad/Neo - Ref# ADH A/N)  
**11996-000049** (Ped/Inf - Ref# ADH P/I)

### Nellcor Single-Patient Use Foam Wrap

Not Available in Canada.  
**11996-000110** (Ad/Neo - Ref# FOAM A/N)  
**11996-000108** (Ped/Inf - Ref# FOAM P/I)

# Temperature monitoring

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## Temperature cables



### Temperature Adapter Cable

11140-000079 (10ft)

11140-000078 (5ft)

## Temperature sensors



### Esophageal-Rectal Temperature Sensor

11996-000360 (9FR, 20/box)



### Skin Temperature Sensor

11996-000359 (20/box)

# End-Tidal CO<sub>2</sub> (EtCO<sub>2</sub>) monitoring accessories

## Microstream® filterlines for intubated patients

Single patient use



### FilterLine® SET

Key Applications: OR, EMS, ED, Rapid Response Teams, Transport.

Adult/Pediatric

**11996-000081** (25/pk, 2 m)

**11996-000164** (25/pk, 4 m)



### FilterLine H SET

Key Applications: Critical care, Humidified Environments.

Adult/Pediatric

**11996-000080** (25/pk, 2 m)



### FilterLine H SET

Key Applications: Critical care, Humidified Environments.

Infant/Neonatal

**11996-000001** (25/pk, 2 m)

## Microstream non-intubated filterlines

Single patient use



### Smart CapnoLine® Plus

Key Applications: Procedural Sedation, Upper GI Procedures, MAC, RMS, BD, Rapid Response Teams.

Adult with O<sub>2</sub>

**11996-000163** (25/pk, 2 m)

**11996-000167** (100/pk, 2m)

**11996-000165** (25/pk, 4 m)

Adult without O<sub>2</sub>

**11996-000162** (25/pk, 2 m)

**11996-000166** (100/pk, 2 m)



### Smart CapnoLine

Key Applications: Procedural Sedation, SMS, SD, Rapid Response Teams.

Pediatric with O<sub>2</sub>

**11996-000128** (25/pk, 2 m)

Pediatric without O<sub>2</sub>

**11996-000120** (25/pk, 2 m)

## LIFEPAK 15 monitor/defibrillator

# Cases & mounting options

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### Standard Carrying Case

Includes right pouch and left pouch, for use with LIFEPAK 15 monitor/defibrillator.  
**11577-000002**

### Top Pouch

Storage for sensors and electrodes; insert in place of standard paddles.  
**11220-000028**

### Shoulder Strap

For use with LIFEPAK 15 monitor/defibrillator.  
**11577-000001**

### Back Pouch

Ideal for additional accessory storage. For use with LIFEPAK 15 monitor/defibrillator.  
**11260-000039**



### Bed Connector

For use in hospital only.  
**11996-000374**

## Communication accessories



### LIFEPAK Monitor to PC Cable

For connecting LIFEPAK 12 or LIFEPAK 15 monitor/defibrillator to PC.  
**11230-000020** (Serial)  
**11996-000369** (USB)



### Titan III Wireless Gateway

For transmitting data from LIFEPAK 15 to the LIFENET® System or CODE-STAT™ data review software. Requires existing wireless network.  
**21996-000109** (Wireless Gateway)  
**11996-000479** (Wireless/Cellular/Audio Gateway) - For use with Stryker Verizon Data Plan  
**11996-000484** (Wireless/Cellular/Audio Gateway) - For use with Stryker AT&T Data Plan  
**11996-000480** (Wireless/Cellular/Audio Gateway) - For use with customer data plan



### 4G Gateway

For transmitting data from LIFEPAK 15 to the LIFENET System or CODE-STAT data review software. Requires data plan.  
**11996-000476** (AT&T Gateway)  
**11996-000475** (AT&T Gateway - for use with Stryker Data Plan)  
**11996-000474** (Verizon Gateway)  
**11996-000471** (Verizon Gateway - for use with Stryker Data Plan)

### Stryker Data Plans

**99428-000305** Verizon Data Plan 1-Year  
**99428-000304** AT&T Data Plan 1-Year

# Testers & training materials



## 12-Lead Patient Simulator (QUIK-COMBO)

Connects directly to your LIFEPAK defibrillator for safe simulation of cardioversion and electrical capture. Generates fibrillation, tachycardias, and bradycardias, as well as ST segment and T wave abnormalities. For use with LIFEPAK devices with a 12-lead ECG feature.  
**11996-000311** (12-Lead)

## 3-Lead Patient Simulator (QUIK-COMBO)

Connects directly to your LIFEPAK defibrillator for safe, interactive training. Select from 17 ECG rhythms including: fibrillation, tachycardias and bradycardias.  
**11996-000310**



## Defibrillator Checker

Tests integrity of energy delivery through standard hard paddles. Neon light indicates energy has been delivered.  
**11998-000060**



## Test Load

Use to perform therapy cable performance checks. Connects to the QUIK-COMBO therapy cable on the defibrillator.  
**21330-001365** (English only)  
**21330-001367** (English, French for Canada)

## Training tools



## Operating Instructions: LIFEPAK 15 Monitor/Defibrillator

Also available as free online download at <https://www.strykeremergencycare.com/disclosure-and-safety-information/>  
**26500-002408**

**For further information, please contact Stryker at 800 442 1142 (U.S.),  
800 668 8323 (Canada) or visit our website at [strykeremergencycare.com](http://strykeremergencycare.com)**

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**Distributed by:**

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Canada  
Toll free 800 668 8323

# LIFEPAK<sup>®</sup> 1000

defibrillator



**Product Brochure**

**LIFEPAK 1000** defibrillator

## Simple. Flexible. Powerful.

Not every cardiac emergency is the same. Neither is every responder. Your world demands flexibility—and that's exactly what the LIFEPAK 1000 defibrillator from Stryker delivers.



### The right tool at the right time. Every time.

The rugged LIFEPAK 1000 defibrillator is an easy-to-use automated external defibrillator (AED) from the leader in defibrillation technology. But it's also a defibrillator powerful and adaptable enough for professional responders, featuring advanced capabilities that can help improve lifesaving outcomes and help speed the transition of cardiac patients to the next critical level of care.

### For every trained responder, the opportunity to make a difference.

The LIFEPAK 1000 combines the simplicity of an AED with clear guidance, including on-screen and audio prompts with the flexibility of manual mode operation when indicated. Flexible setup options allow on-screen graphics for the basic rescuer or ECG display and access to manual mode for the more advanced rescuer. This powerful AED combines basic guidance with advanced operational control, enabling responders to deliver fast, appropriate treatment.

With the LIFEPAK 1000, BLS-trained responders have the device they need, with powerful defibrillation—up to 360 joules—long battery life, and a rugged construction that can stand up to severe environments.

When an ALS-trained professional does step in—either as a first responder or in transition to advanced care—the touch of a button puts the 1000 into manual override, with greater control over when to analyze and shock. Its ECG capabilities provide critical information to guide your protocol and deliver timely treatment, and the 1000 also stores this vital data for use in post-event review.

# The right tool can make all the difference.

Rugged yet easy to use, the LIFEPAK 1000 defibrillator can make the lifesaving difference for victims of sudden cardiac arrest.

## Rugged, vehicle-friendly construction

- Rigorously drop-tested and includes protective case and bumpers for durability in the harshest environments.
- Designed to ride along in vehicle without damage from continuous vibrations and other movement.

## Powerful and easy to use

- Loud voice prompts and on-screen graphics provide clear guidance on applying electrodes and initiating a shock to help ensure user confidence.
- Escalating energy to 360 Joules, biphasic, for difficult-to-defibrillate patients.
- Provides flexible power options - choose between a rechargeable or non-rechargeable battery.

## Clinically advanced, with robust features

- Exclusive cprMAX™ Technology minimizes CPR interruptions by allowing responders to perform pre-shock CPR while the AED charges.
- Optional 3-lead ECG monitoring available when needed.
- Includes features such as a CPR countdown timer, ECG capability, a shock counter, and programmable settings – all on a large, easy-to-read LCD screen.

## Compatibility and connectivity

- Compatibility with other LIFEPAK defibrillators and monitors help speed the transition to the next level of care. Post-event patient and performance data can be easily viewed, analyzed and managed with CODE-STAT data review software – helping to target training needs.



# LIFEPAK 1000 defibrillator

## cprMAX Technology

The 1000 features our exclusive cprMAX technology, which gives you the flexibility to choose CPR settings that best accommodate your patient and CPR protocol requirements. The pre-shock CPR option allows adjustment of the CPR interval prior to the first shock, minimizing pre-shock pauses pre-shock pauses by allowing providers to continue compressions while the AED charges.

## LIFEPAK TOUGH™

Built for the harsh environments, the LIFEPAK 1000 is the toughest, most durable AED from Stryker. The device itself withstands rigorous drop-testing from any angle, and is enclosed in a highly protective case with bumpers. In addition, the 1000 has received an IP55 rating—for dust and water resistance.

## 360 Joules

Like every LIFEPAK defibrillator from Stryker, the 1000 can escalate energy up to 360J. Studies show that for difficult-to-defibrillate patients, repeating 200J shocks yields significantly lower VF termination rates.<sup>2,3</sup> And the 2010/2015 AHA Guidelines note that rescuers may consider using escalating energy up to 360J if initial shocks at a lower dose fail.<sup>4</sup>

## ALS Hand-off

The LIFEPAK 1000 is simple to use for trained responders, but it also provides an easy, highly compatible transition to ALS care teams. The shock counter on the 1000 gives next level care teams insight into treatment provided. It has an available 3-lead ECG. And its electrodes are the same ones used on LIFEPAK ALS monitors—the brand of choice for more EMS teams across the country.



## LIFEPAK 1000 defibrillator

### ProCare® Services

When lives are at stake, you need someone who takes a proactive approach to keeping your equipment up and running.

Imagine having someone dedicated to managing your equipment, who truly understands the intricacies of emergency care. We'll make sure your lifesaving devices and back-saving equipment are ready when you need them. With ProCare Service, you can count on trusted experts dedicated to caring for your equipment, so you can focus on what truly matters – saving lives.

#### ProCare plans include:

- Stryker original equipment manufacturer parts
- Labor and travel expenses
- Unlimited repairs to restore equipment to manufacturer specifications
- Responsive support from your field service representative
- Option to include preventive maintenance inspections
- Option to include battery service and replacement

**Contact your local Stryker representative today to learn more.**

### Flex Financial Program

Our financial programs provide a range of smart alternatives designed to fit your organization's needs. We offer flexibility beyond a cash purchase with payment structures that can be customized to meet budgetary needs and help to build long-term financial stability. Contact your Stryker representative for more information.



## LIFEPAK 1000 DEFIBRILLATOR

### BRIEF SUMMARY OF INDICATIONS AND IMPORTANT SAFETY INFORMATION

**INDICATIONS FOR USE: DEFIBRILLATION** is a recognized means of terminating certain potentially fatal arrhythmias, such as ventricular fibrillation and symptomatic ventricular tachycardia. LIFEPAK 1000 is to be used in AED mode only on patients who are in cardiopulmonary arrest. The patient must be unresponsive, not breathing normally, and showing no signs of circulation. LIFEPAK 1000 may be used with standard defibrillation pads only on adults and children who are 8 years old or more or who weigh more than 25 kg (55 lbs). LIFEPAK 1000 may be used on children who are less than 8 years old or weigh less than 25 kg (55 lbs) with Infant/Child Reduced Energy Defibrillation Electrodes. ECG MONITORING is for use on conscious and unconscious patients of all ages for the purpose of ECG rhythm recognition and heart rate monitoring.

**CONTRAINDICATIONS:** None

**OPERATOR CONSIDERATIONS:** LIFEPAK 1000 requires operator interaction to defibrillate patient. It is intended for use by personnel who are authorized by a physician or medical director and have, at a minimum, the following skills and training: CPR training, defibrillator training equivalent to that recommended by American Heart Association, and training in use of defibrillator. LIFEPAK 1000 is intended for use in hospital and out-of-hospital environments. Manual mode is intended for use by personnel trained in ECG recognition who want to use defibrillator to deliver a shock independent of AED mode. Operator has control over charging and delivery of shocks. ECG mode provides a nondiagnostic ECG display and is intended for use by personnel trained in ECG recognition to allow for rhythm and heart rate monitoring using standard ECG electrodes. When in ECG mode, the defibrillator's shock capability is disabled; however, LIFEPAK 1000 continues to analyze patient's ECG for potentially shockable rhythm.

**GENERAL/DEFIBRILLATION WARNINGS. Shock Hazards:** LIFEPAK 1000 delivers up to 360 joules of electrical energy. Unless properly used, this electrical energy may cause serious injury or death. Do not attempt to operate unless thoroughly familiar with operating instructions and function of all controls, indicators, connections, and accessories. • Clear everyone away from contact with patient, bed, and other conductive material before discharging defibrillator. • When discharging defibrillator, do not touch electrodes. • Do not immerse defibrillator in water or other fluids. Avoid spilling fluids on device or accessories. • Do not disassemble defibrillator or its batteries. Contact authorized service personnel for repair. **Possible skin burns and ineffective energy delivery:** Dried out or damaged electrodes may cause electrical arcing and patient skin burns during defibrillation. Do not use electrodes that have been removed from foil package for >24 hours or expired electrodes. Check that electrode adhesive is intact and undamaged. **Possible misinterpretation of ECG data:** Do not analyze in a moving vehicle or move the AED during analysis. Motion artifact may affect ECG signal resulting in inappropriate shock or no shock advised message. Motion detection may delay analysis. Stop vehicle. • Do not touch the patient or the AED during analysis. **Excessive Energy Delivery (AED mode):** Do not use Pediatric QUIK-COMBO electrodes; these electrodes do not attenuate the energy delivery by LIFEPAK 1000. **Implanted electrical devices:** Defibrillation may interfere with implanted devices and cause them to malfunction. Place therapy electrodes away from implanted devices if possible. **Possible defibrillator shutdown:** Always have access to spare, fully-charged, properly maintained battery to avoid possible device shutdown without warning. Replace battery when LIFEPAK 1000 displays warning of REPLACE BATTERY. **Possible device failure:** Do not modify LIFEPAK 1000 or its batteries. **Possible explosion, fire, noxious gas or burns:** Do not use device in presence of flammable gases or anesthetics. Use care when operating close to oxygen sources. Turn off gas source or move source away from patient during defibrillation. **Possible electrical interference or improper device performance:** Use only parts and accessories specified by Physio-Control or Stryker. Using other manufacturers' accessories may affect performance of device or equipment in close proximity and may invalidate safety agency certification. • Defibrillator may cause electromagnetic interference (EMI) especially during charge and energy transfers which may affect performance of equipment operating in close proximity. • Equipment operating in close proximity may emit strong EMI or radio frequency interference (RFI) which could affect performance of device. Recommended distances of equipment provided in Operating Instructions. **Safety risk and possible equipment damage.** Keep AED away from magnetic resonance imaging (MRI) equipment as it is unsafe. **ECG MONITORING (ECG mode) WARNINGS. Possible delay in therapy:** Do not attempt to connect 3-wire ECG cable to QUIK-COMBO therapy cable or any other AED. ECG cable is functional only with LIFEPAK 1000. • **Possible misinterpretation of ECG data:** Frequency response of screen intended only for basic ECG rhythm identification; it does not provide resolution required for pacemaker pulse visibility, accurate measurements, such as QRS duration, and ST segment interpretation. For such purposes, use ECG monitors with appropriate frequency response.

**GENERAL CAUTION: Possible equipment damage:** Before using LIFEPAK 1000 disconnect all equipment that is not defibrillator-protected from patient.

U.S. Federal law restricts this device to sale by or on the order of a physician.

**Please consult Operating Instructions at [www.physio-control.com](http://www.physio-control.com) or call 800.442.1142 for complete list of indications, contraindications, warnings, cautions, potential adverse events, safety and effectiveness data, instructions for use and other important information.**

### References

1. Christenson J, et al. Chest Compression Fraction Determines Survival in Patients with Out-of-Hospital Ventricular Fibrillation. *Circulation*. 2009; 120: 1241-1247.
2. Stiell, I., et al. (2007). "The BIPHASIC Trial: A randomized comparison of fixed lower versus escalating higher energy levels for defibrillation in out-of-hospital cardiac arrest." *Circulation*. 115: 1511-1517.
3. Koster RW, et al., Recurrent ventricular fibrillation during advanced life support care of patients with prehospital cardiac arrest. *Resuscitation*. 2008; 78: 252-257.
4. 2010 American Heart Association guidelines for cardiopulmonary resuscitation and emergency cardiac care science. *Circulation*. 2010.

All claims valid as of July 2019.

**For further information, please contact Stryker at 800 442 1142 (U.S.), 800 668 8323 (Canada) or visit our website at [strykeremergencycare.com](http://strykeremergencycare.com)**

## Emergency Care

This document is intended solely for the use of healthcare professionals. A healthcare professional must always rely on his or her own professional clinical judgment when deciding whether to use a particular product when treating a particular patient. Stryker does not dispense medical advice and recommends that healthcare professionals be trained in the use of any particular product before using it.

The information presented is intended to demonstrate Stryker's product offerings. A healthcare professional must always refer to operating instructions for complete directions for use indications, contraindications, warnings, cautions, and potential adverse events, before using any of Stryker's products. Products may not be available in all markets because product availability is subject to the regulatory and/or medical practices in individual markets. Please contact your representative if you have questions about the availability of Stryker's products in your area. Specifications subject to change without notice.

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Canada  
Toll free 800 668 8323

# LIFEPAK<sup>®</sup> 1000

defibrillator

**Genuine** accessories

**LIFEPAK 1000** defibrillator





## Genuine accessories from **Stryker**

Ensure the safety of your staff and patients. Only Stryker accessories and disposables have been thoroughly tested with LIFEPAK products. Stick with the name you trust and the company that stands behind it. To order, contact your Stryker representative or order 24/7 at [www.strykeremergencycare.com/store](http://www.strykeremergencycare.com/store).

## LIFEPAK 1000 defibrillator

# Power options/therapy accessories

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**Replacement Kit**  
11141-000100 (Non-Rechargeable)



**LiMnO2 Rechargeable Battery**  
11141-000161 (Rechargeable)



**Rechargeable Battery Charger Kit**  
(includes charger, power converter and power cord)  
11140-000099

# Training/communication accessories

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**Clip-on Training Electrodes**  
For use with QUIK-COMBO® patient simulators. Allows users to practice defibrillation electrode placement.  
11250-000012 (5 pairs)  
11250-000015 (5 pairs replacement)



**Patient Simulator (QUIK-COMBO)**  
Connects directly to your LIFEPAK defibrillator for safe, interactive training. Select from 17 ECG rhythms including: fibrillation, tachycardias and bradycardias.  
11996-000310 (3-Lead)

# Therapy accessories



**EDGE System™ Electrodes with QUIK-COMBO Connector and REDI-PAK® Preconnect System**  
11996-000017



**Infant/Child Reduced Energy Defibrillation Electrode Starter Kit**

For use only with LIFEPAK 500 Biphasic AED with pink connector or LIFEPAK 1000 defibrillator, LIFEPAK EXPRESS AED, or LIFEPAK CR Plus AED. For use on children less than 8 years of age or under 55 lbs.

11101-000017  
11101-000016 (Replacement)



**LIFE-PATCH® ECG Electrodes**  
Adult, pre-gelled  
11100-000001 (3 pk)



**3-Wire ECG Cable (Lead II)**  
11111-000016



**AMBU® Res-Cue Mask® First Responder Kit**

Includes 2 sets of disposable vinyl gloves, 1 reusable mouth barrier mask with valve and filter, 1 disposable razor, 1 disposable anti-microbial wipe, and 1 pair of trauma scissors.

11998-000321 (Attached to case)  
11998-000320 (Stored in case)

# LIFEPAK 1000 defibrillator

## Cabinets and mounting options

---



**Surface Mount (7" Return)**

**AED Wall Cabinet with Alarm**  
11220-000079 (White)  
11220-000076 (Stainless)

**AED Wall Cabinet with Alarm and Strobe**  
11220-000083 (White)  
11220-000084 (Stainless)



**Semi-Recessed (3" Return)**

**AED Wall Cabinet with Alarm**  
11998-000292 (White)  
11220-000077 (Stainless)

**AED Wall Cabinet with Alarm, Fire Rated**  
11210-000026 (White)



**Recessed Mount (1.5" Return)**

**AED Wall Cabinet with Alarm**  
11998-000293 (White)  
11220-000078 (Stainless)

**AED Wall Cabinet with Alarm, Fire Rated**  
11210-000027 (White)



**AED Floor Stand Cabinet with Alarm**  
52" tall 14" x 17-3/8" high x 7" deep  
11210-000028 (White)  
11210-000029 (Gray)



**AED Cabinet Window Replacement Kit**  
21300-006797



**Wall Mount Bracket for LIFEPAK 1000 or LIFEPAK 500 Defibrillators**  
11210-000001



**Hard Shell, Water-tight Carrying Case**  
11260-000023



**Soft Shell Carrying Case**  
(Does not include shoulder strap)  
11425-000007  
11425-000012 (Shoulder Strap)



**Accessory Pouch**  
For 3-wire cable and/or other accessories.  
11425-000001

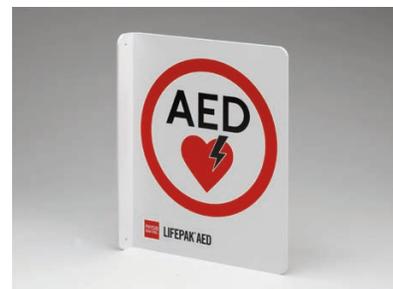
## Training tools



**Tent AED Location Sign**  
11998-000332 (w/logo, 7" x 8")



**Flat AED Location Sign**  
11998-000330 (w/logo, 8" x 10")



**T-mount AED Location Sign**  
11998-000331 (w/logo, 8" x 10")  
11998-000333 (w/o logo, 8" x 10")

## Literature

**Operating Instructions**  
26500-001964

### **AED Challenge®**

An interactive training program that simulates cardiac arrest scenarios using LIFEPAK AEDs. Training tool provides practice for personnel who are just learning to use an AED, and helps experienced users keep their skills sharp.

Designed for responders who have completed initial CPR/AED classroom training.

26996-000015 (Per User/2 years)

## Trainer 1000



**Trainer 1000**  
99996-000117

**Trainer 1000 Bag**  
11996-000351 (Soft Bag)  
11996-000352 (Hard Bag)

**Trainer 1000 Remote**  
11996-000358

**User Manual (CD)**  
26500-003362

**Trainer 1000 Plug-in Charger**  
11996-000355

**Spare Fuse**  
21996-000071

**Training Electrodes**  
11101-000004

**The Trainer 1000 provides realistic training for LIFEPAK 1000 defibrillator users.**

**For further information, please contact Stryker at 800 668 8323 or visit our website at [strykeremergencycare.com](http://strykeremergencycare.com)**

## **Emergency Care**

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stryker

**LIFEPAK® AED** response system  
**Connected. Ready.**



**LIFEPAK® CR2** defibrillator  
with **LIFELINKcentral™ AED** program manager

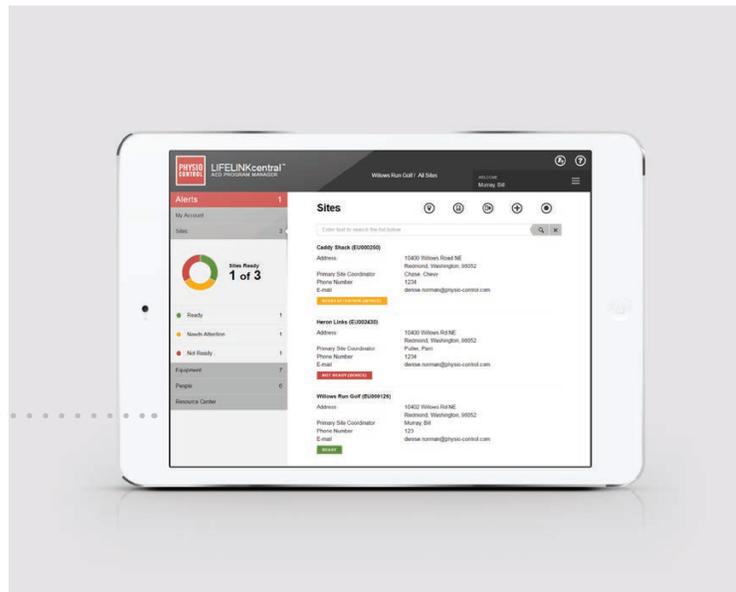
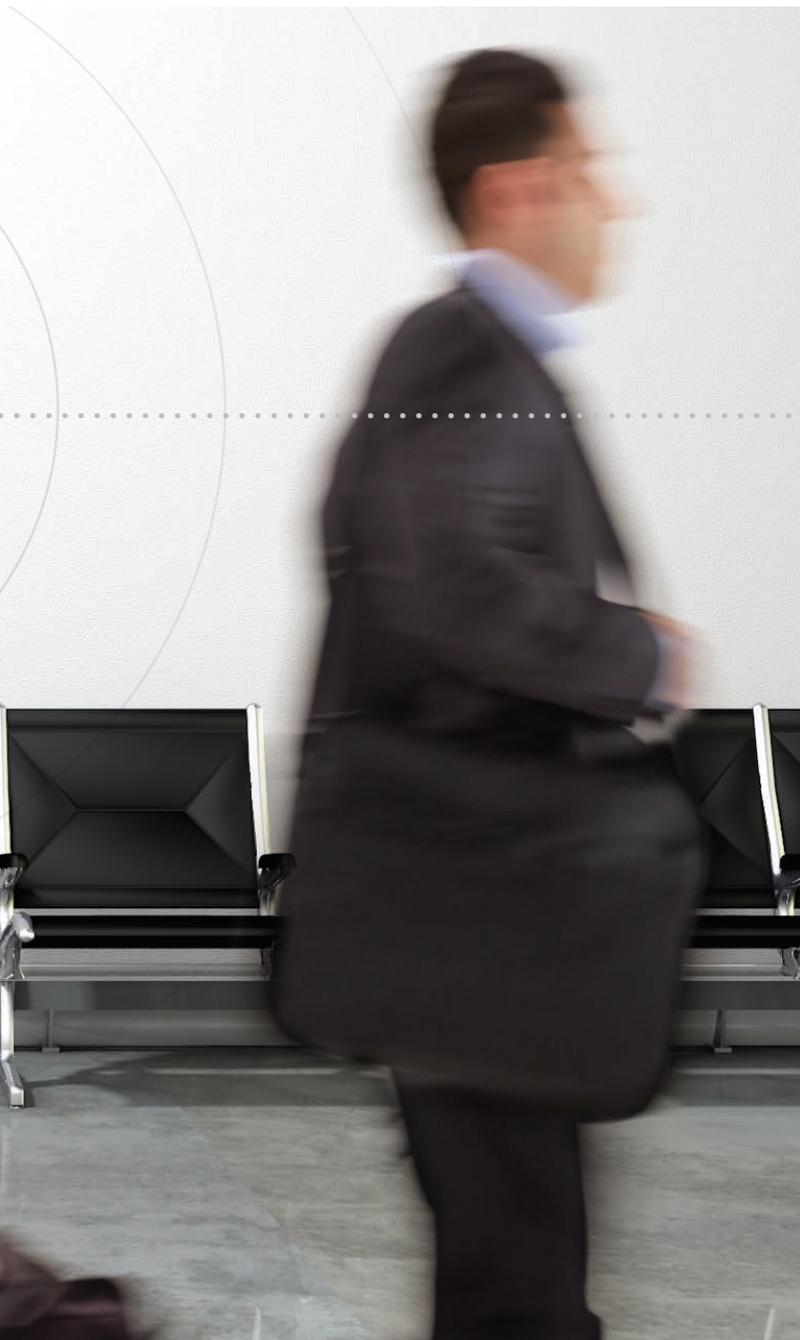
**LIFEPAK CR2** defibrillator  
with **LIFELINKcentral AED** program manager

# A new approach to public access defibrillation.

Sudden cardiac arrest (SCA) can happen to anyone—anywhere. Immediate treatment is vital. A victim's chance of survival dramatically decreases for every minute without treatment.<sup>1</sup> That's why public access defibrillators are so important. They put lifesaving technology where it can do the most good. So when an emergency happens, you should have nothing less than the best.

Visualize a future where better technology enables better outcomes—and more lives saved. The groundbreaking LIFEPAK CR2 defibrillator with LIFELINKcentral AED program manager is at the heart of a complete AED response system. Everything and everyone involved are connected, reducing unnecessary delays when a SCA occurs. It's exactly the breakthrough technology you'd expect from the industry leader.





# Self-monitoring means you're emergency ready

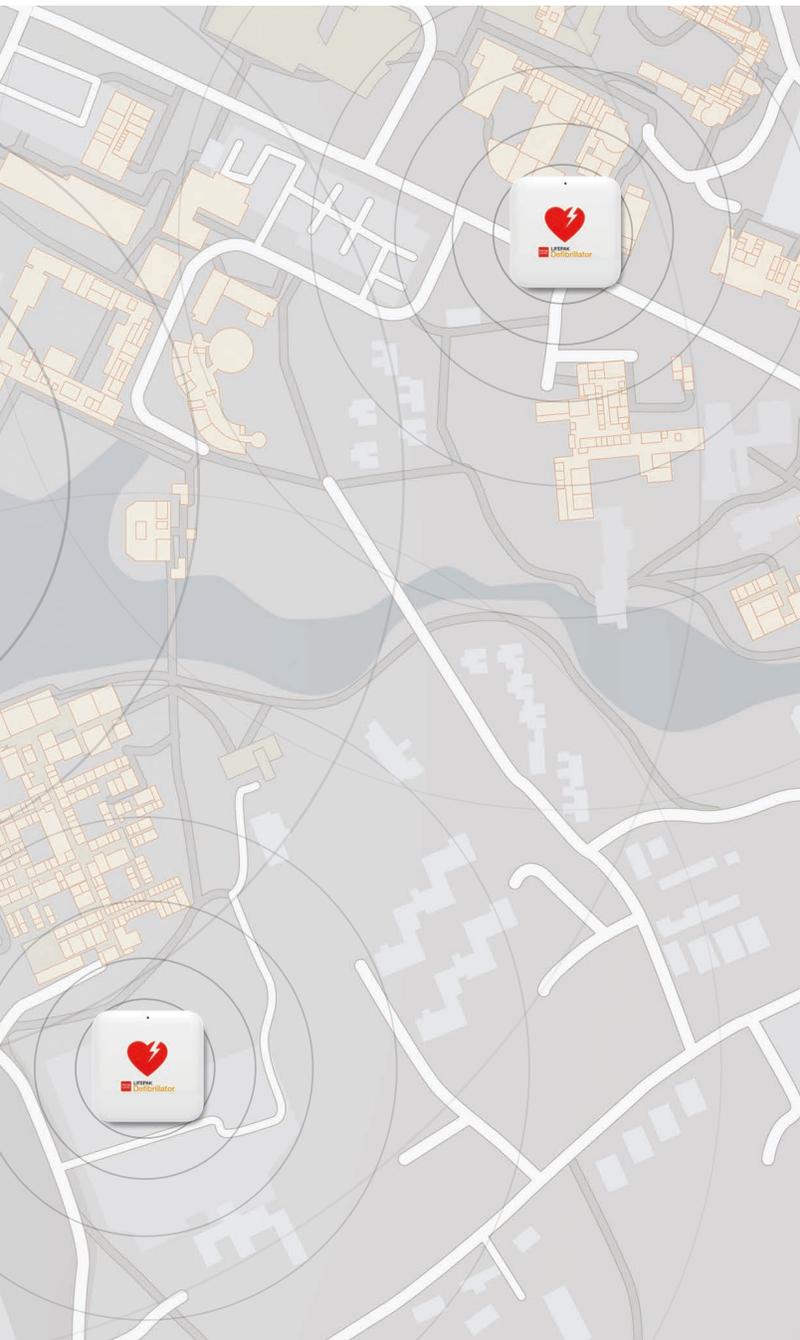
AEDs are effective only if they are close at hand and ready to work. Whether you have one AED, or 100 spread across the globe, now you can track the readiness status of each one. Ongoing system maintenance has been time-consuming and error-prone—until now.



The LIFELINKcentral AED program manager monitors each CR2 connected to a Wi-Fi® network and alerts you to anything that may affect device readiness—all automatically.

Battery not charged? You'll receive an alert through the LIFELINKcentral AED program manager, helping to greatly reduce the effort and expense of managing your AED program, while increasing your program's readiness and effectiveness.





## **Connectivity is the foundation for better care.**

Wi-Fi connectivity can give emergency responders equipped with LIFENET® AED event viewer a complete picture of each SCA event. So even before they arrive, they are better prepared for the patient, knowing details of shocks given, seeing the actual patient's ECG and more.

This continuity of care follows patients to the hospital as well, and carries over for providers connected to the LIFENET System. After an event, all information can be seamlessly sent via Wi-Fi network and integrated into one patient care record report, without having to download event data directly from the AED.

# Continuous CPR

## increases survival rates<sup>2</sup>

Every SCA response requires CPR. Every single one. Previously, CPR had to be interrupted for heart rhythm analysis, and older, competitive technologies require rescuers to pause for 10 seconds or more. Unfortunately, interrupting CPR adversely affects survival rates and the 2015 American Heart Association (AHA) Guidelines recommend minimizing pauses to increase the chance of a successful outcome.<sup>3</sup>

While other AEDs may offer CPR feedback through the use of an accelerometer or additional tool, the CR2 provides the right amount of instruction and includes new cprINSIGHT™ analysis technology. Once CPR begins, cprINSIGHT technology automatically analyzes and detects if a shock is needed. This significantly reduces pauses in chest compressions, even eliminating pauses if the rhythm is determined to be non-shockable. And more CPR means improved blood circulation and better odds of survival.<sup>3,4</sup>

The CR2 is the only AED that allows chest compressions during ECG rhythm analysis, thereby reducing pauses between CPR and defibrillation. In an AED comparison study, the CR2 helped lay responders deliver the highest overall CPR quality.<sup>5</sup> If a shockable rhythm is detected, the CR2 delivers shocks with powerful escalating energy, with no judgment call required on the part of the user. Proven superior by competitive testing, the CR2 will keep the rescuer focused on what really matters—saving a life.<sup>5</sup>





## Fastest time to first shock.<sup>5</sup>

Even minimally-trained users can quickly begin lifesaving care in just 2 steps:

1

Open lid and bare patient's chest.



2

Pull red handle and apply electrodes.



According to the AHA Guidelines, when bystanders provide CPR and use an AED to deliver a shock within 3-5 minutes of collapse or before emergency services arrive, survival rates can increase as high as 70%.<sup>3</sup>

**LIFEPAK CR2** defibrillator  
with **LIFELINKcentral AED** program manager

# Designed for user confidence

For a minimally trained responder, intervening in an unfolding emergency can be intimidating. Responders need the easiest possible AED to instill confidence.

While other AEDs may be difficult to use or require users to stop CPR during analysis, the LIFEPAK CR2 defibrillator uses simple graphics, audible instructions and automated features to help users remain focused. We've removed all the guesswork with proven better results.<sup>5</sup>

The CR2 was rated easiest to use, easiest to hear and highest in overall user confidence by AED users.<sup>5</sup>





## Saving a life can be easier than you think.

1-2

### Layered design with easy to follow bold graphics

Both trained and untrained AED users clearly know how to begin.



### QUIK-STEP™ electrodes

Peel directly off the base for faster side-by-side placement.



### cprINSIGHT™ analysis technology

Analyses for shockable rhythm during chest compressions with no need to pause.



### Metronome and CPR coaching

Sets an effective pace and audibly guides users, detecting and correcting technique as needed.



### Child Mode

Toggle to Child Mode for reduced energy and CPR guidance appropriate for children.



### ClearVoice™ technology

Enables prompts to be heard more clearly in noisy environments.



### Highest available energy

Up to 360J for more effective shocks as needed.



