



# CITY OF MARCO ISLAND

50 Bald Eagle Drive  
Marco Island, Florida 34145  
(239) 389-5000

June 3, 2024

**Affordable Landscaping Services and Design, LLC**  
658 Bald Eagle Dr.  
Marco Island, FL 34145

## Re: 3rd Extension of the Contract #2020-002 – Landscape maintenance Services

Affordable Landscaping Services and Design, LLC Contract 2020-002 for **Landscape Maintenance Services** is up for renewal for an additional 1-year term. If you agree to this renewal, please sign below. If you do not wish to renew, please provide an explanation for your decision.

The City of Marco Island is looking forward to the continuation of our relationship with your firm.

- Yes, please renew this contract.
  - Attached are the new billing rates for the period October 1, 2024 to September 30, 2025.
  - Please use the existing rates until September 30, 2025.
- No, we do not wish to renew. *Please provide an explanation:*

Signature

ALBERT BENARROCH

Name

Date

06 / 07 / 2024

OWNER

Title

Renewal is contingent upon the mutual agreement to any new rates as may be proposed and approval of those changes by the City.

Sincerely,

*Angela Johenning*

Angela R. Johenning  
Purchasing and Risk Manager  
City of Marco Island  
Tel. (239) 389-5011  
AJohenning@cityofmarcoisland.com

# 1. Scheduled Maintenance

## Exhibit A

	Initial term	1st Extension (10.1.22-9.30.23)	2nd Extension (10.1.23-9.30.24)	3rd Extension (10.1.24- 9.30.25)
<b>I ROADWAY MEDIANS</b>				
1	\$342,061.67	\$366,005.99	\$373,326.11	\$391,992.41
2	\$55,866.00	\$59,776.62	\$60,972.15	\$64,020.76
3	\$6,000.00	\$6,420.00	\$6,548.40	\$6,875.82
4	\$6,000.00	\$6,420.00	\$6,548.40	\$6,875.82
5	\$6,000.00	\$6,420.00	\$6,548.40	\$6,875.82
6	\$10,240.00	\$10,956.80	\$11,175.94	\$11,734.73
	<b>Subtotal I:</b>	<b>\$455,999.41</b>	<b>\$465,119.40</b>	<b>\$488,375.36</b>
<b>II ROADSIDE TREES</b>				
1	\$7,160.00	\$7,661.20	\$7,814.42	\$8,205.15
2	\$12,960.00	\$13,867.20	\$14,144.54	\$14,851.77
3	\$4,720.00	\$5,050.40	\$5,151.41	\$5,408.98
4	\$12,480.00	\$13,353.60	\$13,620.67	\$14,301.71
	<b>Subtotal II:</b>	<b>\$39,932.40</b>	<b>\$40,731.05</b>	<b>\$42,767.60</b>
<b>III BRIDGES</b>				
1	\$780.00	\$834.60	\$851.29	\$893.86
2	\$1,040.00	\$1,112.80	\$1,135.06	\$1,191.81
3	\$1,040.00	\$1,112.80	\$1,135.06	\$1,191.81
4	\$1,040.00	\$1,112.80	\$1,135.06	\$1,191.81
5	\$1,560.00	\$1,669.20	\$1,702.58	\$1,787.71
6	\$780.00	\$834.60	\$851.29	\$893.86
7	\$1,040.00	\$1,112.80	\$1,135.06	\$1,191.81
8	\$1,040.00	\$1,112.80	\$1,135.06	\$1,191.81
9	\$780.00	\$834.60	\$851.29	\$893.86
10	\$1,040.00	\$1,112.80	\$1,135.06	\$1,191.81
11	\$936.00	\$1,001.52	\$1,021.55	\$1,072.63
12	\$624.00	\$667.68	\$681.03	\$715.09
13	\$1,628.00	\$1,741.96	\$1,776.80	\$1,865.64
14	\$1,560.00	\$1,669.20	\$1,702.58	\$1,787.71
15	\$19,000.00	\$20,330.00	\$20,736.60	\$21,773.43
	<b>Subtotal III:</b>	<b>\$36,260.16</b>	<b>\$36,985.36</b>	<b>\$38,834.63</b>

