

DANIEL J. HIGH

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EDUCATION:

Bachelors of Science, Sociology, May 1997
Virginia Polytechnic Institute and State University
Blacksburg, Virginia

PROFESSIONAL EXPERIENCE:

March 2014 to Present Rose Marina Marco Island, FL

- General Manager: Responsible for all administrative and operational functions of a 57-year-old marina offering a marine service center and boatyard, a 6000 square foot retail store, a boat rental operation with a fleet of 20 boats, transient and long-term dockage with over 100 slips, new/used boats sales and yacht brokerage, a dry storage facility with over 144 slips holding boats up to 50'. Designed and acted as Owner's Representative for several multi-million-dollar marine construction projects and upgrades to the property. Prepared for and lead our company's response following two major hurricanes, Irma (2017) and Ian (2022).

March 2013 to 2014 Rose Marina Marco Island, FL

- Assistant General Manager: Assisted with strategic decision making for all marina profit centers in addition to duties of Sales Manager.

March 2012 to 2013 Rose Marina Marco Island, FL

- Sales Manager: Responsible for all outboard motor repowers, established a boat dealership and Yamaha Service Center. Developed customer relationships, created sales deals, conducted sea trials and boat deliveries. Brought in a second and third brand of boats to diversify product line.

March 2011 to 2012 Rose Marina Marco Island, FL

- Management Trainee: Responsible for Ship's Store accessory department buying, receiving and merchandising. Operated point of sale system and inventory management and purchase order system. Responsible for Marina marketing.

March 2010 to 2011 Rose Marina Marco Island, FL

- Management Trainee: Observe and learn all aspects of the family business. Work fuel dock, boat rentals, dipped bait shrimp for customers, cleaned boats.

2003 to 2010 City of Baltimore Fire Department Baltimore, MD

- Firefighter/Paramedic: Perform fire suppression and specialized rescue services in a high volume, all hazards emergency response agency serving a metropolitan population of 650,000 within an 80 square mile area.

CERTIFICATIONS:

International Marina Institute Marina Manager # 346, OSHA Powered Industrial Trucks Operator, Florida DEP Underground Storage Tank Owner/Operator Class A, Florida Livery Boat Operator, Florida DEP Oil Spill First Responder / Hazmat Technician, Florida Safe Boater Course, Florida Yacht & Ship Broker/Salesperson, National Pollutant Discharge Elimination System (NPDES) Industrial Storm Water Inspector

REFERENCES:

Available On Request