### Bilingual

Toggle between two pre-set languages when using the device.



### LIFEPAK TOUGH™

IP55 rating for challenging environments.

8yr

### 8-year warranty

Backed by an 8-year warranty.

# Specifications

## Defibrillator

---

**Waveform:** Biphasic Truncated Exponential with voltage and duration compensation for patient impedance.

**Patient impedance range:** 10 – 300 ohms

**Energy accuracy:**

10% of the energy setting into 50 ohms  
15% of the rated energy output into 25 – 175 ohms

**Output energy sequence:** Multiple levels, configurable from 150 joules to 360 joules.

**Energy default:** 200J, 300J, 360J (adult)  
50J, 75J, 90J (pediatric)

**Shock Advisory System™:** An ECG analysis system that advises whether a shock is appropriate.

**cprINSIGHT™ analysis technology:**

Enables the defibrillator to analyze the patient's heart rhythm while CPR is being performed.

**CPR coaching:** Instructions for adult and pediatric CPR, including feedback when no CPR is detected, rate and depth guidance, a metronome and instructions on hand placement.

**Time to shock at 360J after CPR (with cprINSIGHT enabled):**

- **Semi-automatic:** < 7 seconds

- **Fully automatic:** < 13 seconds

**Charge time:** 0 seconds for first 150J or 200J shock (as device is pre-charged). With cprINSIGHT enabled, subsequent shocks will be charged during CPR and ready to shock at the end of the CPR period.

## Controls

---

**Lid release/ON-OFF:** Controls device power.

**Shock button, semi-automatic:** Delivers energy when button pressed by the user.

**Shock button, fully automatic:** Flashes prior to delivering shock without requiring user intervention.

**Child Mode button:** Allows operator to switch to Child Mode for reduced energy and CPR guidance appropriate for children.

**Language button:** Optional feature allows operator to switch between the primary and secondary languages for an optional multi-language configuration.

**Electrical protection:** Input protected against high voltage defibrillator pulses per IEC 60601-1/EN 60601-1.

**Safety classification:** Internally powered equipment. IEC 60601-1/EN 60601-1.

## User interface

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**User interface:** The user interface includes voice prompts and audible tones.

**ClearVoice™ technology:** Detects background noise and adjusts audio and voice prompts to ensure they can be heard clearly in noisy environments.

**Device status indicators:** Visual and audible indicators indicating system readiness (device, pads and battery).

## Environmental

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**Note:** All performance specifications defined assume the unit has been stored (two hours minimum) at operating temperature prior to operation.

**Operating temperature:** +32° to +122°F (0° to +50°C).

**Storage temperature:** -22° to +140°F (-30° to +60°C) with battery and electrodes, maximum exposure time limited to one week.

**Long term storage:** Always store the defibrillator within the recommended temperature range of 59° to 95°F (15° to 35°C).

**Altitude:** -1,253 to 15,000 ft (-382 to 4,572 m).

**Relative humidity:** 5 to 95% (non-condensing).

**Dust and water resistance:** IEC 60529/EN 60529 IP55 with electrodes connected and battery installed.

**Shock:** IEC 60068-2-27, (40g, 11 ms pulse, ½ sine each axis).

**Vibration:** MIL-STD-810G, method 514.6, helicopter – category 14 and ground vehicle – category 20.

## Physical characteristics

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**With handle, including electrodes and battery:**

- **Height:** 3.8 in (9.7 cm)

- **Width:** 8.9 in (22.6 cm)

- **Depth:** 10.8 in (27.4 cm)

- **Weight:** 4.5 lb (2.0 kg)

## Accessories

---

**Primary battery:**

- **Type:** Lithium manganese dioxide (Li/MnO<sub>2</sub>), 12.0V, 4.7 amp-hours.

- **Capacity (at 20°C):** Will provide 166 200 joule shocks (with one minute of CPR between shocks) or 103 360 joules shocks (with one minute of CPR between shocks) or 800 minutes of operating time.

- **Standby life (assuming daily tests only):**

A new battery provides device power for 4 years if installed in device that is not used.

- **Replace battery indication:** At least 6 shocks and 30 minutes of operating time remain when first indicated.

- **Weight:** 0.7 lb (0.3 kg)

**Electrode pads:**

- **Pads:** Can be used on both adult and pediatric patients.

- **Pads packaging:** User intuitive, rapid access electrodes.

- **Pads replacement:** Replace every 4 years or after each patient use.

## Data storage

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**Memory type:** Internal digital memory (flash RAM).

**ECG storage:** Minimum 60 minutes of ECG stored for two patient episodes.

## Communications

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**Communications:** USB, Wireless 802.11 b/g/n data transfer to LIFELINKcentral™ AED program manager or LIFENET® System.

# Let's save more lives with the LIFEPAK AED response system

We are working on a future where better technology enables better outcomes—and more lives saved. When SCA strikes, you want the best for your employees, customers, students and the public. Designed by the trusted industry leader in emergency response technology, the LIFEPAK CR2 defibrillator with LIFELINKcentral AED program manager gives users the solution they need to effectively respond to an SCA emergency—all while maintaining its own readiness through self-monitoring, making AED program management nearly effortless.

## References

- 1 Graham R, McCoy M, Schultz A. Strategies to Improve Cardiac Arrest Survival, A Time to Act. Institute of Medicine Report, 2015.
- 2 Christenson J, Andrusiek D, Everson-Stewart S, et al. Chest compression fraction determines survival in patients with out-of-hospital ventricular fibrillation. *Circulation*. 2009;120:1241-1247.
- 3 Berg RA, Hemphill R, Abella BS, Et al. Part 5: Adult Basic Life Support: 2010 American Heart Association Guidelines for Cardiopulmonary Resuscitation and Emergency Cardiovascular Care. *Circulation*. 2010;122[suppl 3]:S694.
- 4 Brouwer T, Walker R, Chapman F, Koster, R. Association Between Chest Compression Interruptions and Clinical Outcomes of Ventricular Fibrillation Out-of-Hospital Cardiac Arrest. *Circulation*. 2015;132:1030-1037.
- 5 Physio-Control Internal Semi-Automatic AED Comparison Usability Study, August 2016.

## BRIEF SUMMARY OF INDICATIONS AND IMPORTANT SAFETY INFORMATION

**INDICATIONS FOR USE:** LIFEPAK CR2 AED is indicated for use on patients 1 year of age or older in cardiopulmonary arrest. The patient must be unresponsive (unconscious), not breathing normally, and showing no signs of circulation (for example, no pulse, no coughing, or no movement). cprCOACH™ Feedback Technology in CR2 AED is indicated for use on cardiopulmonary arrest patients and provides CPR guidance in accordance with AHA Guidelines for patients 1 year of age or older. AED is intended for use by personnel who have been trained in its operation. Users should have received training in basic life support/AED, advanced life support, or a physician-authorized emergency medical response training program. The LIFEPAK CR2 Defibrillator is indicated to be used with the QUIK-STEP™ Pacing/ECG Defibrillation Electrodes and the LIFEPAK CR2 Lithium Battery.

**CONTRAINDICATIONS:** LIFEPAK CR2 AED is not indicated for patients who are conscious and responsive.

**DANGER:** Do not use LIFEPAK CR2 in presence of flammable gases or anesthetics.

**WARNINGS:** LIFEPAK CR2 AED delivers up to 360 joules of electrical energy. Unless used properly by following AED's visual and audio prompts, this electrical energy may cause serious injury or death. • When instructed EVERYONE CLEAR, do not touch AED, patient, electrode pads or any material/fluid in contact with patient. Make sure no one is touching patient when AED shocks patient. • Do not immerse AED in water or other fluids. Avoid spilling fluids on AED or its accessories. • Do not store in presence of flammable gases, anesthetics or in direct contact with flammable material. Use care when operating close to oxygen sources. Turn off gas source or move it away from patient during defibrillation. • Equipment operating in close proximity may emit strong electromagnetic interference (EMI) or radio frequency interference (RFI) which could affect performance of AED. • Keep AED away from magnetic resonance imaging (MRI) equipment as it is unsafe. • AED should not be used adjacent to or stacked with other equipment. • Do not touch patient and USB connector on back of AED simultaneously. • Replace battery immediately when AED indicates battery is low. • Use only accessories specified by Physio-Control or Stryker. Using other manufacturers' accessories may cause AED to perform improperly and may invalidate safety agency certification. Contact authorized service personnel for repair. • QUIK-STEP electrode pads: Place pads so they adhere to skin completely. • Do not allow pads to touch each other or any material on patient's chest. • Do not use damaged, expired, or dried-out pads. Dried out or damaged pads may cause electrical arcing and skin burns during defibrillation. • Do not pull red handle to open electrodes until immediately before use. • QUIK-STEP electrodes provided with CR2 are not compatible with LIFEPAK 500 device. Emergency medical personnel should not connect these electrodes to LIFEPAK 500 device.

**CAUTIONS:** Damaged batteries may leak and cause personal injury or equipment damage; handle with extreme care. • Do not open device lid unnecessarily as this will reduce internal battery power.

**POTENTIAL ADVERSE EFFECTS (for example, complications):** Failure to identify shockable arrhythmia • Failure to deliver a defibrillation shock in presence of ventricular fibrillation (VF) or pulseless ventricular tachycardia, which may result in death or permanent injury • Inappropriate energy delivery which could cause failed defibrillation or post-shock dysfunction • Myocardial damage • Incorrectly shocking a pulse-sustaining rhythm and inducing VF or cardiac arrest • Bystander shock from patient contact during defibrillation shock • Interaction with pacemakers • Skin burns around electrode pad placement area • Allergic dermatitis due to sensitivity to materials used in electrode construction • Minor skin rash • Fire hazard in presence of high oxygen concentration or flammable anesthetic agents • EMI from AED impacting other devices especially during charge and energy transfers.

U.S. Federal law restricts this device to sale by or on the order of a physician.

Please consult Operating Instructions at [www.physio-control.com](http://www.physio-control.com) or call 800.442.1142 for complete list of indications, contraindications, warnings, cautions, potential adverse events, safety and effectiveness data, instructions for use and other important information.

If you purchased your LIFEPAK CR2 defibrillator from an authorized Stryker distributor or reseller, this distributor or reseller will have access to your LIFELINKcentral AED program manager account and may receive notifications prompted by the LIFEPAK CR2 defibrillator. Please note that this setting to notify your distributor or reseller can be disabled at ANY time: if you wish to disable this setting, please send a request to Stryker customer support to self-manage your site without notifications to your distributor or reseller.

**All claims valid as of December 2018.**

**Physio-Control is now part of Stryker.**

**For further information, please contact Stryker at 800.442.1142 or visit our website at [www.strykeremergencycare.com](http://www.strykeremergencycare.com)**

### Physio-Control Manufacturing

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Redmond, WA 98052  
[www.physio-control.com](http://www.physio-control.com)

### Customer Support

P. O. Box 97006  
Redmond, WA 98073  
Toll free 800 442 1142  
Fax 800 426 8049

 **Physio-Control, Inc.,** 11811 Willows Road NE, Redmond, WA 98052 USA

# LIFEPAK<sup>®</sup> CR2

defibrillator

**Genuine** accessories



# Genuine accessories from **Stryker**

Help ensure the safety of your staff and customers.

Only Physio-Control accessories and disposables have been thoroughly tested with LIFEPAK products. Stay with the name you trust and the company that stands behind it. To order, contact your Stryker representative.



## LIFEPAK CR2 defibrillator

# Battery, electrodes and operating instructions



### LIFEPAK CR2 AED Lithium Battery

Includes 1 battery and replacement instructions.

11141-000165



### QUIK-STEP™ pacing/ECG/defibrillation electrodes—4 year

Includes electrode cover, 1 set of adult/pediatric electrodes and replacement instructions.

11101-000021

### Literature

#### LIFEPAK CR2 AED Operating Instructions

26500-003800

# Miscellaneous accessories



### Carrying Case

11260-000047



### Replacement Lid

11512-000001



### Replacement Handle

11512-000002



### Replacement USB Cable

21300-008143

### Replacement USB Cover

21300-008152



### Ambu® Res-Cue Mask® First Responder Kit

Includes 2 sets of disposable vinyl gloves, 1 reusable mouth barrier mask with valve and filter, 1 disposable razor, 1 disposable anti-microbial wipe, and 1 pair of trauma scissors.

11998-000321 (Full Kit, Including Case)

11998-000320 (Content Replacement)



### Physio-Control Emergency Response Kit

Includes 1 medium and 1 large set of nitrile gloves, 1 disposable twin-blade razor, 1 pair of trauma scissors, 1 CPR barrier mask (TSP), and a Physio-Control custom AED pouch.

11996-000454

# Cabinets and mounting options



**Rotaid Plus Wall Cabinet with Alarm**

For indoor use.  
 11996-000441 (White)  
 11996-000443 (Red)



**Rotaid Solid Plus Wall Cabinet with Alarm**

For indoor or outdoor use.  
 11996-000445 (White)  
 11996-000447 (Red)



**Rotaid Solid Plus Heat Wall Cabinet with Heat and Alarm**

For outdoor use.  
 11996-000449 (White)  
 11996-000451 (Red)



**LIFEPAK CR2 AED Surface Mount Cabinet with Alarm**  
 11220-000093



**AED Wall Mounting Bracket**  
 11210-000046 (white)  
 11210-000047 (green)

# LIFEPAK CR2 defibrillator

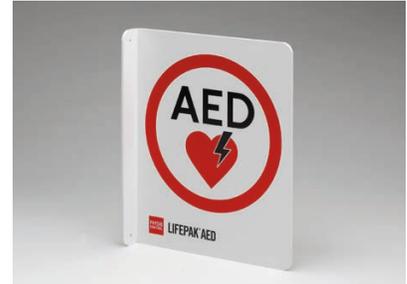
## Wall signs



**Tent AED Location Sign**  
11998-000332 (w/logo, 7 in x 8 in)



**Flat AED Location Sign**  
11998-000330 (w/logo, 8 in x 10 in)



**T-mount AED Location Sign**  
11998-000331 (w/logo, 8 in x 10 in)  
11998-000333 (w/o logo, 8 in x 10 in)



**Tent ILCOR Location Sign**  
11998-000329 (w/logo, 7 in x 8 in)



**Flat ILCOR Location Sign**  
11998-000327 (w/logo, 8 in x 10 in)



**T-mount ILCOR Location Sign**  
11998-000328 (w/logo, 8 in x 10 in)

## Training tools



**Training Electrode Set**  
Includes 5 sets of pads.  
11250-000140



**Replacement Training Electrode Tray**  
Includes 1 set of pads and tray cover.  
11250-000145



**Replacement Electrode Tray Cover**  
11250-000139

# Training tools



## LIFEPAK CR2 Trainer

Provides realistic training in the use of the LIFEPAK CR2 Defibrillator.  
11250-000162

## LIFEPAK CR2 Trainer Operating Instructions

26500-003753



## LIFEPAK CR2 Demo (with Bluetooth® Technology)

Provides demonstration of product features.  
11250-000147

## LIFEPAK CR2 Demo Operating Instructions

26500-003756



## Trainer/Demo Bag

This zippered tote includes a rubberized carry handle, and internal and external pockets  
11260-000048



## Replacement Trainer/Demo Battery Compartment Covers

21250-000003 (Set of 3)

## Replacement D Cell Batteries

11141-000166 (Set of 4)



## Trainer/Demo Handle

11512-000002



## Replacement Trainer/Demo Lid

21250-000004



## Replacement Bluetooth Adapter for Demo Device

11250-000141

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---

**Physio-Control Manufacturing**

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Redmond, WA 98073  
Toll free 800 442 1142  
Fax 800 426 8049

**stryker**

# LUCAS<sup>®</sup> 3, v3.1

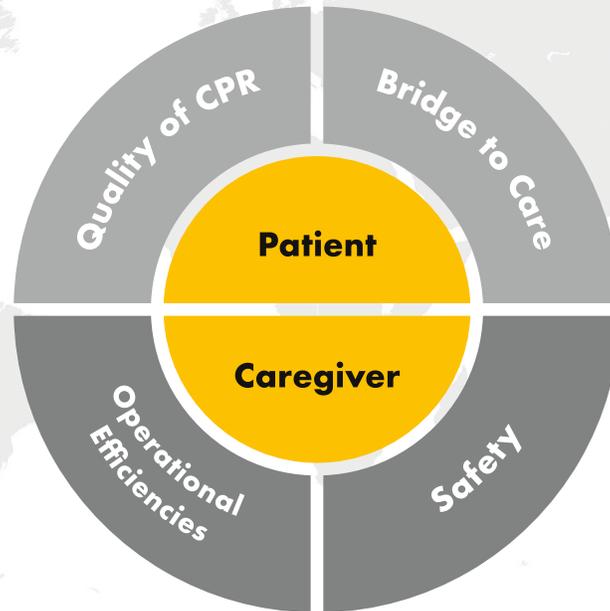
Chest Compression System



**Your partner in life support**

# Consistency. It's a powerful thing.

The LUCAS Chest Compression System helps emergency care teams around the world do what they do best — save lives. With high-quality chest compressions and fewer interruptions than manual CPR, LUCAS is your partner that will administer Guidelines-consistent, high-quality compressions until the job is done.



## CPR quality

- Delivers Guidelines-consistent, high-quality chest compressions at recommended rate and depth while allowing for chest recoil
- Fewer interruptions, compared to manual CPR, leading to higher compression ratios<sup>1,2</sup> and increased blood flow to the brain<sup>3,4</sup>
- Higher EtCO<sub>2</sub> values, compared to manual CPR, indicative of higher chance of ROSC<sup>5</sup>

## Operational efficiencies

- Calms the event and reduces stress by eliminating the need to manage a compression rotation schedule
- Frees up care givers to focus on other tasks
- Utilizes data integration capabilities to enhance post event analysis and quality improvement efforts

## Bridge to care

- Overcomes caregiver fatigue by providing Guidelines-consistent chest compressions for multiple hours if required\*
- Allows for hands-free, high-quality chest compressions during transport<sup>1,6</sup>
- Extends reach of care and allows for treatment of underlying cause during CPR (e.g. ECMO/PCI)<sup>22</sup>

## Safety

- Rescuers can avoid awkward and potentially dangerous situations when performing CPR during patient transport
- Potential to reduce CPR-related injuries to the CPR provider
- Reduces X-ray exposure of CPR provider during PCI

\* When using multiple batteries or an external power source. Battery typically lasts for 45 minutes of operation

# Proven. Safe. Effective.



For over 15 years the LUCAS Chest Compression System has been helping lifesaving teams around the world deliver high performance, Guidelines-consistent chest compressions to cardiac arrest patient in the field, on the move and in the hospital.

The LUCAS device has been proven safe and effective in a large randomized controlled trial, the highest level of clinical evidence.<sup>10</sup>

# LUCAS by the numbers

**25,000+**

With over 25,000 devices in the global market, a patient is treated approximately every 2 minutes<sup>7,8</sup>

**16,830**

In a successful 2 hour 45 minute resuscitation, LUCAS administered 16,830 Guidelines-consistent compressions<sup>9</sup>

**>99%**

Operational reliability in clinical use<sup>10</sup>

**+60%**

Increased blood flow to the brain vs. manual CPR<sup>3</sup>

**>99%**

of survivors had good neurological outcomes in large randomized LINC trial<sup>10</sup>

**95%**

of patients fit in the LUCAS device<sup>10,11</sup>



“We know CPR is difficult to do well. People slow down. They don’t always do it appropriately — even professional rescuers. A machine doesn’t get tired; it is consistent, and consistency is key.”

—Charles Lick, MD Medical Director, Allina Medical Transport & Emergency Department Director, Buffalo Hospital<sup>23</sup>

# Your power to improve CPR quality

## Less interruptions to CPR on the scene and during transport

**30-40%** of patients who have achieved return of spontaneous circulation (ROSC) on the scene will re-arrest prior to hospital arrival and may require CPR during transportation.<sup>20,21</sup>

On-scene<sup>1</sup>

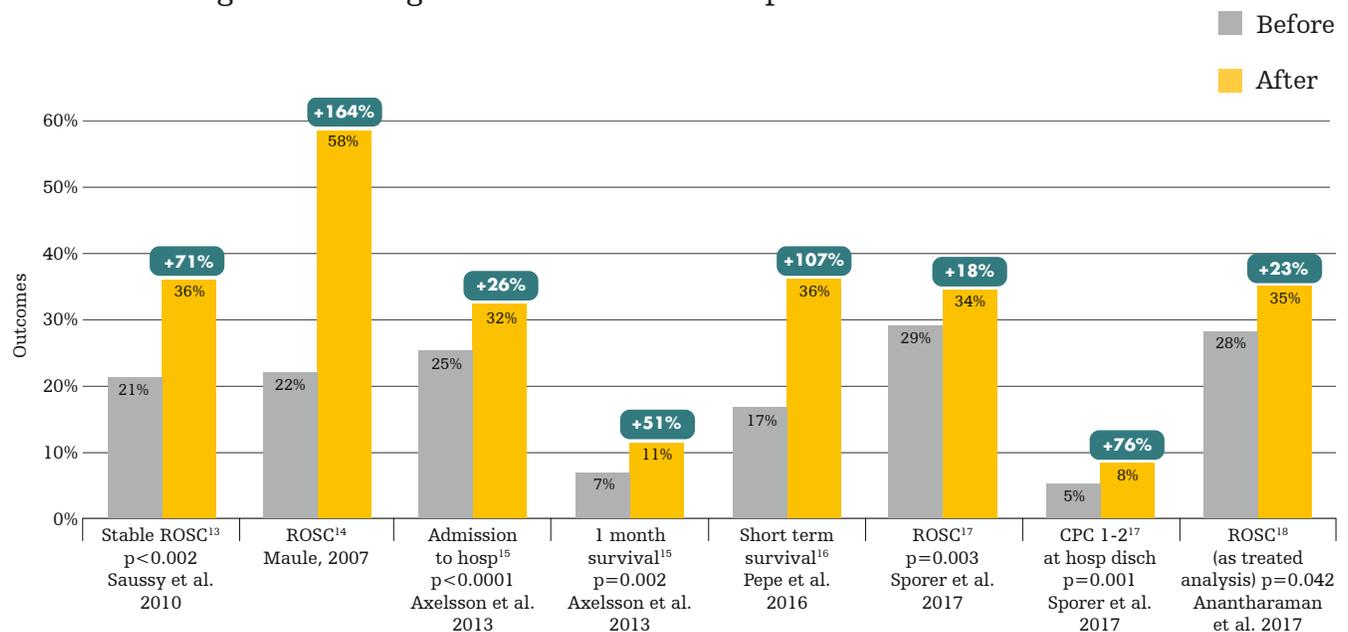


During transportation<sup>1</sup>



## LUCAS can contribute to improved outcomes

Systems of care implementing LUCAS together with a comprehensive approach to resuscitation\* have shown increased ROSC rates<sup>13-17</sup> as well as improved survival with good neurological outcomes<sup>15,17,19</sup> compared to historical data.



\*May include additional therapies or changes of protocols

# LUCAS 3, v3.1 at a glance

## 7 seconds

The two-step application (back plate, then upper part) makes the LUCAS device quick and easy to deploy, as short as a median 7 second interruption time when transitioning from manual CPR.<sup>12</sup>

Battery allows for 45 min continuous run time. Plug in the external power supply for prolonged operation/charging



Top window for quick battery check

Compact, lightweight carrying case included with every device



The carbon fiber LUCAS PCI back plate (optional) is intended specifically for use in the cath lab, with its radiotranslucent material minimizing image shadows



Wi-Fi® connectivity for device Post-Event reports and asset notifications over e-mail

Comprehensive post-event analysis of LUCAS and LIFEPAK® data in CODESTAT™ 11 data review software

Patient straps secure patient arms during transport

Release Rings to remove the upper part from the back plate

Disposable suction cup with optional pressure pad release during ventilations

Compression rate can be set at 102, 111 or 120 to meet unique protocols

Stabilization strap helps keep device in correct position on patient

Standard low profile back plate, easy to place

**High-quality CPR**  
Even if the patient lies upon a soft surface, the LUCAS device delivers Guidelines-consistent depth, overcoming the “mattress effect”.

# What's new with v3.1?\*

The LUCAS 3, v3.1 was designed with enhanced data capabilities to allow for better post-event reporting and asset management. With Wi-Fi and Bluetooth connectivity, your LUCAS device can be configured to meet your protocols within your LIFENET account. Integration with CODE-STAT 11 now allows for precise and timely post-event reviews that can help with training and quality improvements.

## Setup options



Increase compression rate **without** sacrificing depth. Compression rate can be fixed or variable during operation at 102, 111, or 120 compressions per minute while still maintaining desired depth between 1.8 to 2.1 inches/45 to 53mm (depth fixed during operation).



Adjustable depth: 1.8 and 2.1  $\pm$  0.1 inches / 45 to 53  $\pm$  2mm (fixed during operation)



Audible CPR timer:  
1-15 minutes  
(in 1 min. increments)



Adjust ventilation alerts, pause length and count



Optional pressure pad release (0.4 inches/10 mm) allows for chest rise during ventilation



Auto-lowering of piston (AutoFit or QuickFit)

\* Setup options should be changed only under the direction of a physician knowledgeable in cardiopulmonary resuscitation who is familiar with the literature in this area



# Selected specifications

For further details on specifications, please see the LUCAS 3, v3.1 Data Sheet (GDR 3336665) or LUCAS 3, v3.1 Instructions for Use.

## Therapy

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- Rate:  $102 \pm 2$  compressions per minute
- Depth:  $2.1 \pm 0.1$  inches /  $53 \pm 2$  mm\*
- Compression duty cycle:  $50 \pm 5\%$
- ACTIVE 30:2 mode: 30:2 compression to ventilation ratio
- ACTIVE Continuous mode
- Ventilation alerts and pauses

Above specifications are factory default settings and for nominal patients. The LUCAS 3, v3.1 setup options allows you to tailor rate, depth and ventilation alerts and pauses within certain values, as well as setting up an optional audible timer, sending device data reports and connecting to Wi-Fi networks.

\*For smaller patients with sternum height less than 7.3 inches / 185 mm:  $1.5$  to  $2.1 \pm 0.1$  inches /  $40$  to  $53 \pm 2$  mm

## Device

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### Dimension

- Assembled (HxWxD):  
22.0 x 20.5 x 9.4 inches / 56 x 52 x 24 cm
- In carrying case (HxWxD):  
22.8 x 13.0 x 10.2 inches / 58 x 33 x 26 cm

### Weight

- Device with Battery (no straps): 17.7 lbs / 8.0 kg
- Battery: 1.3 lbs / 0.6 kg

### Environment

- Operating temperature:  
+32°F to +104°F / +0°C to +40°C  
-4°F / -20°C for 1 hour after storage at room temperature
- Storage temperature:  
-4°F to +158°F / -20°C to +70°C
- Device IP classification (IEC 60529): IP43

## Eligible patients

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- No patient weight limitation
- Chest height: 6.7 to 11.9 inches / 17.0 to 30.3 cm
- Maximum chest width: 17.7 inches / 44.9 cm

## Power specifications

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Power source: Proprietary battery alone or with external power supply or car power cable

### Battery

- Type: Rechargeable Lithium-ion Polymer (LiPo)
- Capacity: 3300 mAh (typical), 86 Wh
- Voltage (nominal): 25.9 V
- Run time (nominal patient): 45 minutes (typical).  
Extended run time connecting to external power supply
- Service life: Recommendation to replace battery every 3 to 4 years or after 200 uses

### Power supply

- Input: 100-240VAC, 50/60Hz, 2.3A, Class II
- Output: 24VDC, 4.2A
- Car power cable: 12-28VDC/0-10A
- Charging (at room temperature, +72°F / +22°C)  
Using external power supply:
  - Less than two hours
- Using external battery charger:
  - Less than four hours

# Your partner in life support



—in the **field**



—on the **move**



—in the **hospital**

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8. If each device is conservatively used 1/month.
9. Case study Regions Hospital St. Paul, GDR 3318844\_A.
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23. LUCAS brochure GDR 3303294\_B.

**The LUCAS 3 device is for use as an adjunct to manual CPR when effective manual CPR is not possible (e.g., transport, extended CPR, fatigue, insufficient personnel).**

**Physio-Control is now part of Stryker.**

**For further information, please contact your Stryker or Physio-Control representative or visit our website at [www.strykeremergencycare.com](http://www.strykeremergencycare.com)**

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# LUCAS<sup>®</sup> 2|3

Chest Compression System

**Genuine** Accessories

**LUCAS 2|3** Chest Compression System



# Your partner in **life support**

The LUCAS chest compression system provides Guidelines-consistent, high-quality chest compressions to sudden cardiac arrest patients under difficult conditions and for extended periods of time to give you a greater chance to improve patient outcomes as well as increase team safety and efficiencies.

In this catalog you will find the overview of optional power solutions and accessories for LUCAS 2 and LUCAS 3 devices.

If you have any questions about the LUCAS device, accessories or disposables, please contact your Stryker/Physio-Control representative.

## **LUCAS 3 chest compression system, version 3.1**

The LUCAS device is shipped with one battery, patient straps, stabilization strap, two disposable suction cups, a carrying case and the Instructions for Use.

The device can connect wirelessly to the LIFENET® System for setup options, post-event report generation and asset management.

### **LUCAS 3 device, v3.1, in shipping box**

- 99576-000063 English
- 99576-000064 International-English
- 99576-000065 International-English, French
- 99576-000069 Danish, Swedish, Norwegian
- 99576-000070 Swedish, Finnish
- 99576-000082 Icelandic
- 99576-000071 German
- 99576-000072 German, French, Italian
- 99576-000073 German, French, Dutch
- 99576-000074 Italian, Spanish, Portuguese
- 99576-000075 Polish
- 99576-000077 Estonian, Latvian, Lithuanian
- 99576-000078 Croatian, Romanian, Slovenian
- 99576-000079 Czech, Hungarian, Slovakian
- 99576-000080 Greek, Turkish, Hebrew



## Accessories for LUCAS 3 devices

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### **LUCAS Carrying Case, Hard Shell**

The LUCAS Hard Shell Case with Top Window for quick battery check and Rear Charge Port is the best way to protect your LUCAS device and carry your spare battery and accessories. Compatible with LUCAS 3 and LUCAS 2 devices.

**11576-000094**



### **LUCAS Back Plate, Slim**

The slim, low profile back plate is easy to deploy, adjust, strap to transportation devices and clean. Compatible with LUCAS 3 and LUCAS 2 devices.

**11576-000088**



### **LUCAS Bumper Integrated Shaft Seal, Black Pair**

The black rubber bumper accessory matches the colors of the LUCAS 3 device and is available to protect the hinge end caps.

**11576-000091**



### **Anti-slip Tape, LUCAS Back Plate, Slim**

The anti-slip tape is designed to increase the friction of the back plate and to reduce the risk of the device slipping when in contact with other hard surfaces (e.g., spine boards). Six strips in each pack.

**11576-000089**

**11576-000090** (3-Pack)

# Accessories for LUCAS 2 devices



## LUCAS 2 Carrying Bag

LUCAS 2 device is stored and carried in a soft padded carrying bag complete with storage pouches for a spare battery and external power supply.

**11576-000038**



## LUCAS 2 Back Plate

Replacement LUCAS 2 back plate is available in the event of damage or contamination of original.

**21996-000044**



## LUCAS 2 Back Plate Anti-slip Tape

The LUCAS 2 back plate anti-slip tape is designed to increase the friction of the back plate and to reduce the risk of the device slipping when in contact with other hard surfaces (e.g., spine boards).

**11576-000052**

**11576-000053 (3 Pack)**

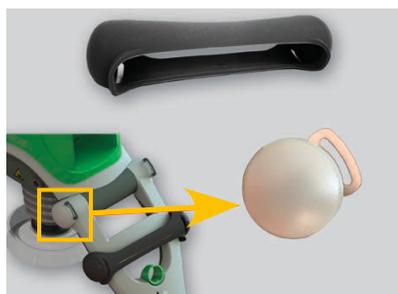


## LUCAS 2 Rubber Bumper with Integrated Shaft Seal (Pair)

If your device has hinges protected by the rubber bumper on your device support legs please order the Rubber Bumper with the integrated shaft seal (pair). The majority of LUCAS 2 devices require this bumper.

**11576-000072**

If you are still unsure which part you need, please contact customer support.



## LUCAS 2 Rubber Bumper (Pair)

If your device has a plastic cap on the support leg hinges please order the Rubber Bumper without integrated shaft seal (pair). LUCAS 2 devices older than 2012 may require this bumper.

**11576-000070**

If you are still unsure which part you need, please contact customer support.

## LUCAS 2|3 Chest Compression System

# Shared disposables, batteries & power accessories

For use with LUCAS 3 or LUCAS 2 devices



### LUCAS Disposable Suction Cup

LUCAS device has a disposable suction cup which can be easily changed after each use.

**11576-000046** (3-Pack)

**11576-000047** (12-Pack)



### LUCAS Stabilization Strap

The Stabilization strap is used to provide further stabilization relative to the patient and to prevent downward movement of the LUCAS device during operation. Each package includes the neck strap and a pair of support leg straps.

**21576-000074**

**21576-000075** (4-Pack)



### LUCAS Patient Straps

The LUCAS patient straps are used to secure the patients arms to the support legs of the LUCAS device during transportation.

**11576-000050** (Pair)

**11576-000051** (Pair, 3-Pack)



### LUCAS Battery

The LUCAS battery is a rechargeable Lithium-Polymer (LiPo) battery which typically last for 45 minutes of operation. You can charge the battery quickly, less than 2 hours in the device if connected to the external power supply or car power cable, and less than 4 hours in the desktop charger.

**11576-000080** (Dark Grey-LUCAS 3 device)

**11576-000039** (Light Grey-LUCAS 2 device)

Either battery will work in either device, color is the only difference.



### LUCAS Battery Desk-Top Charger

The external battery desk-top charger is a stand-alone unit intended to charge one LUCAS Battery. It typically takes less than 4 hours to charge the battery. A mounting bracket is included for space-saving installation.

**11576-000060** (U.S., Canada)

**11576-000061** (EU)

**11576-000062** (UK)

**11576-000063** (Australia)

**11576-000068** (Japan)



### LUCAS Aux Power Supply (S/N 3009 0181 and above)

The external power supply (100-240VAC, 50/60 Hz) can be connected to the LUCAS device and supports prolonged operation as well as charging of the LUCAS Battery while in the device.

**11576-000071** (U.S., Canada)

**11576-000056** (EU)

**11576-000057** (UK)

**11576-000058** (Japan)

**11576-000059** (Australia)

**11576-000067** (Switzerland)



### LUCAS Car Cable

The car cable (12-28V DC) can be connected to the LUCAS device. It supports prolonged operation as well as less than 2 hour charge time of the LUCAS battery while in the device.

**11576-000048**



### LUCAS PCI Back Plate

The carbon fiber LUCAS PCI back plate is intended specifically for use in the cath lab. It is fully radiotranslucent, with minimum shadows. The PCI back plate is compatible with LUCAS 2 and LUCAS 3 devices.

**11576-000064**

# Instructions for Use and training



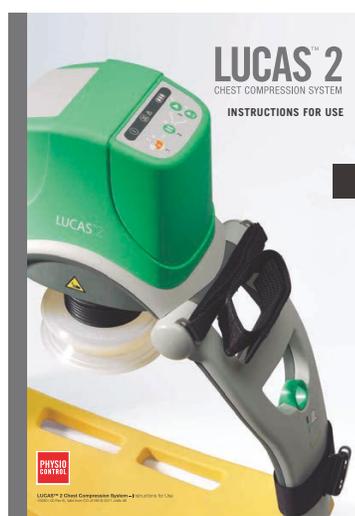
## LUCAS 3 Instructions for Use (version 3.1)

26500-003923 English (EN)  
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 26500-003953 Icelandic (IS)



## LUCAS 3 Instructions for Use (version 3.0)

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 26500-003744 Lithuanian (LT)  
 26500-003745 Slovenian (SL)  
 26500-003746 Icelandic (IS)



## LUCAS 2 Instructions for Use (version 2.2)

26500-003588 English (EN)  
 26500-003589 International-English (INTL-EN)  
 26500-003590 German (DE)  
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For version 2.1 please contact customer service.