IV	MISC LOTS/Right-Of-Ways	Initial term	1st Extension (10.1.22-9.30.23)	2nd Extension (10.1.23-9.30.24)	3rd Extension (10.1.24- 9.30.25)
	<b>ROWS</b>				
1	San Marco Road	\$14,391.00	\$15,398.37	\$15,706.34	\$16,491.65
	Goodland Drive (CR 92A)	\$3,900.00	\$4,173.00	\$4,256.46	\$4,469.28
2	Jolley Bridge Retention Area	\$1,018.33	\$1,089.61	\$1,111.41	\$1,166.98
3	Goodland/San Marco Retention Area	\$700.00	\$749.00	\$763.98	\$802.18
4	San Marco Road, buffer zone	\$950.00	\$1,016.50	\$1,036.83	\$1,088.67
5	Bald Eagle-W Elkcam Pedestrian Way	\$780.00	\$834.60	\$851.29	\$893.86
6	Griffs Way	\$950.00	\$1,016.50	\$1,036.83	\$1,088.67
7	Collier Blvd. from Jolley Bridge to Collier Ct. Trim Trees	\$2,656.50	\$2,842.46	\$2,899.30	\$3,044.27
8	City owned sidewalks & pathways. Trim trees and shrubs.	\$3,437.50	\$3,678.13	\$3,751.69	\$3,939.27
9	City owned Cul-de-Sacs (approximately 305) E. Elkcam Cir from Collier Blvd North to Winward Dr.	\$69,448.50	\$74,309.90	\$75,796.09	\$79,585.90
9a		\$1,320.00	\$1,412.40	\$1,440.65	\$1,512.68
9b	Yellowbird Street landscape islands***	\$7,947.00	\$8,503.29	\$8,673.36	\$9,107.02
	<b>LOTS</b>				
10	Chipley Street-off Colonial Ave.	\$650.00	\$695.50	\$709.41	\$744.88
11	986 N. Barfield Drive	\$650.00	\$695.50	\$709.41	\$744.88
12	1330 Auburndale	\$650.00	\$695.50	\$709.41	\$744.88
12	269 2nd Avenue	\$650.00	\$695.50	\$709.41	\$744.88
14	239 Tahiti Road.	\$650.00	\$695.50	\$709.41	\$744.88
13	1271 San Marco Rd	\$650.00	\$695.50	\$709.41	\$744.88
	<b>Subtotal IV:</b>	<b>\$111,398.83</b>	<b>\$119,196.75</b>	<b>\$121,580.68</b>	<b>\$127,659.72</b>

		Initial term	1st Extension (10.1.22-9.30.23)	2nd Extension (10.1.23-9.30.24)	3rd Extension (10.1.24- 9.30.25)
<b>V</b>	<b>PUBLIC PARKS AND OPEN SPACES</b>				
1	Linear Trail Park	\$30,732.00	\$32,883.24	\$33,540.90	\$35,217.95
2	Calusa Park Shell	\$24,407.00	\$26,115.49	\$26,637.80	\$27,969.69
	<b>Public Access Points</b>				
3	Madiera Beach Access	\$7,500.00	\$8,025.00	\$8,185.50	\$8,594.78
4	Marriott Crystal Shores Beach Access	\$24,660.00	\$26,386.20	\$26,913.92	\$28,259.62
	<b>Parks</b>				
5	Veterans' Community Park***	\$0.00	\$66,887.00	\$68,224.74	\$71,635.98
6	Founders' Park	\$13,150.00	\$14,070.50	\$14,351.91	\$15,069.51
7	Leigh Plummer Park	\$27,555.00	\$29,483.85	\$30,073.53	\$31,577.20
8	Jane Hittler	\$9,800.00	\$10,486.00	\$10,695.72	\$11,230.51
9	Mackle Park (park bldg, lake, Dog Park, parks maint. Bldg.)	\$86,100.00	\$92,127.00	\$93,969.54	\$98,668.02
	<b>Subtotal V:</b>	<b>\$223,904.00</b>	<b>\$306,464.28</b>	<b>\$312,593.57</b>	<b>\$328,223.24</b>
<b>VI</b>	<b>ATHLETIC FIELDS</b>				
1	Winterberry Park				
2	Mackle Park				
3	Tommie Barfield (Owned by Collier County)				
	<b>Subtotal VI:</b>				