## LUCAS 3 Training Device

The LUCAS 3 Training Device is a non-clinical device intended for training purposes only. It should only be used on manikins.

LUCAS 3 99576-000083

Comprehensive training resources for LUCAS 3 can be downloaded at [physio-control.com/lucas](http://physio-control.com/lucas).

**Physio-Control is now part of Stryker.**

**For further information please contact your local Stryker or Physio-Control representative or visit our website at [www.physio-control.com](http://www.physio-control.com)**

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*Customer Support*

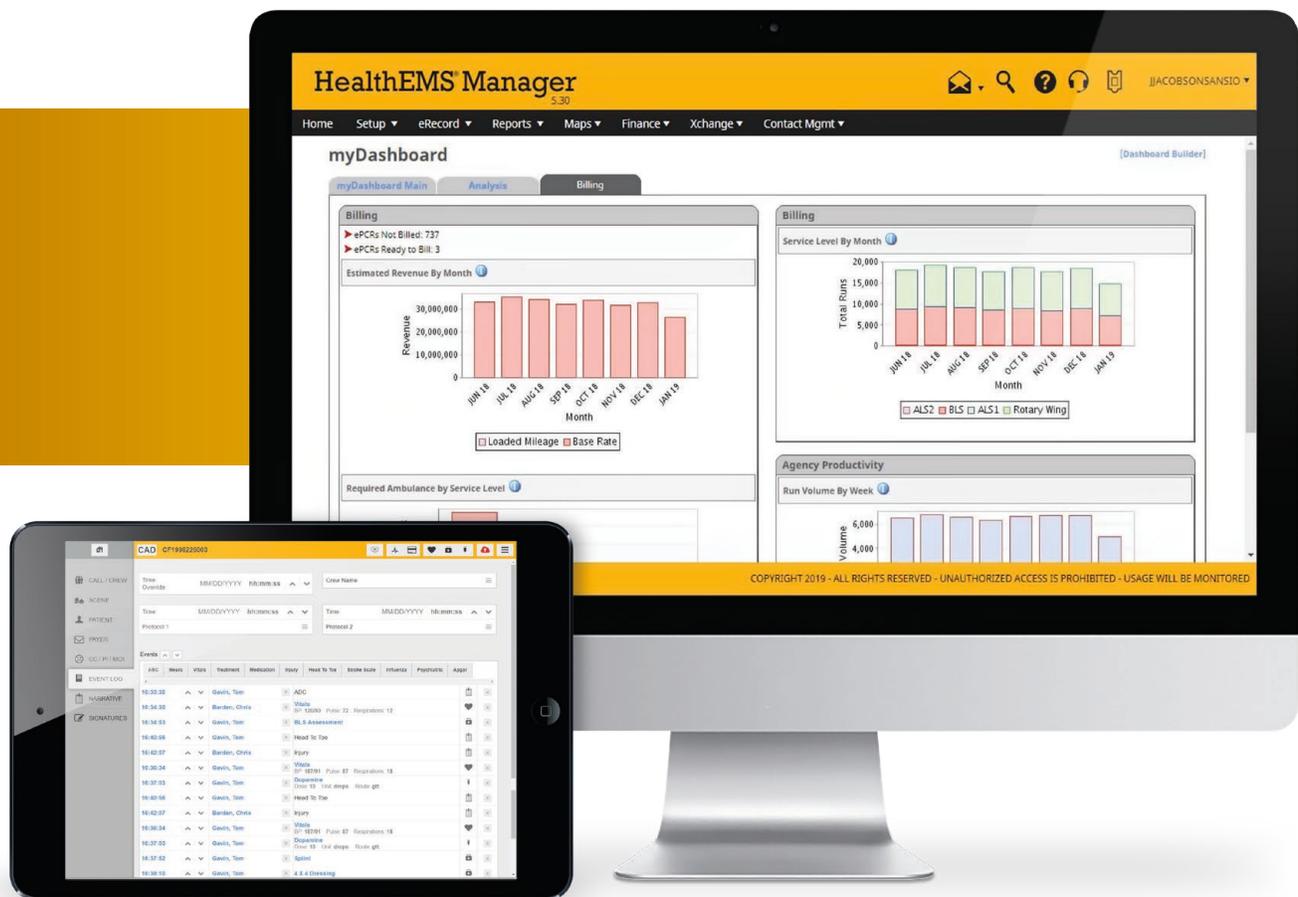
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# HealthEMS<sup>®</sup>

## ePCR Solutions



Easy. Powerful. Accurate.

A dynamic work environment demands speed and flexibility. The **HealthEMS electronic Patient Care Record (ePCR)** provides both.

**Integrated data solutions** so you can deliver better care.



## Better data. Better outcomes.

Capture the rich flow of data that starts with a patient event to empower better decisions, faster team mobilization, and improved outcomes. Your ePCR system needs to provide you patient data, enable process improvements and make your documentation process as effortless as possible. Our suite of flexible software provides you the tools needed to help improve patient care, increase reporting capabilities and perform more accurate billing. Configure your platform to match the needs of your organization so that you can more easily meet the requirements of your state and national registries. Our continuum of data solutions makes it faster and easier to provide accurate, safer and more efficient care.

## HealthEMS system portfolio



### MobileTouch

Touch-based, point-of-care documentation tool.



### Connectx & Xchanger

Secure data sharing that facilitates collaboration with hospitals and other providers.



### Manager

Cloud-based, dashboard-driven data management and quality assurance.



### RevNet

Quick, compliant claims production and efficient revenue cycle management.



### Fire

NFIRS-5-compatible Record Management System (RMS).

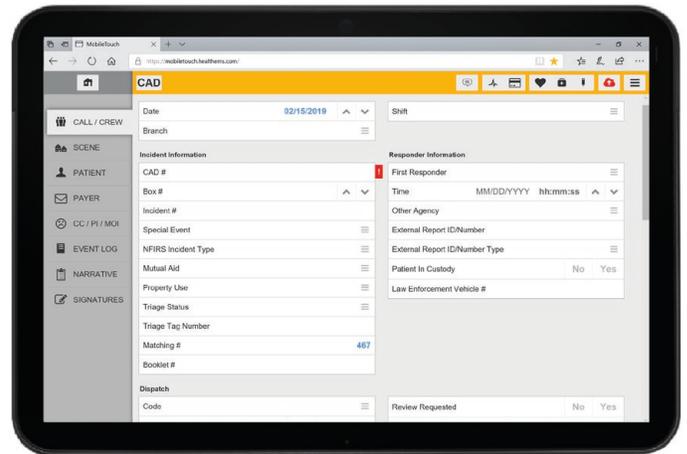


# HealthEMS MobileTouch

## Quality documentation with less effort.

**Collect the information you need, when you need it, how you need it.**

Enable quick and timely documentation at the point of care with our user-friendly interface. Configure validations specific to your agency to make sure your crew is collecting the information needed accurately and efficiently. Navigate freely back and forth between sections of the record. Add custom PowerFields™ to capture data your agency requires to streamline reporting to State and National Registries.



**Take advantage of the power of a connected system.**

Save time and prevent errors when you can simplify data collection in a flow that makes sense with your protocols. Integrate your CAD, transmit data collected in your monitor, and import patient information to reduce manual data entry, avoid dual documentation and reduce keystrokes when completing your patient care report.

Our MobileTouch platform is a revolutionary electronic patient care report (ePCR) application that works on today's popular tablets—online or offline. Access is secure and available even when the internet isn't, automatically syncing after a lost wireless connection is restored.





# HealthEMS Manager

## Better visibility for optimal performance.

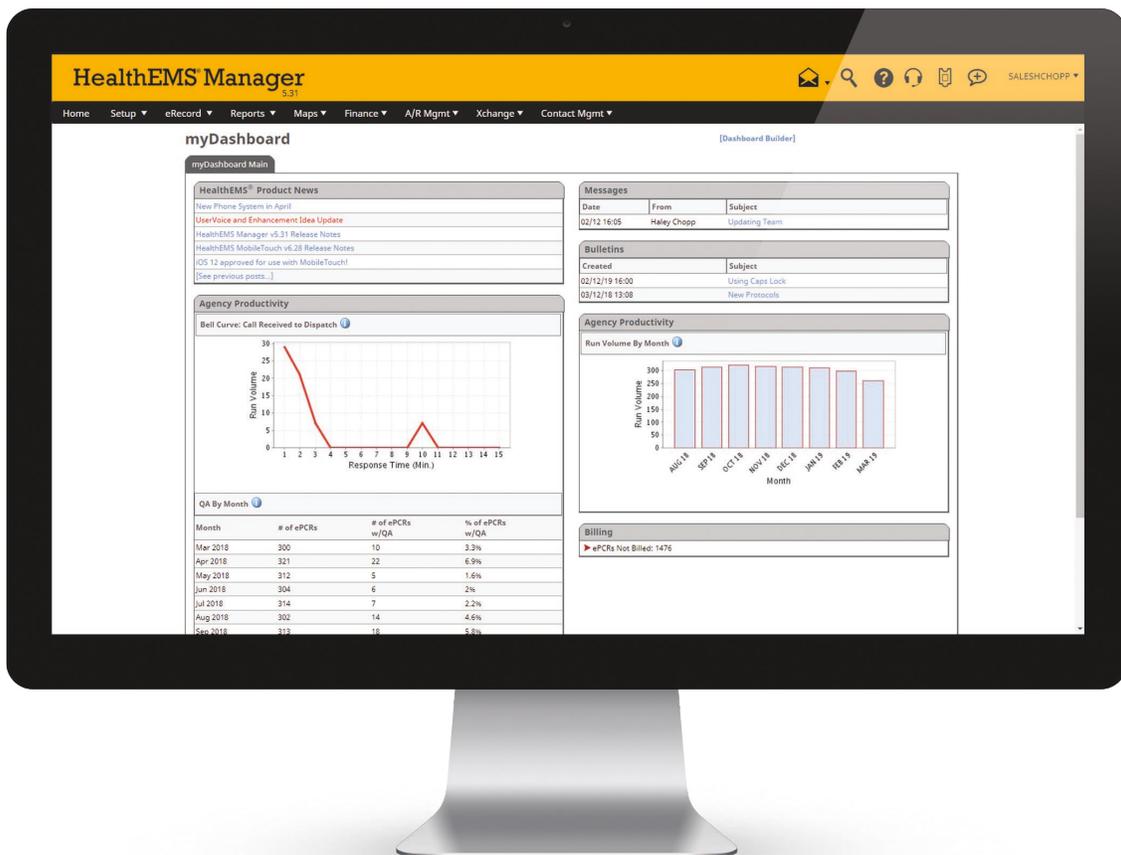
### Powerful data made flexible.

Create personalized dashboards to provide quick access to real-time metrics to support performance management and training, workflow optimization, and quality assurance / quality improvement (QA/OI) activities. Set up agency specific validation requirements and make changes on your time by customizing your PowerFields when it's convenient to you.

### Greater operational effectiveness.

Quickly satisfy reporting and compliance requirements of hospitals and regulatory authorities with our advanced reporting capabilities. Set up alerts for custom set events to reduce time spent monitoring data collected and contributing to a more streamlined QA/OI process. Empower your teams to excel by easily assessing performance and planning targeted enhancements.

HealthEMS Manager creates a centralized location for your records by combining CAD, patient, incident, monitor/ECG and billing data in one centralized location. Rely on a connected system to more easily access and share actionable data that can make a difference in patient care, quality assurance, and the achievement of your operational goals.





# HealthEMS XchangER & Connectx

## Faster, easier collaboration.

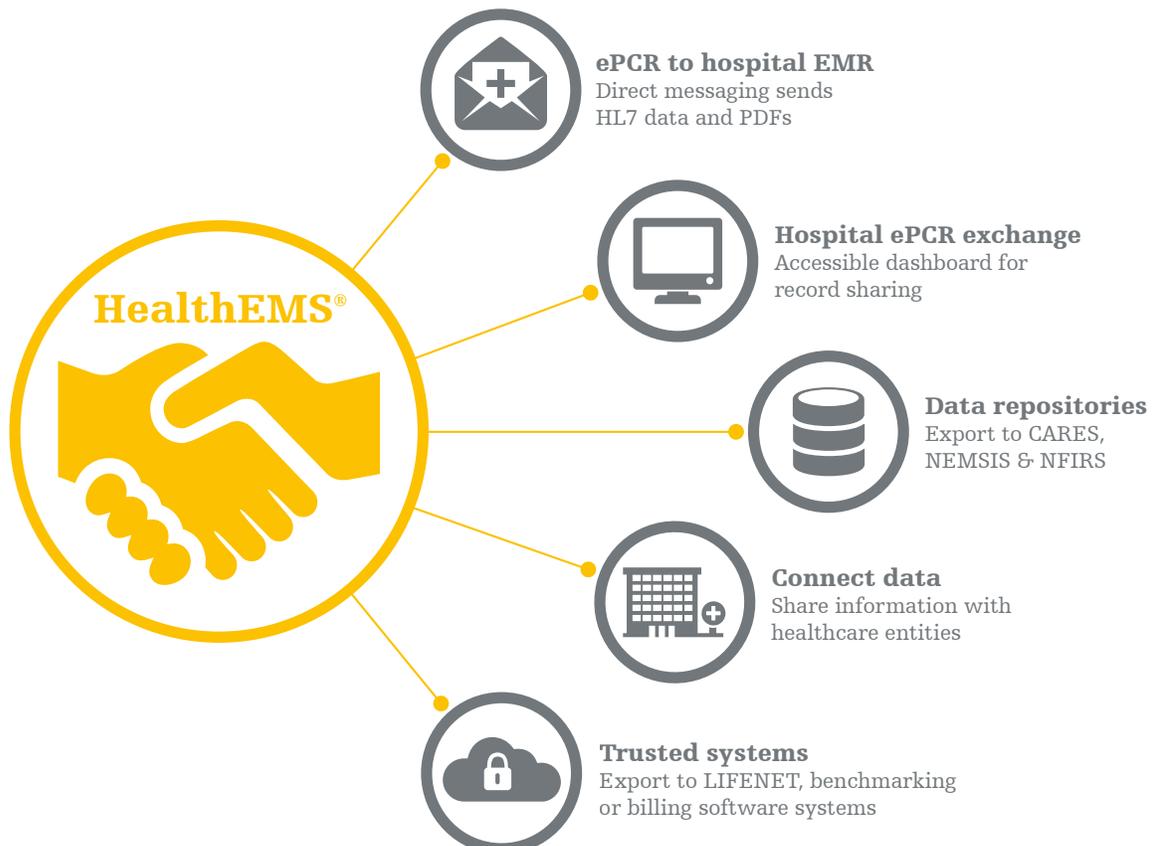
### **Bridge the gap between EMS and the broader healthcare ecosystem.**

Capture the flow of data from your ePCR to enable strong communication and promote better patient care. Health data exchange (HDE) bridges the gap to bring fire/EMS and hospital closer to empower better decisions, faster team mobilization, and improved outcomes. Utilize direct messaging with HL7 format along with XchangER and sFTP Export to share your created PCR with hospital systems.

### **Enable the integration of your data.**

Create automated or on-demand integrations with third-party systems and data repositories while remaining HIPAA compliant. Increase collaboration with your hospital partners by utilizing XchangER for a shared dashboard view of incoming patient ePCRs with the ability to download a PDF of the PCR upon completion of the call.

HealthEMS Connectx enables fire/EMS organizations to securely connect with their partners, from hospitals to regulatory authorities, to improve patient care and increase operational and financial performance.





# RevNet™ Revenue Cycle Management

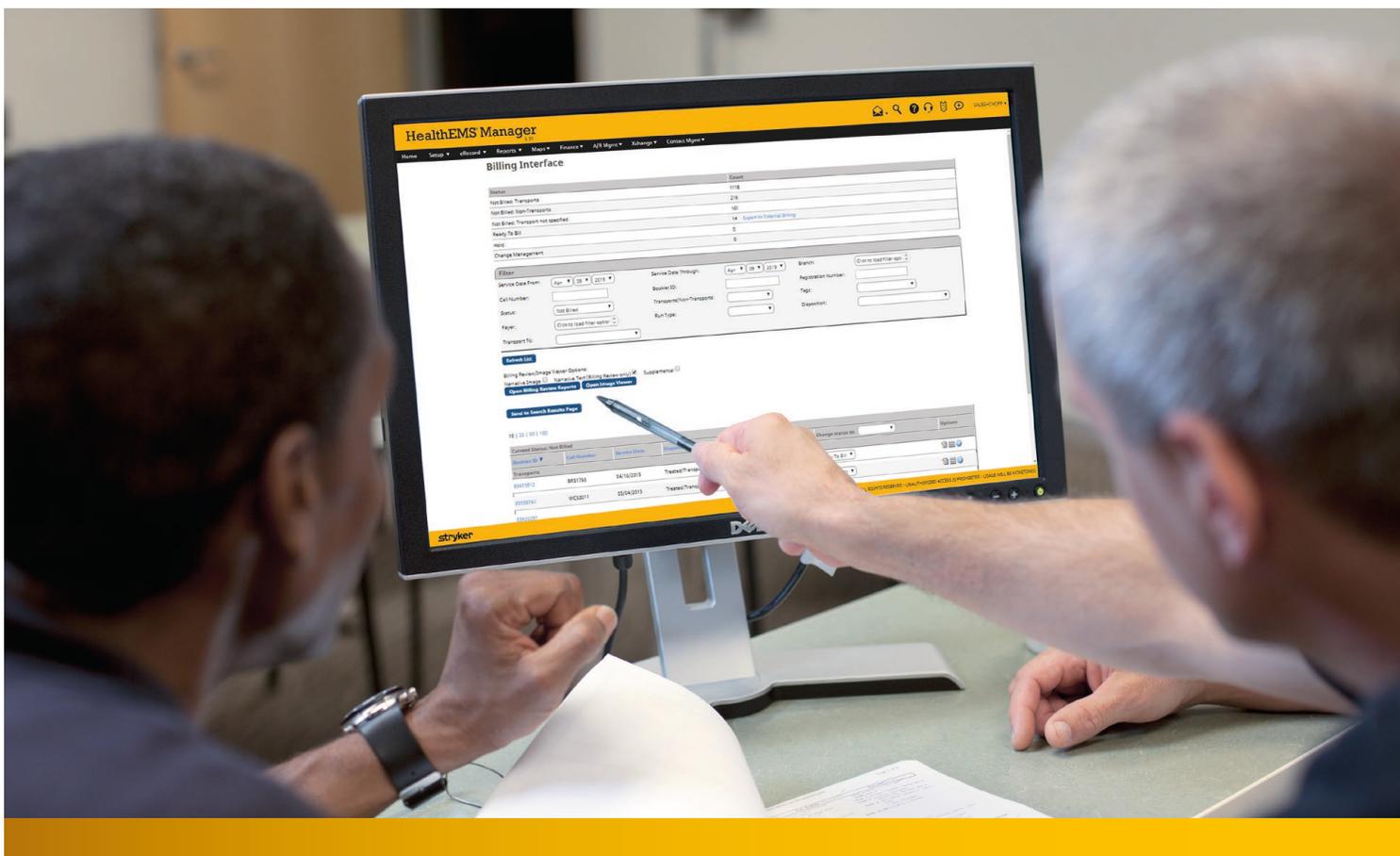
## An accelerated revenue cycle.

### Maximize revenue with more accurate billing.

Apply intelligent patient matching and integrated eligibility to capitalize revenue on first pass and reduce bounce backs. Using a proprietary algorithm, we can analyze records to ensure accuracy and compliance before billing. Reduce audit risk by auto-calculating your medical necessity scores and service levels during billing.

With this solution agencies can maximize cash flow and first-pass claim acceptance while lowering collection efforts. Administrators can not only optimize the entire revenue cycle workload and use data analytics to manage performance, but also save time with electronic remittance advice (ERA) posting and one-click ERA balance forwarding.

RevNet is a cloud-based revenue cycle management (RCM) solution for improving revenue performance and reducing collection efforts. Produce cleaner, quicker claims with less effort and more accountability.



# HealthEMS<sup>®</sup> Fire

## Emergency Reporting integration



Open the doors to extended reporting capabilities without switching platforms. Stryker's partnership with Emergency Reporting offers an integrated Fire records management system that reduces data duplication by merging the information you have already collected.

### Enhanced crew management

- Reduce the risk of gaps in employee certifications with training modules that track individual and company progress
- Daily log of department activities
- Customized rosters help meet your scheduling and staffing needs
- Length of Service Awards Program (LOSAP) tracking

### Detailed inventory organization

- Track the status, location, and service life of all devices and equipment, including SCBA and bunker gear, hoses, defibrillators, hydrants, and more
- Automated inventory tracking and notifications for reorder reminders

## Simplified inspections

- Comprehensive inspections for occupancies, equipment, apparatus, and hydrants
- Increased tracking and efficiency of annual fire inspections, plan reviews, code enforcement, and pre-incident fire planning
- Daily operational readiness check for apparatus

## Connected reporting

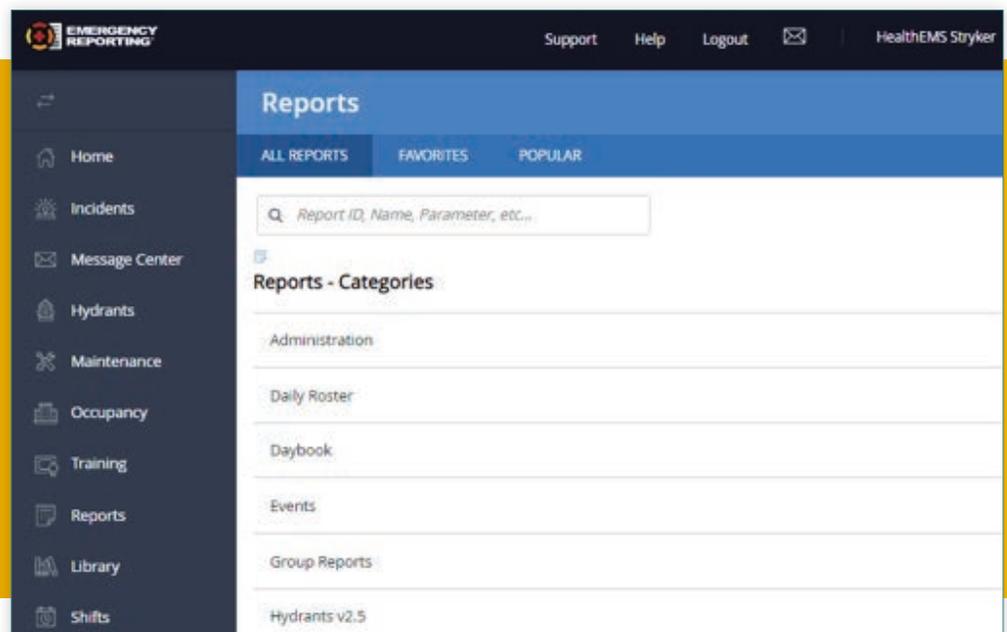
- Input incident data, generate informative reports, and run real-time analytics on department stats
- VISION Risk Assessment analyzes and categorizes community risks, compares data to departments nationwide, and generates the Occupancy Vulnerability Assessment Profile (OVAP) score for all occupancies within a response area

## Enriched records management

HealthEMS Fire software coordinates and streamlines your data and reporting so you can seamlessly track, document, and correlate incident and ePCR data in one NFIRS-5-compatible records management system (RMS). Additional functionalities added by Emergency Reporting offers an enhanced experience for Fire reporting management.

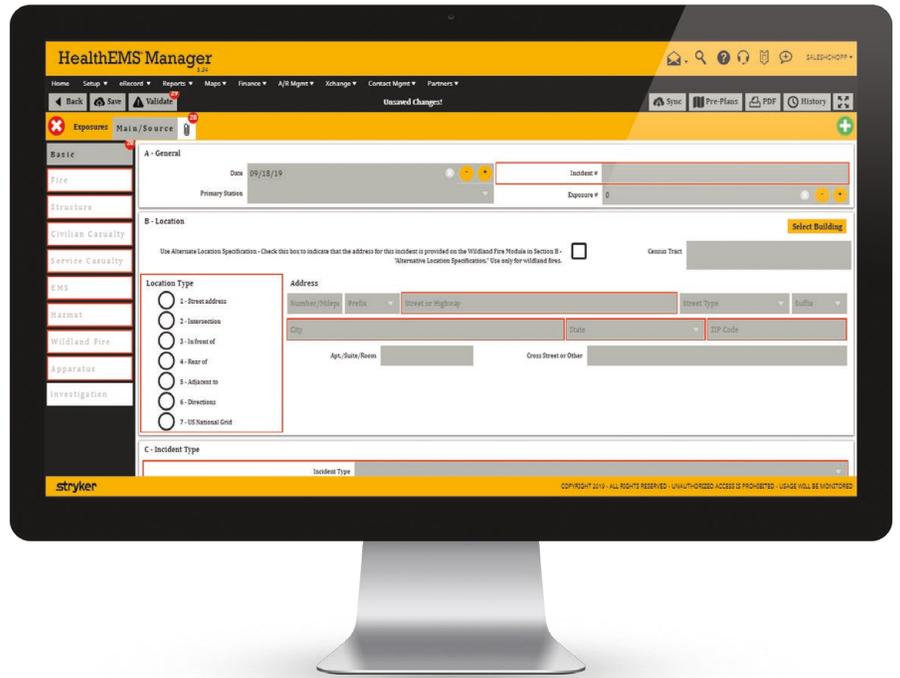
**“Integration between HealthEMS and Emergency Reporting provides me with robust patient care reporting and extensive fire records management—providing the best of both worlds.”**

**– Jon Cameron, Fire Medic/  
Software Project Manager at  
City of Strongsville**



## Stryker knows Fire/EMS

You can depend on over 60 years of experience serving the industry with the quality and reliability you've come to expect. You need solutions that work right, work fast and work under pressure, just like you do. The HealthEMS system supports the varied needs of Fire/EMS organizations with effective integration and data flow management. Our Professional Services team has successfully implemented solutions for the largest, most complex Fire/EMS organizations in the world. The HealthEMS system connects with all touchpoints in Stryker's System of Care, including CODE-STAT™ Data Review Software, LIFENET® System and LIFEPAK® monitor/defibrillators



## HealthEMS Patient Management System

This comprehensive, cloud-based solution is proven to help Fire/EMS organizations improve clinical, operational, financial, and regulatory performance. Five components simplify management of all Fire/EMS tasks.

## HealthEMS system portfolio



### MobileTouch

Touch-based, point-of-care documentation tool.



### Connectx & Xchanger

Secure data sharing that facilitates collaboration with hospitals and other providers.



### Manager

Cloud-based, dashboard-driven data management and quality assurance.



### RevNet™

Quick, compliant claims production and efficient revenue cycle management.



### Fire

NFIRS-5-compatible Record Management System (RMS).

Visit [strykeremergencycare.com](http://strykeremergencycare.com) for more information, or call 800-442-1142 to schedule a demo.

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The LIFENET System  
speeds the journey from  
emergency to recovery.



**LIFENET**<sup>®</sup> System



# THE LIFENET System gives critical care teams a head start.

When a critical health event occurs, **faster response times lead to better outcomes**. The LIFENET System makes it quicker and easier to get information on all critical patients from EMS teams to hospital care teams.

The LIFENET System offers much more than simple 12-lead ECG transmission. That information is crucial for STEMI and other cardiac issues, but stroke patients and many others also benefit from the comprehensive information delivery the LIFENET System provides. Hospitals know exactly what to expect before patients reach their doors, which means care teams can be assembled and briefed in advance. Then they can **get to work quickly and efficiently**.

Data transmission is just one component of the comprehensive LIFENET System solution. Tools to enhance your workflow integrate seamlessly with your procedures and equipment to yield **real, tangible benefits** like mobile access to vital patient care information.

The LIFENET System comes to you from Physio-Control, **the world leader in critical patient care solutions**. We've listened carefully to EMS and hospital care providers to ensure the LIFENET System gives every team the tools they need to improve patient outcomes.

# Key Features

The LIFENET System packs a lot into one integrated system. Years of feedback from critical care professionals inform the LIFENET System design, which Physio-Control constantly strives to improve and evolve—along with all our lifesaving products and services.

- 
- OnePush** **Automatically activate protocols** for many emergent care needs, alert care teams to incoming patients, and timestamp specified events. All of this can be initiated by prehospital EMS transmission.
- 
- Consult** Allow **remote consultations and decision support** via mobile devices, accelerating response to emergent patient data and increasing clinical efficiency.
- 
- Alert** Receive **pre-arrival notifications and urgent patient information** to facilitate transfer to definitive care.
- 
- Asset** **Review device readiness** and get alerts for changes in device status.
- 
- Archive** Store 12-lead ECG data on a local computer, and **automatically back up and restore your database.**
- 
- Adapter** Receive 12-lead ECG **alerts from other brand monitor/defibrillator.**
- 
- Export** **Transfer all LIFENET System patient information** into your record management system.
- 



# The LIFENET System delivers.



## Efficient prehospital treatment

- Quicker, better coordinated patient care
- More effective information exchange with hospital care providers
- Fewer wait-time inefficiencies for EMS teams
- Improved operational performance
- Useful for all critical patients—not just STEMI patients



## Enhanced hospital treatment

- Quicker, better coordinated patient care
- Faster initialization times for patient care
- Better advance information about incoming patients
- Trackable clinical deployment and quality metrics
- Useful for all critical patients—not just STEMI patients

All claims valid as of August 2014.

For further information, contact Physio-Control at 800.442.1142 (U.S.) or 800.895.5896 (Canada), or visit our website at [www.physio-control.com](http://www.physio-control.com).



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L5N 8C3  
Canada  
Toll-free 800.895.5896  
Fax 866.430.6115



**Physio-Control, Inc.**, 11811 Willows Road NE, Redmond, WA 98052 USA

# ProCare<sup>®</sup> Services



Trusted. Reliable. Proactive.

## We go beyond

keeping your equipment running at peak performance.

Imagine having someone dedicated to managing your equipment, who truly understands the intricacies of EMS and can anticipate your needs before an issue even arises. We'll make sure your lifesaving and back-saving equipment is ready when you need it. With Stryker's ProCare Services, you can count on trusted experts dedicated to caring for your equipment, so you can focus on what truly matters – saving lives.



“The service representative caught a problem we didn't know we had. He fixed it the same day, and we didn't have to take it out of service.”

- satisfied ProCare customer in Central Minnesota

## Trusted partner

No one is more qualified to service and repair your equipment than us. Our technicians have the proprietary knowledge, tools and components to care for your equipment and keep it performing – helping you achieve the full serviceable life of your equipment.

## Reliable and responsive

ProCare's true value is in the time you'll save and hassles you can avoid when an issue arises. We're there for you every step of the way: from diagnosing a problem to ordering parts to making repairs and documenting the repairs, we'll get your equipment up and running as quickly as possible.

## Results that matter

Our goal is to ensure your equipment performs as it should, when you need it. Annual preventive maintenance and priority repairs reduce equipment downtime, helping make budget management more predictable.

A photograph showing two men shaking hands in front of an ambulance. The man on the left is wearing a blue and black polo shirt with a logo. The man on the right is wearing a black polo shirt with a logo. They are standing next to a yellow and black stretcher. The ambulance in the background has "MS" and "ADV" visible on its side.

**We're right here**  
right when you need us

# Expert service designed



## to work for you

When lives are at stake, you need someone who takes a proactive approach to keeping your equipment up and running. With our ProCare Service, you can count on trusted experts dedicated to caring for your equipment, so you can focus on what truly matters – saving lives.

We're your ideal service partner and will provide you with OEM expertise as well as propriety diagnostics tools that help us fix equipment efficiently and effectively.

Stryker's ProCare Service plans tailored to your needs	 <b>Preventive maintenance</b>	 <b>Protect plan</b>	 <b>Prevent plan</b>
Annual preventive maintenance inspection service	●		●
Documentation for regulating bodies	●		●
Stryker-trained service specialist	●	●	●
Loaner device during PMs and repairs	●	●	●
Discounts on upgrades, accessories and disposables	●	●	●
Software updates	●	●	●
24/7 telephone support	●	●	●
Labor and travel expenses	●	●	●
Stryker OEM parts		●	●
Battery servicing and replacement*		●	●

### Service details

**Onsite services** are performed between 8 a.m. to 5 p.m. local time, Monday through Friday, excluding holidays. Customer is to ensure Covered Equipment is available for Service at scheduled times or additional labor charges may apply. Some Services may not be completed onsite. Stryker will cover travel and/or round-trip freight for Covered Equipment that must be sent to our designated facility for repair.

**Ship-in service** will ship your device to the nearest service center for repairs and inspections. We use only original manufacturer parts, and services will be performed at a designated Stryker facility. Stryker will cover round-trip shipping (ground only) for covered equipment sent to our designated facility for service.

**Loaners** will be provided if Covered Equipment must be removed from use to complete repairs. Stryker will strive to provide Customer with a similar loaner device until the Covered Equipment is returned. Customer assumes complete responsibility for the loaner and shall return the loaner in the same condition as received, upon the earlier of the return of the removed Covered Equipment or Stryker request.

**Updates** are changes to a device to enhance its current features, stability or software. Stryker will install Updates at no additional cost, provided such Updates are installed at the time of regularly scheduled Services. Updates at a time other than regularly scheduled Services will be billed on a separate invoice at 20% off the then-current list price of the Update. If parts must be replaced to accommodate installation of new software, such parts may be purchased at 30% off the then-current list price.

**Upgrades** are major, standalone versions of software or the addition of features or capabilities to a device. For all Service Plans, Upgrades are not provided under the Plan and must be purchased separately. Upgrades are available at 15% off the then-current list price.

Service Plans do not include: supply or repair of accessories or disposables; repair of damage caused by misuse, abuse, abnormal operating conditions, operator errors, acts of God, and use of batteries, electrodes or other products not distributed by Stryker; replacement or repair of cases; repair or replacement of items not originally distributed or installed by Stryker; Upgrades and installation of Upgrades.

## Repairs

by the numbers

---

### Achieve life of equipment

Of those surveyed, **85%** of EMS customers reported the life of their equipment has been extended because of ProCare Services.<sup>1,2</sup>

### Equipment experts

ProCare technicians receive over **200** hours of equipment training, and have an average tenure of 12 years with Stryker.

### Proactive approach

In 2017, ProCare Services did preventive maintenance inspections on **15,520** pieces of EMS equipment.

### Increased efficiency

**86%** of EMS customers surveyed reported they are able to operate more efficiently because of ProCare Services.<sup>1</sup>



## Contact us

for all your ProCare Service needs, including

- Dispatch your local service technician
- Order Stryker OEM parts
- Technical support for your Stryker equipment
- Get access to Stryker's equipment manuals

---

**Medservice.stryker.com**

**1-800-STRYKER**

\*Feature is available based on product specification and customization of package. † Based on the provisions of the service agreement and the location of the product.

1. Gallup, Stryker ProCare Customer Engagement Study, 05/2014

2. Stryker verifies its equipment to the expected service life stated within the product's instructions for use.

**For further information, please contact Stryker at 800 442 1142 (U.S.),  
800 668 8323 (Canada) or visit our website at [strykeremergencycare.com](http://strykeremergencycare.com)**

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Canada  
Toll free 800 668 8323

ITEM	Category	DESCRIPTION	List Price Effective 2/1/2024	Savvik Contract Pricing Effective 2/1/2024	Discount
21330-001365	Accessories	Test load (for use with QUIK COMBO therapy cable)	\$99.00	\$81.18	18%
340-000-000	Accessories	McGRATH 3.6V EMS Battery (new part number May 2022; replacing 11996-000394)	\$80.00	\$67.20	16%
11140-000080	Accessories	Extension Cable (5ft 3 in)	\$415.00	\$332.00	20%
11140-000074	Accessories	DC Power Adapter	\$2,719.00	\$2,256.77	17%
11140-000078	Accessories	Temperature Adapter Cable- 5ft	\$496.00	\$406.72	18%
11140-000079	Accessories	Temperature Adapter Cable- 10ft	\$496.00	\$406.72	18%
21330-000996	Accessories	ASSY-LP20 DOCKING STATION	\$520.00	\$421.20	19%
21330-001357	Accessories	LIFEPAK 15 In-service Video - DVD format	\$52.00	\$40.56	22%
11260-000044	Accessories	TrueCPR Carry Case	\$100.00	\$87.00	13%
11996-000374	Accessories	LP15 bed Connector	\$211.00	\$168.80	20%
11260-000045	Accessories	Carry Case for LIFEPAK 20/20e Defibrillator with Module	\$304.00	\$249.28	18%
11996-000106	Accessories	DURA-Y Multisite sensor (reusable)	\$899.00	\$764.15	15%
11260-000018	Accessories	LP20 Basic Carry Case	\$224.00	\$179.20	20%
11260-000016	Accessories	QUIK-COMBO Accessory pouch for LP20	\$87.00	\$69.60	20%
11260-000043	Accessories	LP20 Top Pouch	\$91.00	\$72.80	20%
11996-000310	Accessories	QUIK-COMBO 3-lead Patient Simulator	\$1,131.00	\$904.80	20%
99996-000117	Accessories	LP1000 Trainer	\$1,817.00	\$1,508.11	17%
11996-000311	Accessories	QUIK-COMBO 12-lead Patient Simulator	\$1,299.00	\$1,052.19	19%
11130-000061	Accessories	Standard hard paddles for use w/LIFEPAK 15	\$1,291.00	\$1,032.80	20%
11998-000326	Accessories	LIFEPAK 15 internal paddles adapter cable	\$616.00	\$498.96	19%
11260-000023	Accessories	LIFEPAK 1000 Hard shell, watertight carrying case	\$524.00	\$424.44	19%
11131-000022	Accessories	Internal paddles - 2" size (8.75" shaft length)	\$530.00	\$450.50	15%
11131-000010	Accessories	Internal paddles - 1" size (6.25" shaft length)	\$531.00	\$451.35	15%
11131-000011	Accessories	Internal paddles - 1.5" size (6" shaft length)	\$531.00	\$451.35	15%
11131-000012	Accessories	Internal paddles - 2" size (5.75" shaft length)	\$531.00	\$451.35	15%
11131-000013	Accessories	Internal paddles - 2.5" size (5.75" shaft length)	\$531.00	\$451.35	15%
11131-000014	Accessories	Internal paddles - 3.5" size (5" shaft length)	\$531.00	\$451.35	15%
11131-000019	Accessories	Internal paddles - 2.5" size (8.5" shaft length)	\$531.00	\$451.35	15%
11131-000021	Accessories	Internal paddles - 1.5" size (9" shaft length)	\$531.00	\$451.35	15%
11131-000023	Accessories	Internal paddles - 3.5" size (8" shaft length)	\$531.00	\$451.35	15%
11131-000001	Accessories	Internal paddle handles w/discharge control for use with LIFEPAK 12 or LIFEPAK 20	\$2,940.00	\$2,499.00	15%
11230-000019	Accessories (ProCare)	LP20 Configuration Transfer Cable	\$167.00	\$133.60	20%
11141-000162	Accessories (ProCare)	CodeManagement Module Lithium Ion Battery	\$316.00	\$259.12	18%
11141-000100	Accessories (ProCare)	LMnO2 Non-Rechargeable Battery	\$490.00	\$396.90	19%
11110-000040	Accessories (ProCare)	QUIK-COMBO therapy cable for use w/LIFEPAK 12 or LIFEPAK 20	\$515.00	\$417.15	19%
11113-000004	Accessories (ProCare)	QUIK-COMBO therapy cable for use w/LIFEPAK 15	\$515.00	\$417.15	19%
11110-000029	Accessories (ProCare)	3-lead ECG cable for LIFEPAK 12 or LIFEPAK 20	\$190.00	\$152.00	20%
11996-000369	Accessories (ProCare)	Monitor to PC USB Cable for connecting LIFEPAK 12 or LIFEPAK 15 to a PC	\$390.00	\$315.90	19%
21330-001176	Accessories (ProCare)	LP15 Lithium-ion Battery 5.7 amp hrs	\$624.00	\$505.44	19%
11110-000176	Accessories (ProCare)	DEC-8 Cable Extension: 8'	\$99.00	\$78.21	21%
11160-000015	Accessories (ProCare)	NIBP Cuff-Reusable, Adult	\$41.00	\$32.80	20%
21300-008146	Accessories (ProCare)	LIFEPAK 15 NIBP Hose, 12'	\$124.00	\$68.20	45%
21300-008148	Accessories (ProCare)	LIFEPAK 15 NIBP Hose, 9' coiled	\$124.00	\$68.20	45%
21300-008147	Accessories (ProCare)	LIFEPAK 15 NIBP Hose, 9'	\$108.00	\$68.04	37%
11996-000060	Accessories (ProCare)	Durasensor - Adult finger sensor	\$406.00	\$345.10	15%
11140-000098	Accessories (ProCare)	AC Power Adapter	\$2,231.00	\$1,851.73	17%
11140-000081	Accessories (ProCare)	Right angle cable (10in) included with ACPA & DCPA	\$415.00	\$332.00	20%
11141-000112	Accessories (ProCare)	LIFEPAK 20e Lithium-ion Rechargeable Internal Battery	\$405.00	\$328.05	19%
11577-000011	Accessories (ProCare)	Mobile Battery Charger - FOR THE LP15	\$2,770.00	\$2,243.70	19%
11111-000022	Accessories (ProCare)	12 Lead ECG, Precordial Leads (AHA)	\$205.00	\$166.05	19%
11577-000004	Accessories (ProCare)	Station Battery Charger - For the LP15	\$2,543.00	\$2,059.83	19%
11111-000020	Accessories (ProCare)	8ft Trunk cable with AHA limb leads	\$514.00	\$416.34	19%
11111-000018	Accessories (ProCare)	5ft Trunk cable with AHA limb leads	\$509.00	\$412.29	19%
11160-000011	Accessories (ProCare)	NIBP Cuff-Reusable, Infant	\$30.00	\$23.40	22%
11996-000061	Accessories (ProCare)	Oxiband Adult/Neonatal Sensor	\$308.00	\$261.80	15%
11996-000062	Accessories (ProCare)	Oxiband Pediatric/Infant Sensor	\$308.00	\$261.80	15%
11110-000066	Accessories (ProCare)	5-Lead ECG Cable for LIFEPAK 12 or LIFEPAK 20	\$347.00	\$281.07	19%
11111-000016	Accessories (ProCare)	3-Wire ECG Cable	\$347.00	\$281.07	19%
11996-000375	Accessories (ProCare)	Cable DC Input LP15 Battery Charger	\$109.00	\$87.20	20%
11133-000007	Accessories (ProCare)	Pediatric paddle, external lea (2 required) multi-language	\$130.00	\$105.30	19%
11141-000149	Accessories (ProCare)	LIFEPAK NiCd Battery with fuel gauge 1.6amp hrs	\$460.00	\$372.60	19%
11140-000015	Accessories (ProCare)	AC Power Cord	\$108.00	\$89.64	17%
11577-000019	Accessories (ProCare)	LP15 Power Attachment Kit	\$78.00	\$63.96	18%
11110-000042	Accessories (ProCare)	DEC-4 Cable Extension: 4'	\$93.00	\$73.47	21%
11425-000007	Accessories (ProCare)	BAG ASSEMBLY, NO STRAP, LIFEPAK 1000	\$196.00	\$156.80	20%
11160-000013	Accessories (ProCare)	NIBP Cuff-Reusable, Child	\$34.00	\$26.52	22%
11220-000028	Accessories (ProCare)	Top Pouch for the LP12/LP15	\$80.00	\$63.20	21%
11160-000019	Accessories (ProCare)	NIBP Cuff-Reusable Adult X large	\$67.00	\$53.60	20%
11260-000039	Accessories (ProCare)	LIFEPAK 15 Carry case back pouch	\$114.00	\$91.20	20%
11160-000017	Accessories (ProCare)	NIBP Cuff-Reusable, Lg Adult	\$47.00	\$36.66	22%
11425-000001	Accessories (ProCare)	Accessory pouch for 3-wire cable and/or other accessories	\$94.00	\$74.26	21%
11577-000002	Accessories (ProCare)	LIFEPAK 15 Basic carry case w/ right & left pouches	\$445.00	\$360.45	19%
11577-000001	Accessories (ProCare)	LIFEPAK 15 Shoulder strap	\$54.00	\$42.66	21%
11425-000012	Accessories (ProCare)	LIFEPAK 1000 Replacement Shoulder Strap for carry case	\$63.00	\$50.40	20%
11113-000002	Accessories (ProCare)	QUIK-COMBO Test Plug for testing QC Cable	\$37.00	\$29.23	21%
11996-000198	Accessories (ProCare)	MNC-1 Adapter Cable - 4 foot	\$760.00	\$608.00	20%
11996-000183	Accessories (ProCare)	MNC-1 Adapter Cable - 10 foot	\$802.00	\$641.60	20%
11996-000365	Accessories (ProCare)	RED MNC ADAPTER CABLE, 4FT,2641	\$1,181.00	\$956.61	19%
11130-000037	Accessories (ProCare)	LIFEPAK 20E Standard Adult Detachable Hard Paddles	\$2,131.00	\$1,726.11	19%
11131-000024	Accessories (ProCare)	Internal paddles - 1.5" size (14.25" shaft length)	\$531.00	\$451.35	15%
26500-003645	AED Accessories	TAG.LOCAL EMERGENCY CONTACT NUMBER,911,MULTI	\$6.06	\$5.15	15%
11101-000021	AED Accessories	Replacement Electrode Kit	\$182.00	\$154.70	15%
11101-000017	AED Accessories	Electrode Infant/Child reduced energy starter kit	\$251.00	\$203.31	19%
11101-000016	AED Accessories	Electrode replacement infant/child reduced energy	\$156.00	\$124.80	20%
11141-000165	AED Accessories	Replacement Battery Kit	\$316.00	\$268.60	15%
11141-000166	AED Accessories	BATTERY, D-CELL, TRAINER, LPCR2, Pack of 4	\$27.00	\$22.95	15%
11250-000144	AED Accessories	MANIKIN, TRAINER, LPCR2	\$32.00	\$27.20	15%
11250-000178	AED Accessories	Replacement Handle Kit	\$32.00	\$27.20	15%
11512-000002	AED Accessories	Handle Kit	\$32.00	\$27.20	15%
21250-000003	AED Accessories	DOOR, BATTERY, 3 PACK, TRAINER, LPCR2	\$22.00	\$18.70	15%
11140-000100	AED Accessories	AC/DC POWER CONVERTER, LP1000 BATTERY CHARGER	\$116.00	\$92.80	20%
21300-008143	AED Accessories	CABLE, USB2.0 A MALE TO MICRO-B, L 5.5FT	\$19.40	\$16.49	15%
11250-000162	AED Accessories	KIT, SHIPPING, TRAINER, LPCR2, ENGLISH	\$840.00	\$714.00	15%
11250-000147	AED Accessories	KIT, SHIPPING, DEMO, LPCR2, ENGLISH	\$906.00	\$770.10	15%
11140-000099	AED Accessories	Rechargeable Battery Charger kit, LP1000	\$628.00	\$502.40	20%
11512-000001	AED Accessories	Replacement Lid Kit	\$94.00	\$79.90	15%
11250-000141	AED Accessories	USB, BLUETOOTH, TRAINER, LPCR2	\$64.00	\$54.40	15%
11210-000046	AED Accessories	New Wall Bracket - White/Red	\$59.00	\$50.15	15%
11210-000047	AED Accessories	New Wall Bracket - Green	\$59.00	\$50.15	15%
11140-000101	AED Accessories	Power Cord Grounded	\$78.00	\$62.40	20%
11998-000327	AED Accessories	AED Wall Sign floor w/logo, Flat,8x10	\$37.00	\$28.86	22%
11998-000330	AED Accessories	AED Wall Sign Traditional w/logo, Flat, 8x10	\$37.00	\$28.86	22%
11250-000139	AED Accessories	ASSY, TRAY COVER WITH HANDLE, TRAINER, LPCR2	\$29.00	\$24.65	15%
21250-000004	AED Accessories	ASSY, LID, LOCALIZED, TRAINER, LPCR2, ENGLISH	\$29.00	\$24.65	15%
11260-000047	AED Accessories	Carry Case Kit	\$114.00	\$96.90	15%
11996-000445	AED Accessories	Wall Cabinet, Rotaid Solid Plus, with Alarm, White	\$592.00	\$426.24	28%
11996-000447	AED Accessories	Wall Cabinet, Rotaid Solid Plus, with Alarm, Red	\$592.00	\$426.24	28%
11220-000076	AED Accessories	Wall Cabinet, standard, surface mount, SS	\$786.00	\$628.80	20%
11250-000042	AED Accessories	Replacement infant/child AED training electrodes	\$61.00	\$48.19	21%
11996-000449	AED Accessories	Wall Cabinet, Rotaid Solid Plus, Heat, with Alarm, White	\$860.00	\$619.20	28%
11996-000451	AED Accessories	Wall Cabinet, Rotaid Solid Plus, Heat, with Alarm, Red	\$860.00	\$619.20	28%
11220-000083	AED Accessories	AED Wall Cabinet with alarm and strobe -surface mount, rolled edges	\$569.00	\$460.89	19%
11998-000292	AED Accessories	Wall Cabinet - Semi-recessed for AED, 3" Trim	\$453.00	\$366.93	19%
11210-000026	AED Accessories	AED Wall Cabinet with alarm, fire rated - semi-recessed, rolled edges	\$667.00	\$540.27	19%
11220-000078	AED Accessories	Wall Cabinet, small, fully recessed, SS	\$667.00	\$540.27	19%
11210-000001	AED Accessories	Wall mount bracket for AED	\$194.00	\$137.74	29%
11210-000028	AED Accessories	AED Floor Stand Cabinet with alarm- White	\$1,573.00	\$1,274.13	19%
11210-000027	AED Accessories	AED Wall Cabinet with alarm, fire rated - recessed, square edges	\$637.00	\$515.97	19%

11998-000293	AED Accessories	Wall Cabinet - Fully-recessed for AED, 1.5" Trim	\$387.00	\$313.47	19%
11210-000029	AED Accessories	AED Floor Stand Cabinet with alarm- Grey	\$1,639.00	\$1,327.59	19%
11220-000079	AED Accessories	AED Wall Cabinet with alarm - surface mount, rolled edges	\$465.00	\$376.65	19%
11220-000084	AED Accessories	AED Wall Cabinet with alarm and strobe - surface mount, rolled edges	\$819.00	\$663.39	19%
11250-000142	AED Accessories	USB, REPROGRAMMING, TRAINER, LPCR2, CR2T-1.0S	\$36.00	\$30.60	15%
11998-000328	AED Accessories	AED Wall Sign floor w/logo, T-mount, 8x10	\$53.00	\$41.34	22%
11998-000329	AED Accessories	AED Wall Sign floor w/logo, Tent, 7x8	\$53.00	\$41.34	22%
11998-000331	AED Accessories	AED Wall Sign Traditional w/logo, T-mount, 8x10	\$53.00	\$41.34	22%
11998-000332	AED Accessories	AED Wall Sign Traditional w/logo, Tent, 7x8	\$53.00	\$41.34	22%
11998-000333	AED Accessories	AED Wall Sign Traditional w/o logo, T-mount, 8x10	\$53.00	\$41.34	22%
11250-000012	AED Accessories	Adult AED QUIK-PAK Training Electrode Set (Box of 5 pair)	\$115.00	\$92.00	20%
26500-002040	AED Accessories	Quik reference Instruction Card for AED and CPR instruction	\$12.13	\$8.00	34%
11220-000077	AED Accessories	Wall Cabinet, standard, semi-recessed, SS	\$714.00	\$578.34	19%
11250-000140	AED Accessories	PADS, REPLACEMENT, TRAINER, LPCR2, 5 Sets	\$249.00	\$211.65	15%
11250-000145	AED Accessories	TRAY, ELECTRODE, TRAINER, LPCR2	\$209.00	\$177.65	15%
11250-000045	AED Accessories	Infant/child AED training electrodes training set	\$108.00	\$86.40	20%
11260-000048	AED Accessories	ASSY, CARRY TOTE, TRAINER, LPCR2, ENGLISH	\$170.00	\$144.50	15%
11600-000022	CODE STAT	CODE-STAT 10 Data Review Seat	\$3,573.00	\$3,037.05	15%
11240-000032	Disposables	Strip chart recorder paper, 100mm 2rolls/bx (1-23)	\$29.00	\$22.33	23%
11240-000031	Disposables	ECG printer paper, 50mm x 30m 3rolls/bx (1-49)	\$28.00	\$21.56	23%
11101-000007	Disposables	Defibrillation/ECG training electrodes	\$41.00	\$33.62	18%
11996-000113	Disposables	Oxysensor II adult sensor (24/BX)	\$876.00	\$744.60	15%
11996-000114	Disposables	Oxysensor II adult sensor, long cable (24/BX)	\$1,414.00	\$1,201.90	15%
11996-000117	Disposables	Oxysensor II neonatal sensor (24/BX)	\$1,142.00	\$970.70	15%
11996-000164	Disposables	FilterLine Set Long Adult/Pediatric (box of 25)	\$423.00	\$359.55	15%
11996-000001	Disposables	FilterLine H Set Infant/Neonatal (box of 25)	\$740.00	\$629.00	15%
11996-000167	Disposables	SmartCapnoLine Plus w/O2 delivery - Adult/Intermediate patients>44lbs (Cs of 100)	\$1,664.00	\$1,414.40	15%
11996-000163	Disposables	SmartCapnoLine Plus w/O2 delivery - Adult/Intermediate patients>44lbs (box of 25)	\$472.00	\$401.20	15%
11996-000128	Disposables	SmartCapnoLine w/O2 delivery - Pediatric patients <44lbs (box of 25)	\$574.00	\$487.90	15%
11996-000165	Disposables	SmartCapnoLine Plus Long w/O2 - Adult/Intermediate patients>44lbs (box of 25)	\$600.00	\$510.00	15%
11250-000052	Disposables	Clip-on Training Electrodes for use with QUIK-COMBO Patient Simulator	\$103.00	\$81.37	21%
11250-000043	Disposables	Cable/connector assembly/pouch for infant/child AED training electrodes	\$104.00	\$83.20	20%
11101-000004	Disposables	AED training electrode set - (5pr), cable & pouch	\$108.00	\$86.40	20%
11101-000003	Disposables	AED Trainer new style training electrodes (5 pr)	\$64.00	\$51.20	20%
11996-000338	Disposables	Masimo SET Rainbow Pediatric Reusable Direct Connect Sensor - 12 foot	\$1,673.00	\$1,422.05	15%
11171-000025	Disposables	Masimo SET LNCS Patient Cable - 14 foot	\$606.00	\$515.10	15%
11996-000327	Disposables	Masimo SET RED LNOP Patient Cable - 8 foot	\$509.00	\$432.65	15%
11996-000093	Disposables (ProCare)	Electrode EDGE QUIK-COMBO pediatric RTS	\$58.00	\$46.40	20%
11996-000090	Disposables (ProCare)	Electrode EDGE QUIK-COMBO RTS	\$58.00	\$49.30	15%
11101-000006	Disposables (ProCare)	Cable/connector assembly/pouch for Adult AED training electrodes	\$35.00	\$27.30	22%
11996-000017	Disposables (ProCare)	Electrode QUIK-COMBO w/REDI-PAK preconnect	\$55.00	\$45.10	18%
11996-000091	Disposables (ProCare)	Electrode EDGE QUIK-COMBO Adult	\$48.00	\$38.88	19%
11160-000020	Disposables (ProCare)	NIBP Cuff-Disposable X-tra Large Adult	\$22.00	\$16.50	25%
11996-000048	Disposables (ProCare)	Disposable Adhesive bandage wrap for OXI-A/N (2 bags of 50)	\$153.00	\$130.05	15%
11996-000049	Disposables (ProCare)	Disposable Adhesive bandage wrap for OXI-P/I (2 bags of 50)	\$153.00	\$130.05	15%
11996-000115	Disposables (ProCare)	Oxysensor II infant sensor (24/BX)	\$1,123.00	\$954.55	15%
11996-000116	Disposables (ProCare)	Oxysensor II pediatric sensor (24/BX)	\$870.00	\$739.50	15%
21300-008054	Disposables (ProCare)	4-Wire Cable Comb (10- Pack)	\$78.00	\$61.62	21%
21300-008055	Disposables (ProCare)	6-Wire Cable Comb (10- Pack)	\$78.00	\$61.62	21%
11160-000016	Disposables (ProCare)	NIBP Cuff-Disposable Adult	\$16.98	\$12.22	28%
11160-000018	Disposables (ProCare)	NIBP Cuff-Disposable Large Adult	\$16.98	\$12.22	28%
11160-000014	Disposables (ProCare)	NIBP Cuff-Disposable Child	\$15.76	\$11.19	29%
11160-000012	Disposables (ProCare)	NIBP Cuff-Disposable Infant	\$14.55	\$10.19	30%
11171-000055	Disposables (ProCare)	Disposable Light Shield 10/pack	\$88.00	\$72.16	18%
11171-000024	Disposables (ProCare)	Masimo SET LNCS Patient Cable - 4 foot	\$285.00	\$242.25	15%
11171-000027	Disposables (ProCare)	Masimo SET LNCS 4' extension (for Nellcor equipped units)	\$350.00	\$297.50	15%
11171-000020	Disposables (ProCare)	Masimo SET LNCS Pediatric Disposable Sensors (box of 20)	\$508.00	\$431.80	15%
11996-000323	Disposables (ProCare)	Masimo SET Red LNCS Patient Cable - 4 foot	\$284.00	\$241.40	15%
11171-000053	Disposables (ProCare)	DIGITBOOTRED DB1-DC8, ADTREUSABLESENSOR, REF 2644	\$1,008.00	\$836.64	17%
11996-000335	Disposables (ProCare)	Masimo SET Rainbow Adult Reusable Direct Connect Sensor - 3 foot	\$1,223.00	\$1,039.55	15%
11996-000337	Disposables (ProCare)	Masimo SET Rainbow Pediatric Reusable Direct Connect Sensor - 3 foot	\$1,223.00	\$1,039.55	15%
11171-000016	Disposables (ProCare)	Masimo SET LNCS Patient Cable - 10 foot	\$405.00	\$344.25	15%
11171-000017	Disposables (ProCare)	Masimo SET LNCS Adult Reusable Sensor	\$449.00	\$381.65	15%
11171-000032	Disposables (ProCare)	Rainbow DCI-DC8, Adult Reuse Sensor, 8 ft	\$1,403.00	\$1,192.55	15%
11171-000033	Disposables (ProCare)	Rainbow DCP-DC9, PEDI Reuse Sensor, 8 ft	\$1,403.00	\$1,192.55	15%
11996-000325	Disposables (ProCare)	Masimo SET Red LNCS Patient Cable - 14 foot	\$586.00	\$498.10	15%
11171-000029	Disposables (ProCare)	Masimo SET LNCS Neonatal Pt L Disposable Sensor (box of 20)	\$687.00	\$583.95	15%
11996-000332	Disposables (ProCare)	Masimo SET Red Adult Reusable Direct Connect Sensor - 12 foot	\$1,002.00	\$851.70	15%
11996-000334	Disposables (ProCare)	Masimo SET Red Pediatric Reusable Direct Connect Sensor - 12 foot	\$1,002.00	\$851.70	15%
11171-000052	Disposables (ProCare)	DIGITBOOT LNCS DB1, ADT REUSABLE SENSOR, REF 2653	\$473.00	\$392.59	17%
11996-000336	Disposables (ProCare)	Masimo SET Rainbow Adult Reusable Direct Connect Sensor - 12 foot	\$1,673.00	\$1,422.05	15%
11171-000018	Disposables (ProCare)	Masimo SET LNCS Pediatric Reusable Sensor	\$416.00	\$353.60	15%
11171-000019	Disposables (ProCare)	Masimo SET LNCS Adult Disposable Sensors (box of 20)	\$448.00	\$380.80	15%
11996-000324	Disposables (ProCare)	Masimo SET Red LNCS Patient Cable - 10 foot	\$347.00	\$294.95	15%
11996-000331	Disposables (ProCare)	Masimo SET Red Adult Reusable Direct Connect Sensor - 3 foot	\$545.00	\$463.25	15%
11996-000333	Disposables (ProCare)	Masimo SET Red Pediatric Reusable Direct Connect Sensor - 3 foot	\$545.00	\$463.25	15%
11171-000054	Disposables (ProCare)	Reuseable Light Shield, 5 /box	\$93.00	\$76.26	18%
11171-000028	Disposables (ProCare)	Masimo SET LNCS Neonatal L Disposable Sensor (box of 20)	\$628.00	\$533.80	15%
11171-000031	Disposables (ProCare)	Masimo SET LNCS Infant Disposable Sensor (box of 20)	\$628.00	\$533.80	15%
360-STR-US-10	HeartSine 300 Series	HeartSine SAM 360P AED, Fully-automatic	\$2,414.00	\$1,400.12	42%
350-STR-US-AV	HeartSine 300 Series	HeartSine SAM 350P AED Aviation	\$2,428.00	\$1,408.24	42%
350-STR-US-10	HeartSine 300 Series	HeartSine SAM 350P AED	\$2,233.00	\$1,272.81	43%
360-STR-US-AV	HeartSine 300 Series	HeartSine SAM 360P AED Aviation, Fully-Automatic	\$2,568.00	\$1,489.44	42%
450-STR-US-10	HeartSine 400/500	HeartSine SAM 450P AED	\$2,502.00	\$1,551.24	38%
450-STR-US-AV	HeartSine 400/500	HeartSine SAM 450P AED Aviation	\$2,683.00	\$1,904.93	29%
PAD-PAK-07	HeartSine A&D	Aviation Pad-Pak for HeartSine AEDs	\$247.00	\$197.60	20%
PAD-PAK-02	HeartSine A&D	US Pediatric-Pak for HeartSine AEDs	\$270.00	\$216.00	20%
PAD-PAK-01	HeartSine A&D	US Adult Pad-Pak for HeartSine AEDs	\$228.00	\$182.40	20%
PAD-ACC-02	HeartSine A&D	USB Data Download Cable - HeartSine	\$49.00	\$38.71	21%
PAD-CAB-04	HeartSine A&D	HeartSine Wall Cabinet with Alarm	\$200.00	\$160.00	20%
PAD-CAB-02	HeartSine A&D	Wall Bracket for HeartSine AED	\$109.00	\$87.20	20%
TRN-ACC-02	HeartSine A&D	HeartSine AED Trainer Electrodes - 10	\$59.00	\$35.99	39%
PAD-BAG-01	HeartSine A&D	Carry Case for HeartSine AED	\$72.00	\$56.88	21%
PAD-BAG-02	HeartSine A&D	Backpack for HeartSine AED	\$189.00	\$153.09	19%
TRN-ACC-14	HeartSine A&D	HeartSine Trainer battery charger	\$44.00	\$35.20	20%
TRN-PAK-04	HeartSine A&D	Pad-Pak Electrode Cartridge for Trainer	\$69.00	\$55.20	20%
TRN-ACC-03	HeartSine A&D	HeartSine AED Trainer Electrodes - 25	\$136.00	\$82.96	39%
TRN-ACC-16	HeartSine A&D	SAM 350P AED Trainer Remote Control	\$213.00	\$170.40	20%
TRN-ACC-18	HeartSine A&D	SAM 360P AED Trainer Remote Control	\$213.00	\$170.40	20%
TRN-ACC-19	HeartSine A&D	SAM 450P AED Trainer Remote Control	\$213.00	\$170.40	20%
TRN-350-US	HeartSine A&D	HeartSine SAM 350P AED Trainer	\$589.00	\$471.20	20%
TRN-360-US	HeartSine A&D	HeartSine SAM 360P AED Trainer	\$589.00	\$477.09	19%
TRN-450-US	HeartSine A&D	HeartSine SAM 450P AED Trainer	\$589.00	\$482.98	18%
99425-000023	LP1000	LIFEPAK 1000 Graphical Display Standard Setup w/carry case, battery & electrodes	\$3,701.00	\$2,701.73	27%
99425-000025	LP1000	LIFEPAK 1000 ECG Display, Standard Setup w/carry case, battery & electrodes	\$4,558.00	\$3,555.24	22%
81700-000005	LP15	Bundle: LIFEPAK 15 w/ ACPA (Trending, Masimo SpO2, EtCO2, BT)	\$30,525.00	\$25,335.75	17%
81700-000004	LP15	Bundle: LIFEPAK 15 w/ ACPA (Trending, Masimo SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2)	\$48,154.00	\$39,967.82	17%
81700-000002	LP15	Bundle: LIFEPAK 15 w/ ACPA (Trending, SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, BT, T)	\$49,863.00	\$41,386.29	17%
81700-000001	LP15	Bundle: LIFEPAK 15 w/ ACPA (Trending, Masimo SpO2, SpCO, SpMet, NIBP, 12-Lead ECG)	\$55,268.00	\$45,872.44	17%
99577-001960	LP15	LIFEPAK 15 Trending, Masimo SpO2, NIBP, 12-Lead ECG, EtCO2, 2 Invasive Pressure Channels	\$43,607.00	\$36,193.81	17%
99577-001935	LP15	LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP, 12-Lead, EtCO2	\$45,522.00	\$37,783.26	17%
99577-001957	LP15	LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, Bluetooth	\$45,522.00	\$37,783.26	17%
99577-001934	LP15	LIFEPAK 15 Trending, Masimo SpO2, NIBP, 12-Lead, EtCO2	\$41,010.00	\$34,038.30	17%
99577-001955	LP15	LIFEPAK 15 Trending, Masimo SpO2, NIBP, 12-Lead ECG, EtCO2, Bluetooth	\$41,010.00	\$34,038.30	17%
99577-001946	LP15	LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, Bluetooth	\$25,698.00	\$21,329.34	17%
99577-001959	LP15	LIFEPAK 15 Trending, Masimo SpO2, NIBP, EtCO2, 2 Invasive Pressure Channels, Bluetooth	\$34,448.00	\$28,591.84	17%
99577-001951	LP15	LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, EtCO2, Bluetooth	\$32,124.00	\$26,662.92	17%
99577-001956	LP15	LIFEPAK 15 Trending, SpO2, NIBP, 12-Lead ECG, EtCO2, Bluetooth, Temp	\$42,721.00	\$35,458.43	17%
99577-001938	LP15	LIFEPAK 15 Trending, SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, Temperature	\$47,233.00	\$39,203.39	17%
99577-001958	LP15	LIFEPAK 15 Trending, SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, Bluetooth, Temp	\$47,233.00	\$39,203.39	17%
99577-001962	LP15	LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, 2 Invasive Pres	\$48,124.00	\$39,942.92	17%