VII GOVERNMENT FACILITIES		Initial term	1st Extension (10.1.22-9.30.23)	2nd Extension (10.1.23-9.30.24)	3rd Extension (10.1.24- 9.30.25)
1	City Hall Campus (includes PD, FS50, Annex Bldg)**	\$35,338.50	\$37,812.20	\$38,568.44	\$40,496.86
2	Racquet Center	\$26,360.00	\$28,205.20	\$28,769.30	\$30,207.77
3	Fire Station 51	\$4,098.50	\$4,385.40	\$4,473.10	\$4,696.76
	<b>Marco Island Utility Plants and Sites</b>				
6	North Water Plant on E. Elkcam Cr.	\$14,300.00	\$15,301.00	\$15,607.02	\$16,387.37
7	South Water Plant on Lily Ct.	\$8,700.00	\$9,309.00	\$9,495.18	\$9,969.94
8	Marco Shores Facility on Mainsail Dr Naples FL*				
9	Marco Lakes 7130 Collier Blvd Naples FL	\$16,250.00	\$17,387.50	\$17,735.25	\$18,622.01
10	Rapid Infiltration Basin within Fiddler's Creek Development	\$11,200.00	\$11,984.00	\$12,223.68	\$12,834.86
	<b>Subtotal VII:</b>	<b>\$116,247.00</b>	<b>\$124,384.29</b>	<b>\$126,871.98</b>	<b>\$133,215.57</b>
	<b>Total:</b>	<b>\$948,925.50</b>	<b>\$1,082,237.29</b>	<b>\$1,103,882.03</b>	<b>\$1,159,076.13</b>

\* Change order #1\_4.10.2020 service eliminated

\*\* Change order #2\_2.25.21 expanded area to include CH Annex

\*\*\* Change order #3\_8.16.21 remove

maintenance of Vets Park add Yellowbird Street landscape islands

\*\*\*\* Change order #4\_12.5.22 add back

Vets Park

Item	UOM	1st Extension (10.1.22- 09.30.23)	2nd Extension (10.1.23- 9.30.24)	3rd Extension (10.1.24- 09.30.25)
Mobilization	Lump sum	7% of total	2%	5%
<b>LABOR</b>				
Supervisor	HR	\$100.00	\$102.00	\$107.10
Equipment Operator	HR	\$80.00	\$81.60	\$85.68
Laborers	HR	\$58.00	\$59.16	\$62.12
<b>EQUIPMENT</b>				
Skid-steer	HR	\$133.00	\$135.66	\$142.44
Dump Truck	HR	\$167.00	\$170.34	\$178.86
Loader	HR		X	
Grapple	HR	\$96.00	\$97.92	\$102.82
Chainsaw 20"	HR	\$117.00	\$119.34	\$125.31
Chainsaw 16"	HR	\$117.00	\$119.34	\$125.31
Service Truck	HR	\$165.00	\$168.30	\$176.72
Flatbed trailer	HR	\$267.00	\$272.34	\$285.96
Dump trailer	HR		X	
Stump grinder	HR	\$117.00	\$119.34	\$125.31
Boat/Barge	HR		X	
<b>STUMP REMOVAL*</b>				
6 to 10	Each	\$69.00	\$70.38	\$73.90
11 to 14	Each	\$133.00	\$135.66	\$142.44
15 to 18	Each	\$187.00	\$190.74	\$200.28
19 to 25	Each	\$235.00	\$239.70	\$251.69
26 to 32	Each	\$342.00	\$348.84	\$366.28
33 to 45	Each	\$481.00	\$490.62	\$515.15

Hourly rates	1st Extension (10.1.22-9.30.23)	2nd Extension (10.1.23-9.30.24)	3rd Extension (10.1.24-9.30.25)
Project Manager	115.00	117.30	<b>\$123.17</b>
Project Manager (OT)	170.00	173.40	<b>\$182.07</b>
Supervisor	80.00	81.60	<b>\$85.68</b>
Supervisor (OT)	120.00	122.40	<b>\$128.52</b>
Irrigation Technician	69.00	70.38	<b>\$73.90</b>
Irrigation Technician (OT)	104.00	106.08	<b>\$111.38</b>
Labor	54.00	55.08	<b>\$57.83</b>
Labor (OT)	80.00	81.60	<b>\$85.68</b>