99577-001963	LP15	LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, 12-Lead ECG, EtCO2, 2 Invasive	\$44,432.00	\$36,878.56	17%
99577-001372	LP15	LIFEPAK 15 Trending, Masimo SpO2, SpCO, SpMet, NIBP, 12-Lead ECG, EtCO2, 2 Invasi	\$52,636.00	\$43,687.88	17%
99577-001937	LP15	LIFEPAK 15 Trending, Masimo SpO2, SpCO, SpMet, NIBP, 12-Lead, EtCO2, 2 Invasive Pr	\$52,636.00	\$43,687.88	17%
99577-001948	LP15	LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, 2 Invasive Pressure Channels, B	\$29,528.00	\$24,508.24	17%
99577-001588	LP15	LIFEPAK 15 Trending, Masimo SpO2, SpCO, SpMet, NIBP, 12-Lead ECG, EtCO2, Bluetoc	\$50,039.00	\$41,532.37	17%
99577-001936	LP15	LIFEPAK 15 Trending, Masimo SpO2, SpCO, SpMet NIBP, 12-Lead, EtCO2	\$50,039.00	\$41,532.37	17%
99577-001964	LP15	LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, 12-Lead ECG, EtCO2, Bluetoot	\$41,835.00	\$34,723.05	17%
81700-000006	LP15	Bundle: LIFEPAK 15 w/ ACPA (Trending, Masimo SpO2, SpCO, SpMet, NIBP, 12-Lead Et	\$55,332.00	\$45,925.56	17%
99577-001945	LP15	LIFEPAK 15 Trending, Masimo SpO2, NIBP, Bluetooth	\$24,880.00	\$20,650.40	17%
99577-001933	LP15	LIFEPAK 15 Trending, Masimo SpO2, NIBP, 12-Lead	\$37,187.00	\$30,865.21	17%
99577-001953	LP15	LIFEPAK 15 Trending, Masimo SpO2, NIBP, 12-Lead ECG, Bluetooth	\$37,187.00	\$30,865.21	17%
99577-001368	LP15	LIFEPAK 15 Trending, 12-Lead ECG, Bluetooth	\$30,897.00	\$25,644.51	17%
99577-001373	LP15	LIFEPAK 15 Trending, SpO2, SpCO, SpMet, NIBP, 12-Lead ECG, EtCO2, Bluetooth, Tem	\$51,751.00	\$42,953.33	17%
99577-001947	LP15	LIFEPAK 15 Trending, Masimo SpO2, NIBP, 2 Invasive Pressure Channels, Bluetooth	\$28,710.00	\$23,829.30	17%
99577-001966	LP15	LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, EtCO2, 2 Invasive Pressure Cha	\$34,727.00	\$28,823.41	17%
99577-001943	LP15	LIFEPAK 15 Trending, Masimo SpO2, EtCO2, 12-Lead ECG, Bluetooth	\$38,829.00	\$32,228.07	17%
99577-001944	LP15	LIFEPAK 15 Trending, Masimo SpO2, EtCO2, Bluetooth	\$27,891.00	\$23,149.53	17%
99577-001952	LP15	LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP, EtCO2, Bluetooth	\$35,823.00	\$29,733.09	17%
99577-001941	LP15	LIFEPAK 15 Nellcor and Masimo SpO2, Bluetooth	\$21,738.00	\$18,042.54	17%
99577-001931	LP15	LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP	\$29,396.00	\$24,398.68	17%
81700-000003	LP15	Bundle: LIFEPAK 15 w/ ACPA (Trending, Masimo SpO2, NIBP, EtCO2)	\$34,008.00	\$28,226.64	17%
99577-001932	LP15	LIFEPAK 15 Trending, Masimo SpO2, NIBP, EtCO2	\$31,313.00	\$25,989.79	17%
99577-001950	LP15	LIFEPAK 15 Trending, Masimo SpO2, NIBP, EtCO2, Bluetooth	\$31,313.00	\$25,989.79	17%
99577-001930	LP15	LIFEPAK 15 Standard	\$18,597.00	\$15,435.51	17%
99577-001939	LP15	LIFEPAK 15 Bluetooth	\$18,597.00	\$15,435.51	17%
81700-000007	LP15	Bundle: LIFEPAK 15 w/ ACPA (Standard)	\$21,293.00	\$17,673.19	17%
99512-001267	LPCR2	LPCR2 Fully-automatic, WIFI,English-Spanish, Bag	\$3,512.00	\$2,634.00	25%
99512-001265	LPCR2	LPCR2 Semi-automatic, WIFI,English-Spanish, Bag	\$3,252.00	\$2,439.00	25%
99512-001262	LPCR2	LPCR2 Semi-automatic, WIFI,English, Handle	\$3,057.00	\$2,292.75	25%
99512-001263	LPCR2	LPCR2 Fully-automatic, WIFI,English, Bag	\$3,415.00	\$2,561.25	25%
99512-001268	LPCR2	LPCR2 Fully-automatic, WIFI,English-Spanish, Handle	\$3,415.00	\$2,561.25	25%
99512-001261	LPCR2	LPCR2 Semi-automatic, WIFI,English, Bag	\$3,155.00	\$2,366.25	25%
99512-001266	LPCR2	LPCR2 Semi-automatic, WIFI,English-Spanish, Handle	\$3,155.00	\$2,366.25	25%
99512-001434	LPCR2	LPCR2 USB Fully-automatic, English, Handle	\$3,117.00	\$2,337.75	25%
99512-001264	LPCR2	LPCR2 Fully-automatic, WIFI,English, Handle	\$3,318.00	\$2,488.50	25%
99512-001435	LPCR2	LPCR2 USB Semi-automatic, English, Handle	\$2,987.00	\$2,240.25	25%
99512-000970	LPCR2 Cellular 4G	LIFEPAK CR2 Cellular Defibrillator, Semi-Automatic, English, carrying case	\$3,253.00	\$2,439.75	25%
99512-001708	LPCR2 Cellular 4G	LIFEPAK CR2 Cellular Defibrillator, Semi-Automatic, English, handle	\$3,152.00	\$2,364.00	25%
99512-001709	LPCR2 Cellular 4G	LIFEPAK CR2 Cellular Defibrillator, Fully Automatic, English, carrying case	\$3,521.00	\$2,640.75	25%
99512-001710	LPCR2 Cellular 4G	LIFEPAK CR2 Cellular Defibrillator, Fully Automatic, English, handle	\$3,421.00	\$2,565.75	25%
99512-001711	LPCR2 Cellular 4G	LIFEPAK CR2 Cellular Defibrillator, Semi-Automatic, English-Spanish, carrying case	\$3,353.00	\$2,514.75	25%
99512-001712	LPCR2 Cellular 4G	LIFEPAK CR2 Cellular Defibrillator, Semi-Automatic, English-Spanish, handle	\$3,253.00	\$2,439.75	25%
99512-001713	LPCR2 Cellular 4G	LIFEPAK CR2 Cellular Defibrillator, Fully Automatic, English-Spanish, carrying case	\$3,621.00	\$2,715.75	25%
99512-001714	LPCR2 Cellular 4G	LIFEPAK CR2 Cellular Defibrillator, Fully Automatic, English-Spanish, handle	\$3,521.00	\$2,640.75	25%
50998-000027	LPCR2 Cellular 4G	LIFEPAK CR2 4G Data Plan	\$499.00	\$424.15	15%
99576-000063	Lucas	LUCAS 3, 3.1, IN SHIPPING BOX, EN	\$20,015.00	\$17,212.90	14%
99576-000083	Lucas	LUCAS 3, 3.1, TRAINING UNIT, EN	\$11,862.00	\$10,201.32	14%
11576-000088	Lucas Accessories	LUCAS Slim Back Plate	\$524.00	\$408.72	22%
11576-000094	Lucas Accessories	LUCAS Carrying Case, Hard Shell	\$596.00	\$476.80	20%
11576-000064	Lucas Accessories	LUCAS PCI BACK PLATE	\$4,667.00	\$3,733.60	20%
11576-000060	Lucas Accessories	LUCAS 2 Stand-alone Battery Charger	\$1,555.00	\$1,244.00	20%
11576-000046	Lucas Accessories	LUCAS 2 Disposable Suction Cup (3 pack)	\$186.00	\$148.80	20%
11576-000047	Lucas Accessories	LUCAS 2 Disposable Suction Cup (12 pack)	\$662.00	\$536.22	19%
21996-000044	Lucas Accessories	LUCAS Back Plate	\$502.00	\$406.62	19%
11996-000279	Lucas Accessories	LUCAS 1 Connector - Ohmeda Air	\$491.00	\$397.71	19%
11576-000090	Lucas Accessories	Grip Tape (3-pack), LUCAS Slim Back Plate	\$92.00	\$73.60	20%
11576-000089	Lucas Accessories	Grip Tape, LUCAS Slim Back Plate	\$38.00	\$31.16	18%
11576-000080	Lucas Accessories (ProC)	LUCAS 3 Battery - Dark Grey - Rechargeable LiPo	\$925.00	\$730.75	21%
11576-000048	Lucas Accessories (ProC)	LUCAS 2 12V Car Cable	\$189.00	\$151.20	20%
11576-000051	Lucas Accessories (ProC)	Patient Strap (secures patient's arms to support legs of LUCAS - 3 pack)	\$359.00	\$287.20	20%
11576-000071	Lucas Accessories (ProC)	Lucas Power Supply	\$492.00	\$388.68	21%
11576-000070	Lucas Accessories (ProC)	LUCAS 2 Rubber Bumper	\$57.00	\$46.17	19%
11576-000039	Lucas Accessories (ProC)	LUCAS 2 Battery - Rechargeable Lithium Polymer (LiPo)	\$951.00	\$760.80	20%
11576-000038	Lucas Accessories (ProC)	LUCAS 2 Carrying Bag	\$456.00	\$369.36	19%
21576-000074	Lucas Accessories (ProC)	LUCAS Stabilization Strap	\$122.00	\$98.82	19%
21576-000075	Lucas Accessories (ProC)	LUCAS Stabilization Strap (4 pack)	\$392.00	\$317.52	19%
11576-000091	Lucas Accessories (ProC)	LUCAS 3 Bumpers (Black)	\$57.00	\$45.60	20%
11576-000050	Lucas Accessories (ProC)	Patient Strap (Secures patient's arms to support legs of LUCAS - 1pr)	\$138.00	\$111.78	19%
11996-000471	Modem	4G Modem: Verizon Cellular non-Kore (customer data plan)	\$1,546.00	\$1,345.02	13%
11996-000475	Modem	4G Modem: AT&T Cellular Kore (Stryker data plan)	\$1,546.00	\$1,345.02	13%
301-000-000	Video Laryngoscope	McGRATH MAC EMS Video Laryngoscope (new part number May 2022, replacing 1199	\$3,639.00	\$3,093.15	15%
78000458	Solutions	LIFELINKCENTRAL PROLICENSURE 8YR	\$770.00	\$646.80	16%
LIFEPK-FLD-PROCARE (PM O Procure - Treatment		PROCARE SERVICE - LIFEPAK FIELD REPAIR - PM ONLY	\$544.00	\$462.40	15%
LIFEPK-FLD-PROCARE (PART Procure - Treatment		PROCARE SERVICE - LIFEPAK FIELD REPAIR - PARTS LABOR TRAVEL ONLY	\$1,210.00	\$1,028.50	15%
LIFEPK-FLD-PROCARE (PM A) Procure - Treatment		PROCARE SERVICE - LIFEPAK FIELD REPAIR - PLT AND PM	\$1,754.00	\$1,490.90	15%
LIFEPK-FLD-PROCARE (BATT Procure - Treatment		PROCARE SERVICE - LIFEPAK FIELD REPAIR - BATTERY SERVICE ADD ON	\$450.00	\$382.50	15%
LIFEPK-FLD-PROCARE (CASE Procure - Treatment		PROCARE SERVICE - LIFEPAK FIELD REPAIR - CASE CHANGE	\$1,836.00	\$1,560.60	15%
LIFEPK-DEP-PROCARE (PM O Procure - Treatment		PROCARE SERVICE - LIFEPAK DEPOT REPAIR - PM ONLY	\$441.00	\$374.85	15%
LIFEPK-DEP-PROCARE (PART Procure - Treatment		PROCARE SERVICE - LIFEPAK DEPOT REPAIR - PARTS LABOR TRAVEL ONLY	\$828.00	\$703.80	15%
LIFEPK-DEP-PROCARE (PM A Procure - Treatment		PROCARE SERVICE - LIFEPAK DEPOT REPAIR - PLT AND PM	\$1,269.00	\$1,078.65	15%
LIFEPK-DEP-PROCARE (BATT Procure - Treatment		PROCARE SERVICE - LIFEPAK DEPOT REPAIR - BATTERY SERVICE ADD ON	\$450.00	\$382.50	15%
LIFEPK-DEP-PROCARE (CASE Procure - Treatment		PROCARE SERVICE - LIFEPAK DEPOT REPAIR - CASE CHANGE	\$1,836.00	\$1,560.60	15%
AED-FIELD-PROCARE (PM O) Procure - Treatment		PROCARE SERVICE - AED FIELD REPAIR - PM ONLY	\$456.00	\$387.60	15%
AED-DEPOT-PROCARE (PM C Procure - Treatment		PROCARE SERVICE - AED DEPOT REPAIR - PM ONLY	\$368.00	\$312.80	15%
LUCAS-FLD-PROCARE (PM O) Procure - Treatment		PROCARE SERVICE - LUCAS FIELD REPAIR - PM ONLY	\$441.00	\$374.85	15%
LUCAS-FLD-PROCARE (PART) Procure - Treatment		PROCARE SERVICE - LUCAS FIELD REPAIR - PARTS LABOR TRAVEL ONLY	\$828.00	\$703.80	15%
LUCAS-FLD-PROCARE (PM A) Procure - Treatment		PROCARE SERVICE - LUCAS FIELD REPAIR - PLT AND PM	\$1,269.00	\$1,078.65	15%
LUCAS-FLD-PROCARE (BATT) Procure - Treatment		PROCARE SERVICE - LUCAS FIELD REPAIR - BATTERY SERVICE ADD ON	\$450.00	\$382.50	15%
LUCAS-DEP-PROCARE (PM O Procure - Treatment		PROCARE SERVICE - LUCAS DEPOT REPAIR - PM ONLY	\$308.00	\$261.80	15%
LUCAS-DEP-PROCARE (PART Procure - Treatment		PROCARE SERVICE - LUCAS DEPOT REPAIR - PARTS LABOR TRAVEL ONLY	\$667.00	\$566.95	15%
LUCAS-DEP-PROCARE (PM A Procure - Treatment		PROCARE SERVICE - LUCAS DEPOT REPAIR - PLT AND PM	\$975.00	\$828.75	15%
LUCAS-DEP-PROCARE (BATT Procure - Treatment		PROCARE SERVICE - LUCAS DEPOT REPAIR - BATTERY SERVICE ADD ON	\$450.00	\$382.50	15%
SEM-EC Procure - Transport		SMART EQUIPMENT MANAGEMENT - EC	\$230.00	\$200.10	13%
PRT-LUCAS-PROCARE (PM O) Procure - Treatment		PROCARE SERVICE - PRT LUCAS - PM ONLY	\$441.00	\$374.85	15%
PRT-LUCAS-PROCARE (PART) Procure - Treatment		PROCARE SERVICE - PRT LUCAS - PARTS LABOR TRAVEL ONLY	\$662.00	\$562.70	15%
PRT-LUCAS-PROCARE (PM A) Procure - Treatment		PROCARE SERVICE - PRT LUCAS - PLT AND PM	\$1,103.00	\$937.55	15%
PRT-LUCAS-PROCARE (BATT) Procure - Treatment		PROCARE SERVICE - PRT LUCAS - BATTERY SERVICE ADD ON	\$450.00	\$382.50	15%
PRT-DEFIB-PROCARE (PM O) Procure - Treatment		PROCARE SERVICE - PRT DEFIB - PM ONLY	\$544.00	\$462.40	15%
PRT-DEFIB-PROCARE (PARTS Procure - Treatment		PROCARE SERVICE - PRT DEFIB - PARTS LABOR TRAVEL ONLY	\$1,210.00	\$1,028.50	15%
PRT-DEFIB-PROCARE (PM AN) Procure - Treatment		PROCARE SERVICE - PRT DEFIB - PLT AND PM	\$1,754.00	\$1,490.90	15%
PRT-DEFIB-PROCARE (BATTE Procure - Treatment		PROCARE SERVICE - PRT DEFIB - BATTERY SERVICE ADD ON	\$450.00	\$382.50	15%
PRT-DEFIB-PROCARE (CASE Procure - Treatment		PROCARE SERVICE - PRT DEFIB - CASE CHANGE	\$1,836.00	\$1,560.60	15%
11141-000156	Battery	LP1000 Non-Rechargeable LiMnO2 Battery Replacement Kit	\$644.00	\$515.20	20%
11996-000370	Cables and Data	ROHS LP12-LP15 TO PC USBCABLE,	\$328.00	\$265.68	19%
11210-000021	Cases and Mounting	AED Wall Mount Bracket for LIFEPAK CR Plus	\$150.00	\$121.50	19%
11210-000048	Cases and Mounting	WALLCABINET SS-SEMI RECESS, FIR	\$614.00	\$497.34	19%
11220-000032	Cases and Mounting	POUCH, RIGHT, CARRYING BAG, LP	\$44.00	\$35.64	19%
11220-000036	Cases and Mounting	BACK POUCH,SMALL,CARRYING BAG,	\$41.00	\$33.21	19%
11220-000054	Cases and Mounting	ACCY BAG,RIGHT SIDE LP10	\$59.00	\$47.79	19%
11220-000064	Cases and Mounting	BATTERY PACK CARRYING POUCH	\$52.00	\$42.12	19%
11220-000072	Cases and Mounting	BACK POUCH - LARGE	\$67.00	\$54.27	19%
11220-000082	Cases and Mounting	AED Wall Cabinet, SM, RE, OSHA, Orange	\$472.00	\$382.32	19%
11220-000086	Cases and Mounting	AED Wall Cabinet - SM, SS, ALUM, Timed Strobe, Orange	\$728.00	\$589.68	19%
11220-000087	Cases and Mounting	AED Wall Cabinet - SM, RE, Steel, Timed strobe, Orange	\$610.00	\$494.10	19%
11220-000088	Cases and Mounting	AED Wall Cabinet - FR, SE, ALUM, Timed Strobe, Orange	\$605.00	\$490.05	19%
11220-000089	Cases and Mounting	AED Wall Cabinet - FR, SE, Steel, Orange	\$442.00	\$358.02	19%
11220-000090	Cases and Mounting	AED Wall Cabinet - FR, SE, Steel, Timed Strobe, Orange	\$558.00	\$451.98	19%
11260-000014	Cases and Mounting	LIFEPAK CR Plus Training System replacement carry case	\$56.00	\$47.60	15%
11260-000015	Cases and Mounting	LIFEPAK CR Plus Hard shell carry case	\$371.00	\$300.51	19%
11260-000017	Cases and Mounting	Case-Thermoformed, Infant/Child Electrode	\$44.00	\$35.64	19%
11260-000019	Cases and Mounting	CARRYING BAGS-STRAP KIT, LP20	\$136.00	\$108.80	20%

11260-000041	Cases and Mounting	LIFEPAK 20e Shoulder Strap for Basic Carrying Case - Includes mounting brackets and l	\$294.00	\$235.20	20%
11998-000310	Cases and Mounting	AED Wall Cabinet, surface mount with alarm and strobe	\$394.00	\$319.14	19%
21300-004576	Cases and Mounting	LIFEPAK CR Plus Carrying case	\$106.00	\$85.86	19%
21300-006586	Cases and Mounting	PEDESTAL FOR SWITCH	\$46.00	\$37.26	19%
21300-006587	Cases and Mounting	Central Alarm Switch for CR Plus	\$79.00	\$63.99	19%
11140-000047	Charger	POWER CORD, MLD, DOM, LANG	\$96.00	\$76.80	20%
11140-000091	Charger	Replacement Part: AC/DC power converter, LP1000 Battery Charger	\$116.00	\$92.80	20%
11403-000001	Electrodes	LIFEPAK CR Plus Replacement Kit for Charge-Pak 2 sets of electrodes	\$391.00	\$312.80	20%
11403-000002	Electrodes	LIFEPAK CR Plus Replacement Kit for Charge-Pak 1 set of electrodes	\$333.00	\$266.40	20%
21300-005847	Electrodes	Signagel, gel	\$8.25	\$5.03	39%
31115788	Electrodes	ECG electrodes, High adhesion - quantity 600 (120 5-packs)	\$209.00	\$171.38	18%
31115796	Electrodes	ECG electrodes, High adhesion - quantity 600 (200 3-packs)	\$576.00	\$472.32	18%
11998-000334	Emergency Response Kit	Emergency Response Kit; includes nitrile gloves, disposable razor, trauma scissors, CP	\$62.00	\$49.60	20%
MVA	EtCO2 Monitoring	Microstream Advance oral/nasal filter line adult 25ct	\$415.00	\$352.75	15%
MVA100U	EtCO2 Monitoring	Microstream Advance oral/nasal filter line adult, 100 ct	\$1,505.00	\$1,279.25	15%
MVAI	EtCO2 Monitoring	Microstream Advance intubated filter line adult-pediatric	\$369.00	\$313.65	15%
MVAI100U	EtCO2 Monitoring	Microstream Advance intubated filter line adult-pediatric, 100 ct	\$1,273.00	\$1,082.05	15%
MVAIH	EtCO2 Monitoring	Microstream Advance intubated filter line adult-pediatric, 25 ct	\$576.00	\$489.60	15%
MVAII	EtCO2 Monitoring	Microstream Advance intubated filter line adult-pediatric, long 25 ct	\$413.00	\$351.05	15%
MVAO	EtCO2 Monitoring	Microstream Advance oral/nasal filter line adult, w/O2 tubing	\$459.00	\$390.15	15%
MVAO100U	EtCO2 Monitoring	Microstream Advance oral/nasal filter line adult w/O2 tubing, 100 ct	\$1,619.00	\$1,376.15	15%
MVAOL	EtCO2 Monitoring	Microstream Advance oral/nasal filter line adult w/O2 tubing, long 25 ct	\$585.00	\$497.25	15%
MVIIH	EtCO2 Monitoring	Microstream Advance intubated filter line neonatal-infant	\$720.00	\$612.00	15%
MVP	EtCO2 Monitoring	Microstream Advance oral/nasal filter line pediatric, 25 ct	\$415.00	\$352.75	15%
MVPO	EtCO2 Monitoring	Microstream Advance oral/nasal filter line pediatric w/O2 tubing, 25ct	\$558.00	\$474.30	15%
ACC-BAT-GW	HeartSine accessories	HeartSine Gateway Replacement Batteries (4x CR123a)	\$50.00	\$43.50	13%
ACC-REM-GW	HeartSine accessories	HeartSine Gateway, Removal Tool	\$24.00	\$20.88	13%
11576-000065	LUCAS	LUCAS STABILIZATION STRAP YELL	\$116.00	\$92.80	20%
11576-000069	LUCAS	LUCAS PATIENT STRAP-BULK	\$64.00	\$51.20	20%
21996-000064	LUCAS	LUCAS STABILIZATION STRAP IN S	\$127.00	\$101.60	20%
11996-000366	Masimo SPO2	Masimo RED MNC Adapter Cable, 10 FT. Connects LIFEPAK 15 to Nellcor Patient Senc	\$1,156.00	\$982.60	15%
350-082-000	McGRATH® MAC	LARYNGOSCOPE, BLADES, MAC1, BOX O	\$212.00	\$180.20	15%
350-084-000	McGRATH® MAC	LARYNGOSCOPE, BLADES, MAC2, BOX O	\$212.00	\$180.20	15%
350-086-000	McGRATH® MAC	LARYNGOSCOPE, BLADES, MAC3, BOX O	\$212.00	\$180.20	15%
350-088-000	McGRATH® MAC	LARYNGOSCOPE, BLADES, MAC4, BOX O	\$212.00	\$180.20	15%
X3-003-000	McGRATH® MAC	LARYNGOSCOPE, BLADES, X3, BOX OF	\$371.00	\$315.35	15%
300-000-100	McGRATH® MAC	LARYNGOSCOPE, CASE, MCGRATH	\$155.00	\$131.75	15%
11131-000040	Paddles	Internal handle/paddle set LP20e Small 1	\$3,357.00	\$2,853.45	15%
11131-000041	Paddles	Internal handle/paddle set LP20e Medium 1.6"	\$3,357.00	\$2,853.45	15%
11131-000042	Paddles	Internal handle/paddle set LP20e Large 2.3"	\$3,357.00	\$2,853.45	15%
11131-000043	Paddles	Internal handle/paddle set LP20e X-Large 3"	\$3,357.00	\$2,853.45	15%
11131-000044	Paddles	Internal handle/paddle set LP15 Small 1"	\$3,357.00	\$2,853.45	15%
11131-000045	Paddles	Internal handle/paddle set LP15 Large 2.3"	\$3,357.00	\$2,853.45	15%
11131-000046	Paddles	Internal handle/paddle set LP15 XL 3"	\$3,357.00	\$2,853.45	15%
11131-000047	Paddles	Internal handle/paddle set LP15 Med 1.6"	\$3,357.00	\$2,853.45	15%
11996-000479	Modem	4G Titan III Trio Modem: Verizon WiFi/Cellular/Audio, for use with Stryker data plan	\$2,945.00	\$2,562.15	13%
11996-000480	Modem	4G Titan III Trio Modem: Verizon or AT&T WiFi/Cellular/Audio, for use with customer d:	\$2,945.00	\$2,562.15	13%
11996-000484	Modem	4G Titan III Trio Modem: AT&T WiFi/Cellular/Audio, for use with Stryker data plan	\$2,945.00	\$2,562.15	13%
11996-000526	Modem	4G MultiTech ATT TELIT, KORE	\$1,546.00	\$1,345.02	13%
21996-000109	Modem	Titan III WiFi Gateway	\$1,328.00	\$1,155.36	13%
50998-000011	Modem	OSITECH WIRELESS PART REPLACEMENT	\$173.00	\$150.51	13%
11576-000072	Service	LUCAS 2 Bumpers, Grey pair	\$56.00	\$44.24	21%
11998-000009	Service	RED SECURITY TIES FOR EMERGENC	\$8.49	\$6.87	19%
21300-006462	Service	LID, LIFEPAK CR PLUS, ENHANCED, P	\$52.00	\$44.20	15%
21501-000823	Service	LABEL SET-HARD PADDLES, EN/FR/G	\$7.28	\$5.82	20%
21576-000006	Service	LUCAS 2 - COMPRESSION MODULE	\$6,185.00	\$5,009.85	19%
21576-000007	Service	LUCAS 2 - DRIVE BELT	\$264.00	\$213.84	19%
21576-000008	Service	LUCAS 2 - HOOD WITH USERPANEL	\$1,707.00	\$1,382.67	19%
21576-000009	Service	LUCAS 2 - BELLOWS	\$737.00	\$596.97	19%
21576-000010	Service	LUCAS 2 - ELECTRIC FAN	\$799.00	\$647.19	19%
21576-000011	Service	LUCAS 2 - ELECTRIC MOTOR	\$2,053.00	\$1,662.93	19%
21576-000013	Service	LUCAS 2 - SUPPORT LEG	\$1,228.00	\$994.68	19%
21576-000016	Service	LUCAS 2 - REFURBISHING KIT	\$863.00	\$699.03	19%
21576-000018	Service	LUCAS 2 CARRY BALL SCREWGREASE	\$104.00	\$84.24	19%
21576-000019	Service	LUCAS 2 INTERNAL COMMUNICATION	\$325.00	\$263.25	19%
21576-000020	Service	LUCAS 2 HOOD COMMUNICATION CAB	\$341.00	\$276.21	19%
21576-000026	Service	LUCAS 2 FRAME ASSY	\$1,568.00	\$1,270.08	19%
21576-000027	Service	LUCAS 2 POWER INLET	\$270.00	\$218.70	19%
21576-000047	Service	SCREW PT K40X12 WN 1452A2	\$5.89	\$4.77	19%
21576-000050	Service	AXEL-ANGLE SHAFT	\$12.95	\$10.49	19%
21576-000063	Service	SCREW MRX-H M3X50 A2 DIN7985	\$5.89	\$4.77	19%
21576-000064	Service	SCREW MFT M5X20 A2	\$7.06	\$5.72	19%
21576-000066	Service	LUCAS 2 - COMPRESSION MODULE 2	\$6,299.00	\$5,102.19	19%
21576-000067	Service	LUCAS 2 - HOOD WITH USERPANEL	\$1,329.00	\$1,076.49	19%
21576-000070	Service	LUCAS 2 INTERNAL COMMUNICATION	\$220.00	\$178.20	19%
21576-000072	Service	LUCAS 2 POWER INLET 2.2	\$378.00	\$306.18	19%
21576-000080	Service	HOOD, WITH USER PANEL, LUCAS 3	\$868.00	\$703.08	19%
21576-000081	Service	LEG, SUPPORT, LUCAS 3	\$469.00	\$379.89	19%
21576-000089	Service	BRACKET, HOOD, LUCAS	\$518.00	\$419.58	19%
21996-000036	Service	SEAL-SHAFT	\$4.71	\$3.81	19%
21330-001366	Shipkit	ASSY - TEST LOAD, ROHS, ENG SW	\$125.00	\$102.50	18%
21330-001367	Shipkit	ASSY - TEST LOAD, ROHS, ENG GE	\$124.00	\$101.68	18%
21330-001368	Shipkit	ASSY - TEST LOAD, ROHS, ENG SPA	\$109.00	\$89.38	18%
11250-000015	Training and Testing	LIFEPAK CR Plus Training System replacement training electrodes	\$60.00	\$51.00	15%
11250-000077	Training and Testing	SHIP ASSY-LPCR-T, ENG/ITA/SPA	\$484.00	\$411.40	15%
11250-000099	Training and Testing	Replacement Remote Control and Cable	\$69.00	\$55.20	20%
11250-000106	Training and Testing	Charge-Pak, LPCR-T AED Trainer	\$22.00	\$17.60	20%
11996-000351	Training and Testing	Trainer 1000 Soft Bag	\$132.00	\$105.60	20%
11996-000352	Training and Testing	Trainer 1000 Hard Bag	\$385.00	\$311.85	19%
11996-000355	Training and Testing	Trainer 1000 Plug-in Charger	\$99.00	\$79.20	20%
11996-000358	Training and Testing	LIFEPAK 1000 Trainer Remote	\$167.00	\$133.60	20%
26500-003362	Training and Testing	USER MANUAL CD - TRAINER1000 A	\$21.00	\$13.86	34%
TRN-350-AS	Training and Testing	TRAINER, 350, ES, TRN-350-AS	\$589.00	\$465.31	21%
TRN-360-AS	Training and Testing	TRAINER, 360, ES, TRN-360-AS	\$589.00	\$465.31	21%
350-STR-AA-AV	HeartSine 300 Series	PKG, 350P, PP07, EN, AA, RED CASE	\$2,428.00	\$1,918.12	21%
350-STR-US-GW	HeartSine 300 Series	PACKAGE, 350P, Gateway, PP01, US, 350-BAS-US-GW	\$2,568.00	\$2,234.16	13%
360-STR-US-GW	HeartSine 300 Series	PACKAGE, 360P, Gateway, PP01, US, 360-BAS-US-GW	\$2,750.00	\$2,392.50	13%
450-STR-US-GW	HeartSine 400/500	PACKAGE, 450P, Gateway, PP03J, US, 450-STR-US-GW	\$2,837.00	\$2,468.19	13%
11150-000019	CMM	PACKAGED - CODE MANAGEMENT MOD	\$5,681.00	\$4,828.85	15%
11600-000030	CODE STAT	CODE-STAT 11 DATA REVIEW SEAT	\$3,647.00	\$3,099.95	15%
78000172	CODE STAT	CODE-STAT Maint Subscrip 3 yrs	\$2,086.00	\$1,773.10	15%
78000200	CODE STAT	CODE-STAT Data Review Service 1-10	\$935.00	\$794.75	15%
78000201	CODE STAT	CODE-STAT Data Review Service 11-24	\$1,402.00	\$1,191.70	15%
78000221	CODE STAT	CODE-STAT Data Review Service 25-50	\$3,738.00	\$3,177.30	15%
78000222	CODE STAT	CODE-STAT Data Review Service 51-100	\$8,224.00	\$6,990.40	15%
78000223	CODE STAT	CODE-STAT Data Review Service 101-200	\$16,354.00	\$13,900.90	15%
78000224	CODE STAT	CODE-STAT Data Review Service 201-300	\$23,363.00	\$19,858.55	15%
78000225	CODE STAT	CODE-STAT Data Review Service 301-400	\$32,708.00	\$27,801.80	15%
78000226	CODE STAT	CODE-STAT Data Review Service 401-500	\$42,053.00	\$35,745.05	15%
78000227	CODE STAT	CODE-STAT Data Review Service 501-600	\$51,398.00	\$43,688.30	15%
78000228	CODE STAT	CODE-STAT Data Review Service 601-700	\$60,743.00	\$51,631.55	15%
78000229	CODE STAT	CODE-STAT Data Review Service 701-800	\$70,088.00	\$59,574.80	15%
78000230	CODE STAT	CODE-STAT Data Review Service 801-900	\$79,433.00	\$67,518.05	15%
78000231	CODE STAT	CODE-STAT Data Review Service 901-1000	\$88,778.00	\$75,461.30	15%
78000216	CODE STAT	CODE-STAT Data Review Service 1001-1100	\$98,123.00	\$83,404.55	15%
78000217	CODE STAT	CODE-STAT Data Review Service 1101-1200	\$107,468.00	\$91,347.80	15%
78000218	CODE STAT	CODE-STAT Data Review Service 1201-1300	\$116,813.00	\$99,291.05	15%
78000219	CODE STAT	CODE-STAT Data Review Service 1301-1400	\$126,158.00	\$107,234.30	15%
78000220	CODE STAT	CODE-STAT Data Review Service 1401-1500	\$135,503.00	\$115,177.55	15%
11600-000029	CODE STAT	CODE-STAT ENTERPRISE SUBSCRIPT	\$59,199.00	\$50,319.15	15%
78000150	LIFENET Alert	LIFENET Premium	\$15,089.00	\$12,825.65	15%

78000151	LIFENET Alert	LIFENET Standard	\$8,450.00	\$7,182.50	15%
78000152	LIFENET Alert	LIFENET Basic	\$4,225.00	\$3,591.25	15%
21340-000769	LIFENET Gateway	APPLICATION, LIFENET PCGATEWAY	\$580.00	\$493.00	15%
78000168	Modem KORE Data Plan	Verizon Data Plan 1yr	\$384.00	\$334.08	13%
78000169	Modem KORE Data Plan	AT&T Data Plan 1yr	\$512.00	\$445.44	13%
78000170	LIFENET Alert	LIFENET GE Cardiology Cart Integration	\$2,535.00	\$2,154.75	15%
78000171	LIFENET Asset	LIFENET Asset, per device	\$137.00	\$116.45	15%
81000001	LIFENET Care EMS	EMS LIFENET PRO TIER 1	\$500.00	\$425.00	15%
81000002	LIFENET Care EMS	EMS LIFENET PRO TIER 2	\$2,500.00	\$2,125.00	15%
81000003	LIFENET Care EMS	EMS LIFENET PRO TIER 3	\$7,500.00	\$6,375.00	15%
81000004	LIFENET Care EMS	EMS LIFENET PRO TIER 4	\$20,000.00	\$17,000.00	15%
81000027	LIFENET Care Pro	HOSP LIFENET CARE PRO TIER 1	\$11,950.00	\$10,157.50	15%
81000028	LIFENET Care Pro	HOSP LIFENET CARE PRO TIER 2	\$16,950.00	\$14,407.50	15%
81000029	LIFENET Care Pro	HOSP LIFENET CARE PRO TIER 3	\$21,950.00	\$18,657.50	15%
81000030	LIFENET Care Pro	HOSP LIFENET CARE PRO TIER 4	\$25,950.00	\$22,057.50	15%
81000070	LIFENET Care Pro	HOSP LIFENET CARE PRO TIER 5	\$5,000.00	\$4,250.00	15%
81000031	LIFENET Care Standard	HOSP LIFENET STNDRD TIER 1	\$6,000.00	\$5,100.00	15%
81000032	LIFENET Care Standard	HOSP LIFENET STNDRD TIER 2	\$12,950.00	\$11,007.50	15%
81000033	LIFENET Care Standard	HOSP LIFENET STNDRD TIER 3	\$17,950.00	\$15,257.50	15%
81000034	LIFENET Care Standard	HOSP LIFENET STNDRD TIER 4	\$21,950.00	\$18,657.50	15%
81000055	LIFENET Care Standard	HOSP LIFENET STNDRD TIER 5	\$3,000.00	\$2,550.00	15%
81000036	LIFENET Care Pro	HOSP LIFENET PRO TIER 1 RENEW	\$11,950.00	\$10,157.50	15%
81000037	LIFENET Care Pro	HOSP LIFENET PRO TIER 2 RENEW	\$16,950.00	\$14,407.50	15%
81000038	LIFENET Care Pro	HOSP LIFENET PRO TIER 3 RENEW	\$21,950.00	\$18,657.50	15%
81000039	LIFENET Care Pro	HOSP LIFENET PRO TIER 4 RENEW	\$25,950.00	\$22,057.50	15%
81000065	LIFENET Care Pro	HOSP LIFENET PRO TIER 5 RENEW	\$5,000.00	\$4,250.00	15%
81000040	LIFENET Care Standard	LIFENET STNDRD TIER 1 RENEWAL	\$6,000.00	\$5,100.00	15%
81000041	LIFENET Care Standard	LIFENET STNDRD TIER 2 RENEWAL	\$12,950.00	\$11,007.50	15%
81000042	LIFENET Care Standard	LIFENET STNDRD TIER 3 RENEWAL	\$17,950.00	\$15,257.50	15%
81000043	LIFENET Care Standard	LIFENET STNDRD TIER 4 RENEWAL	\$21,950.00	\$18,657.50	15%
81000066	LIFENET Care Standard	LIFENET STNDRD TIER 5 RENEWAL	\$3,000.00	\$2,550.00	15%
81000056	LIFENET Care Integrations	LIFENET Care Enterprise-Site	\$4,000.00	\$3,400.00	15%
81000054	LIFENET Care Pro	HOSP LIFENET PRO ENT TIER 2	\$90,000.00	\$76,500.00	15%
81000071	LIFENET Care Pro	HOSP LIFENET PRO ENT TIER 3	\$200,000.00	\$170,000.00	15%
81000044	LIFENET Care Pro	HOSP LIFENET PRO ENT RENEW	\$45,000.00	\$38,250.00	15%
81000072	LIFENET Care Pro	HOSP LIFENET PRO ENT TIER 2 RENEWAL	\$90,000.00	\$76,500.00	15%
81000073	LIFENET Care Pro	HOSP LIFENET PRO ENT TIER3 RENEWAL	\$200,000.00	\$170,000.00	15%
81000035	LIFENET Care Standard	HOSP LIFENET STNDRD ENT 2-5	\$45,000.00	\$38,250.00	15%
81000057	LIFENET Care Standard	HOSP LIFENET STNDRD ENT, 6-10	\$80,000.00	\$68,000.00	15%
81000058	LIFENET Care Standard	HOSP LIFENET STNDRD ENT, 11-25	\$180,000.00	\$153,000.00	15%
81000059	LIFENET Care Standard	HOSP LIFENET STNDRD ENT RNW, 2-5	\$90,000.00	\$76,500.00	15%
81000060	LIFENET Care Standard	HOSP LIFENET STNDRD ENT RNW, 6-10	\$60,000.00	\$51,000.00	15%
81000061	LIFENET Care Standard	HOSP LIFENET STNDRD ENT RNW, 11-25	\$120,000.00	\$102,000.00	15%
81000074	LIFENET Care Pro	LEGACY ALRT UPG PROM CARE PRO	\$2,000.00	\$1,700.00	15%
81000075	LIFENET Care Standard	LEGACY ALRT UPG PROM CARE STD	\$1,000.00	\$850.00	15%
50998-000025	CR2 Data Plan	PLAN,DATA,4 YEAR, LPCR2	\$603.00	\$512.55	15%
78000417	LIFELINKcentral Premium	LIFELINKcentral Premium, US 1Yr	\$224.00	\$190.40	15%
78000418	LIFELINKcentral Premium	LIFELINKcentral Premium US 2Yr	\$404.00	\$343.40	15%
78000419	LIFELINKcentral Premium	LIFELINKcentral Premium US 4Yr	\$674.00	\$572.90	15%
78000420	LIFELINKcentral Premium	LIFELINKcentral Premium US 8Yr	\$1,257.00	\$1,068.45	15%
78000421	LIFELINKcentral Premium	LIFELINKcentral Premium, 1Yr Non-Physio	\$224.00	\$190.40	15%
78000422	LIFELINKcentral Premium	LIFELINKcentral Premium, 2Yr Non-Physio	\$404.00	\$343.40	15%
78000423	LIFELINKcentral Premium	LIFELINKcentral Premium, 4Yr Non-Physio	\$674.00	\$572.90	15%
78000455	LIFELINKcentral Pro	LIFELINKcentral Pro LICENSE 1YR	\$129.00	\$109.65	15%
78000456	LIFELINKcentral Pro	LIFELINKcentral Pro LICENSE 2YR	\$231.00	\$196.35	15%
78000457	LIFELINKcentral Pro	LIFELINKcentral Pro LICENSE 4YR	\$410.00	\$348.50	15%
78000459	LIFELINKcentral	LIFELINKcentral NON CONNECTED Device Upload	\$25.00	\$21.25	15%
96577-000015	LP15	ACLS: FOR TRAINING ONLY. Manual & AED, Trending, Pacing, 12-Lead ECG, BT.	\$18,902.00	\$15,688.66	17%
96577-000016	LP15	ACLS: FOR TRAINING ONLY. Manual & AED, Trending, Pacing SpO2, NIBP, BT.	\$15,220.00	\$12,632.60	17%
96577-000017	LP15	ACLS: FOR TRAINING ONLY. Manual & AED, Trending, Pacing, SpO2, 12-Lead ECG, ETC	\$23,753.00	\$19,714.99	17%
96577-000018	LP15	ACLS: FOR TRAINING ONLY. Manual & AED, Trending, Pacing, SpO2, NIBP, 12-Lead EC	\$28,889.00	\$23,977.87	17%
96577-000019	LP15	ACLS: FOR TRAINING ONLY. Manual & AED, Trending, Pacing, SpO2, SpCO, NIBP, 12-Le	\$29,441.00	\$24,436.03	17%
96577-000020	LP15	ACLS: FOR TRAINING ONLY. Manual & AED, Pacing, SpO2, NIBP, EtCO2, BT.	\$19,730.00	\$16,375.90	17%
96577-000021	LP15	ACLS: FOR TRAINING ONLY. Manual & AED, Pacing, SpO2, NIBP, 12-Lead ECG, EtCO2, I	\$25,842.00	\$21,448.86	17%
96577-000022	LP15	ACLS: FOR TRAINING ONLY. Manual & AED, Pacing, SpO2, SpCO, NIBP, 12-Lead ECG, E	\$28,679.00	\$23,803.57	17%
99577-002166	LP15	LIFEPAK 15 V4 Trending, Pacing, Nellcor SpO2, EtCO2, BT	\$28,704.00	\$23,824.32	17%
99577-002167	LP15	LIFEPAK 15 V4 Trending, Pacing, SpO2, NIBP, 12-Lead ECG, EtCO2,Temp	\$39,693.00	\$32,945.19	17%
99577-002168	LP15	LIFEPAK 15 V4 Trending, Pacing, Nellcor SpO2, NIBP, EtCO2	\$29,601.00	\$24,568.83	17%
99577-002169	LP15	LIFEPAK 15 V4 Trending, Pacing, SpO2, SpCO, SpMet, NIBP, 12-Lead ECG, EtCO2, Tem	\$48,293.00	\$40,083.19	17%
99577-002170	LP15	LIFEPAK 15 V4 Trending, Pacing, Nellcor SpO2, NIBP, EtCO2, 12-Lead ECG	\$38,850.00	\$32,245.50	17%
99577-002171	LP15	LIFEPAK 15 V4 Trending, Pacing, Nellcor SpO2, NIBP, 12-Lead ECG, EtCO2, 2 IP Channe	\$41,323.00	\$34,298.09	17%
99577-002172	LP15	LIFEPAK 15 V4 Trending, Pacing, SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, 2 IP Channe	\$44,839.00	\$37,216.37	17%
99577-002173	LP15	LIFEPAK 15 V4 Trending, Pacing, SpO2, NIBP, 12-Lead ECG, EtCO2, 2 IP Channels	\$40,538.00	\$33,646.54	17%
99577-002174	LP15	LIFEPAK 15 V4 Trending, Pacing, SpO2, NIBP, EtCO2, 2 IP Channels	\$31,815.00	\$26,406.45	17%
99577-002175	LP15	LIFEPAK 15 V4 Trending, Pacing, Nellcor SpO2, NIBP, EtCO2, 2 IP Channels	\$32,080.00	\$26,626.40	17%
99577-002176	LP15	LIFEPAK 15 V4 Trending, Pacing, SpO2, EtCO2	\$25,570.00	\$21,223.10	17%
99577-002177	LP15	LIFEPAK 15 V4 Trending, Pacing, SpO2, EtCO2, 12-Lead ECG	\$35,988.00	\$29,870.04	17%
99577-002179	LP15	LIFEPAK 15 V4 Trending, Pacing, Nellcor SpO2, NIBP	\$23,481.00	\$19,489.23	17%
99577-002180	LP15	LIFEPAK 15 V4 Trending, Pacing, 12-Lead ECG	\$28,434.00	\$23,600.22	17%
99577-002181	LP15	LIFEPAK 15 V4 Trending, Pacing, SpO2, NIBP, 2 IP Channels	\$26,350.00	\$21,870.50	17%
99577-002182	LP15	LIFEPAK 15 V4 Trending, Pacing, SpO2, SpCO, NIBP, EtCO2	\$33,125.00	\$27,493.75	17%
99577-002183	LP15	LIFEPAK 15 V4 Trending, Pacing, Nellcor SpO2	\$19,710.00	\$16,359.30	17%
99577-002184	LP15	LIFEPAK 15 V4 Trending, Pacing, Nellcor SpO2, NIBP, 2 IP Channels	\$27,130.00	\$22,517.90	17%
99577-002345	LP15	LIFEPAK 15 V4 Trending, Pacing, SpO2	\$17,821.00	\$14,791.43	17%
11996-000518	RD SET Transition	RD rainbow Adult/Neo 8λ SpCO, SpO2, and SpMet, Adult Adhesive Sensors	\$959.00	\$815.15	15%
11996-000517	RD SET Transition	RD rainbow Inf 8λ SpCO, SpO2, and SpMet, Adult Adhesive Sensors	\$992.00	\$843.20	15%
11996-000515	RD SET Transition	RD rainbow Adt 8λ SpCO, SpO2, and SpMet, Adult Adhesive Sensors	\$959.00	\$815.15	15%
11996-000516	RD SET Transition	RD rainbow Pdt 8λ SpCO, SpO2, and SpMet, Adult Adhesive Sensors	\$992.00	\$843.20	15%
11996-000511	RD SET Transition	RD rainbow SET MD20-12, 20-pin Patient Cable, 12 ft	\$315.00	\$267.75	15%
11996-000505	RD SET Transition	RD rainbow SET MD20-1.5, 20-pin Patient Cable, 1.5 ft	\$302.00	\$256.70	15%
11996-000510	RD SET Transition	RD rainbow SET MD20-05, 20-pin Patient Cable, 5 ft	\$302.00	\$256.70	15%
11996-000456	RD SET Transition	RD SET DCI, 3ft. Adult Reusable Sensor, 1/box	\$404.00	\$343.40	15%
11996-000455	RD SET Transition	RD SET DCIP, Pediatric Reusable Sensor, 1/box	\$404.00	\$343.40	15%
11996-000508	RD SET Transition	RD SET DBI, Adult Reusable Soft Sensor 1/box	\$449.00	\$381.65	15%
11171-000060	RD SET Transition	RD SET Adult Adhesive Sensor	\$451.00	\$383.35	15%
11171-000061	RD SET Transition	RD SET Pediatric Adhesive Sensor	\$478.00	\$406.30	15%
11171-000062	RD SET Transition	RD SET Infant Adhesive Sensor	\$591.00	\$502.35	15%
11171-000063	RD SET Transition	RD SET Neonate Adhesive Sensor	\$591.00	\$502.35	15%
11171-000064	RD SET Transition	RD SET Neonatal Preterm Adhesive Sensor	\$649.00	\$551.65	15%
11171-000083	RD SET Transition	RD SET Neo Pt-500 (18")	\$650.00	\$552.50	15%
11996-000519	RD SET Transition	LNCS-II rainbow@ DCI 8λ SpCO, Adult Reusable Sensor	\$859.00	\$730.15	15%
11996-000520	RD SET Transition	LNCS-II rainbow@ DCIP 8λ SpCO, Pediatric Reusable Sensor	\$945.00	\$803.25	15%
11996-000507	RD SET Transition	RD SET E1	\$509.00	\$432.65	15%
11996-000543	RD SET Transition	EMS RD Rainbow SET MD20-04', 20-pin mini-D rectangular connector, 4ft.	\$336.00	\$268.80	20%
11996-000509	RD SET Transition	RD SET Reusable Ear Sensor TC-I	\$440.00	\$374.00	15%
11996-000513	RD SET Transition	RD SET Patient Cable, 5 ft, MD-14, LP20e Cable	\$225.00	\$191.25	15%
11996-000514	RD SET Transition	RD SET Patient Cable, 12 ft, MD-14, LP20e Cable	\$315.00	\$267.75	15%
11996-000512	RD SET Transition	RD SET Patient Cable, 1.5 ft, MD-14, LP20e Cable	\$200.00	\$170.00	15%
70335-000035	LP35	LP35.EN-US,MAS-SP/CO/MET,MED-CO2,SUN-NIB	\$59,000.00	\$54,280.00	8%
70335-000037	LP35	LP35.EN-US,MAS-SP/CO/MET,MED-CO2,SUN-NIB	\$59,000.00	\$54,280.00	8%
70335-000038	LP35	LP35.EN-US,MAS-SP/CO,MED-CO2,SUN-NIB,IP	\$53,600.00	\$49,312.00	8%
70335-000039	LP35	LP35.EN-US,MAS-SP/CO,MED-CO2,SUN-NIB,IP	\$53,600.00	\$49,312.00	8%
70335-000040	LP35	LP35.EN-US,MAS-SPO2,MED-CO2,SUN-NIB,IP	\$48,200.00	\$44,344.00	8%
70335-000041	LP35	LP35.EN-US,MAS-SPO2,MED-CO2,SUN-NIB,IP	\$48,200.00	\$44,344.00	8%
70335-000042	LP35	LP35.EN-US,MAS-SP/CO,MED-CO2,SUN-NIB,12	\$51,400.00	\$47,288.00	8%
70335-000043	LP35	LP35.EN-US,MAS-SPO2,MED-CO2,SUN-NIB,12L	\$46,000.00	\$42,320.00	8%
70335-000045	LP35	LP35.EN-US,MAS-SPO2,MED-CO2,SUN-NIB,IP	\$32,200.00	\$29,624.00	8%
70335-000044	LP35	LP35.EN-US,MAS-SPO2,MED-CO2,SUN-NIB,IP	\$32,200.00	\$29,624.00	8%
70335-000046	LP35	LP35.EN-US,MAS-SPO2,MED-CO2,SUN-NIB,WIF	\$30,000.00	\$27,600.00	8%
21300-001038	LP35 Service Parts	SCREW-M,CS,Z,PH,NYLOCK,4-40 X .312L	\$5.19	\$4.41	15%
21300-006251	LP35 Service Parts	SCREW-M,PH,NYLOCK,CS,4-40,.250L	\$0.29	\$0.25	15%

21300-007253	LP35 Service Parts	SCREW-CAP,SCH,REC 15IP TORX PLUS,6-32,0.	\$1.01	\$0.86	15%
21300-008073	LP35 Service Parts	SCREW,#8-32X3/8 PH,CR,SS,PTCH	\$0.58	\$0.49	15%
21300-008144	LP35 Service Parts	SCREW,MACH,PANHEAD,PHDRV,SS,NYLOK,6-32 X	\$0.29	\$0.25	15%
21300-008167	LP35 Service Parts	HEADER,BOARD STACKER,.100 IN,8 PIN	\$7.49	\$6.37	15%
21300-008168	LP35 Service Parts	HEADER,BOARD STACKER,.100 IN,44 PIN	\$39.55	\$33.62	15%
21300-008169	LP35 Service Parts	FLEX,UI,SYSTEM PCBA,LSEM,LP35	\$354.77	\$301.55	15%
21300-008174	LP35 Service Parts	SCREW,MACH,PANHD,PHDRV,NYLOK,6-32 X .750	\$0.34	\$0.29	15%
21300-008248	LP35 Service Parts	FERRITE,CLAMP ON,OD.465IN,ID.169IN,LC.9	\$4.66	\$3.96	15%
21300-008295	LP35 Service Parts	FLEX ACCESS,LP35	\$812.35	\$690.50	15%
21300-008296	LP35 Service Parts	FLEX,DEFIB-PMOD,LP35	\$685.15	\$582.38	15%
21300-008297	LP35 Service Parts	FLEX,DISPLAY VIDEO,LP35	\$116.83	\$99.31	15%
21300-008298	LP35 Service Parts	FLEX,DEFIB KEY PANEL-LIGHT SENSOR,LP35	\$53.76	\$45.70	15%
21300-008301	LP35 Service Parts	CAPACITOR,ENERGY STORAGE,LP35	\$203.18	\$172.70	15%
21300-008302	LP35 Service Parts	INDUCTIVE RESISTOR-5 OHM,ROHS,LP35	\$57.55	\$48.92	15%
21300-008303	LP35 Service Parts	HARNES, WIRE, BATTERY CONNECTOR,LP35	\$106.75	\$90.74	15%
21300-008309	LP35 Service Parts	FLEX,MASIMO PATIENT,LP35	\$364.70	\$310.00	15%
21300-008310	LP35 Service Parts	FLEX,USB,PMOD,LP35	\$225.70	\$191.85	15%
21300-008311	LP35 Service Parts	INSULATOR,PCBA,INTERFACE,DISPLAY POWE	\$7.73	\$6.57	15%
21300-008312	LP35 Service Parts	HOUSING,BEZEL,FRONT,LP35	\$252.96	\$215.02	15%
21300-008313	LP35 Service Parts	KNOB,ROTARY,LP35	\$9.50	\$8.08	15%
21300-008314	LP35 Service Parts	COVER,DUST,USB,LP35	\$1.58	\$1.34	15%
21300-008315	LP35 Service Parts	GUARD,ECC,LP35	\$25.54	\$21.71	15%
21300-008316	LP35 Service Parts	COVER,SCREW,THERAPY RECEPTACLE,LP35	\$1.01	\$0.86	15%
21300-008317	LP35 Service Parts	CAM,CO2 DOOR,LPO5	\$27.79	\$23.62	15%
21300-008318	LP35 Service Parts	SPRING,TRSN,WIRE DIA0.028IN,SS	\$1.15	\$0.98	15%
21300-008319	LP35 Service Parts	HOUSING,PARAMETER MODULE,FRONT,LP35	\$32.30	\$27.46	15%
21300-008320	LP35 Service Parts	COVER,CO2 DOOR,LPO5	\$10.08	\$8.57	15%
21300-008321	LP35 Service Parts	COVER,SCREW,REAR,PARAMETER MODULE,LP	\$5.52	\$4.69	15%
21300-008322	LP35 Service Parts	COVER,SCREW,ENDS,PARAMETER MODULE,LP	\$5.52	\$4.69	15%
21300-008323	LP35 Service Parts	SEAL,HOUSING,MAIN,LPO5,LPT5	\$19.54	\$16.61	15%
21300-008324	LP35 Service Parts	HOUSING,PLATE,SKID,LP35	\$93.17	\$79.19	15%
21300-008326	LP35 Service Parts	Insulator,Interface PCBA,LPO5,LPT5	\$9.46	\$8.04	15%
21300-008329	LP35 Service Parts	Bracket,Speaker,LP35	\$11.76	\$10.00	15%
21300-008330	LP35 Service Parts	HOUSING,CORNER,HANDLE,LEFT,LP35	\$48.72	\$41.41	15%
21300-008331	LP35 Service Parts	ASSY,CORNER,HANDLE,RIGHT,LP35	\$58.37	\$49.61	15%
21300-008333	LP35 Service Parts	CLIP,ROUTING,DIA.25IN HOLDING C,SNAP LOC	\$0.48	\$0.41	15%
21300-008334	LP35 Service Parts	FOAM,DISPLAY CABLE,LP35	\$2.69	\$2.29	15%
21300-008335	LP35 Service Parts	HOSE,PUMP TO MODULE,NIBP,LP35	\$9.17	\$7.79	15%
21300-008336	LP35 Service Parts	HOUSING,FRS MOUNTING,LP35	\$7.01	\$5.96	15%
21300-008337	LP35 Service Parts	SEAL,FRS HOUSING,LPO5	\$4.32	\$3.67	15%
21300-008338	LP35 Service Parts	SEAL,CO2 EXHAUST,LP35	\$5.23	\$4.45	15%
21300-008339	LP35 Service Parts	HOUSING,CO2 EXHAUST,LP35	\$10.94	\$9.30	15%
21300-008340	LP35 Service Parts	HOUSING,MASIMO CONNECTOR,LP35	\$8.50	\$7.23	15%
21300-008341	LP35 Service Parts	BRACKET,MASIMO PATIENT CONNECTOR,LPO5	\$17.81	\$15.14	15%
21300-008342	LP35 Service Parts	SEAL,MASIMO MOUNTING,LPO5	\$15.22	\$12.94	15%
21300-008343	LP35 Service Parts	INSULATOR,PCBA,REAR,PMOD,LPO5	\$11.28	\$9.59	15%
21300-008344	LP35 Service Parts	SHIELD,CO2 MODULE,TOP,LP35	\$12.29	\$10.45	15%
21300-008345	LP35 Service Parts	SHIELD,CO2 MODULE,BOTTOM,LP35	\$5.71	\$4.85	15%
21300-008346	LP35 Service Parts	SEAL,TEMP-IP MOUNTING,LP35	\$8.88	\$7.55	15%
21300-008347	LP35 Service Parts	BRACKET,PMOD,INTERNAL,LP35	\$10.56	\$8.98	15%
21300-008348	LP35 Service Parts	HOSE,COUPLER TO MODULE,NIBP,LP35	\$10.08	\$8.57	15%
21300-008364	LP35 Service Parts	SCREW,BUTTONHEAD,TORX,#4-40 X LG 0.25	\$0.96	\$0.82	15%
21300-008365	LP35 Service Parts	SCREW,MACHINE,PANHEAD,NYLOK,6-32-X 1.125	\$0.43	\$0.37	15%
21300-008366	LP35 Service Parts	WASHER,FLAT,NPRN,.350IN ID,.625IN OD,.09	\$2.88	\$2.45	15%
21300-008367	LP35 Service Parts	BRACKET,PCBA,ENERGY DELIVERY,LP35	\$7.39	\$6.28	15%
21300-008368	LP35 Service Parts	HOUSING,ECC,PLATE,LP35	\$46.32	\$39.37	15%
21300-008375	LP35 Service Parts	FOAM,CO2 WIRE HARNES,LP35	\$12.82	\$10.90	15%
21300-008382	LP35 Service Parts	FLEX,BEACON,READINESS INDICATOR,LP35	\$133.82	\$113.75	15%
21300-008384	LP35 Service Parts	HANDLE,LP35	\$104.69	\$88.99	15%
21300-008385	LP35 Service Parts	KEYPAD 21300-008385 EN,US,LP35	\$811.68	\$689.93	15%
21330-001663	LP35 Service Parts	CABLE ASSY,TEMP-IP,LP35	\$154.80	\$131.58	15%
21330-001664	LP35 Service Parts	ASSY,CABLE,INTERNAL DC POWER,LP35	\$19.82	\$16.85	15%
21330-001665	LP35 Service Parts	ASSY,CABLE,DISPLAY POWER,LPO5,LPT5	\$19.82	\$16.85	15%
21330-001666	LP35 Service Parts	CABLE ASSY,CO2,LP35	\$27.50	\$23.38	15%
21330-001667	LP35 Service Parts	ASSY,POWER PLUG,LP35	\$240.29	\$204.25	15%
21330-001668	LP35 Service Parts	ASSY,ANTENNA,WLAN,LP35	\$81.31	\$69.11	15%
21330-001669	LP35 Service Parts	ASSY,ECC FLEX,LP35	\$613.82	\$521.75	15%
21330-001670	LP35 Service Parts	ASSEMBLY,RECEPTACLE,THERAPY,LP35	\$388.37	\$330.11	15%
21300-008305	LP35 Service Parts	FLEX,USB,LSEM,LP35	\$247.10	\$210.04	15%
21330-001674	LP35 Service Parts	ASSY,CABLE,SPEAKER,LP35	\$56.83	\$48.31	15%
21330-001675	LP35 Service Parts	ASSEMBLY AID,CO2 DOOR,LP35	\$6.00	\$5.10	15%
21330-001676	LP35 Service Parts	ASSY,INSULATOR,PCBA,SYSTEM,FRONT,LP	\$13.63	\$11.59	15%
21330-001678	LP35 Service Parts	ASSY,HOUSING RIGHT,PMOD,LP35	\$220.99	\$187.84	15%
21330-001679	LP35 Service Parts	ASSY,BATTERY BACKPLATE,LP35	\$177.65	\$151.00	15%
21330-001680	LP35 Service Parts	GUIDE,BATTERY HARNES,LPQ5,LPT5	\$9.55	\$8.12	15%
21330-001681	LP35 Service Parts	BRACKET ASSEMBLY,PCBA STACK,LPO5,LPT5	\$407.57	\$346.43	15%
21330-001686	LP35 Service Parts	Assy,Fan with VHB,LP35	\$58.18	\$49.45	15%
21501-003323	LP35 Service Parts	LABEL 21501-003323 ECC COVER,LP35	\$3.36	\$2.86	15%
21501-003345	LP35 Service Parts	LABEL,INSTRUCTION,ENGLISH,LP35	\$10.61	\$9.02	15%
21501-003360	LP35 Service Parts	LABEL 21501-003360 PTR PRT,MODEM P,LP35	\$3.46	\$2.94	15%
21501-003361	LP35 Service Parts	LABEL 21501-003361 DC INPUT,LP35	\$2.30	\$1.96	15%
21501-003362	LP35 Service Parts	LABEL,PMOD,MAS SPO2,MDT CO2,NIBP,G3,LP35	\$22.13	\$18.81	15%
21501-003363	LP35 Service Parts	LABEL,PMOD,MAS SPO2,MDT CO2,NIBP,TEMPIP,	\$22.13	\$18.81	15%
21501-003364	LP35 Service Parts	LABEL,PMOD,MAS SPO2,MDT CO2,NIBP,TEMPIP,	\$19.10	\$16.24	15%
21501-003365	LP35 Service Parts	LABEL,PMOD,MAS SPO2,MDT CO2,NIBP,G2,LP35	\$22.13	\$18.81	15%
21501-003368	LP35 Service Parts	LABEL,PMOD,MAS SPO2,MDT CO2,NIBP,TEMPIP,	\$22.13	\$18.81	15%
21501-003369	LP35 Service Parts	LABEL,PMOD,MAS SPO2,MDT CO2,NIBP,TEMPIP,	\$22.13	\$18.81	15%
21501-003370	LP35 Service Parts	LABEL,PMOD,MAS SPO2,MDT CO2,NIBP,G1,LP35	\$19.10	\$16.24	15%
21501-003371	LP35 Service Parts	LABEL,ASSY AID,0.9IN,LP35	\$2.50	\$2.13	15%
21501-003376	LP35 Service Parts	LABEL,ASSY AID,2.0IN,LP35	\$4.18	\$3.55	15%
40535-000002	LP35 Service Parts	KIT,REPAIR,SYSTEM PCBA,LP35	\$84.00	\$71.40	15%
40535-000003	LP35 Service Parts	KIT,REPAIR,ENERGY DELIVERY PCBA,LP35	\$69.12	\$58.75	15%
40535-000004	LP35 Service Parts	KIT,REPAIR,INTERFACE PCBA,LP35	\$30.53	\$25.95	15%
40535-000005	LP35 Service Parts	KIT,REPAIR,FRONT HOUSING DISPLAY,LP35	\$2,661.74	\$2,262.48	15%
40535-000006	LP35 Service Parts	KIT,REPAIR,HANDLE,LP35	\$115.97	\$98.57	15%
40535-000007	LP35 Service Parts	KIT,REPAIR,REAR HOUSING,LP35	\$69.89	\$59.41	15%
40535-000008	LP35 Service Parts	KIT,REPAIR,THERAPY RECEPTACLE,LP35	\$450.00	\$382.50	15%
40535-000009	LP35 Service Parts	KIT,REPAIR,BATTERY CONNECTOR,LP35	\$139.44	\$118.52	15%
40535-000010	LP35 Service Parts	KIT,REPAIR,ECC CONNECTOR,LP35	\$698.06	\$593.35	15%
40535-000011	LP35 Service Parts	KIT,REPAIR,FAN,LP35	\$29.47	\$25.05	15%
40535-000012	LP35 Service Parts	KIT,REPAIR,ROTARY SWITCH,LP35	\$84.24	\$71.60	15%
40535-000014	LP35 Service Parts	KIT,REPAIR,PATIENT PARAMETER PCBA,LP3	\$4.32	\$3.67	15%
40535-000015	LP35 Service Parts	KIT,REPAIR,CO2 MODULE,MEDTRONIC,LP35	\$3,635.76	\$3,090.40	15%
40535-000016	LP35 Service Parts	KIT,REPAIR,PMOD HOUSING	\$28.85	\$24.52	15%
40535-000017	LP35 Service Parts	KIT,REPAIR,INTERNAL FASTENERS,LP35	\$27.84	\$23.66	15%
40535-000018	LP35 Service Parts	KIT,REPAIR,SPO2 MODULE,MASIMO,LP35	\$3.17	\$2.69	15%
40535-000019	LP35 Service Parts	KIT,REPAIR,NIBP MODULE,LP35	\$1,330.22	\$1,130.69	15%
40535-000020	LP35 Service Parts	KIT,REPAIR,NIBP PUMP,LP35	\$220.37	\$187.31	15%
40535-000021	LP35 Service Parts	KIT,REPAIR,NIBP COUPLER,LP35	\$1,376.59	\$1,170.10	15%
40535-000022	LP35 Service Parts	KIT,REPAIR,SPO2 CONNECTOR,MASIMO,LP3	\$414.91	\$352.67	15%
11140-000131	LP35 Accessories / Disposables	POWER CORD,C13 ST,10FT,HOSPITAL GRADE	\$25.00	\$21.25	15%
11113-000008	LP35 Accessories / Disposables	ASSY,CABLE,THERAPY,LP35,IFU	\$270.00	\$229.50	15%
11111-000031	LP35 Accessories / Disposables	ASSY,CABLE,ECC,3 WIRE,AHA,8 FT	\$250.00	\$212.50	15%
11111-000036	LP35 Accessories / Disposables	ASSY,CABLE,ECC,4 WIRE,AHA,5 FT	\$320.00	\$272.00	15%
11111-000035	LP35 Accessories / Disposables	ASSY,CABLE,ECC,4 WIRE,AHA,8 FT	\$350.00	\$297.50	15%
11111-000029	LP35 Accessories / Disposables	ASSY,CABLE,ECC,5 WIRE,AHA,8FT	\$300.00	\$255.00	15%
11171-000065	LP35 Accessories / Disposables	M-LNCS DB1,SOFT SENSOR,REF 2507,ROHS	\$449.00	\$381.65	15%
11171-000039	LP35 Accessories / Disposables	M-LNCS ADULT ADHESIVE SENSOR,20/BOX,REF	\$451.00	\$383.35	15%
11171-000040	LP35 Accessories / Disposables	M-LNCS PED ADHESIVE SENSOR,20/BOX,REF 2	\$478.00	\$406.30	15%
11171-000041	LP35 Accessories / Disposables	M-LNCS INF ADHESIVE SNSR,20/BOX,REF 25	\$591.00	\$502.35	15%
11171-000042	LP35 Accessories / Disposables	M-LNCS NEO/ADULT ADH SNSR,20/BOX,REF 251	\$591.00	\$502.35	15%

11171-000043	LP35 Accessories / Disposables	M-LNCS NEOPT AD SNSR, 20/BOX, REF 2516,R	\$649.00	\$551.65	15%
11171-000046	LP35 Accessories / Disposables	M-LNCS DCI, ADULT REUSABLE SENSOR, REF 2	\$404.00	\$343.40	15%
11171-000047	LP35 Accessories / Disposables	M-LNCS DCIP, PED REUSABLE SENSOR, REF 25	\$404.00	\$343.40	15%
11996-000339	LP35 Accessories / Disposables	RAINBOW R25,ADULT DISP SENSORS,10/BOX,RE	\$959.00	\$815.15	15%
11171-000050	LP35 Accessories / Disposables	RAINBOW DCIP PED REUSABLE SENSOR, REF 26	\$945.00	\$803.25	15%
11996-000340	LP35 Accessories / Disposables	RAINBOW R20,PED DISP SENSORS,10/BOX,REF	\$992.00	\$843.20	15%
11996-000341	LP35 Accessories / Disposables	RAINBOW R25-L,ADULT DISP SENSORS,10/BOX,	\$959.00	\$815.15	15%
11996-000342	LP35 Accessories / Disposables	RAINBOW R20-L,PED DISP SENSORS,10/BOX,RE	\$992.00	\$843.20	15%
11171-000049	LP35 Accessories / Disposables	RAINBOW DCI ADT REUSABLESENSOR, REF 2696	\$859.00	\$730.15	15%
11171-000057	LP35 Accessories / Disposables	RAINBOW DCI-6 ADT REUSESENSOR,6FT,3657,R	\$979.00	\$832.15	15%
11171-000058	LP35 Accessories / Disposables	RAINBOW DCIP-6 PED REUSESENSOR,6FT,3658,	\$1,047.00	\$889.95	15%
11160-000022	LP35 Accessories / Disposables	NIBP CUFF-SINGLE PATIENTUSE,SMALL ADULT,	\$16.00	\$13.60	15%
11160-000021	LP35 Accessories / Disposables	NIBP CUFF- REUSEABLE,SMALL ADULT, BAYONE	\$37.00	\$31.45	15%
21300-008159	LP35 Accessories / Disposables	NIBP - TUBING, 6FT, BAYONET, UDI	\$95.00	\$80.75	15%
11230-000022	LP35 Accessories / Disposables	ASSY, CABLE, ADAPTER, TEMPERATURE, LP35,	\$1,150.00	\$977.50	15%
21330-001440	LP35 Accessories / Disposables	ASSY - TEST LOAD, ROHS, EN ZH KO JA RU C	\$109.00	\$92.65	15%
11330-000026	LP35 Accessories / Disposables	ASSY, DOCKING STATION, LP35	\$3,200.00	\$2,720.00	15%

ITEM	Category	DESCRIPTION	CONFIGURED	AFTERMARKET List		Discount from List
			List Price Effective 2/1/2024	CONFIGURED Savvik Contract Pricing Effective 2/1/2024	Price Effective 2/1/2024	
637000000	Antler Fasteners	FLOOR MOUNT FASTENER SNGL PLT	\$705.00	\$613.35	\$705.00	13%
637100000	Antler Fasteners	WALL MOUNT COT FASTENER	\$435.00	\$378.45	\$435.00	13%
637300000	Antler Fasteners	CENTER MOUNT - (DIN GUIDES)	\$2,237.00	\$1,946.19	\$2,237.00	13%
637600000	Antler Fasteners	CNTER MNT COT FSTNER W/O BELTS	\$2,237.00	\$1,946.19	\$2,237.00	13%
637700000	Antler Fasteners	FLOOR MOUNT W/ DUAL PLATES COT FASTENER	\$794.00	\$690.78		13%
639100000	Antler Fasteners	MASS CASUALTY FASTENER	\$469.00	\$408.03		13%
625400000	Evac Chair	EVACUATION CHAIR - MODEL 6254	\$5,045.00	\$4,389.15		13%
625405000	Evac Chair Aftermarket	BRACKET OPTION	\$37.00	\$32.19	\$37.00	13%
6254029000	Evac Chair Aftermarket	6254 FOOT REST OPTION	\$420.00	\$365.40	\$420.00	13%
6254055000	Evac Chair Aftermarket	COVER OPTION	\$260.00	\$226.20	\$260.00	13%
6254002000	Evac Chair Aftermarket	CABINET OPTION	\$930.00	\$809.10	\$930.00	13%
608200000	MX Pro	MX-PRO R-3 AMBULANCE COT	\$9,430.00	\$8,204.10	\$9,430.00	13%
608300000	MX Pro - BT	6083 AMBULANCE COT	\$13,243.00	\$11,521.41	\$13,243.00	13%
6516034002	Performance Load	6516 PWR-LOAD/PERF-LOAD OPTION	\$3,047.00	\$2,650.89	\$3,047.00	13%
6392000003	Performance Load	PERFORMANCELOAD W/CHARGE	\$7,270.00	\$6,324.90		13%
6086034001	Performance Load	PERFORMANCE-LOAD COMPATABILITY OPTION	\$1,454.00	\$1,264.98		13%
6392000001	Performance Load	PERFORMANCE LOAD W/CHARGE, PLATE	\$8,234.00	\$7,163.58		13%
6392000004	Performance Load	PERFORMANCE LOAD	\$4,007.00	\$3,486.09		13%
6506034002	Performance Load	6506 PWR-LOAD/PERF-LOAD OPTION	\$2,926.00	\$2,545.62		13%
6516034001	Performance Load	6516 PERFORMANCE-LOAD OPTION	\$1,923.00	\$1,673.01		13%
6086000000	Performance Pro	PERFORMANCE PRO AMBULANCE COT	\$11,852.00	\$10,311.24		13%
639005550001	Power Load	MTS POWER LOAD	\$34,355.00	\$29,888.85	\$34,355.00	13%
639005550003	Power Load	MTS PWLD EXCLUDES FLOOR PLATE	\$33,130.00	\$28,823.10	\$33,130.00	13%
6086055000	Power Load	POWERLOAD COMPATIBLE OPTION	\$1,673.00	\$1,455.51	\$1,673.00	13%
6390000000	Power Load	POWER LOAD	\$33,130.00	\$28,823.10		13%
650705550001	Power Pro 2	6507 POWER PRO 2, HIGH CONFIG	\$37,240.00	\$32,398.80		13%
650705550002	Power Pro 2	6507 POWER PRO 2, MID CONFIG	\$35,022.00	\$30,469.14		13%
6516000000	Power Pro IT	POWER PRO IT AMBULANCE COT	\$28,998.00	\$25,228.26		13%
650605550001	Power Pro Xt	6506 MTS PWRPRO COT LOW CONFIG			\$24,726.00	13%
650605550002	Power Pro Xt	6506 MTS PWRPRO COT MID CONFIG			\$31,028.00	13%
650605550003	Power Pro Xt	6506 MTS PWRPRO COT HIGH CNFIG			\$33,347.00	13%
6390700017	PowerLOAD	PWRLD KIT AS/NZS W/XPS & SAE			\$677.00	13%
6506700001	PowerLOAD	6506 PWRLD COMPAT UPGRADE KIT	\$2,487.00	\$2,163.69	\$2,556.00	13%
6500700039	PowerPro	GATCH RETROFIT KIT/POWERPRO	\$2,474.00	\$2,152.38	\$2,547.00	13%
6506001102	PowerPro XT	POWER-PRO XT IN-SERVICE DVD	\$29.00	\$25.23	\$26.00	13%
POWERLOAD-PROCARE (PM Procure - Transport		PROCARE SERVICE - POWERLOAD - PM ONLY	\$487.00	\$423.69		13%
POWERLOAD-PROCARE (PAI Procure - Transport		PROCARE SERVICE - POWERLOAD - PARTS LABOR TRAVEL ONLY	\$1,461.00	\$1,271.07		13%
POWERLOAD-PROCARE (PM Procure - Transport		PROCARE SERVICE - POWERLOAD - PLT AND PM	\$1,948.00	\$1,694.76		13%
POWERLOAD-PROCARE (BAI Procure - Transport		PROCARE SERVICE - POWERLOAD - BATTERY SERVICE ADD ON	\$325.00	\$282.75		13%
POWERPRO-PROCARE (PM C Procure - Transport		PROCARE SERVICE - POWERPRO - PM ONLY	\$305.00	\$265.35		13%
POWERPRO-PROCARE (PARI Procure - Transport		PROCARE SERVICE - POWERPRO - PARTS LABOR TRAVEL ONLY	\$874.00	\$760.38		13%
POWERPRO-PROCARE (PA Procure - Transport		PROCARE SERVICE - POWERPRO - PLT AND PM	\$1,179.00	\$1,025.73		13%
POWERPRO-PROCARE (BATTI Procure - Transport		PROCARE SERVICE - POWERPRO - BATTERY SERVICE ADD ON	\$420.00	\$365.40		13%
POWERPRO-PROCARE (REFR Procure - Transport		PROCARE SERVICE - POWERPRO - REFRESH	\$738.00	\$642.06		13%
MANU-FAST-PROCARE (PM C Procure - Transport		PROCARE SERVICE - MANUAL COT FASTENER - PM ONLY	\$211.00	\$183.57		13%
MANU-FAST-PROCARE (PARI Procure - Transport		PROCARE SERVICE - MANUAL COT FASTENER - PLT AND PM	\$641.00	\$557.67		13%
MANU-FAST-PROCARE (PA Procure - Transport		PROCARE SERVICE - MANUAL COT FASTENER - PREVENT - PLT AND PM	\$852.00	\$741.24		13%
MANUAL-COT-PROCARE (PM Procure - Transport		PROCARE SERVICE - MANUAL COT - PM ONLY	\$305.00	\$265.35		13%
MANUAL-COT-PROCARE (PA Procure - Transport		PROCARE SERVICE - MANUAL COT - PREVENT - PLT ONLY	\$500.00	\$435.00		13%
MANUAL-COT-PROCARE (PM Procure - Transport		PROCARE SERVICE - MANUAL COT - PREVENT - PLT AND PM	\$805.00	\$700.35		13%
STR-CHAIR-PROCARE (PM OI Procure - Transport		PROCARE SERVICE - STAIR CHAIR - PM ONLY	\$130.00	\$113.10		13%
STR-CHAIR-PROCARE (PARTI Procure - Transport		PROCARE SERVICE - STAIR CHAIR - PREVENT - PLT ONLY	\$175.00	\$152.25		13%
STR-CHAIR-PROCARE (PA Procure - Transport		PROCARE SERVICE - STAIR CHAIR - PREVENT - PLT AND PM	\$305.00	\$265.35		13%
XPEDITION-PROCARE (PM O Procure - Transport		PROCARE SERVICE - XPEDITION - PM ONLY	\$160.00	\$139.20		13%
XPEDITION-PROCARE (PARTI Procure - Transport		PROCARE SERVICE - XPEDITION - PARTS LABOR TRAVEL ONLY	\$575.00	\$500.25		13%
XPEDITION-PROCARE (PA Procure - Transport		PROCARE SERVICE - XPEDITION - PLT AND PM	\$735.00	\$639.45		13%
XPEDITION-PROCARE (BATTI Procure - Transport		PROCARE SERVICE - XPEDITION - BATTERY SERVICE ADD ON	\$415.00	\$361.05		13%
6252027000	Stair Accessories	FOOTREST OPTION - Stair Chair	\$408.00	\$354.96	\$411.00	13%
6252000000	Stair Chairs	STAIR PRO - MODEL 6252	\$4,904.00	\$4,266.48		13%
6500700060	Transport A&D	6500/6510 STRLOCK RETROFIT KIT	\$1,281.00	\$1,114.47	\$1,316.00	13%
6550001084	Transport A&D	KNEE GATCH BOLSTER MATTRESS	\$417.00	\$362.79	\$416.00	13%
6500002150	Transport A&D	KN GATCH BOLSTER MATT G RATED			\$470.00	13%
6085700003	Transport A&D	RTRCTBLE HEAD SCTN O2 Hldr KIT	\$283.00	\$246.21	\$289.00	13%
6500310000	Transport A&D	2 STAGE IV POLE PR OPTION	\$407.00	\$354.09	\$407.00	13%
6500315000	Transport A&D	3 STG IV POLE PR OPT w/ Clip	\$519.00	\$451.53	\$519.00	13%
6500311000	Transport A&D	2 STAGE IV POLE PL OPTION	\$407.00	\$354.09	\$407.00	13%
6500316000	Transport A&D	3 STAGE IV POLE PL OPTION	\$519.00	\$451.53	\$519.00	13%
6500312000	Transport A&D	2 STAGE IV POLE DUAL OPTION	\$815.00	\$709.05	\$815.00	13%
6500001391	Transport A&D	SHOULDER HARNESS RESTRAINT	\$113.00	\$98.31	\$113.00	13%
6500001393	Transport A&D	WAIST RESTRAINT	\$149.00	\$129.63	\$150.00	13%
6500001395	Transport A&D	LEG RESTRAINT	\$80.00	\$69.60	\$80.00	13%
6500001430	Transport A&D	X-RESTRAINT PACKAGE			\$296.00	13%
6500002030	Transport A&D	G-RATED RESTRAINT PACKAGE			\$305.00	13%
6500001401	Transport A&D	SHOULDER RESTRAINT	\$53.00	\$46.11	\$47.00	13%
6500001402	Transport A&D	X-DOUBLE BUCKLE STRAP			\$62.00	13%
6500001403	Transport A&D	X-BUCKLE TONGUE AND STRAP			\$65.00	13%
6500001404	Transport A&D	LEG RESTRAINT	\$58.00	\$50.46	\$57.00	13%
6500001405	Transport A&D	ANKLE RESTRAINT	\$56.00	\$48.72	\$54.00	13%
6506170000	Transport A&D	DEFIB PLATFORM OPTION	\$678.00	\$589.86	\$678.00	13%
6086602010	Transport A&D	DUAL WHEEL LOCK OPTION			\$169.00	13%
6500201148S	Transport A&D	POWER SUPPLY, CHARGER	\$237.00	\$206.19	\$249.00	13%
6500201149S	Transport A&D	POWER CORD, NORTH AMERICA	\$18.19	\$15.82	\$14.97	13%
6500201147S	Transport A&D	12V CABLE, STANDARD	\$56.00	\$48.72	\$54.00	13%
6500201000	Transport A&D	INSTRUMENTS KIT, CHARGER	\$1,143.00	\$994.41	\$1,174.00	13%
6500001027	Transport A&D	IN-AMBULANCE SHUTOFF ASSY				13%
6500700015	Transport A&D	BASE TUBE PROTECTOR ASSEMBLY	\$34.00	\$29.58	\$32.00	13%
6060036017	Transport Accessories	SAFETY HOOK, SHORT			\$34.00	13%
6060036018	Transport Accessories	SAFETY HOOK LONG			\$44.00	13%
6060160044	Transport Accessories	LAP BELT	\$43.00	\$37.41	\$44.00	13%
6060160045	Transport Accessories	FOUR-POINT HARNESS,STANDARD	\$127.00	\$110.49	\$126.00	13%
6060202000	Transport Accessories	COT HEIGHT LIMITING ASSY	\$115.00	\$100.05	\$115.00	13%
6060260045	Transport Accessories	FOUR-POINT HARNESS,EXTND (CP)	\$166.00	\$144.42	\$169.00	13%
6060260046	Transport Accessories	CHEST RESTRAINT (CP)	\$112.00	\$97.44	\$113.00	13%
6070140000	Transport Accessories	PERM. F/E OXYGEN BOTTLE HOLDER	\$283.00	\$246.21	\$279.00	13%
6070140010	Transport Accessories	OXYGEN BOTTLE HOLDER ASSY				13%
6080140000	Transport Accessories	REMOVABLE OXYGEN BOTTLE HOLDER	\$290.00	\$252.30	\$290.00	13%
6080140010	Transport Accessories	OXYGEN BOTTLE HOLDER ASSY				13%
6080150010	Transport Accessories	MX-PRO BASE STORAGE NET	\$307.00	\$267.09	\$307.00	13%
6080155020	Transport Accessories	KIT,PULL HANDLE FOR FOOTEND				13%

6080157000	Transport Accessories	KIT, LIFT BAR, HEADEND, 2/99-CURR					13%
6080210010	Transport Accessories	IV POLE ASSY 2-STAGE RIGHT	\$425.00	\$369.75	\$425.00		13%
6080211010	Transport Accessories	IV POLE ASSY 2-STAGE LEFT	\$425.00	\$369.75	\$425.00		13%
6080215010	Transport Accessories	IV POLE ASSY 3-STAGE RIGHT	\$541.00	\$470.67	\$541.00		13%
6080216010	Transport Accessories	IV POLE ASSY 3-STAGE LEFT	\$541.00	\$470.67	\$541.00		13%
6080300010	Transport Accessories	PEDI-MATE RESTRAINT PACKAGE					13%
6080955000	Transport Accessories	PULL HANDLE OPTION	\$212.00	\$184.44	\$208.00		13%
6080957010	Transport Accessories	HEAD END LIFT BAR (BASE)					13%
6080999001	Transport Accessories	ERGONOMIC PACKAGE	\$328.00	\$285.36	\$328.00		13%
6081203000	Transport Accessories	EXTENDED HEIGHT OPTION					13%
6081400000	Transport Accessories	2 POSITION RET POST W/ PROTCR	\$188.00	\$163.56	\$199.00		13%
6082009001	Transport Accessories	MX-PRO R3 DOM OPS/MAINT MANUAL					13%
6082009005	Transport Accessories	MX-PRO R3 INT OPS/PARTS MANUAL					13%
6082028000	Transport Accessories	INTERNATIONAL MANUAL			\$116.00		13%
6082040001	Transport Accessories	RELEASE HANDLE: OPER. LEFT(STD)			\$454.00		13%
6082128000	Transport Accessories	RIGID H/E STORAGE TRAY OPTION	\$110.00	\$95.70	\$103.00		13%
6082128010	Transport Accessories	MX HE POCKETED STORAGE POUCH	\$373.00	\$324.51	\$373.00		13%
6082128012	Transport Accessories	MX HE FLAT STORAGE POUCH	\$217.00	\$188.79	\$217.00		13%
6082150015	Transport Accessories	BASE STORAGE TRAY OPTION	\$281.00	\$244.47	\$287.00		13%
6082160050	Transport Accessories	BELT EXTENSION UP TO 36	\$44.00	\$38.28	\$44.00		13%
6082170000	Transport Accessories	6082 DEFIBRILLATOR PLATFORM	\$707.00	\$615.09	\$707.00		13%
6082190000	Transport Accessories	DUAL RET POST W/BASE PROTECTRS	\$139.00	\$120.93	\$139.00		13%
6082200000	Transport Accessories	PR RET POST W/BASE PROTECTOR			\$169.00		13%
6082200010	Transport Accessories	ADJUSTABLE CASTER LOCK ASSY					13%
6082203000	Transport Accessories	EXTENDED HEIGHT OPTION	\$255.00	\$221.85	\$251.00		13%
6082260010	Transport Accessories	EMS RESTRAINT PACKAGE			\$264.00		13%
6082501010	Transport Accessories	SINGLE WHEEL LOCK OPTION			\$152.00		13%
6082502010	Transport Accessories	DUAL WHEEL LOCK OPTION	\$169.00	\$147.03	\$169.00		13%
6082700024	Transport Accessories	Extended Height Kit					13%
6082700025	Transport Accessories	BASE STORAGE TRAY KIT					13%
6083009001	Transport Accessories	BARIATRIC OPER/MAINT MANUAL					13%
6083009009	Transport Accessories	BARIATRIC GER OPS/MAINT MANUAL					13%
6083027000	Transport Accessories	BASE STORAGE TRAY OPTION	\$298.00	\$259.26	\$293.00		13%
6083031000	Transport Accessories	NO IV POLE OPTION			\$42.00		13%
6083032000	Transport Accessories	2 STAGE PATIENT RT OPTION	\$425.00	\$369.75	\$425.00		13%
6083033000	Transport Accessories	2 STAGE PATIENT LT OPTION	\$413.00	\$359.31	\$425.00		13%
6083034000	Transport Accessories	3 STAGE PATIENT RT OPTION	\$540.00	\$469.80	\$540.00		13%
6083035000	Transport Accessories	3 STAGE PATIENT LT OPTION	\$541.00	\$470.67	\$541.00		13%
6083036000	Transport Accessories	DUAL 2 STAGE OPTION	\$823.00	\$716.01	\$849.00		13%
6083037000	Transport Accessories	DUAL 3 STAGE OPTION	\$1,054.00	\$916.98	\$1,083.00		13%
6083038000	Transport Accessories	PATIENT SECURITY STRAP OPTION	\$99.00	\$86.13	\$96.00		13%
6083039000	Transport Accessories	TOW PACKAGE OPTION	\$627.00	\$545.49	\$627.00		13%
6083040000	Transport Accessories	PUSH AND PULL HANDLE OPTION	\$1,363.00	\$1,185.81	\$1,363.00		13%
6083041000	Transport Accessories	SIDE LIFT HANDLE OPTION	\$620.00	\$539.40	\$620.00		13%
6083042000	Transport Accessories	LIFT CAPABLE SAFETY HOOK OPT.			\$334.00		13%
6083044000	Transport Accessories	NO TOW PACKAGE			\$736.00		13%
6083048000	Transport Accessories	PULL HANDLE OPTION					13%
6090041010	Transport Accessories	BOLSTER MATTRESS			\$345.00		13%
6090042010	Transport Accessories	FLAT MATTRESS			\$346.00		13%
6091300010	Transport Accessories	PEDI-MATE RESTRAINT PACKAGE	\$70.00	\$60.90	\$70.00		13%
6091700006	Transport Accessories	KIT, PEDI-MATE RESTRNT BRACKET					13%
6092009001	Transport Accessories	EZ-PRO R4 OPER/MAINT MAN 4/08					13%
6092036018	Transport Accessories	J-HOOK			\$59.00		13%
6092700003	Transport Accessories	BASE STORAGE TRAY INSTRUCTIONS					13%
6100003026	Transport Accessories	LOAD CYLINDER, GREEN, ASSY					13%
6100003950	Transport Accessories	NON AS/NZS 4535 OPTION			\$52.00		13%
6100009005	Transport Accessories	M1 INTL OPER/MAINT MANUAL					13%
6100010000	Transport Accessories	INT. HEAD END RETRAC, LIFT HND	\$408.00	\$354.96	\$408.00		13%
6100014000	Transport Accessories	F/E COT RETAINING POST OPTION	\$251.00	\$218.37	\$251.00		13%
6100015000	Transport Accessories	FT END RETAINING LOOP	\$107.00	\$93.09	\$107.00		13%
6100016058	Transport Accessories	RETAINING LOOP WELDMENT					13%
6100017000	Transport Accessories	F/E COT RETAINING LOOP (GERMANY)	\$96.00	\$83.52	\$101.00		13%
6100018000	Transport Accessories	AS/NZS 4535 OPTION	\$55.00	\$47.85	\$55.00		13%
6100019011	Transport Accessories	M-1 JAPAN LITTER COMPONENTS					13%
6100019021	Transport Accessories	CASTING, LT					13%
6100019022	Transport Accessories	CASTING, RT					13%
6100019024	Transport Accessories	ROLLER SHAFT					13%
6100019029	Transport Accessories	LOWER H/E STRUT CROSSTUBE					13%
6100019033	Transport Accessories	ROLLER BRACKET					13%
6100019037	Transport Accessories	WELDMENT, FOWLER FRAME					13%
6100019038	Transport Accessories	STRUT TUBE ASSY					13%
6100019040	Transport Accessories	F/E LEG WELDMENT-LH					13%
6100019041	Transport Accessories	BACK LEG ASSY-RT					13%
6100019042	Transport Accessories	BACK LEG ASSY-LT					13%
6100019044	Transport Accessories	FOWLER ASSY					13%
6100019045	Transport Accessories	STRUT TUBE					13%
6100019046	Transport Accessories	STRUT TUBE					13%
6100019051	Transport Accessories	F/E LEG ASSY-RH					13%
6100019052	Transport Accessories	F/E LEG ASSY-LH					13%
6100020000	Transport Accessories	SIDERAIL OPTION M-1 COT	\$928.00	\$807.36	\$928.00		13%
6100021000	Transport Accessories	NO SIDERAIL OPTION M-1 COT			\$56.00		13%
6100041010	Transport Accessories	PREMIUM BOLSTER MATTRESS	\$797.00	\$693.39	\$797.00		13%
6100041020	Transport Accessories	STANDARD BOLSTER MATTRESS OPT.					13%
6100041030	Transport Accessories	PILLOW, HEAD EXTENSION	\$193.00	\$167.91	\$195.00		13%
6100042000	Transport Accessories	DIN LCK DOWN PINS M-1 WORLD COT	\$72.00	\$62.64	\$135.00		13%
6100043000	Transport Accessories	NO DIN LOCK DOWN PIN M-1 COT			\$23.00		13%
6100044000	Transport Accessories	HEAD EXTENSION OPTION	\$825.00	\$717.75	\$907.00		13%
6100045000	Transport Accessories	PILLOW ONLY OPTION	\$184.00	\$160.08	\$195.00		13%
6100090003	Transport Accessories	COMPACT DISC INTERFACE	\$47.00	\$40.89	\$50.00		13%
6100115000	Transport Accessories	IV POLE ASSY 3-STAGE RH OPTION	\$515.00	\$448.05	\$515.00		13%
6100116000	Transport Accessories	IV POLE ASSY 3-STAGE LH OPTION	\$541.00	\$470.67	\$541.00		13%
6100170000	Transport Accessories	M1 DEFIBRILLATOR PLATFORM	\$707.00	\$615.09	\$707.00		13%
6100203136	Transport Accessories	STEERLOCK PLASTIC BUSHING	\$26.00	\$22.62	\$27.00		13%
6100700008	Transport Accessories	M1 Leg Weldment WAS Special LH					13%
6100700009	Transport Accessories	M1 Leg Weldment WAS Special RH					13%
6100700011	Transport Accessories	STEERLOCK ASSY KIT					13%
6100999995	Transport Accessories	MAINT/OPS MANUAL - HARDCOPY			\$129.00		13%
6100999999	Transport Accessories	BOXED SEPARATE (BASE) (LITTER)	\$373.00	\$324.51	\$381.00		13%
6250001018	Transport Accessories	POLYPROPLN RESTRAINT STRAP SET					13%
6250001019	Transport Accessories	RESTRAINT STRAP SET, VINYL					13%
6250001021	Transport Accessories	RESTRAINT STRAP SET					13%
6250001143	Transport Accessories	RESTRAINT STRAP, CHEST, VINYL	\$147.00	\$127.89	\$153.00		13%
6250001144	Transport Accessories	RESTRAINT STRAP, ANKLE, VINYL	\$147.00	\$127.89	\$153.00		13%
6250001151	Transport Accessories	DOMESTIC CHAIR MANUAL 11/05					13%
6250001160	Transport Accessories	DOMESTIC CHAIR MANUAL					13%
6250001161	Transport Accessories	INTERNATIONAL CHAIR MANUAL					13%
6250001162	Transport Accessories	STAIR PRO DVD IN-SERVICE VIDEO			\$29.00		13%
6250003154	Transport Accessories	W.A.S. STAIRPRO MANUAL			\$38.00		13%
6250020000	Transport Accessories	SOFT VINYL SEAT OPTION			\$296.00		13%
6250021000	Transport Accessories	HARD PLASTIC ABS SEAT OPTION			\$296.00		13%
6250024000	Transport Accessories	LOWER LIFT HANDLE OPTION			\$707.00		13%
6250025000	Transport Accessories	EXTENDED LOWER LIFT HANDLE OPT	\$418.00	\$363.66	\$418.00		13%
6250031000	Transport Accessories	LOCKING FLIP-UP HANDLE OPTION			\$59.00		13%
6250140000	Transport Accessories	ELASTIC O2 HOLDER OPTION	\$220.00	\$191.40	\$221.00		13%
6250161000	Transport Accessories	NON-ABSORBANT RESTRAINT OPTION	\$173.00	\$150.51	\$173.00		13%
6250162000	Transport Accessories	PLYSTR RSTRNT METAL BKL OPTION	\$38.00	\$33.06	\$37.00		13%
6250700003	Transport Accessories	ELASTIC O2 BOTTLE HOLDER KIT	\$226.00	\$196.62	\$232.00		13%
6252001140	Transport Accessories	VINYL HEAD SUPPORT	\$238.00	\$207.06	\$251.00		13%
6252023000	Transport Accessories	***EXTENDED MAIN FRAME ASSY***			\$5,301.00		13%
6252040000	Transport Accessories	HEAD SUPPORT OPTION	\$110.00	\$95.70	\$110.00		13%
6252041000	Transport Accessories	VINYL HEAD SUPPORT OPTION	\$252.00	\$219.24	\$251.00		13%

6252700003	Transport Accessories	6252 FOOT REST KIT	\$418.00	\$363.66	\$427.00	13%
6373010010	Transport Accessories	CENTER MOUNT - COT FASTENERS			\$1,611.00	13%
6376010010	Transport Accessories	CNTER MNT COT FSTNER,W/O BELT			\$2,503.00	13%
6500027000	Transport Accessories	SMRT 12V DC CBLE(AUTO)DOMESTIC			\$690.00	13%
6500028000	Transport Accessories	SMRT 120V AC NORTH AMERICA			\$690.00	13%
6500030000	Transport Accessories	SMRT 240V AC UNITED KINGDOM			\$3,521.00	13%
6500031000	Transport Accessories	SMRT 240V AC EUROPE			\$3,512.00	13%
6500032000	Transport Accessories	SMRT 240V AC AUSTRALIA			\$3,529.00	13%
6500033000	Transport Accessories	SMRT BATTERY PACK OPTION	\$637.00	\$554.19	\$637.00	13%
6500034000	Transport Accessories	SMRT CHARGER MOUNTING BRKT OPT	\$53.00	\$46.11	\$53.00	13%
6500078000	Transport Accessories	POWERPRO DOMESTIC MANUAL OPT			\$77.00	13%
6500128000	Transport Accessories	H/E STORAGE FLAT OPTION	\$199.00	\$173.13	\$207.00	13%
6500130000	Transport Accessories	BACKREST STORAGE POUCH OPTION	\$389.00	\$338.43	\$389.00	13%
6500140000	Transport Accessories	F/E OXYGEN BOTTLE HOLDER OPT.	\$264.00	\$229.68	\$279.00	13%
6500141000	Transport Accessories	FOWLER OXYGEN BOTTLE HLDR OPT	\$374.00	\$325.38	\$393.00	13%
6500147000	Transport Accessories	EQUIPMENT HOOK OPTION	\$75.00	\$65.25	\$78.00	13%
6500160000	Transport Accessories	BASE STORAGE NET OPTION	\$293.00	\$254.91	\$293.00	13%
6500210000	Transport Accessories	2 STAGE IV POLE PR OPTION	\$399.00	\$347.13	\$425.00	13%
6500211000	Transport Accessories	2 STAGE IV POLE PL OPTION	\$387.00	\$336.69	\$425.00	13%
6500212000	Transport Accessories	2 STAGE IV POLE DUAL OPTION	\$824.00	\$716.88	\$849.00	13%
6500216000	Transport Accessories	3 STAGE IV POLE PL OPTION	\$492.00	\$428.04	\$541.00	13%
6500217000	Transport Accessories	3 STAGE IV POLE DUAL OPTION	\$1,051.00	\$914.37	\$1,082.00	13%
6500700003	Transport Accessories	EQUIPMENT HOOK KIT	\$81.00	\$70.47	\$82.00	13%
6500700006	Transport Accessories	NICD BATTERY PACK				13%
6500700008	Transport Accessories	DWLT INT BATTERY CHARGER KIT				13%
6500700009	Transport Accessories	VEHICLE BATTERY CHARGER KIT				13%
6500700011	Transport Accessories	FOWLER O2 BOTTLE HOLDER KIT	\$401.00	\$348.87	\$409.00	13%
6500700022	Transport Accessories	BOLT REPLACEMENT KIT	\$10.91	\$9.49	\$6.23	13%
6500700040	Transport Accessories	SMRT POWER KIT-12V DC,DOMESTIC	\$1,741.00	\$1,514.67	\$1,791.00	13%
6500700041	Transport Accessories	SMRT POWER KIT-120V AC, DOM	\$1,741.00	\$1,514.67	\$1,791.00	13%
6500700044	Transport Accessories	SMRT POWER KIT-240V AC,EUROPE			\$3,512.00	13%
6500700046	Transport Accessories	SMRT BATTERY PACK KIT				13%
6500700049	Transport Accessories	6500 PWRLD COMP UPGRADE KIT	\$4,560.00	\$3,967.20	\$4,695.00	13%
6500700051	Transport Accessories	SMRT POWER KIT, U.S. TRIAL	\$2,615.00	\$2,275.05	\$2,692.00	13%
6550109001	Transport Accessories	POWER PRO TL OPS/MAINT MANUAL				13%
7900001368	Transport Accessories	1IN ADHESIVE LOOP PILE	\$10.91	\$9.49	\$6.23	13%
650700450031	Transport Accessories	Assembly, Battery Charger Mount Plate			\$61.00	13%
650700450101	Transport Accessories	12VDC Cable, Automotive			\$50.00	13%
650700450102	Transport Accessories	Assembly, Power Cord, North Am			\$36.00	13%
650700450301	Transport Accessories	Assembly, Battery Charger			\$1,561.00	13%
650707000002	Transport Accessories	Lithium-Ion Battery	\$1,091.00	\$949.17	\$1,091.00	13%
6070140010S	Transport Accessories	OXYGEN BOTTLE HOLDER ASSY				13%
6080140010S	Transport Accessories	OXYGEN BOTTLE HOLDER ASSY	\$309.00	\$268.83	\$331.00	13%
6080155020S	Transport Accessories	KIT,PULL HANDLE FOR FOOTEND	\$212.00	\$184.44	\$217.00	13%
6080157000S	Transport Accessories	KIT,LIFT BAR,HEADEND,2/99-CURR	\$195.00	\$169.65	\$205.00	13%
6082200010S	Transport Accessories	ADJUSTABLE CASTER LOCK ASSY	\$152.00	\$132.24	\$159.00	13%
6082700006S	Transport Accessories	KIT, O2 BOTTLE HOLDER HE	\$281.00	\$244.47	\$287.00	13%
6082700022S	Transport Accessories	KIT-RETAINER PLATE COVER	\$73.00	\$63.51	\$78.00	13%
6082700024S	Transport Accessories	EXTENDED HEIGHT KIT	\$641.00	\$557.67	\$682.00	13%
6082700025S	Transport Accessories	BASE STORAGE TRAY KIT	\$288.00	\$250.56	\$293.00	13%
6091700006S	Transport Accessories	KIT, PEDI-MATE RESTRNT BRACKET	\$69.00	\$60.03	\$68.00	13%
6100003026S	Transport Accessories	LOAD CYLINDER, GREEN, ASSY				13%
6100019011S	Transport Accessories	M-1 JAPAN LITTER COMPONENTS				13%
6100019041S	Transport Accessories	BACK LEG ASSY-RT				13%
6100019042S	Transport Accessories	BACK LEG ASSY-LT				13%
6100019044S	Transport Accessories	FOWLER ASSY				13%
6100700008S	Transport Accessories	M1 Leg Weldment WAS Special LH	\$649.00	\$564.63	\$691.00	13%
6100700009S	Transport Accessories	M1 Leg Weldment WAS Special RH	\$649.00	\$564.63	\$691.00	13%
6100700011S	Transport Accessories	STEERLOCK ASSY KIT				13%
6250001018S	Transport Accessories	POLYPROPOLN RESTRAINT STRAP SET	\$98.00	\$85.26	\$99.00	13%
6250001019S	Transport Accessories	RESTRAINT STRAP SET, VINYL				13%
6250001021S	Transport Accessories	RESTRAINT STRAP SET	\$137.00	\$119.19	\$139.00	13%
6252023000S	Transport Accessories	***EXTENDED MAIN FRAME ASSY***				13%
6378030010S	Transport Accessories	FLOOR MOUNT COT FASTENER ASSY				13%
6500700058	Transport Accessories	SMRT POWER KIT-120V AC, 12V DC	\$1,848.00	\$1,607.76	\$1,899.00	13%
16323000	Transport Parts	HEX FLANGE SER LOCKNUT, 5/8-18			\$1.08	13%
38905000	Transport Parts	SPRING, SPIN CAP			\$3.55	13%
6392001205	Transport Parts	COVER, NOSE			\$63.00	13%
6392001256	Transport Parts	RELEASE LOWER LINK			\$3.82	13%
6392001305	Transport Parts	PIN ENCLOSURE, HE			\$6.05	13%
6392001510	Transport Parts	FORGING MACHINED			\$444.00	13%
6393002001	Transport Parts	PERF-LD MASS CAS WALL MNT ASSY	\$491.00	\$427.17	\$491.00	13%
6393002002	Transport Parts	PERF-LD MASS CAS FLR MNT ASSY	\$612.00	\$532.44	\$612.00	13%
650600030001	Transport Parts	XPR SHOULDER RESTRAINT	\$203.00	\$176.61	\$95.00	13%
650600030002	Transport Parts	XPR WAIST DOUBLE BUCKLE RESTRA	\$129.00	\$112.23	\$129.00	13%
650600030003	Transport Parts	XPR WAIST SINGLE BUCKLE LONG R	\$135.00	\$117.45	\$135.00	13%
650600030004	Transport Parts	XPR THIGH RESTRAINT	\$135.00	\$117.45	\$135.00	13%
650600030005	Transport Parts	XPR ANKLE RESTRAINT	\$127.00	\$110.49	\$127.00	13%
650600030010	Transport Parts	XPR RESTRAINT PACKAGE	\$714.00	\$621.18	\$714.00	13%
650600030013	Transport Parts	XPR CAP AND LABEL			\$2.48	13%
6253101151	Transport Parts	EVACUATION CHAIR BRACKET	\$125.00	\$108.75	\$127.00	13%
6083001202	Transport Parts	HEAD END STORAGE POUCH			\$282.00	13%
6082504010	Transport Parts	FOUR WHEEL LOCK OPTION			\$485.00	13%
625705550001	Xpedition Capital parts	Mid Config			\$15,427.00	13%
625705550002	Xpedition Capital parts	High Config			\$17,055.00	13%
650707000002	Xpedition Transport Accessories	Battery	\$1,091.00	\$949.17	\$1,091.00	13%
650700450301	Xpedition Transport Accessories	Charger			\$1,561.00	13%
625707000009	Xpedition Transport Accessories	Foot rest			\$351.00	13%
625700100400	Xpedition Transport Accessories	Head restraint			\$148.00	13%
625700100260	Xpedition Transport Accessories	IV hook, Pl, Xpedition			\$88.00	13%
625707000008	Xpedition Transport Accessories	Upper Carry handles			\$372.00	13%
625700100300	Xpedition Transport Accessories	O2 holder, Xpedition			\$297.00	13%
625700100350	Xpedition Transport Accessories	Head support			\$338.00	13%
625700100600	Xpedition Transport Accessories	PCS			\$422.00	13%
625700100450	Xpedition Transport Accessories	Ankle restraint			\$69.00	13%
650700450031	Xpedition Transport Accessories	Battery charger mounting plate			\$61.00	13%
6500003130	XPS	KNEE GATCH BOLSTER MATRSS, XPS			\$638.00	13%
6506700004	XPS	KIT, XPS RETROFIT			\$3,872.00	13%

ITEM	Category	DESCRIPTION	CONFIGURED List Price	CONFIGURED Savvik	AFTERMARKET List Price	AFTERMARKET	Discount from List
			Effective 2/1/2024	Contract Pricing Effective 2/1/2024	Effective 2/1/2024	Savvik Contract Pricing Effective 2/1/2024	
637000000	Antler Fasteners	FLOOR MOUNT FASTENER SNGL PLT	\$705.00	\$613.35	\$705.00	\$613.35	13%
637100000	Antler Fasteners	WALL MOUNT COT FASTENER	\$435.00	\$378.45	\$435.00	\$378.45	13%
637300000	Antler Fasteners	CENTER MOUNT - (DIN GUIDES)	\$2,237.00	\$1,946.19	\$2,237.00	\$1,946.19	13%
637600000	Antler Fasteners	CNTER MNT COT FSTNER W/O BELTS	\$2,237.00	\$1,946.19	\$2,237.00	\$1,946.19	13%
637700000	Antler Fasteners	FLOOR MOUNT W/ DUAL PLATES COT FAS	\$794.00	\$690.78			13%
639100000	Antler Fasteners	MASS CASUALTY FASTENER	\$469.00	\$408.03			13%
625400000	Evac Chair	EVACUATION CHAIR - MODEL 6254	\$5,045.00	\$4,389.15			13%
625405000	Evac Chair Aftermarket	BRACKET OPTION	\$37.00	\$32.19	\$37.00	\$32.19	13%
625402900	Evac Chair Aftermarket	6254 FOOT REST OPTION	\$420.00	\$365.40	\$420.00	\$365.40	13%
625405500	Evac Chair Aftermarket	COVER OPTION	\$260.00	\$226.20	\$260.00	\$226.20	13%
625400200	Evac Chair Aftermarket	CABINET OPTION	\$930.00	\$809.10	\$930.00	\$809.10	13%
608200000	MX Pro	MX-PRO R-3 AMBULANCE COT	\$9,430.00	\$8,204.10	\$9,430.00	\$8,204.10	13%
608300000	MX Pro - BT	6083 AMBULANCE COT	\$13,243.00	\$11,521.41	\$13,243.00	\$11,521.41	13%
651603400	Performance Load	6516 PWR-LOAD/PERF-LOAD OPTION	\$3,047.00	\$2,650.89	\$3,047.00	\$2,650.89	13%
639200003	Performance Load	PERFORMANCELOAD W/CHARGE	\$7,270.00	\$6,324.90			13%
608603400	Performance Load	PERFORMANCE-LOAD COMPATABILITY OF	\$1,454.00	\$1,264.98			13%
639200001	Performance Load	PERFORMANCE LOAD W/CHARGE, PLATE	\$8,234.00	\$7,163.58			13%
639200004	Performance Load	PERFORMANCE LOAD	\$4,007.00	\$3,486.09			13%
650603400	Performance Load	6506 PWR-LOAD/PERF-LOAD OPTION	\$2,926.00	\$2,545.62			13%
651603400	Performance Load	6516 PERFORMANCE-LOAD OPTION	\$1,923.00	\$1,673.01			13%
608600000	Performance Pro	PERFORMANCE PRO AMBULANCE COT	\$11,852.00	\$10,311.24			13%
63900555000	Power Load	MTS POWER LOAD	\$34,355.00	\$29,888.85	\$34,355.00	\$29,888.85	13%
63900555003	Power Load	MTS PWLD EXCLUDES FLOOR PLATE	\$33,130.00	\$28,823.10	\$33,130.00	\$28,823.10	13%
608605500	Power Load	POWERLOAD COMPATIBLE OPTION	\$1,673.00	\$1,455.51	\$1,673.00	\$1,455.51	13%
639000000	Power Load	POWER LOAD	\$33,130.00	\$28,823.10			13%
65070555000	Power Pro 2	6507 POWER PRO 2, HIGH CONFIG	\$37,240.00	\$32,398.80			13%
65070555002	Power Pro 2	6507 POWER PRO 2, MID CONFIG	\$35,022.00	\$30,469.14			13%
651600000	Power Pro IT	POWER PRO IT AMBULANCE COT	\$28,998.00	\$25,228.26			13%
65060555000	Power Pro Xt	6506 MTS PWRPRO COT LOW CONFIG			\$24,726.00	\$21,511.62	13%
65060555002	Power Pro Xt	6506 MTS PWRPRO COT MID CONFIG			\$31,028.00	\$26,994.36	13%
65060555003	Power Pro Xt	6506 MTS PWRPRO COT HIGH CNFIG			\$33,347.00	\$29,011.89	13%
6390700017	PowerLOAD	PWRLD KIT AS/NZS W/XPS & SAE			\$677.00	\$588.99	13%
650670001	PowerLOAD	6506 PWRLD COMPAT UPGRADE KIT	\$2,487.00	\$2,163.69	\$2,556.00	\$2,223.72	13%
6500700039	PowerPro	GATCH RETROFIT KIT/POWERPRO	\$2,474.00	\$2,152.38	\$2,547.00	\$2,215.89	13%
6506001102	PowerPro XT	POWER-PRO XT IN-SERVICE DVD	\$29.00	\$25.23	\$26.00	\$22.62	13%
POWERLOAD-PROCARE (PM ONLY)	Procure - Transport	PROCARE SERVICE - POWERLOAD - PM ON	\$487.00	\$423.69			13%
POWERLOAD-PROCARE (PARTS LABOR TRAV	Procure - Transport	PROCARE SERVICE - POWERLOAD - PARTS	\$1,461.00	\$1,271.07			13%
POWERLOAD-PROCARE (BATTERY COVERA	Procure - Transport	PROCARE SERVICE - POWERLOAD - PLT AN	\$1,948.00	\$1,694.76			13%
POWERLOAD-PROCARE (BATTERY COVERA	Procure - Transport	PROCARE SERVICE - POWERLOAD - BATTE	\$325.00	\$282.75			13%
POWERPRO-PROCARE (PM ONLY)	Procure - Transport	PROCARE SERVICE - POWERPRO - PM ONL	\$305.00	\$265.35			13%
POWERPRO-PROCARE (PARTS LABOR TRAVE	Procure - Transport	PROCARE SERVICE - POWERPRO - PARTS L	\$874.00	\$760.38			13%
POWERPRO-PROCARE (PM AND PARTS LABO	Procure - Transport	PROCARE SERVICE - POWERPRO - PLT ANE	\$1,179.00	\$1,025.73			13%
POWERPRO-PROCARE (BATTERY COVERAGI	Procure - Transport	PROCARE SERVICE - POWERPRO - BATTER	\$420.00	\$365.40			13%
POWERPRO-PROCARE (REFRESH)	Procure - Transport	PROCARE SERVICE - POWERPRO - REFRESH	\$738.00	\$642.06			13%
MANU-FAST-PROCARE (PM ONLY)	Procure - Transport	PROCARE SERVICE - MANUAL COT FASTEN	\$211.00	\$183.57			13%
MANU-FAST-PROCARE (PARTS LABOR TRAVE	Procure - Transport	PROCARE SERVICE - MANUAL COT FASTEN	\$641.00	\$557.67			13%
MANU-FAST-PROCARE (PM AND PARTS LABC	Procure - Transport	PROCARE SERVICE - MANUAL COT FASTEN	\$852.00	\$741.24			13%
MANUAL-COT-PROCARE (PM ONLY)	Procure - Transport	PROCARE SERVICE - MANUAL COT - PM OI	\$305.00	\$265.35			13%
MANUAL-COT-PROCARE (PARTS LABOR TRA	Procure - Transport	PROCARE SERVICE - MANUAL COT - PROTI	\$500.00	\$435.00			13%
MANUAL-COT-PROCARE (PARTS LABOR LAB)	Procure - Transport	PROCARE SERVICE - MANUAL COT - PREVI	\$805.00	\$700.35			13%
STR-CHAIR-PROCARE (PM ONLY)	Procure - Transport	PROCARE SERVICE - STAIR CHAIR - PM ON	\$130.00	\$113.10			13%
STR-CHAIR-PROCARE (PARTS LABOR TRAVEI	Procure - Transport	PROCARE SERVICE - STAIR CHAIR - PROTE	\$175.00	\$152.25			13%
STR-CHAIR-PROCARE (PM AND PARTS LABO	Procure - Transport	PROCARE SERVICE - STAIR CHAIR - PREVEI	\$305.00	\$265.35			13%
XPEDITION-PROCARE (PM ONLY)	Procure - Transport	PROCARE SERVICE - XPEDITION - PM ONLY	\$160.00	\$139.20			13%
XPEDITION-PROCARE (PARTS LABOR TRAVEI	Procure - Transport	PROCARE SERVICE - XPEDITION - PARTS L	\$575.00	\$500.25			13%
XPEDITION-PROCARE (PM AND PARTS LABO	Procure - Transport	PROCARE SERVICE - XPEDITION - PLT AN	\$735.00	\$639.45			13%
XPEDITION-PROCARE (BATTERY COVERAGE	Procure - Transport	PROCARE SERVICE - XPEDITION - BATTERY	\$415.00	\$361.05			13%
6252027000	Stair Accessories	FOOTREST OPTION - Stair Chair	\$408.00	\$354.96	\$411.00	\$357.57	13%
6252000000	Stair Chairs	STAIR PRO - MODEL 6252	\$4,904.00	\$4,266.48			13%
6800700060	Transport A&D	6800/6510 STRLOCK RETROFIT KIT	\$1,281.00	\$1,114.47	\$1,316.00	\$1,144.92	13%
6850001084	Transport A&D	KNEE GATCH BOLSTER MATTRESS	\$417.00	\$362.79	\$416.00	\$361.92	13%
6500002150	Transport A&D	KN GATCH BOLSTER MATT G RATED			\$470.00	\$408.90	13%
6085700003	Transport A&D	RTRCTBLE HEAD SCTN O2 HLDR KIT	\$283.00	\$246.21	\$289.00	\$251.43	13%
6500310000	Transport A&D	2 STAGE IV POLE PR OPTION	\$407.00	\$354.09	\$407.00	\$354.09	13%
6500315000	Transport A&D	3 STG IV POLE PR OPT w/ Clip	\$519.00	\$451.53	\$519.00	\$451.53	13%
6500311000	Transport A&D	2 STAGE IV POLE PL OPTION	\$407.00	\$354.09	\$407.00	\$354.09	13%
6500316000	Transport A&D	3 STAGE IV POLE PL OPTION	\$519.00	\$451.53	\$519.00	\$451.53	13%
6500312000	Transport A&D	2 STAGE IV POLE DUAL OPTION	\$815.00	\$709.05	\$815.00	\$709.05	13%
6500001391	Transport A&D	SHOULDER HARNESS RESTRAINT	\$113.00	\$98.31	\$113.00	\$98.31	13%
6500001393	Transport A&D	WAIST RESTRAINT	\$149.00	\$129.63	\$150.00	\$130.50	13%
6500001395	Transport A&D	LEG RESTRAINT	\$80.00	\$69.60	\$80.00	\$69.60	13%
6500001430	Transport A&D	X-RESTRAINT PACKAGE			\$296.00	\$257.52	13%
6500002030	Transport A&D	G-RATED RESTRAINT PACKAGE			\$305.00	\$265.35	13%
6500001401	Transport A&D	SHOULDER RESTRAINT	\$53.00	\$46.11	\$47.00	\$40.89	13%
6500001402	Transport A&D	X-DOUBLE BUCKLE STRAP			\$62.00	\$53.94	13%
6500001403	Transport A&D	X-BUCKLE TONGUE AND STRAP			\$65.00	\$56.55	13%
6500001404	Transport A&D	LEG RESTRAINT	\$58.00	\$50.46	\$57.00	\$49.59	13%
6500001405	Transport A&D	ANKLE RESTRAINT	\$56.00	\$48.72	\$54.00	\$46.98	13%
6506170000	Transport A&D	DEFIB PLATFORM OPTION	\$678.00	\$589.86	\$678.00	\$589.86	13%
6086602010	Transport A&D	DUAL WHEEL LOCK OPTION			\$169.00	\$147.03	13%
65002011485	Transport A&D	POWER SUPPLY, CHARGER	\$237.00	\$206.19	\$249.00	\$216.63	13%
65002011495	Transport A&D	POWER CORD, NORTH AMERICA	\$18.19	\$15.82	\$14.97	\$13.03	13%
65002011475	Transport A&D	12V CABLE, STANDARD	\$56.00	\$48.72	\$54.00	\$46.98	13%
6500201000	Transport A&D	INSTRUMENTS KIT, CHARGER	\$1,143.00	\$994.41	\$1,174.00	\$1,021.38	13%
6500001027	Transport A&D	IN-AMBULANCE SHUTOFF ASSY					13%
6500700015	Transport A&D	BASE TUBE PROTECTOR ASSEMBLY	\$34.00	\$29.58	\$32.00	\$27.84	13%
6060036017	Transport Accessories	SAFETY HOOK, SHORT			\$34.00	\$29.58	13%
6060036018	Transport Accessories	SAFETY HOOK LONG			\$44.00	\$38.28	13%
6060160044	Transport Accessories	LAP BELT	\$43.00	\$37.41	\$44.00	\$38.28	13%
6060160045	Transport Accessories	FOUR-POINT HARNESS, STANDARD	\$127.00	\$110.49	\$126.00	\$109.62	13%
6060202000	Transport Accessories	COT HEIGHT LIMITING ASSY	\$115.00	\$100.05	\$115.00	\$100.05	13%
6060260045	Transport Accessories	FOUR-POINT HARNESS, EXTND (CP)	\$166.00	\$144.42	\$169.00	\$147.03	13%
6060260046	Transport Accessories	CHEST RESTRAINT (CP)	\$112.00	\$97.44	\$113.00	\$98.31	13%
6070140000	Transport Accessories	PERM. F/E OXYGEN BOTTLE HOLDER	\$283.00	\$246.21	\$279.00	\$242.73	13%
6070140010	Transport Accessories	OXYGEN BOTTLE HOLDER ASSY					13%
6080140000	Transport Accessories	REMOVABLE OXYGEN BOTTLE HOLDER	\$290.00	\$252.30	\$290.00	\$252.30	13%
6080140010	Transport Accessories	OXYGEN BOTTLE HOLDER ASSY					13%
6080150010	Transport Accessories	MX-PRO BASE STORAGE NET	\$307.00	\$267.09	\$307.00	\$267.09	13%
6080155020	Transport Accessories	KIT,PULL HANDLE FOR FOOTEND					13%
6080157000	Transport Accessories	KIT,LIFT BAR,HEADEND,2/99-CURR					13%
6080210010	Transport Accessories	IV POLE ASSY 2-STAGE RIGHT	\$425.00	\$369.75	\$425.00	\$369.75	13%
6080211010	Transport Accessories	IV POLE ASSY 2-STAGE LEFT	\$425.00	\$369.75	\$425.00	\$369.75	13%
6080215010	Transport Accessories	IV POLE ASSY 3-STAGE RIGHT	\$541.00	\$470.67	\$541.00	\$470.67	13%
6080216010	Transport Accessories	IV POLE ASSY 3-STAGE LEFT	\$541.00	\$470.67	\$541.00	\$470.67	13%
6080300010	Transport Accessories	PEDI-MATE RESTRAINT PACKAGE					13%
6080955000	Transport Accessories	PULL HANDLE OPTION	\$212.00	\$184.44	\$208.00	\$180.96	13%
6080957010	Transport Accessories	HEAD END LIFT BAR (BASE)					13%
6080999001	Transport Accessories	ERGONOMIC PACKAGE	\$328.00	\$285.36	\$328.00	\$285.36	13%
6081203000	Transport Accessories	EXTENDED HEIGHT OPTION					13%
6081400000	Transport Accessories	2 POSITION RET POST W/ PROTCTR	\$188.00	\$163.56	\$199.00	\$173.13	13%
6082009001	Transport Accessories	MX-PRO R3 DOM OPS/MAINT MANUAL					13%
6082009005	Transport Accessories	MX-PRO R3 INT OPS/PARTS MANUAL					13%
6082028000	Transport Accessories	INTERNATIONAL MANUAL			\$116.00	\$100.92	13%
6082040001	Transport Accessories	RELEASE HANDLE-OPER. LEFT(STD)			\$454.00	\$394.98	13%
6082128000	Transport Accessories	RIGID H/E STORAGE TRAY OPTION	\$110.00	\$95.70	\$103.00	\$89.61	13%
6082128010	Transport Accessories	MX HE POKETED STORAGE POUCH	\$373.00	\$324.51	\$373.00	\$324.51	13%
6082128012	Transport Accessories	MX HE FLAT STORAGE POUCH	\$217.00	\$188.79	\$217.00	\$188.79	13%
6082150015	Transport Accessories	BASE STORAGE TRAY OPTION	\$281.00	\$244.47	\$287.00	\$249.69	13%
6082160050	Transport Accessories	BELT EXTENSION UP TO 36	\$44.00	\$38.28	\$44.00	\$38.28	13%
6082170000	Transport Accessories	6082 DEFIBRILLATOR PLATFORM	\$707.00	\$615.09	\$707.00	\$615.09	13%
6082190000	Transport Accessories	DUAL RET POST W/BASE PROTECTRS	\$139.00	\$120.93	\$139.00	\$120.93	13%
6082200000	Transport Accessories	PR RET POST W/BASE PROTECTOR			\$169.00	\$147.03	13%
6082200010	Transport Accessories	ADJUSTABLE CASTER LOCK ASSY					13%
6082203000	Transport Accessories	EXTENDED HEIGHT OPTION	\$255.00	\$221.85	\$251.00	\$218.37	13%
6082260010	Transport Accessories	EMS RESTRAINT PACKAGE			\$264.00	\$229.68	13%

6082501010	Transport Accessories	SINGLE WHEEL LOCK OPTION			\$152.00	\$132.24	13%
6082502010	Transport Accessories	DUAL WHEEL LOCK OPTION	\$169.00	\$147.03	\$169.00	\$147.03	13%
6082700024	Transport Accessories	Extended Height Kit					13%
6082700025	Transport Accessories	BASE STORAGE TRAY KIT					13%
6083009001	Transport Accessories	BARIATRIC OPER/MAINT MANUAL					13%
6083009009	Transport Accessories	BARIATRIC GER OPS/MAINT MANUAL					13%
6083027000	Transport Accessories	BASE STORAGE TRAY OPTION	\$298.00	\$259.26	\$293.00	\$254.91	13%
6083031000	Transport Accessories	NO IV POLE OPTION			\$42.00	\$36.54	13%
6083032000	Transport Accessories	2 STAGE PATIENT RT OPTION	\$425.00	\$369.75	\$425.00	\$369.75	13%
6083033000	Transport Accessories	2 STAGE PATIENT LT OPTION	\$413.00	\$359.31	\$425.00	\$369.75	13%
6083034000	Transport Accessories	3 STAGE PATIENT RT OPTION	\$540.00	\$469.80	\$540.00	\$469.80	13%
6083035000	Transport Accessories	3 STAGE PATIENT LT OPTION	\$541.00	\$470.67	\$541.00	\$470.67	13%
6083036000	Transport Accessories	DUAL 2 STAGE OPTION	\$823.00	\$716.01	\$849.00	\$738.63	13%
6083037000	Transport Accessories	DUAL 3 STAGE OPTION	\$1,054.00	\$916.98	\$1,083.00	\$942.21	13%
6083038000	Transport Accessories	PATIENT SECURITY STRAP OPTION	\$99.00	\$86.13	\$96.00	\$83.52	13%
6083039000	Transport Accessories	TOW PACKAGE OPTION	\$627.00	\$545.49	\$627.00	\$545.49	13%
6083040000	Transport Accessories	PUSH AND PULL HANDLE OPTION	\$1,363.00	\$1,185.81	\$1,363.00	\$1,185.81	13%
6083041000	Transport Accessories	SIDE LIFT HANDLE OPTION	\$620.00	\$539.40	\$620.00	\$539.40	13%
6083042000	Transport Accessories	LIFT CAPABLE SAFETY HOOK OPT.			\$334.00	\$290.58	13%
6083044000	Transport Accessories	NO TOW PACKAGE			\$736.00	\$640.32	13%
6083048000	Transport Accessories	PULL HANDLE OPTION					13%
6090041010	Transport Accessories	BOLSTER MATTRESS			\$345.00	\$300.15	13%
6090042010	Transport Accessories	FLAT MATTRESS			\$346.00	\$301.02	13%
6091300010	Transport Accessories	PEDI-MATE RESTRAINT PACKAGE	\$70.00	\$60.90	\$70.00	\$60.90	13%
6091700006	Transport Accessories	KIT, PEDI-MATE RESTRNT BRACKET					13%
6092009001	Transport Accessories	EZ-PRO R4 OPER/MAINT MAN 4/08					13%
6092036018	Transport Accessories	J-HOOK			\$59.00	\$51.33	13%
6092700003	Transport Accessories	BASE STORAGE TRAY INSTRUCTIONS					13%
6100003026	Transport Accessories	LOAD CYLINDER, GREEN, ASSY					13%
6100003950	Transport Accessories	NON AS/NZS 4535 OPTION			\$52.00	\$45.24	13%
6100009005	Transport Accessories	M1 INTL OPER/MAINT MANUAL					13%
6100010000	Transport Accessories	INT. HEAD END RETRAC, LIFT HND	\$408.00	\$354.96	\$408.00	\$354.96	13%
6100014000	Transport Accessories	F/E COT RETAINING POST OPTION	\$251.00	\$218.37	\$251.00	\$218.37	13%
6100015000	Transport Accessories	FT END RETAINING LOOP	\$107.00	\$93.09	\$107.00	\$93.09	13%
6100016058	Transport Accessories	RETAINING LOOP WELDMENT					13%
6100017000	Transport Accessories	F/E COT RETAINING LOOP (GERMANY)	\$96.00	\$83.52	\$101.00	\$87.87	13%
6100018000	Transport Accessories	AS/NZS 4535 OPTION	\$55.00	\$47.85	\$55.00	\$47.85	13%
6100019011	Transport Accessories	M-1 JAPAN LITTER COMPONENTS					13%
6100019021	Transport Accessories	CASTING, LT					13%
6100019022	Transport Accessories	CASTING, RT					13%
6100019024	Transport Accessories	ROLLER SHAFT					13%
6100019029	Transport Accessories	LOWER H/E STRUT CROSSTUBE					13%
6100019033	Transport Accessories	ROLLER BRACKET					13%
6100019037	Transport Accessories	WELDMENT, FOWLER FRAME					13%
6100019038	Transport Accessories	STRUT TUBE ASSY					13%
6100019040	Transport Accessories	F/E LEG WELDMENT-LH					13%
6100019041	Transport Accessories	BACK LEG ASSY-RT					13%
6100019042	Transport Accessories	BACK LEG ASSY-LT					13%
6100019044	Transport Accessories	FOWLER ASSY					13%
6100019045	Transport Accessories	STRUT TUBE					13%
6100019046	Transport Accessories	STRUT TUBE					13%
6100019051	Transport Accessories	F/E LEG ASSY-RH					13%
6100019052	Transport Accessories	F/E LEG ASSY-LH					13%
6100020000	Transport Accessories	SIDERAIL OPTION M-1 COT	\$928.00	\$807.36	\$928.00	\$807.36	13%
6100021000	Transport Accessories	NO SIDERAIL OPTION M-1 COT			\$56.00	\$48.72	13%
6100041010	Transport Accessories	PREMIUM BOLSTER MATTRESS	\$797.00	\$693.39	\$797.00	\$693.39	13%
6100041020	Transport Accessories	STANDARD BOLSTER MATTRESS OPT.					13%
6100041030	Transport Accessories	PILLOW, HEAD EXTENSION	\$193.00	\$167.91	\$195.00	\$169.65	13%
6100042000	Transport Accessories	DIN LCK DOWN PINS M-1 WORLD COT	\$72.00	\$62.64	\$135.00	\$117.45	13%
6100043000	Transport Accessories	NO DIN LOCK DOWN PIN M-1 COT			\$23.00	\$20.01	13%
6100044000	Transport Accessories	HEAD EXTENSION OPTION	\$825.00	\$717.75	\$907.00	\$789.09	13%
6100045000	Transport Accessories	PILLOW ONLY OPTION	\$184.00	\$160.08	\$195.00	\$169.65	13%
6100090003	Transport Accessories	COMPACT DISC INTERFACE	\$47.00	\$40.89	\$50.00	\$43.50	13%
6100115000	Transport Accessories	IV POLE ASSY 3-STAGE RH OPTION	\$515.00	\$448.05	\$515.00	\$448.05	13%
6100116000	Transport Accessories	IV POLE ASSY 3-STAGE LH OPTION	\$541.00	\$470.67	\$541.00	\$470.67	13%
6100170000	Transport Accessories	M1 DEFIBRILLATOR PLATFORM	\$707.00	\$615.09	\$707.00	\$615.09	13%
6100203136	Transport Accessories	STEERLOCK PLASTIC BUSHING	\$26.00	\$22.62	\$27.00	\$23.49	13%
6100700008	Transport Accessories	M1 Leg Weldment WAS Special LH					13%
6100700009	Transport Accessories	M1 Leg Weldment WAS Special RH					13%
6100700011	Transport Accessories	STEERLOCK ASSY KIT					13%
6100999995	Transport Accessories	MAINT/OPS MANUAL - HARD COPY			\$129.00	\$112.23	13%
6100999999	Transport Accessories	BOXED SEPARATE (BASE) (LITTER)	\$373.00	\$324.51	\$381.00	\$331.47	13%
6250001018	Transport Accessories	POLYPROPLIN RESTRAINT STRAP SET					13%
6250001019	Transport Accessories	RESTRAINT STRAP SET, VINYL					13%
6250001021	Transport Accessories	RESTRAINT STRAP SET					13%
6250001143	Transport Accessories	RESTRAINT STRAP, CHEST, VINYL	\$147.00	\$127.89	\$153.00	\$133.11	13%
6250001144	Transport Accessories	RESTRAINT STRAP, ANKLE, VINYL	\$147.00	\$127.89	\$153.00	\$133.11	13%
6250001151	Transport Accessories	DOMESTIC CHAIR MANUAL 11/05					13%
6250001160	Transport Accessories	DOMESTIC CHAIR MANUAL					13%
6250001161	Transport Accessories	INTERNATIONAL CHAIR MANUAL					13%
6250001162	Transport Accessories	STAIR PRO DVD IN-SERVICE VIDEO			\$29.00	\$25.23	13%
6250003154	Transport Accessories	W.A.S. STAIRPRO MANUAL			\$38.00	\$33.06	13%
6250020000	Transport Accessories	SOFT VINYL SEAT OPTION			\$296.00	\$257.52	13%
6250021000	Transport Accessories	HARD PLASTIC ABS SEAT OPTION			\$296.00	\$257.52	13%
6250024000	Transport Accessories	LOWER LIFT HANDLE OPTION			\$707.00	\$615.09	13%
6250025000	Transport Accessories	EXTENDED LOWER LIFT HANDLE OPT	\$418.00	\$363.66	\$418.00	\$363.66	13%
6250031000	Transport Accessories	LOCKING FLIP-UP HANDLE OPTION			\$59.00	\$51.33	13%
6250140000	Transport Accessories	ELASTIC O2 HOLDER OPTION	\$220.00	\$191.40	\$221.00	\$192.27	13%
6250161000	Transport Accessories	NON-ABSORBANT RESTRAINT OPTION	\$173.00	\$150.51	\$173.00	\$150.51	13%
6250162000	Transport Accessories	PLYSTR RSTRNT METAL BKL OPTION	\$38.00	\$33.06	\$37.00	\$32.19	13%
6250700003	Transport Accessories	ELASTIC O2 BOTTLE HOLDER KIT	\$226.00	\$196.62	\$232.00	\$201.84	13%
6252001140	Transport Accessories	VINYL HEAD SUPPORT	\$238.00	\$207.06	\$251.00	\$218.37	13%
6252023000	Transport Accessories	***EXTENDED MAIN FRAME ASSY***			\$5,301.00	\$4,611.87	13%
6252040000	Transport Accessories	HEAD SUPPORT OPTION	\$110.00	\$95.70	\$110.00	\$95.70	13%
6252041000	Transport Accessories	VINYL HEAD SUPPORT OPTION	\$252.00	\$219.24	\$251.00	\$218.37	13%
6252700003	Transport Accessories	6252 FOOT REST KIT	\$418.00	\$363.66	\$427.00	\$371.49	13%
6373010010	Transport Accessories	CENTER MOUNT - COT FASTENERS			\$1,611.00	\$1,401.57	13%
6376010010	Transport Accessories	CNTER MNT COT FSTNER,W/O BELT			\$2,503.00	\$2,177.61	13%
6500027000	Transport Accessories	SMRT 12V DC CBLE(AUTO)DOMESTIC			\$690.00	\$600.30	13%
6500028000	Transport Accessories	SMRT 120V AC NORTH AMERICA			\$690.00	\$600.30	13%
6500030000	Transport Accessories	SMRT 240V AC UNITED KINGDOM			\$3,521.00	\$3,063.27	13%
6500031000	Transport Accessories	SMRT 240V AC EUROPE			\$3,512.00	\$3,055.44	13%
6500032000	Transport Accessories	SMRT 240V AC AUSTRALIA			\$3,529.00	\$3,070.23	13%
6500033000	Transport Accessories	SMRT BATTERY PACK OPTION	\$637.00	\$554.19	\$637.00	\$554.19	13%
6500034000	Transport Accessories	SMRT CHARGER MOUNTING BRKT OPT	\$53.00	\$46.11	\$53.00	\$46.11	13%
6500078000	Transport Accessories	POWERPRO DOMESTIC MANUAL OPT			\$77.00	\$66.99	13%
6500128000	Transport Accessories	H/E STORAGE FLAT OPTION	\$199.00	\$173.13	\$207.00	\$180.09	13%
6500130000	Transport Accessories	BACKREST STORAGE POUCH OPTION	\$389.00	\$338.43	\$389.00	\$338.43	13%
6500140000	Transport Accessories	F/E OXYGEN BOTTLE HOLDER OPT.	\$264.00	\$229.68	\$279.00	\$242.73	13%
6500141000	Transport Accessories	FOWLER OXYGEN BOTTLE HLDRT OPT	\$374.00	\$325.38	\$393.00	\$341.91	13%
6500147000	Transport Accessories	EQUIPMENT HOOK OPTION	\$75.00	\$65.25	\$78.00	\$67.86	13%
6500160000	Transport Accessories	BASE STORAGE NET OPTION	\$293.00	\$254.91	\$293.00	\$254.91	13%
6500210000	Transport Accessories	2 STAGE IV POLE PR OPTION	\$399.00	\$347.13	\$425.00	\$369.75	13%
6500211000	Transport Accessories	2 STAGE IV POLE PL OPTION	\$387.00	\$336.69	\$425.00	\$369.75	13%
6500212000	Transport Accessories	2 STAGE IV POLE DUAL OPTION	\$824.00	\$716.88	\$849.00	\$738.63	13%
6500216000	Transport Accessories	3 STAGE IV POLE PL OPTION	\$492.00	\$428.04	\$541.00	\$470.67	13%
6500217000	Transport Accessories	3 STAGE IV POLE DUAL OPTION	\$1,051.00	\$914.37	\$1,082.00	\$941.34	13%
6500700003	Transport Accessories	EQUIPMENT HOOK KIT	\$81.00	\$70.47	\$82.00	\$71.34	13%
6500700006	Transport Accessories	NICD BATTERY PACK					13%
6500700008	Transport Accessories	DWLT INT BATTERY CHARGER KIT					13%
6500700009	Transport Accessories	VEHICLE BATTERY CHARGER KIT					13%
6500700011	Transport Accessories	FOWLER O2 BOTTLE HOLDER KIT	\$401.00	\$348.87	\$409.00	\$355.83	13%
6500700022	Transport Accessories	BOLT REPLACEMENT KIT	\$10.91	\$9.49	\$6.23	\$5.42	13%
6500700040	Transport Accessories	SMRT POWER KIT-12V DC,DOMESTIC	\$1,741.00	\$1,514.67	\$1,791.00	\$1,558.17	13%
6500700041	Transport Accessories	SMRT POWER KIT-120V AC, DOM	\$1,741.00	\$1,514.67	\$1,791.00	\$1,558.17	13%
6500700044	Transport Accessories	SMRT POWER KIT-240V AC,EUROPE			\$3,512.00	\$3,055.44	13%
6500700046	Transport Accessories	SMRT BATTERY PACK KIT					13%
6500700049	Transport Accessories	6500 PWRLOAD COMP UPGRADE KIT	\$4,560.00	\$3,967.20	\$4,695.00	\$4,084.65	13%
6500700051	Transport Accessories	SMRT POWER KIT, U.S. TRIAL	\$2,615.00	\$2,275.05	\$2,692.00	\$2,342.04	13%

6550109001	Transport Accessories	POWER PRO TL OPS/MAINT MANUAL						13%
7900001368	Transport Accessories	IIN ADHESIVE LOOP PILE	\$10.91	\$9.49	\$6.23	\$5.42		13%
650700450031	Transport Accessories	Assembly, Battery Charger Mount Plate			\$61.00	\$53.07		13%
650700450101	Transport Accessories	12VDC Cable, Automotive			\$60.00	\$43.50		13%
650700450102	Transport Accessories	Assembly, Power Cord, North Am			\$36.00	\$31.32		13%
650700450301	Transport Accessories	Assembly, Battery Charger			\$1,561.00	\$1,358.07		13%
650707000002	Transport Accessories	Lithium-Ion Battery	\$1,091.00	\$949.17	\$1,091.00	\$949.17		13%
6070140010S	Transport Accessories	OXYGEN BOTTLE HOLDER ASSY						13%
6080140010S	Transport Accessories	OXYGEN BOTTLE HOLDER ASSY	\$309.00	\$268.83	\$331.00	\$287.97		13%
6080155020S	Transport Accessories	KIT,PULL HANDLE FOR FOOTEND	\$212.00	\$184.44	\$217.00	\$188.79		13%
6080157000S	Transport Accessories	KIT,LIFT BAR,HEADEND,2/99-CURR	\$195.00	\$169.65	\$205.00	\$178.35		13%
6082200010S	Transport Accessories	ADJUSTABLE CASTER LOCK ASSY	\$152.00	\$132.24	\$159.00	\$138.33		13%
6082700006S	Transport Accessories	KIT, O2 BOTTLE HOLDER HE	\$281.00	\$244.47	\$287.00	\$249.69		13%
6082700022S	Transport Accessories	KIT-RETAINER PLATE COVER	\$73.00	\$63.51	\$78.00	\$67.86		13%
6082700024S	Transport Accessories	EXTENDED HEIGHT KIT	\$641.00	\$557.67	\$682.00	\$593.34		13%
6082700025S	Transport Accessories	BASE STORAGE TRAY KIT	\$288.00	\$250.56	\$293.00	\$254.91		13%
6091700006S	Transport Accessories	KIT, PEDI-MATE RESTRNT BRACKET	\$69.00	\$60.03	\$68.00	\$59.16		13%
6100003026S	Transport Accessories	LOAD CYLINDER, GREEN, ASSY						13%
6100019011S	Transport Accessories	M-1 JAPAN LITTER COMPONENTS						13%
6100019041S	Transport Accessories	BACK LEG ASSY-RT						13%
6100019042S	Transport Accessories	BACK LEG ASSY-LT						13%
6100019044S	Transport Accessories	FOWLER ASSY						13%
6100700008S	Transport Accessories	M1 Leg Weldment WAS Special LH	\$649.00	\$564.63	\$691.00	\$601.17		13%
6100700009S	Transport Accessories	M1 Leg Weldment WAS Special RH	\$649.00	\$564.63	\$691.00	\$601.17		13%
6100700011S	Transport Accessories	STEERLOCK ASSY KIT						13%
6250001018S	Transport Accessories	POLYPROPLN RESTRAINT STRAP SET	\$98.00	\$85.26	\$99.00	\$86.13		13%
6250001019S	Transport Accessories	RESTRAINT STRAP SET, VINYL						13%
6250001021S	Transport Accessories	RESTRAINT STRAP SET	\$137.00	\$119.19	\$139.00	\$120.93		13%
6252023000S	Transport Accessories	***EXTENDED MAIN FRAME ASSY***						13%
6378030010S	Transport Accessories	FLOOR MOUNT COT FASTENER ASSY						13%
6500700058	Transport Accessories	SMRT POWER KIT-120V AC, 12V DC	\$1,848.00	\$1,607.76	\$1,899.00	\$1,652.13		13%
16323000	Transport Parts	HEX FLANGE SER LOCKNUT, 5/8-18			\$1.08	\$0.94		13%
38905000	Transport Parts	SPRING, SPIN CAP			\$3.55	\$3.09		13%
6392001205	Transport Parts	COVER, NOSE			\$63.00	\$54.81		13%
6392001256	Transport Parts	RELEASE LOWER LINK			\$3.82	\$3.32		13%
6392001305	Transport Parts	PIN ENCLOSURE, HE			\$6.05	\$5.26		13%
6392001510	Transport Parts	FORGING MACHINED			\$444.00	\$386.28		13%
6393002001	Transport Parts	PERF-LD MASS CAS WALL MNT ASSY	\$491.00	\$427.17	\$491.00	\$427.17		13%
6393002002	Transport Parts	PERF-LD MASS CAS FLR MNT ASSY	\$612.00	\$532.44	\$612.00	\$532.44		13%
650600030001	Transport Parts	XPR SHOULDER RESTRAINT	\$203.00	\$176.61	\$95.00	\$82.65		13%
650600030002	Transport Parts	XPR WAIST DOUBLE BUCKLE RESTRA	\$129.00	\$112.23	\$129.00	\$112.23		13%
650600030003	Transport Parts	XPR WAIST SINGLE BUCKLE LONG R	\$135.00	\$117.45	\$135.00	\$117.45		13%
650600030004	Transport Parts	XPR THIGH RESTRAINT	\$135.00	\$117.45	\$135.00	\$117.45		13%
650600030005	Transport Parts	XPR ANKLE RESTRAINT	\$127.00	\$110.49	\$127.00	\$110.49		13%
650600030010	Transport Parts	XPR RESTRAINT PACKAGE	\$714.00	\$621.18	\$714.00	\$621.18		13%
650600030013	Transport Parts	XPR CAP AND LABEL			\$2.48	\$2.16		13%
6253101151	Transport Parts	EVACUATION CHAIR BRACKET	\$125.00	\$108.75	\$127.00	\$110.49		13%
6083001202	Transport Parts	HEAD END STORAGE POUCH			\$282.00	\$245.34		13%
6082504010	Transport Parts	FOUR WHEEL LOCK OPTION			\$485.00	\$421.95		13%
625705550001	Xpedition Capital parts	Mid Config			\$15,427.00	\$13,421.49		13%
625705550002	Xpedition Capital parts	High Config			\$17,055.00	\$14,837.85		13%
650707000002	Xpedition Transport Accessories	Battery	\$1,091.00	\$949.17	\$1,091.00	\$949.17		13%
650700450301	Xpedition Transport Accessories	Charger			\$1,561.00	\$1,358.07		13%
625707000009	Xpedition Transport Accessories	Foot rest			\$351.00	\$305.37		13%
625700100400	Xpedition Transport Accessories	Head restraint			\$148.00	\$128.76		13%
625700100260	Xpedition Transport Accessories	IV hook, PL, Xpedition			\$88.00	\$76.56		13%
625707000008	Xpedition Transport Accessories	Upper Carry handles			\$372.00	\$323.64		13%
625700100300	Xpedition Transport Accessories	O2 holder, Xpedition			\$297.00	\$258.39		13%
625700100350	Xpedition Transport Accessories	Head support			\$338.00	\$294.06		13%
625700100600	Xpedition Transport Accessories	PCS			\$422.00	\$367.14		13%
625700100450	Xpedition Transport Accessories	Ankle restraint			\$69.00	\$60.03		13%
650700450031	Xpedition Transport Accessories	Battery charger mounting plate			\$61.00	\$53.07		13%
6500003130	XPS	KNEE GATCH BOLSTER MATRSS, XPS			\$638.00	\$555.06		13%
6506700004	XPS	KIT, XPS RETROFIT			\$3,872.00	\$3,368.64		13%